

AGENDA

REGULAR MEETING ON MARCH 26, 2020

3:00 P.M. AT OAKDALE, NEW YORK

PUBLIC COMMENT

PRESENTATION: BUDGET & RATES
CFO and Chris Cecchetto, Deputy CFO

By Elizabeth Vassallo,

MINUTES FOR APPROVAL

1. Regular Meeting – February 27, 2020

CONTRACTS – EXTEND – ITEMS TO BE CONSIDERED ON CONSENT

Items 2a. through 2g. on Agenda Approved with one Resolution on Motion made by _____, duly seconded by _____, and unanimously carried.

- 2a. Contract 7512 – for installation of new water service lines and reconnection of service lines (tie-overs) during the one-year period beginning June 1, 2020 – extend with Asplundh Construction Corp. of Philadelphia, Pennsylvania (Group I-West & II-East).
- 2b. Contract 7518 – for furnishing and delivery of tools during the one-year period beginning July 1, 2020 – extend with Colonial Hardware Corp. of Springfield, New Jersey (Items 1-4 6, 7).
- 2c. Contract 7526 – for furnishing and delivery of chemical pumps and parts during the one-year period beginning May 1, 2020 – extend with Seepex, Inc. of Enon, Ohio.

- 2d. Contract 7605 – for maintenance of diesel engines – Zones 1 & 2, during the one-year period beginning June 1, 2020 – extend with T & T Baldwin Automotive Inc. of East Patchogue, New York (Zone 1); Power Pro Service Co., Inc. of East Patchogue, New York (Zone 2).
- 2e. Contract 7609 – for furnishing and delivery of chemical pumps and parts during the one-year period beginning May 1, 2020 – extend with Fluid Metering Inc. of Syosset, New York (Items 8-15); extend with Pumping Services, Inc. of Middlesex, New Jersey (Item 33).
- 2f. Contract 7621 – for furnishing and delivery of waterworks supplies, tools and equipment during the one-year period beginning July 1, 2020 – extend with Pollardwater of Hampton, Virginia (Items 1-11, 13 14, 16 18, 20-28, 30-33, 40-42, 44, 46, 48 – 57, 59, 60, 64); extend with USA Bluebook of Gurnee, Illinois (12, 39 and 58); extend with Velvetop Products of Huntington Station, New York (Item 19).
- 2g. Contract 7622 – for instrumentation, electrical control products and communications equipment during the one-year period beginning June 1, 2020 – extend with Integrated Wireless Technologies Inc. of Holbrook, New York.

CONTRACTS – AWARD/REJECT

- 3a. Contract 7673 – for replacement of topsoil and grass seeding on State, County, Town & Village Highways, Group I & II Districts during the one-year period beginning March 1, 2020.
- 3b. Contract 7675 – for furnishing and delivery of gate valves and butterfly valves during the one-year period beginning April 1, 2020.
- 3c. Contract 7677 – for installation by directional drill technology water mains and services during the one-year period beginning May 1, 2020.

SPECIAL SERVICES

- 4a. Procurement of Goods/Services Classified as Sole Source/Single Source
Enter into an agreement with Barish Pump Company Inc. of Farmingdale, New York, contractors/vendors for the procurement of goods and services classified as Sole Source/Single Source for a two-year period beginning May 1, 2020, with two (2) one-year options to extend for a proposed annual estimated amount of \$32,896.

- 4b. RFP 1517 – Performance of Water Tank Engineering Services
Extend Agreement No. 1517 with Gannett Fleming Engineers P.C. of Philadelphia, Pennsylvania; and with D&B Engineers and Architects, P.C. of Woodbury, New York, for performance of water tank engineering services during the one-year period beginning July 1, 2020.
- 4c. RP 1558 – Asbestos Training for CM Staff and Authorized Trainers
Accept proposal of Safe Tech Consulting Services Inc. of Centereach, New York, for asbestos training for CM staff and authorized trainers, for a oneyear period beginning April 1 2020, with two one-year options to extend.

GENERAL

- 5. General
 - a) Budgets – Fiscal Year Ending May 31, 2021
Authorize the approval of Operating & Maintenance and Construction Budgets for Fiscal Year ending May 31, 2021.
- 6. General Liability, Auto and Lead Umbrella (\$10,000,000)
 - a) Renew the above policies from Zurich America Insurance Company at a cost of \$311,872.
 - b) Excess/Umbrella Liability
2nd Layer, Coverage limit \$10 million limit: Purchase new with Great American Insurance Company at a cost of \$60,000.
3rd Layer \$ million limit: Purchase new from XL Insurance Company at a cost of \$51,000.
 - c) Purchase one OCP policy with Zurich America Insurance Company in the name of the Town of Brookhaven at an approximate cost of \$509.
 - d) Authorize the broker service agreement with USI Insurance Services at a fee of \$25,000 for above coverages b), c) and d).
 - e) Directors & Officers Liability
Purchase new a Not-For-Profit Risk Protector (Directors and Officers Liability) policy from the Chubb Insurance Group with Willis Towers Watson acting as the broker who will receive a commission in the amount of \$10,500 rather than a fee from the Authority. The premium, including commission, will be \$70,000.
 - f) Comprehensive Crime
Renew with Travelers with Willis Towers Watson acting as broker who will receive a commission on this line of coverage rather than a fee from the Authority. The premium, including commission is \$11,716.

- g) Cyber Insurance
Renew SCWA's Cyber Insurance policy issued by the Beazley Insurance Company with Willis, Towers Watson acting as broker. The premium is \$15,609 exclusive of the broker fee in the amount of \$3,904 which is included in our Broker Service agreement.
- h) Surety – Street Opening Permit Bonds
Renew with Hartford In. Co. with Willis Towers Watson, Willis of New York, Inc. acting as broker on a commission basis. The approximate cost is \$5,060 and is dependent on the number of Bonds requested through operations.
- i) Authorize the Risk Management Department, in consultation with the CEO and General Counsel, to be authorized to recommend settlements to our insurers on claims that occur between April 1, 2020 through March 31, 2021 and that fall within the policy retention or deductible limits.
- j) Authorize the Risk Management Department, in conjunction with the CEO and General Counsel, to increase/decrease coverages or purchase additional insurance as required by the operations of the Authority during the period April 1, 2020 to April 1, 2021.

7. Workers' Compensation Self-Insured Program

- a) SCWA contracts with Sedgwick Claims Management Services, Inc. to act as our Third-Party Administrator (TPA) for Workers Compensation claims. They have submitted a three-year renewal proposal for the period April 1, 2020 to April 1, 2023. Renew our TPA agreement with Sedgwick Claims Management Services, Inc. at an approximate annual cost of \$275,000 at inception. At the beginning of each subsequent year, there will be a 3% increase to the fee.
- b) Purchase excess workers compensation and employer's liability policy from the Safety National Insurance Company providing coverage for any claim that exceeds \$750,000 at a premium of \$171,935 with a proposed two year rate guarantee which is subject to payroll audit;
- c) Enter into an agreement with Arthur J. Gallagher & Company, located at One Jericho Plaza, Suite 200, Jericho, NY, for insurance broker services relating to the purchase and servicing the excess insurance policy during the one-year period beginning April 1, 2020, at a cost of \$12,500.

8. Equipment

- a) Hydraulic Model - Synergi
Renew the license and support agreement with DNV GL of

Mechanicsburg, PA for the Synergi hydraulic modeling software, for the one-year period beginning February 28, 2020, in the amount of \$22,793.44.

b) Maintenance Agreement – UNIX Servers

Renew the maintenance agreements with Oracle of San Francisco, California, covering the Sun UNIX servers in the Information Technology and Laboratory departments, for the one-year period beginning April 21, 2020, in the amount \$19,280.65 (increase of \$1,687.46 from last year).

c) Maintenance Agreement – PS4 Pressure Sealer

Renew the service agreement with Peak Technologies (Peak-Ryzex) of Columbia, Maryland, for the Moore PS4 Pressure Sealer machine in the IT department, for the one-year period beginning April 20, 2020, in the amount of \$2,046 (same as last year).

d) Maintenance Agreement for SAP Upgrade and Hosting

Authorize entering into an agreement with Epi-Use to upgrade SAP and enter into a 3-year agreement to host and manage the Authority’s SAP system, at a one-time cost of \$452,140, and a monthly hosting and manage services fee of \$30,845 per month. (These prices are per the public Federal GSA contract under Carahsoft Technology Corporation.)

9. Rules and Regulations

a) Rate Increase

Based upon recommendations of a rate study conducted by Municipal and Financial Services Group, and with additional information and recommendations of Elizabeth Vassallo, Chief Financial Officer, amend the Authority’s rates in accordance with the schedule effective April 1, 2020.

10. INVOICES - To be paid from the Operating Fund:

Heslin Rothenberg Farley & Mesiti P.C.	\$3,877.00
LaSalle Lasalle & Dwyer P.C.	4,900.00
<u>McCabe, Collins, McGeough, Fowler,</u>	
<u>Levine & Nogan, LLP</u>	1,098.10
<u>Putney, Twombly, Hall & Hirson LLP (Labor Counsel)</u>	3,172.50

NEXT MEETING – Scheduled for April 23, 2020, at the Administration Building, Oakdale.

NEW BUSINESS & PUBLIC COMMENT

EXECUTIVE SESSION

SUFFOLK COUNTY WATER AUTHORITY
Oakdale, Long Island, New York

INTEROFFICE CORRESPONDENCE

DATE: March 11, 2020
TO: Chairman/Board Members
FROM: Jeff Szabo, Chief Executive Officer
SUBJECT: Extension of Contract No. 7512 – Installation of New Water Service Lines & Reconnection of Service Lines (Tie-Overs) - June 1, 2020 to May 31, 2021

Asplundh Construction Corp. (Group I-West & II-East), has agreed to extend the subject contract (refer to attached letter) for a third and final year.

Original contract award, April 2018, was in the total estimated amount of \$878,164. As of June 1, 2019 (FY20), approximately \$1,073,640 has been paid under the subject contract to Asplundh Construction Corp.

Asplundh Construction Corp., currently holds one (1) additional contract (#7608 – Excavating & Backfilling Construction Holes, expires April 2021, amount: \$82,275).

In fiscal year ending 5/31/19 (FY19), Asplundh was paid \$2,134,057 (held contract: #7436, expired May 2018, amount: \$422,189; #7447 – Installation of New Water Service Lines in Yaphank / Brookhaven / Mastic, expired May 2019, amount: \$636,108; #7485 – Installation of New Water Service Lines in East Hampton, expired December 2019, amount: \$1,597,670).

Contractor's performance on the above referenced contracts is satisfactory.

We are requesting contract extension for the one-year term noted above.

Reviewed by:

Jeff Szabo, Chief Executive Officer
M. Torres, Purchasing Director
J. Pokorny, Deputy, CEO Operations
P. Kuzman, Director of Construction Maintenance
F. Berg, Deputy Director of CM

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Attachments: 1 memo & 1 tabulation

ASPLUNDH

CONSTRUCTION

March 11, 2020

Mr. Marlon Torres/Purchasing
Suffolk County Water Authority
P.O. Box 38
Oakdale, NY 11769-0901

Re: Extension of Contract # 7512 – Installation of New Water Service Lines and Reconnection of Service Lines (Tie-Overs) – June 1, 2020 to May 31, 2021

Dear Mr. Torres,

Asplundh Construction LLC is very interested in accepting an extension of the current provisions of Contract No. 7512, in accordance with section 2 paragraph 2.7, "this contract may be extended for a period of two years, in one year increments, at the same prices."

Please consider this letter as written acknowledgement and agreement to extend the term of Contract No. 7512 for one year at the same prices until May 31, 2021.

Thank you for your consideration in this matter.

As always, thank you for your time and consideration and for the opportunity to continue working with Suffolk County Water Authority.

Sincerely,

James McNulty
Director of Operations

SUFFOLK COUNTY WATER AUTHORITY
Oakdale, Long Island, New York

INTEROFFICE CORRESPONDENCE

DATE: March 9, 2020
TO: Chairman/Board Members
FROM: Jeff Szabo, Chief Executive Officer
SUBJECT: Extension of Contract No. 7518 – Furnishing & Delivery of Tools
July 1, 2020 to June 30, 2021

Colonial Hardware Corp., (Items: 1-4, 6-7), by way of attached notification, has agreed to extend the subject contract for a third and final year.

Zo-Air Company (Item 5) has declined our offer to extend their contract. If product is needed will procure thru an existing contract or on the open market.

Original contract award, May 2018, was for an undetermined amount. Based upon previous procurement history, it was estimated that the Authority would spend approximately \$30,000. Under the subject contract, vendor offers discounts from various manufacturers published price lists.

As of June 1, 2019 (FY20), the Authority has spent approximately \$50,932 with Colonial Hardware Corp., under the subject contract.

Colonial Hardware Corp., holds no additional contracts.

In fiscal year ending 5/31/19 (FY19), Colonial Hardware Corp., was paid \$86,540 (previously held contract# 7209[Partial] – Furnishing & Delivery of Tools).

Contractor's performance is satisfactory.

We are requesting contract extension for the one-year term noted above.

Reviewed by:

Jeff Szabo, Chief Executive Officer
M. Torres, Purchasing Director
J. Pokorny, Deputy, CEO Operations
P. Kuzman, Director of Construction Maintenance



Attachments: 1 memo & 1 tabulation

Torres, Marlon

From: Donald Schwartz <donald@colonialhardware.com>
Sent: Wednesday, February 26, 2020 3:46 PM
To: Fox, Linda
Cc: Torres, Marlon
Subject: RE: Contract 7518A Furnish and Deliver Tools

CAUTION: This email originated from outside of SCWA. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Yes, we would like very much to extend the contract and I apologize for having missed this. Please let me know what we need to do to proceed.

Thank you again,

Donald Schwartz
Colonial Hardware Corp.
Cell 973-583-2450
Fax 973-376-8788



Click to Visit

From: Fox, Linda <Linda.Fox@SCWA.com>
Sent: Tuesday, February 25, 2020 4:26 PM
To: donald@colonialhardware.com
Cc: Torres, Marlon <Marlon.Torres@SCWA.com>
Subject: FW: Contract 7518A Furnish and Deliver Tools

The attached letter was sent to you on February 4, 2020, with an offer to extend the above subject contract. Please contact Marlon Torres, Purchasing Director, if you wish to accept/or not accept the offer of extension.

Thank you,

Linda Fox

Purchasing Department
Phone 631-563-0255
Fax 631-589-5268
lfox@scwa.com

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Dear Marlon,

We very much appreciate the offer, however we do not wish to extend this agreement beyond the current expiration date of 06/30/2020.

Regards,
Mark Aicher
Zo-Air Co., Inc.
1337 Lincoln Avenue
Unit #3
Holbrook, NY 11741
Ph: 631-737-4242, Ext. 111
Cell: 516-903-3546
Fx: 631-737-5682
www.zoair.com

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From: Fox, Linda <Linda.Fox@SCWA.com>
Sent: Tuesday, February 4, 2020 11:38 AM
To: Mark Aicher <mark.aicher@zoair.com>
Cc: Torres, Marlon <Marlon.Torres@SCWA.com>
Subject: Contract 7518B - Furnish & Deliver tools

Attached is a Performance Evaluation Report for the above subject contract, and an Offer of Extension for the same. Please respond via email to marlon.torres@scwa.com, if you intend to extend/or not extend this agreement.

If you have any question with regard to this Evaluation or offer of contract extension, please contact Marlon Torres at 631-563-0334.

Thank you,

Linda Fox

Purchasing Department
Phone 631-563-0255
Fax 631-589-5268
lfox@scwa.com

SUFFOLK COUNTY WATER AUTHORITY
Oakdale, Long Island, New York

INTEROFFICE CORRESPONDENCE

DATE: March 11, 2020
TO: Chairman/Board Members
FROM: Jeff Szabo, Chief Executive Officer
SUBJECT: Extension of Contract No. 7526 – Furnishing & Delivery of Chemical Pumps and Parts
May 1, 2020 to April 30, 2021

Seepex, Inc., by way of the attached email notification, has agreed to extend the subject contract for a second year, representing the first of two possible one-year extensions. **Initial contract term was two (2) years. Vendor has maintained the same unit pricing for the past three (3) years.**

Original contract award, May 2018, was in the total estimated amount of \$150,000.

As of June 1, 2019 (FY20), the Authority has paid approximately \$67,099 to Seepex, Inc., under the subject contract.

Seepex, Inc., holds no additional contracts. In FY19, they were paid \$108,515.

Contractor's performance on the above referenced contract is satisfactory.

We are requesting contract extension for the one year period as noted above.

Reviewed by:

J. Szabo, Chief Executive Officer
M. Torres, Purchasing Director
J. Pokorny, Deputy, CEO Operations
M. O'Connell, Director of Production Control



Attachments: 1 memo, Tabulation

Fox, Linda

From: Dempsey Andrew <adempsey@seepex.com>
Sent: Tuesday, January 7, 2020 12:15 PM
To: Torres, Marlon
Cc: Fox, Linda; Costa, Juanita; Lopresti, Deena
Subject: RE: Contract 7526 Furnish & Deliver Chemical Pumps And Parts

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Marlon,

My apologies, this got stuck in my Spam. SEEPEX, Inc. does want to extend the contract with SCWA.

Thanks

Drew

Andrew Dempsey
Inside Sales & Service Manager

EXPERIENCE SEEPEX SERVICE POINT.

Simply scan the QR-code on your pump's nameplate and download the manual, contact our service team or send us your spare part inquiry.

SEEPEX Inc.
511 Speedway Drive
Enon, Ohio 45323
USA

Office: (937) 864 7150, ext 261

Cell: (937) 823 1182
adempsey@seepex.com

WWW.SEEPEX.com

From: Torres, Marlon [mailto:Marlon.Torres@SCWA.com]
Sent: Thursday, December 12, 2019 8:46 AM
To: Torres, Marlon; Dempsey Andrew
Cc: Fox, Linda; Costa, Juanita; Lopresti, Deena
Subject: RE: Contract 7526 Furnish & Deliver Chemical Pumps And Parts

Drew,

We still have not received your response concerning the proposed extension? Are you accepting our 'Offer to Extend' the contract?

SUFFOLK COUNTY WATER AUTHORITY
Oakdale, Long Island, New York

INTEROFFICE CORRESPONDENCE

DATE: March 9, 2020
TO: Chairman/Board Members
FROM: Jeff Szabo, Chief Executive Officer
SUBJECT: Extension of Contract No. 7605 – Maintenance of Diesel Engines – Zones 1 & 2
June 1, 2020 to May 31, 2021

T & T Baldwin Automotive Inc., (Zone 1); Power Pro Service Co., Inc ., (Zone 2), by way of the attached letters, have agreed to extend the subject contract for a second year representing the first of two possible one-year extensions.

Original contract award, April 2019, were in the total estimated amounts of \$76,370 to T & T Baldwin Automotive Inc., and \$96,755 to Power Pro Service Co., Inc., under the subject contracts.

As of June 1, 2019 (FY20), the Authority has paid approximately \$25,850 to T & T Baldwin Automotive Inc., and \$47,499 to Power Pro Service Co.

T&T Baldwin Automotive currently holds two (2) additional contracts (#7589 – Vehicle Maintenance Services for Cars and Light Duty Trucks, amount: 74,145, expires March 2020; #7453 – Transmission Replacement for Cars & Light Duty Trucks, expires August 2020, amount: \$63,580). In FY19, they were paid \$160,876.

Contractor's performance on the above referenced contracts has been satisfactory.

Power Pro Service Co., Inc ., holds no additional contracts. In FY19, they were paid \$2,771,121 (held contract# 7441 - Furnishing & Delivery of New Emergency Standby Generator Sets, Phase 2, amount: \$2,658,100; #7483P – Furnishing & Delivery of New Emergency Standby Generator Sets, Phase 3, amount: \$2,156,208).

Contractor's performance on the above referenced contracts has been satisfactory.

We are requesting contract extension for the one year period, as noted above.

Reviewed by:
Jeff. Szabo, Chief Executive Officer
M. Torres, Purchasing Director
J. Pokorny, Deputy CEO Operations
M. O'Connell, Director of Production Control



Attachments: 1 memo & tabulation

Torres, Marlon

From: Tracy Zargari <tracyz@baldwinautorepair.net>
Sent: Thursday, February 13, 2020 10:19 AM
To: Torres, Marlon
Subject: Contract # 7605A - Maintenance of Diesel Engines - Zone 1

CAUTION: This email originated from outside of SCWA. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Good morning Marlon,

In reference to your letter dated January 29,2020 regarding a (2) year extension, in (1) year increments (June 1, 2020 - May 31, 2021) of **Contract # 7605A - Maintenance of Diesel Engines - Zone 1**, we are interested in extending. As per our existing contract, we will honor the agreement and maintain the same prices. We look forward to our continued business relationship with the Suffolk County Water Authority.

Sincerely,

John D'Amaro
General Manager
T & T Baldwin Automotive, Inc.

Torres, Marlon

From: Frank Navetta <frank@powerprogenerators.com>
Sent: Wednesday, February 12, 2020 9:24 AM
To: Torres, Marlon
Cc: byron@powerprogenerators.com
Subject: 7605B

CAUTION: This email originated from outside of SCWA. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hi Marlon, trust all is well. Yes we wish to extend the subject contract # 7605B 'Maintenance of Diesel Engines – Zone 2'. Extension is from June 1, 2020 to May 31, 2021, with all conditions as currently written remain in place including all pricing.

Please confirm extension is accepted so I can extend the Performance Bond as required.

Regards,
Frank Navetta
President
PowerPro Service Company, Inc
631-567-2700
www.powerproservicecompany.com

SUFFOLK COUNTY WATER AUTHORITY
Oakdale, Long Island, New York

INTEROFFICE CORRESPONDENCE

DATE: March 9, 2020
TO: Chairman/Board Members
FROM: Jeff Szabo, Chief Executive Officer
SUBJECT: Extension of Contract No. 7609 – Furnish & Deliver Chemical Pumps and Parts
May 1, 2020 to April 30, 2021

Fluid Metering Inc., (Items: 8-15); Pumping Service (Item: 33), by way of the email notifications, have agreed to extend the subject contract for a second year representing the first of three (3) possible one-year extensions.

Pollardwater has the majority of the line items under contract (Items: 1, 17-18, 22, 24-32 – contractor term expires April 30, 2021, Amount: \$18,907.92). USA Bluebook (Items: 2-7, 19, 21, 23); G.P. Jager & Associates Inc., (Item: 16), have declined our offer to extend their portion of the contract. If product is needed, we will procure thru another contract or open market.

Original contract award, April 2019, was in the total estimated amounts of \$33,913 to Fluid Metering Inc., and \$36,484 to Pumping Service.

As of June 1, 2019 (FY20), the Authority has paid approximately \$8,704 to Fluid Metering Inc.; \$3,702 to Pumping Service, under the subject contract.

Fluid Metering Inc., holds no additional current contracts. In fiscal year ending 5/31/19 (FY19), they were paid \$51,982 (held contract# 7517C - Furnishing & Delivery of Chemical Pumps and Parts, expired April 2019, amount: \$37,429).

Contractor's performance on the above referenced contract is satisfactory.

Pumping Service holds no additional contracts. In fiscal year ending 5/31/19 (FY19), they were paid \$1,163.

Contractor's performance on the above referenced contract is satisfactory.

Reviewed by:
Jeff. Szabo, Chief Executive Officer
M. Torres, Purchasing Director
J. Pokorny, Deputy CEO Operations
M. O'Connell, Director of Production Control



Attachments: 1 memo & tabulation

Torres, Marlon

From: Patrick DeRuvo <Patrick.DeRuvo@fmipump.com>
Sent: Friday, December 06, 2019 3:32 PM
To: Fox, Linda
Cc: Torres, Marlon
Subject: RE: Contract 7609D Furnish & Deliver Chemical Pumps and Parts (Items 8-15)

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hello Linda,

Yes, FMI will extend the contract from May 1st 2020 to April 30th 2021.

Patrick DeRuvo

Jr Business Development Manager

1-516-922-6050 x208 Direct 1-516-396-0495

www.fluidmetering.com



Over 55 years of Fluid Control Excellence



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From: Fox, Linda <Linda.Fox@SCWA.com>
Sent: Tuesday, November 26, 2019 4:44 PM
To: Patrick DeRuvo <Patrick.DeRuvo@fmipump.com>
Cc: Torres, Marlon <Marlon.Torres@SCWA.com>
Subject: Contract 7609D Furnish & Deliver Chemical Pumps and Parts (Items 8-15)

The above subject contract is due to expire April 30, 2020. Attached is an offer of extension for the above subject contract. Please respond (as soon as possible) via email to Marlon.torres@scwa.com, if you intent/or not extend this agreement.

Thank you,

Linda Fox

Purchasing Department

Phone 631-563-0255

Fax 631-589-5268

lfox@scwa.com



Pumping Services, Inc.

An Employee Owned Company

December 6, 2019

Suffolk County Water Authority
ATTN: Purchasing
PO Box 38
Oakdale, NY 11769-0901

via Priority Mail and
email: marlon.torres@scwa.com

RE: Contract No. 7609E

Dear Sir/Madam:

Please be advised that we hereby agree to accept an extension of the current provisions of Contract No. 7609E, to Furnish and Deliver Chemical Pumps and Parts (Items 33) for the upcoming Extension Period May 1, 2020 to April 30, 2021, and agree to maintain the same pricing through this period.

We previously provided a Bid Deposit in the form of an official bank check in the amount of \$500 that is being retained through successful completion of the contract.

Please contact me if you have any questions.

Sincerely,

Pumping Services, Inc.

A handwritten signature in dark ink, appearing to read "Susan E. Brown", is written over a faint, larger version of the signature.

Susan E. Brown

Torres, Marlon

From: Joyce, Greg [GJoyce@usabluebook.com]
Sent: Tuesday, December 10, 2019 8:26 AM
To: Fox, Linda
Cc: Torres, Marlon
Subject: RE: Contract 7609B Furnish & Deliver Chemical Pumps and Parts (Items 2-7, 19, 21, & 23)
Attachments: [Untitled].pdf

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

We are unable to extend this contract at this time. If this goes out for bid again, we will be happy to make another offer on it.

Thank you.

Greg Joyce
Bid Coordinator

USABlueBook
Get the Best Treatment!

Office: 847 689-3000 ext. 75198
Fax 847-377-5160
gjoyce@usabluebook.com
<http://www.usabluebook.com>
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From: Fox, Linda <Linda.Fox@SCWA.com>
Sent: Tuesday, November 26, 2019 3:40 PM
To: HDS USABluebook Quotes <hds-usabluebookquotes-u1@hdsupply.com>
Cc: Torres, Marlon <Marlon.Torres@SCWA.com>
Subject: Contract 7609B Furnish & Deliver Chemical Pumps and Parts (Items 2-7, 19, 21, & 23)

The above subject contract is due to expire April 30, 2020. Attached is an offer of extension for the above subject contract. Please respond (as soon as possible) via email to Marlon.torres@scwa.com, if you intent/or not extend this agreement.

Thank you,
Linda Fox
Purchasing Department
Phone 631-563-0255
Fax 631-589-5268
lfox@scwa.com

GP Jager Inc.

Proudly serving New York and New Jersey

December 9, 2019

Suffolk County Water Authority

PO Box 38

Oakdale NY 11769-0901

RE: Contract 7609C – Furnish & Deliver Chemical Pumps & Parts (Item 16)

We decline an extension for Contract 7609C as there is an impending price increase. I apologize for any inconvenience.

Thank You,

Janelle Sanz

Aftermarket Sales Manager

GP Jager Inc.

SUFFOLK COUNTY WATER AUTHORITY
Oakdale, Long Island, New York
INTEROFFICE CORRESPONDENCE

DATE: March 9, 2020
TO: Chairman/Board Members
FROM: Jeff Szabo, Chief Executive Officer
SUBJECT: Extension of Contract No. 7621 – Furnishing & Delivery of Waterworks Supplies, Tools & Equipment, July 1, 2020 to June 30, 2021

Pollardwater (Items: 1-11, 13-14, 16-18, 20-28, 30-33, 40-42, 44, 46, 48-57, 59,60, 64); USA Bluebook (Items: 12, 39, 58); Velvetop Products (Item: 19), by way of the attached notifications have agreed to extend the subject contract for a second year, representing the first of two possible one-year extensions.

T. Mina Supply Inc., (Item: 61-63); Mohawk Ltd., (Items: 15, 29, 43, 45, 47), have declined our offer to extend their portion of the contract. If product is needed, we will procure thru another contract or open market.

Original contract award, June 2019, was in the total estimated amounts of \$111,764 to Pollardwater; \$5,511 to USA Bluebook; \$3,900 to Velvetop Products.

As of June 1, 2019 (FY20), the Authority has spent approximately \$118,928 with Pollardwater; \$8,454 with USA Bluebook; \$3,900 with Velvetop Products, under the subject contract.

Pollardwater currently holds two (2) additional contract (#. 7609[Partial] – Furnishing & Delivery of Chemical Pumps and Parts, expires April 2021, amount: \$18,907; #7639[Partial] – Furnishing & Delivery of Plumbing Valves, Fittings, Pipe & Associated Supplies, expires September 2020, amount: \$12,881). In fiscal year ending 5/31/19 (FY19) they were paid \$6,025.

Contractor's performance on the above referenced contracts is satisfactory.

USA Bluebook currently holds one (1) additional current contract (#7609[Partial] – Furnishing & Delivery of Chemical Pumps & Parts, expires April 2020, amount: \$13,639). In fiscal year ending 5/31/19 (FY19), USA Bluebook was paid \$134,811 (held contracts: #7359[Partial] – Furnishing & Delivery of Chemical Pumps and Parts, expired April 2018, amount: \$34,433 ; #7407[partial] – Furnishing & Delivery of Products & Equipment for Water Quality Analysis, expired January 2019, amount: \$52,354).

Contractor's performance on the above referenced contract has been satisfactory.

Velvetop Products holds no additional contracts. In fiscal year ending 5/31/19 (FY 19) they were paid \$4,290 (under contract# 7327– Furnishing & Delivery of Waterworks Supplies, Tools & Equipment, expired March 2019).

Contractor's performance on the above referenced contract has been satisfactory.

We are requesting a one (1) year contract extension with the above referenced contractors, as noted.

Reviewed by:

Jeff Szabo, Chief Executive Officer
M. Torres, Purchasing Director
J. Pokorny, Deputy, CEO Operations
P. Kuzman, Director of Construction Maintenance



Attachments: memo & tabulation

Torres, Marlon

From: HDS USABluebook Quotes <hds-usabluebookquotes-u1@hdsupply.com>
Sent: Thursday, February 20, 2020 4:12 PM
To: Fox, Linda
Cc: Torres, Marlon
Subject: RE: Contract 7621B F & D Waterworks Supplied, Tools & Equipment - Perf Eval & Ext Letter
Attachments: [Untitled].pdf

CAUTION: This email originated from outside of SCWA. Do not click links or open attachments unless you recognize the sender and know the content is safe.

We would like to extend this contract with the same discount structure but it will be based off our new USABlueBook Catalog #131 that will be available this spring.

Thank you

Greg Joyce
Bid Coordinator

USABlueBook
Get the Best Treatment!

Office: 847 689-3000 ext. 75198
Fax 847-377-5160
gjoyce@usabluebook.com
<http://www.usabluebook.com>
[Facebook](#) • [Linkedin](#) • [Youtube](#)

This message is for intended addressee(s) only and may contain confidential, proprietary or privileged information, exempt from disclosure, and subject to terms at <http://www.usabluebook.com/email>

From: Fox, Linda <Linda.Fox@SCWA.com>
Sent: Thursday, February 20, 2020 1:11 PM
To: HDS USABluebook Quotes <hds-usabluebookquotes-u1@hdsupply.com>
Cc: Torres, Marlon <Marlon.Torres@SCWA.com>
Subject: FW: Contract 7621B F & D Waterworks Supplied, Tools & Equipment - Perf Eval & Ext Letter

The attached letter was sent to you on January 31, 2020, with an offer to extend the above subject contract. Please contact Marlon Torres, Purchasing Director, if you wish to accept/or not accept the offer of extension.

Thank you,
Linda Fox
Purchasing Department

Torres, Marlon

From: sdoyle@pollardwater.com
Sent: Monday, February 03, 2020 12:41 PM
To: Fox, Linda; Torres, Marlon
Subject: RE: Contract 7621A F & D Waterworks Supplied, Tools & Equipment - Perf Eval and Ext Letter

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Good Afternoon Marlon and Linda,

We agree to extend this contract another year from 07/01/2020 to 06/30/2021. Please let me know if you need any further information from me.

Thank you,

Scott Doyle
Quotations Specialist

Pollardwater

521 Butler Farm Rd. Hampton, VA 23666

Main: (800) 437-1146

Direct: (516) 479-2056

Email : sdoyle@pollardwater.com

Visit us at www.pollardwater.com



From: Fox, Linda <Linda.Fox@SCWA.com>
Sent: Friday, January 31, 2020 11:01 AM
To: Pollardwater Bid <Bid@pollardwater.com>
Cc: Torres, Marlon <Marlon.Torres@SCWA.com>
Subject: Contract 7621A F & D Waterworks Supplied, Tools & Equipment - Perf Eval and Ext Letter

Attached is a Performance Evaluation Report for the above subject contract, and an Offer of Extension for the same. Please respond via email to marlon.torres@scwa.com, if you intend to extend/or not extend this agreement.

If you have any question with regard to this Evaluation or offer of contract extension, please contact Marlon Torres at 631-563-0334.

Thank you,

Linda Fox

Purchasing Department

Phone 631-563-0255

Torres, Marlon

From: bwalsh@velvetop.com
Sent: Monday, February 03, 2020 9:10 AM
To: Torres, Marlon
Subject: Extension
Attachments: SCWA Contract #7621C.pdf

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hi Marlon, Yes, we would like to extend this contract. Let me know if you need anything else.

Thank you,
Bill Walsh
Sales Manager
Velvetop Products
516-848-9140 (cell)
631-427-5904 (office)
631-673-3301 (fax)

Torres, Marlon

From: Michelle Olsen <molsen@tmina.com>
Sent: Thursday, February 13, 2020 10:26 AM
To: Torres, Marlon
Cc: Roberto Cano; Tom Cox; Fox, Linda
Subject: CONTRACT #7621D - F&D WATERWORKS SUPPLIES, TOOLS & EQUIPMENT

CAUTION: This email originated from outside of SCWA. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Good morning Marlon,

Please be advised T. Mina Supply will not extend Contract #7621D – Furnish & Deliver Waterworks Supplies, Tools and Equipment.

Please confirm receipt of this email.

Thank you.

Michelle Olsen



44-41 Douglaston Parkway, Douglaston, NY 11363
T: 718.397.5200 | F: 718.397.5206

Torres, Marlon

From: Linda Lane <LindaL@mohawk ltd.com>
Sent: Thursday, February 13, 2020 10:47 AM
To: Torres, Marlon
Subject: RE: 7621E contract

CAUTION: This email originated from outside of SCWA. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Yes sorry

I meant unable to maintain the same pricing.

Regards,
Linda

Linda Lane
Director of Marketing
Mohawk Ltd.
3500 Bleachery Place
Chadwicks, N.Y. 13319
(800) 225-6642 x6544
Direct Line: 315-570-6544
Fax: 315-737-7347
Cell: 315-939-0693
Email: lindal@mohawk ltd.com

Mohawk Ltd. Empire State Development
A Certified N.Y. State WBE Company  
One Source Many Solutions since 1959 Repair, Calibration, and Supply



Website: www.mohawk ltd.com

From: Torres, Marlon <Marlon.Torres@SCWA.com>
Sent: Thursday, February 13, 2020 10:46 AM
To: Linda Lane <LindaL@mohawk ltd.com>
Subject: RE: 7621E contract

You mean unable to maintain pricing?

Marlon Torres



Director of Purchasing
Suffolk County Water Authority
4060 Sunrise Highway
Oakdale, NY 11769
Telephone: 631-563-0334
Email: Marlon.Torres@SCWA.com



From: Linda Lane <LindaL@mohawk ltd.com>
Sent: Thursday, February 13, 2020 10:37 AM
To: Torres, Marlon <Marlon.Torres@SCWA.com>
Subject: 7621E contract

CAUTION: This email originated from outside of SCWA. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hello Marlon;

Our pricing has increased and we will unfortunately be able to maintain this price for another year

Thanks,
Linda

Linda Lane
Director of Marketing
Mohawk Ltd.
3500 Bleachery Place
Chadwicks, N.Y. 13319
(800) 225-6642 x6544
Direct Line: 315-570-6544
Fax: 315-737-7347
Cell: 315-939-0693
Email: lindal@mohawk ltd.com

Mohawk Ltd. Empire State Development
A Certified N.Y. State WBE Company  
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Website: www.mohawk ltd.com

**SUFFOLK COUNTY WATER AUTHORITY
Oakdale, Long Island, New York
INTEROFFICE CORRESPONDENCE**

DATE: March 9, 2020
TO: Chairman/Board Members
FROM: Jeff Szabo, Chief Executive Officer
SUBJECT: Extension of Contract No. 7622 – Instrumentation, Electrical Control Products & Communications Equipment – June 1, 2020 to March 31, 2021

Integrated Wireless Technologies Inc., by way of the attached notification, has agreed to extend the subject contract for a second year representing the first of two (2) possible one (1) year extensions.

Original contract award, June 2019, was in the total estimated amounts of \$7,939.

As of June 1, 2019 (FY20), the Authority has spent approximately \$312.99 under the subject contract.

Integrated Wireless Technologies Inc., holds no additional current contracts. In fiscal year ending 5/31/19 (FY19), they were paid \$890.00.

Contractor's performance on the above referenced contract is satisfactory.

Reviewed by:
Jeff. Szabo, Chief Executive Officer
M. Torres, Purchasing Director
J. Pokorny, Deputy CEO Operations
M. O'Connell, Director of Production Control



Attachments: 1 memo & tabulation

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Marlon,

This email is to extend our agreement for contract 7622.

Doug

Douglas Nopper

Integrated Wireless Technologies, LLC

(631) 595-2555 Phone

(631) 595-2521 Fax

Email: douglas.nopper@golWT.com

REPLACEMENT OF TOPSOIL AND GRASS SEEDING ON STATE, COUNTY, TOWN & VILLAGE HIGHWAY

Bid Opening, 02/25/2020

Line Item	Quot. Item:	6000005298	10	6000005297	10	6000005296	10	6000005295	10
3001065 1- 4" TOP SOIL & GRASS SEED 0-30 75 YD2	Blind Contractors LLC 805 ALBUI AVE STE B LINDENHURST NY 11757 Cashier's Check \$3,000 GROUP I	107170	1	DIGOVANNA BROS LANDSCAPING INC P O BOX 53 BRIGHTWATERS NY 11718 BID BOND GROUP I	1	100199	2	103903	2
3001066 1- 4" TOP SOIL & GRASS SEED 31-100 300 YD2			2		1		2		2
3001067 1- 4" TOP SOIL & GRASS SEED 101-300 1,000 YD2			3		1		2		2
3001068 1- 4" TOP SOIL & GRASS SEED 301-1000 4,450 YD2			2		1		3		3
3001069 1- 4" TOP SOIL & GRASS SEED >1000 3,250 YD2			2		1		3		3
3001070 2- 6" TOPSOIL & GRASS SEED 0-30 150 YD2			3		1		2		2
3001071 2- 6" TOPSOIL & GRASS SEED 31-100 600 YD2			3		1		2		2
3001072 2- 6" TOPSOIL & GRASS SEED 101-300 2,100 YD2			3		1		2		2
3001073 2- 6" TOPSOIL & GRASS SEED 301-1000 3,500 YD2			3		1		2		2
3001074 2- 6" TOPSOIL & GRASS SEED >1000			3		1		2		2

REPLACEMENT OF TOPSOIL AND GRASS SEEDING ON STATE, COUNTY, TOWN & VILLAGE HIGHWAY

Bid Opening, 02/25/2020

Line Item Service	Quot. Item: Bidder:	6000005298 10 107170 BLINK CONTRACTORS LLC 805 ALBION AVE STE B LINDERHURST NY 11757 Cashier's Check \$3,000 GROUP I	6000005297 10 101883 DIGIOVANNIA BROS LANDSCAPING INC P O BOX 53 BRIGHTWATERS NY 11718 BID BOND GROUP I	6000005296 10 100199 ILL INDUSTRIES INC 19B STIRIZ RD BROOKHAVEN NY 11719 CASHIER'S CHECK \$3,000 GROUP I	6000005295 10 103903 GREEN VELVET LANDSCAPE 31 MORFITT BLVD BAY SHORE NY 11706 BID BOND GROUP I
3001084 4- FERT, LIVE & GRASS SEED ONLY >1000 200 YD2	Total Val.: 1,000.00 Unit Price: 5.00 Rank: 3		18.00 0.09		770.00 3.85
210 3001085 5N- JUTE MESH OR APPR MATERIAL 0-30 50 YD2	Total Val.: 600.00 Unit Price: 12.00 Rank: 3		50.00 1.00		375.00 7.50
220 3001086 5N- JUTE MESH OR APPR MATERIAL 31-100 50 YD2	Total Val.: 600.00 Unit Price: 12.00 Rank: 3		50.00 1.00		375.00 7.50
230 3001087 5N- JUTE MESH OR APPR MATERIAL 101-300 200 YD2	Total Val.: 2,400.00 Unit Price: 12.00 Rank: 3		200.00 1.00		1,500.00 7.50
240 3001088 5N- JUTE MESH OR APPR MATERIAL 301-1000 500 YD2	Total Val.: 5,000.00 Unit Price: 10.00 Rank: 3		500.00 1.00		3,750.00 7.50
250 3001089 5N- JUTE MESH OR APPR MATERIAL >1000 800 YD2	Total Val.: 8,000.00 Unit Price: 10.00 Rank: 3		640.00 0.80		6,000.00 7.50
260 3001090 6S- DECORATIVE STONE W/4" RCA 0-50 100 YD2	Total Val.: 5,000.00 Unit Price: 50.00 Rank: 3		20.00 0.20		800.00 8.00
270 3001091 6S- DECORATIVE STONE W/4" RCA >50 100 YD2	Total Val.: 5,000.00 Unit Price: 50.00 Rank: 3		4,000.00 40.00		800.00 8.00
Total Services	Val.: 331,475.00 Rank: 0.00		108,356.75 104,356.75		313,450.00 800.00

CERTIFICATION: I HEREBY certify that this is a correct Tabulation of Bids, received, 02/25/2020 for GROUP I, 11:00 AM, prevailing time, Oakdale, New York

Marion Torres, Purchasing Director

REPLACEMENT OF TOPSOIL AND GRASS SEEDING ON STATE, COUNTY, TOWN & VILLAGE HIGHWAY

Bid Opening, 02/25/2020

Line Item Service	Quot. Item: Bidder:	6000005298 20 107170	6000005297 20 101883	6000005296 20 100199	6000005295 20 103903
3001065 1- 4" TOP SOIL & GRASS SEED 0-30 500 YD2	BLINK CONTRACTORS LLC 805 ALBION AVE STE B LINDENHURST NY 11757 Cashier's Check \$3,000 GROUP II	2,500.00 5.00	2,500.00 5.00	5.00 0.01	8,000.00 16.00
3001066 1- 4" TOP SOIL & GRASS SEED 31-100 500 YD2	BLINK CONTRACTORS LLC 805 ALBION AVE STE B LINDENHURST NY 11757 Cashier's Check \$3,000 GROUP II	No Bid	No Bid	1	3
3001067 1- 4" TOP SOIL & GRASS SEED 101-300 1,800 YD2	BLINK CONTRACTORS LLC 805 ALBION AVE STE B LINDENHURST NY 11757 Cashier's Check \$3,000 GROUP II	No Bid	No Bid	2	3
3001068 1- 4" TOP SOIL & GRASS SEED 301-1000 5,500 YD2	BLINK CONTRACTORS LLC 805 ALBION AVE STE B LINDENHURST NY 11757 Cashier's Check \$3,000 GROUP II	No Bid	No Bid	1	3
3001069 1- 4" TOP SOIL & GRASS SEED >1000 15,000 YD2	BLINK CONTRACTORS LLC 805 ALBION AVE STE B LINDENHURST NY 11757 Cashier's Check \$3,000 GROUP II	No Bid	No Bid	2	3
3001070 2- 6" TOPSOIL & GRASS SEED 0-30 150 YD2	BLINK CONTRACTORS LLC 805 ALBION AVE STE B LINDENHURST NY 11757 Cashier's Check \$3,000 GROUP II	No Bid	No Bid	1	3
3001071 2- 6" TOPSOIL & GRASS SEED 31-100 600 YD2	BLINK CONTRACTORS LLC 805 ALBION AVE STE B LINDENHURST NY 11757 Cashier's Check \$3,000 GROUP II	No Bid	No Bid	2	3
3001072 2- 6" TOPSOIL & GRASS SEED 101-300 250 YD2	BLINK CONTRACTORS LLC 805 ALBION AVE STE B LINDENHURST NY 11757 Cashier's Check \$3,000 GROUP II	No Bid	No Bid	1	3
3001073 2- 6" TOPSOIL & GRASS SEED 301-1000 2,400 YD2	BLINK CONTRACTORS LLC 805 ALBION AVE STE B LINDENHURST NY 11757 Cashier's Check \$3,000 GROUP II	No Bid	No Bid	2	3
3001074 2- 6" TOPSOIL & GRASS SEED >1000	BLINK CONTRACTORS LLC 805 ALBION AVE STE B LINDENHURST NY 11757 Cashier's Check \$3,000 GROUP II	No Bid	No Bid	2	3

REPLACEMENT OF TOPSOIL AND GRASS SEEDING ON STATE, COUNTY, TOWN & VILLAGE HIGHWAY

Bid Opening, 02/25/2020

Line Item	Quot. Item:	6000005298 20	6000005297 20	6000005296 20	6000005295 20
Service	Bidder:	107170	101883	100199	103903
Sh. Text	Name:	BLIRK CONTRACTORS LLC	DIGIOVANNA BROS LANDSCAPING INC	LLL INDUSTRIES INC	GREEN VELVET LANDSCAPE
Qty	Address:	805 ALGIN AVE STE B	P O BOX 53	19B STIRIZ RD	31 MOFFITT BLVD
	City	LINDENHURST	BRIGHTWATERS	BROOKHAVEN	BAY SHORE
	State	NY	NY	NY	NY
	Zip Code	11757	11718	11719	11706
	Item Text:	Cashier's Check \$3,000	BID BOND	CASHIER'S CHECK \$3,000	BID BOND
	Description:	GROUP II	GROUP II	GROUP II	GROUP II
21,500 YD2	Rank:	1	1	3	2
110	Total Val.:			1,000.00	1,900.00
3001075	Unit Price:	No Bid	800.00	10.00	19.00
3- TOP SOIL, FERT, LIME & SOD 0-30	Rank:		1	2	3
100 YD2					
120	Total Val.:		800.00	1,000.00	1,900.00
3001076	Unit Price:	No Bid	8.00	10.00	19.00
3- TOP SOIL, FERT, LIME & SOD 31-100	Rank:		1	2	3
100 YD2					
130	Total Val.:		1,750.00	2,500.00	4,750.00
3001077	Unit Price:	No Bid	7.00	10.00	19.00
3- TOP SOIL, FERT, LIME & SOD 101-300	Rank:		1	2	3
250 YD2					
140	Total Val.:		800.00	1,000.00	1,900.00
3001078	Unit Price:	No Bid	8.00	10.00	19.00
3- TOP SOIL, FERT, LIME & SOD 301-1000	Rank:		1	2	3
100 YD2					
150	Total Val.:		800.00	1,000.00	1,900.00
3001079	Unit Price:	No Bid	8.00	10.00	19.00
3- TOP SOIL, FERT, LIME & SOD >1000	Rank:		1	2	3
100 YD2					
160	Total Val.:		5.00	0.50	242.50
3001080	Unit Price:	No Bid	0.10	0.01	4.85
4- FERT, LIME & GRASS SEED ONLY 0-30	Rank:		2	1	3
50 YD2					
170	Total Val.:		5.00	0.50	242.50
3001081	Unit Price:	No Bid	0.10	0.01	4.85
4- FERT, LIME & GRASS SEED ONLY 31-100	Rank:		2	1	3
50 YD2					
180	Total Val.:		7.50	0.75	363.75
3001082	Unit Price:	No Bid	0.10	0.01	4.85
4- FERT, LIME & GRASS SEED ONLY 101-300	Rank:		2	1	3
75 YD2					
190	Total Val.:		10.00	1.00	485.00
3001083	Unit Price:	No Bid	0.10	0.01	4.85
4- FERT, LIME & GRASS SEED ONLY 301-1000	Rank:		2	1	3
100 YD2					
200					

REPLACEMENT OF TOPSOIL AND GRASS SEEDING ON STATE, COUNTY, TOWN & VILLAGE HIGHWAY

Bid Opening, 02/25/2020

Line Item Service	Quot. Item: Bidder:	6000005298 20 BLINK CONTRACTORS LLC 805 ALBIN AVE STE B LINDENHURST NY 11757 Cashier's Check \$3,000 GROUP II	6000005297 20 101883 DIGIOVARNA BROS LANDSCAPING INC P O BOX 53 BRIGHTWATERS NY 11718 BID BOND GROUP II	6000005296 20 100199 LLL INDUSTRIES INC 19B STIRIZ RD BROOKHAVEN NY 11719 CASHIER'S CHECK \$3,000 GROUP II	6000005295 20 103903 GREEN VELVET LANDSCAPE 31 MOFFITT BLVD BAY SHORE NY 11706 BID BOND GROUP II
3001084 4- FERT, LIME & GRASS SEED ONLY >1000 150 YD2	Total Val.: Unit Price: Rank:	No Bid	12.00 0.08	1.50 0.01	727.50 4.85
210 3001085 5W- JUTE MESH OR APPR MATERIAL 0-30 50 YD2	Total Val.: Unit Price: Rank:	No Bid	4.50 0.09	500.00 10.00	425.00 8.50
220 3001086 5W- JUTE MESH OR APPR MATERIAL 31-100 50 YD2	Total Val.: Unit Price: Rank:	No Bid	4.50 0.09	500.00 10.00	425.00 8.50
230 3001087 5W- JUTE MESH OR APPR MATERIAL 101-300 500 YD2	Total Val.: Unit Price: Rank:	No Bid	45.00 0.09	2,500.00 5.00	4,250.00 8.50
240 3001088 5W- JUTE MESH OR APPR MATERIAL 301-1000 2,000 YD2	Total Val.: Unit Price: Rank:	No Bid	140.00 0.07	2,000.00 1.00	17,000.00 8.50
250 3001089 5W- JUTE MESH OR APPR MATERIAL >1000 500 YD2	Total Val.: Unit Price: Rank:	No Bid	35.00 0.07	5,000.00 10.00	4,250.00 8.50
260 3001090 6S- DECORATIVE STONE W/4" RCA 0-50 500 YD2	Total Val.: Unit Price: Rank:	No Bid	50.00 0.10	25,000.00 50.00	4,500.00 9.00
270 3001091 6S- DECORATIVE STONE W/4" RCA >50 350 YD2	Total Val.: Unit Price: Rank:	No Bid	12,250.00 35.00	17,500.00 50.00	3,150.00 9.00
Total Services	Val.: Rank:	252,993.50 231,804.00	751,021.75 21.75	820,861.25 3,150.00	

CERTIFICATION: I HEREBY certify that this is a correct Tabulation of Bids, received, 02/25/2020 for GROUP II, 11:00 AM prevailing time, Oakdale, New York


 Marlon Torres, Purchasing Director

REPLACEMENT OF TOPSOIL AND GRASS SEEDING ON STATE, COUNTY, TOWN & VILLAGE HIGHWAY

Bid Opening, 02/25/2020

Line Item Sh. Text Qty. in Base Unit	Material Mat. Group	Quot. Bidder: Name: House No: Street: City: Region: Post Code: Item Text:	6000005298 107170 BLINK CONTRACTORS LLC 805 ALBIN AVE STE B LINDENHURST NY 11757 Cashier's Check \$3,000	6000005297 101883 DIGIOVANNA BROS LANDSCAPING INC P O BOX 53 BRIGHTWATERS NY 11718 BID BOND	6000005296 100199 LLL INDUSTRIES INC 198 STIRIZ RD BROOKHAVEN NY 11719 CASHIER'S CHECK \$3,000	6000005295 103903 GREER VELVET LANDSCAPE 31 MOFFITT BLVD BAY SHORE NY 11706 BID BOND
CR002		Total Val.: Unit Price: Rank:	331,475.00 331,475.00 3	108,356.75 108,356.75 1	108,356.75 108,356.75 No Bid	313,450.00 313,450.00 2
GROUP I Srv.Specs 1 AU		Total Val.: Unit Price: Rank:		252,993.50 252,993.50 1	751,021.75 751,021.75 2	820,861.25 820,861.25 3
CR002		Total Val.: Unit Price: Rank:	331,475.00 331,475.00 1	361,350.25 361,350.25 2	751,021.75 751,021.75 3	1,134,311.25 1,134,311.25 4
GROUP II Srv.Specs 1 AU		Total Val.: Unit Price: Rank:				
Total Quot.		Total Val.: Rank:				

CERTIFICATION: I HEREBY certify that this is a correct tabulation of bids, received, 02/25/2020 for REPLACEMENT OF TOPSOIL AND GRASS SEEDING ON STATE, COUNTY, TOWN & VILLAGE HIGHWAY, 11:00 AM, prevailing time, Oakdale, New York

Marion Torres, Purchasing Director

SUFFOLK COUNTY WATER AUTHORITY
Oakdale, Long Island, New York

INTEROFFICE CORRESPONDENCE

DATE: March 9, 2020
TO: Chairman/Board Members
FROM: Jeff Szabo, Chief Executive Officer
SUBJECT: Contract No. 7675 – Furnishing & Delivery of Gate Valves & Butterfly Valves
April 1, 2020 to March 31, 2021

Opened:	<u>February 2, 2020</u>	Legal Notice:	<u>Newsday</u>
No. of Bids received:	<u>3</u>	Published:	<u>January 10, 2020</u>
		Documents Sent:	<u>12</u>

Low Bidders: Items 1 – 5 (Gate Valves)
T. Mina Supply, Inc.
Bid Amount: \$580,623.75

Items 6 - 9 (Butterfly Valves)
Mueller Company
Bid Amount: \$8,620

Recommendation: Award to Low Bidders for the Above Referenced Line Items

Comments: Three (3) bids were received; one (1) bidder, Redevelopment Construction LLC., did not submit the required Bid Deposit, as a result their bid is determined "Non-Responsive" and rejected. Bid price comparison to the previous contract (#7596, held by T. Mina & Mueller, expires March 2020, amount: \$561,039) reflects an approximate 5% increase (+\$28,204). **Unit price comparison reflects a 6% increase, refer to cost comparison document.**

T. Mina Supply Inc., holds two (2) current contracts (#7412 – Furnishing & Delivery of Cement Lined Ductile Iron Pipe, expires February 2021, amount: \$247,551; #7417[Partial] – Furnish & Deliver Complete Hydrants, Hydrant Tops & Parts, expires February 2021, amount: \$895,332). In FY19, they were paid \$1,531,555.

Contractor's performance on the above referenced contracts is satisfactory.

Mueller Co., currently holds one (1) additional contract (#7536[Partial] – Furnishing & Delivery of "No Lead" Meter Settings, expires August 2020, amount: \$77,636;). In fiscal year ending 5/31/19 (FY 19) they were paid \$247,482.

Contractor's performance on the above referenced contracts has been satisfactory.

Reviewed by:

Jeff Szabo, Chief Executive Officer
M. Torres, Purchasing Director
J. Pokorny, Deputy, CEO Operations
P. Kuzman, Director of Construction Maintenance

Attachments: memo,
tabulation
Original Proof of Publication
List of Firms Invited to Bid

F&D Gate Valves & Butterfly Valves

Bid Opening, 02/04/2020

Line Item Sh. Text Qty. in Base Unit	Material	Quot.:	6000005287	6000005288	6000005289
		Bidder:	100210	100002	107037
		Name:	T MINA SUPPLY INC	MUELLER COMPANY	MALOR & COMPANY INC
		House No:	168 LONG ISLAND AVE	500 WEST ELDORADO	5550
		Street:	HOLTSTVILLE	DECATUR	WEST 54TH SUITE 1220
		City:	NY	IL	NEW YORK
		Region:	NY	IL	NY
		Post Code:	11742	62522	10019
		Item Text:	F&D Gate Valves & Butterfly Valves	BID BOND	No deposit
00010 15244 VALVE,GATE, 4", MJ, RESILIENT SEAT 50 EA		Total Val.:	15,487.50	23,414.50	32,500.00
		Unit Price:	309.75	468.29	650.00
		Rank:	1	2	3
00020 15246 VALVE,GATE, 6", MJ, RESILIENT SEAT 475 EA		Total Val.:	187,031.25	283,717.50	308,750.00
		Unit Price:	393.75	597.30	650.00
		Rank:	1	2	3
00030 15247 VALVE,GATE, 8", MJ, RESILIENT SEAT 200 EA		Total Val.:	124,950.00	190,262.00	200,000.00
		Unit Price:	624.75	951.31	1,000.00
		Rank:	1	2	3
00040 15248 VALVE,GATE, 10", MJ, RESILIENT SEAT 12 EA		Total Val.:	11,655.00	17,799.36	54,000.00
		Unit Price:	971.25	1,483.28	4,500.00
		Rank:	1	2	3
00050 15249 VALVE,GATE, 12", MJ, RESILIENT SEAT 200 EA		Total Val.:	241,500.00	375,378.00	1,000,000.00
		Unit Price:	1,207.50	1,876.89	5,000.00
		Rank:	1	2	3
00060 15269 VALVE, BUTTERFLY, 6", MJ 2 EA		Total Val.:	1,682.00	1,250.00	600.00
		Unit Price:	841.00	625.00	300.00
		Rank:	3	2	1
00070 15270 VALVE, BUTTERFLY, 8", MJ 2 EA		Total Val.:	1,844.00	1,450.00	400.00
		Unit Price:	922.00	725.00	200.00
		Rank:	3	2	1
00080 15266 VALVE, BUTTERFLY, 12", MJ 2 EA		Total Val.:	2,850.00	2,300.00	3,000.00
		Unit Price:	1,425.00	1,150.00	1,500.00
		Rank:	2	1	3
00090 15267 VALVE, BUTTERFLY, 16", MJ 2 EA		Total Val.:	4,260.00	3,620.00	3,000.00
		Unit Price:	2,130.00	1,810.00	1,500.00
		Rank:	3	2	1
Total Quot.		Total Val.:	591,259.75	899,191.36	1,602,250.00
		Rank:	1	2	3

CERTIFICATION: I HEREBY certify that this is a correct Tabulation of Bids, received, 02/04/2020 for F&D Gate Valves & Butterfly Valves, 11:00 AM, prevailing time, Oakdale, New York

Marlon Torres, Purchasing Director

COMPARISON TABULATION OF BID 7596A&B VS 7675
 GATE VALVES & BUTTERFLY VALVES
 BID OPENING 2/04/2020

Line Item	Description	Material #	7596	7675	Change in Cost	Percentage Increase/Decrease
10	VALVE,GATE, 4", MJ, RESILIENT SEAT	15244	295.00	309.75	14.75	5.00%
20	VALVE,GATE, 6" ,MJ, RESILIENT SEAT	15246	375.00	393.75	18.75	5.00%
30	VALVE,GATE, 8", MJ, RESILIENT SEAT	15247	595.00	624.75	29.75	5.00%
40	VALVE,GATE, 10", MJ ,RESILIENT SEAT	15248	925.00	971.25	46.25	5.00%
50	VALVE,GATE, 12", MJ, RESILIENT SEAT	15249	1150.00	1207.50	57.50	5.00%
60	VALVE, BUTTERFLY, 12", MJ	15266	1087.00	625.00	-462.00	-42.50%
70	VALVE, BUTTERFLY, 16", MJ	15267	1725.00	725.00	-1000.00	-57.97%
80	VALVE, BUTTERFLY, 6', MJ	15269	534.86	1150.00	615.14	115.01%
90	VALVE, BUTTERFLY, 8", MJ	15270	685.26	1810.00	1124.74	164.13%
TOTALS			7372.12	7817.00	444.88	

TOTAL PERCENTAGE CHANGE (all items above)	203.67%
AVERAGE PERCENTAGE CHANGE (all items above)	22.63%
ACTUAL CHANGE	6.03%

SUFFOLK COUNTY WATER AUTHORITY
Oakdale, Long Island, New York

INTEROFFICE CORRESPONDENCE

DATE: March 9, 2020
TO: Chairman/Board Members
FROM: Jeff Szabo, Chief Executive Officer
SUBJECT: Contract No. 7677 – Installation by Directional Drill Technology Water Mains & Services
May 1, 2020 to April 30, 2021

Opened:	<u>February 19, 2020</u>	Legal Notice:	<u>Newsday</u>
No. of Bids received:	<u>1</u>	Published:	<u>January 28, 2020</u>
		Documents Sent:	<u>7</u>

Low Bidder: Bancker Construction Corp.
Bid Amount: \$1,895,879.00

Recommendation: Award to Low Bidder

Comments: Seven (7) prospective bidders received a copy of the Bid Document, as a result the Authority received four (4) bids. Bids ranged from \$1,895,879 to \$3,100,571. Bancker Construction Bid is \$55,512 less than the 2nd low bidder (Asplundh, \$1,951,391.00).

To make an accurate comparison between Contract# 7677 and previous Contract 7505 (awarded March 2018, Bancker Construction Corp., estimated annual value: \$1,775,185, expires April 2020), the new bid prices were normalized using the quantities from contract# 7505. Overall total bid amount reflects a difference of \$120,694, Bancker Construction Corp., bid reflects an increase of less than .20%, refer to cost comparison document.

Bancker Construction Corp., currently holds one (1) current contract (#7575 – General Construction of Water Mains, Large Services and Appurtenances, Group II [North Shore and Western Suffolk], expires January 2021, amount: \$5,523,030). In fiscal year ending 5/31/19 (FY19), they were paid \$1,167,052.

Contractor's performance on previous contract is satisfactory.

Bancker Construction Corp., complies with the apprenticeship requirement contained in the subject contract.

Reviewed by:

Jeff Szabo, Chief Executive Officer
M. Torres, Purchasing Director
J. Pokorny, Deputy, CEO Operations
P. Kuzman, Director of Construction Maintenance
F. Berg, Deputy Director of CM

✓
✓
✓
✓
✓

Attachments: Memo, tabulation,
Original Proof of Publication,
List of Firms Invited to Bid

Installation by Directional Drill Tech Water Mains and Services

Bid Opening, 02/19/2020

Line Item Service Sh. Text Qty	Quot. Item: Bidder: Name: Address: City State Zip Code Item Text: Description:	600005291 10 101711 BANKER CONSTRUCTION CORP 171 FREEMAN AVENUE ISLIP NY 11751 BID BOND INSTALLATION BY DIRECTIONAL DRILL TECH	600005292 10 107219 ASPLUNDH CONSTRUCTION LLC 93 SILLIS RD YAPUNK NY 11980 BID BOND INSTALLATION BY DIRECTIONAL DRILL TECH	600005293 10 107225 GRACE INDUSTRIES LLC 336 SOUTH SERVICE RD MELVILLE NY 11747 BID BOND INSTALLATION BY DIRECTIONAL DRILL TECH	600005294 10 104463 SUFFOLK WATER CONNECTIONS INC 222 MIDDLE ISLAND RD MEDFORD NY 11763 BID BOND INSTALLATION BY DIRECTIONAL DRILL TECH
10 3003813 1A-1" poly 0-70 ft including vault 275 FT	Total Val.: Unit Price: Rank:	23,622.50 85.90 3	22,550.00 82.00 2	22,000.00 80.00 1	50,875.00 185.00 4
20 3000887 1B- 1" poly 61-150 ft including vault 425 FT	Total Val.: Unit Price: Rank:	48,386.25 113.85 3	43,775.00 103.00 1	44,625.00 105.00 2	78,625.00 185.00 4
30 3003814 1C-1" poly 0-70 ft no vault 75 FT	Total Val.: Unit Price: Rank:	4,132.50 55.10 1	4,650.00 62.00 2	4,762.50 63.50 3	13,875.00 185.00 4
40 3000889 1D- 1" poly 61-150 ft no vault 150 FT	Total Val.: Unit Price: Rank:	8,797.50 58.65 1	10,200.00 68.00 2	10,500.00 70.00 3	27,750.00 185.00 4
50 3003815 2A -2" poly 0-70 ft including vault 125 FT	Total Val.: Unit Price: Rank:	17,337.50 138.70 3	14,750.00 118.00 2	14,375.00 115.00 1	23,125.00 185.00 4
60 3000891 2B- 2" poly 61-150 ft including vault 200 FT	Total Val.: Unit Price: Rank:	34,760.00 173.80 3	26,600.00 133.00 1	27,000.00 135.00 2	37,000.00 185.00 4
70 3003816 2C -2" poly 0-70 ft no vault 75 FT	Total Val.: Unit Price: Rank:	5,340.00 71.20 1	6,225.00 83.00 2	6,431.25 85.75 3	13,875.00 185.00 4
80 3000893 2D-2" poly 61-150 ft no vault 75 FT	Total Val.: Unit Price: Rank:	5,733.75 76.45 1	7,800.00 104.00 2	7,950.00 106.00 3	13,875.00 185.00 4
90 3003817 3A - 4" poly 0-70 ft including tie-in 150 FT	Total Val.: Unit Price: Rank:	20,730.00 138.20 1	25,950.00 173.00 2	26,250.00 175.00 3	42,750.00 285.00 4
100 3000895 3B- 4" poly 61-150 ft including tie-in	Total Val.: Unit Price:	28,630.00 143.15	44,600.00 223.00	46,000.00 230.00	57,000.00 285.00

Installation by Directional Drill Tech Water Mains and Services

Bid Opening, 02/19/2020

Line Item	Quot. Item:	600005291 10	600005292 10	600005293 10	600005294 10
Service	Bidder:	101711 BANCKER CONSTRUCTION CORP	107219 ASPLUNDI CONSTRUCTION LLC	107225 GRACE INDUSTRIES LLC	104463 SUFFOLK WATER CONNECTIONS INC
Sh. Text	Name:	171 FREEMAN AVENUE	93 SILLIS RD	336 SOUTH SERVICE RD	222 MIDDLE ISLAND RD
Qty	Address:	ISLIP	YAPHANK	MELVILLE	MEDFORD
	City	NY	NY	NY	NY
	State	11751	11980	11747	11763
	Zip Code	BID BOND	BID BOND	BID BOND	BID BOND
	Item Text:	INSTALLATION BY DIRECTIONAL DRILL TECH	INSTALLATION BY DIRECTIONAL DRILL TECH	INSTALLATION BY DIRECTIONAL DRILL TECH	INSTALLATION BY DIRECTIONAL DRILL TECH
	Description:				
3000903	Total Val.:	87,150.00	127,000.00	127,500.00	125,000.00
4B- 6" poly 61-150 ft including tie-in	Unit Price:	174.30	254.00	255.00	250.00
500 FT	Rank:	1	3	4	2
210	Total Val.:	2,370.00	2,355.00	2,400.00	7,500.00
3000904	Unit Price:	790.00	785.00	800.00	2,500.00
4C- Install 1" service off new drill	Rank:	2	1	3	4
3 EA	Total Val.:	2,925.00	3,480.00	3,540.00	10,500.00
220	Unit Price:	975.00	1,160.00	1,180.00	3,500.00
3000905	Rank:	1	2	3	4
4D- Install 2" service off new drill	Total Val.:	1,560.00-	1,240.00-	1,200.00-	4.00-
3 EA	Unit Price:	780.00-	620.00-	600.00-	2.00-
230	Rank:	1	2	3	As Corrected
4E- Discount for C & D (no paving)	Total Val.:	500.00	500.00	500.00	1,000.00
2 AU	Unit Price:	25.00	25.00	25.00	50.00
240	Rank:	1	1	1	As Corrected
4F- Extra for tie greater than 10 ft	Total Val.:	5,400.00-	4,800.00-	3,000.00-	300.00-
20 FT	Unit Price:	1,800.00-	1,600.00-	1,000.00-	100.00-
250	Rank:	1	2	3	As Corrected
4G- Discount when reverse cut not needed	Total Val.:	1,250.00-	1,000.00-	1,000.00-	1,000.00-
3 AU	Unit Price:	1,250.00-	1,000.00-	1,000.00-	1,000.00-
260	Rank:	1	2	2	As Corrected
DISCOUNT no wet cut/tie in required	Total Val.:	1,000.00	1,600.00	1,600.00	2,000.00
1 EA	Unit Price:	1,000.00	1,600.00	1,600.00	2,000.00
270	Rank:	1	2	2	As Corrected
EXTRA second wet cut/tie in is required	Total Val.:	2,250.00	1,600.00	200.00	10,000.00
1 EA	Unit Price:	11.25	8.00	1.00	50.00
280	Rank:	3	2	1	4
EXTRA for DR9 in lieu of DR11	Total Val.:	95,320.00	82,400.00	84,000.00	146,000.00
200 FT	Unit Price:	238.30	206.00	210.00	365.00
290	Rank:	3	1	2	4
5A - 8" poly 0-70 ft including tie-in	Total Val.:				
400 FT	Unit Price:				
	Rank:				

Installation by Directional Drill Tech Water Mains and Services

Bid Opening, 02/19/2020

Line Item	Quot. Item:	600005291	10	600005292	10	600005293	10	600005294	10
300 3000911 58- 8" poly 61-150 ft including tie-in 975 FT	Bidder:	101711		107219		107225		104463	
	Name:	BANKER CONSTRUCTION CORP		ASPLUNDH CONSTRUCTION LLC		GRACE INDUSTRIES LLC		SUFFOLK WATER CONNECTIONS INC	
	Address:	171 FREEMAN AVENUE		93 SILLS RD		336 SOUTH SERVICE RD		222 MIDDLE ISLAND RD	
	City	ISLIP		YAPHANK		MELVILLE		MEDFORD	
	State	NY		NY		NY		NY	
	Zip Code	11751		11980		11747		11763	
	Item Text:	BID BOND		BID BOND		BID BOND		BID BOND	
	Description:	INSTALLATION BY DIRECTIONAL DRILL TECH		INSTALLATION BY DIRECTIONAL DRILL TECH		INSTALLATION BY DIRECTIONAL DRILL TECH		INSTALLATION BY DIRECTIONAL DRILL TECH	
	Total Val.:	272,122.50		269,100.00		278,362.50		355,875.00	
	Unit Price:	279.10		276.00		285.50		365.00	
	Rank:	2		1		3		4	
310 3000912 5C- Install 1" service off new drill 3 EA	Total Val.:	3,855.00		2,355.00		2,400.00		4,500.00	
	Unit Price:	1,285.00		785.00		800.00		1,500.00	
	Rank:	3		1		2		4	
320 3000913 5D- Install 2" service off new drill 5 EA	Total Val.:	9,050.00		5,800.00		6,000.00		12,500.00	
	Unit Price:	1,810.00		1,160.00		1,200.00		2,500.00	
	Rank:	3		1		2		4	
330 3000914 5E- Discount for C & D (no paving) 3 AU	Total Val.:	2,595.00-		1,860.00-		1,890.00-		300.00-	
	Unit Price:	865.00-		620.00-		630.00-		100.00-	
	Rank:	1		3		2		As Corrected	
340 3000915 5F- Extra for tie greater than 10 ft 35 FT	Total Val.:	980.00		875.00		875.00		1,750.00	
	Unit Price:	28.00		25.00		25.00		50.00	
	Rank:	3		1		1		4	
350 3000916 5G- Discount when reverse cut not needed 10 AU	Total Val.:	15,000.00-		20,000.00-		20,000.00-		1,000.00-	
	Unit Price:	1,500.00-		2,000.00-		2,000.00-		100.00-	
	Rank:	3		1		1		As Corrected	
360 3003834 DISCOUNT no wet cut/tie in required 1 EA	Total Val.:	1,250.00-		1,000.00-		1,000.00-		100.00-	
	Unit Price:	1,250.00-		1,000.00-		1,000.00-		100.00-	
	Rank:	1		2		2		As Corrected	
370 3003835 EXTRA second wet cut/tie in is required 1 EA	Total Val.:	1,000.00		1,500.00		1,600.00		1,500.00	
	Unit Price:	1,000.00		1,500.00		1,600.00		1,500.00	
	Rank:	1		2		4		2	
380 3003836 EXTRA for DR9 in lieu of DR11 200 FT	Total Val.:	2,920.00		2,000.00		1,400.00		10,000.00	
	Unit Price:	14.60		10.00		7.00		50.00	
	Rank:	3		2		1		4	
390 3003797	Total Val.:	15,378.75		15,825.00		16,312.50		29,625.00	

Installation by Directional Drill Tech Water Mains and Services

Bid Opening, 02/19/2020

Line Item	Quot. Item:	600005291	10	600005292	10	600005293	10	600005294	10
Service	Bidder:	101711		107219		107225		104463	
Sh. Text	Name:	BANKER CONSTRUCTION CORP		ASPLUNDH CONSTRUCTION LLC		GRACE INDUSTRIES LLC		SUFFOLK WATER CONNECTIONS INC	
Qty	Address:	171 FREEMAN AVENUE		93 SILLS RD		336 SOUTH SERVICE RD		222 MIDDLE ISLAND RD	
	City	ISHIP		YAPIANK		MELVILLE		MEDFORD	
	State	NY		NY		NY		NY	
	Zip Code	11751		11960		11747		11763	
	Item Text:	BID BOND		BID BOND		BID BOND		BID BOND	
	Description:	INSTALLATION BY DIRECTIONAL DRILL TECH		INSTALLATION BY DIRECTIONAL DRILL TECH		INSTALLATION BY DIRECTIONAL DRILL TECH		INSTALLATION BY DIRECTIONAL DRILL TECH	
6A - 10" poly 0-70 ft including tie-in 75 FT	Unit Price:	205.05		211.00		217.50		395.00	
	Rank:	1		2		3		4	
400	Total Val.:	28,020.00		26,100.00		27,600.00		39,500.00	
3000919	Unit Price:	280.20		261.00		276.00		395.00	
6B - 10" poly 61-150 ft including tie-in 100 FT	Rank:	3		1		2		4	
410	Total Val.:	2,730.00		2,355.00		2,400.00		4,500.00	
3000920	Unit Price:	910.00		785.00		800.00		1,500.00	
6C- Install 1" service off new drill 3 EA	Rank:	3		1		2		4	
420	Total Val.:	3,720.00		3,480.00		3,600.00		7,500.00	
3000921	Unit Price:	1,240.00		1,160.00		1,200.00		2,500.00	
6D- Install 2" service off new drill 3 EA	Rank:	3		1		2		4	
430	Total Val.:	2,595.00-		1,860.00-		1,890.00-		300.00-	
3000922	Unit Price:	865.00-		620.00-		630.00-		100.00-	
6E- Discount for C & D (no paving) 3 AU	Rank:	1		3		2		As Corrected	
440	Total Val.:	300.00		250.00		250.00		500.00	
3000923	Unit Price:	30.00		25.00		25.00		50.00	
6F- Extra for tie greater than 10 ft 10 FT	Rank:	3		1		1		4	
450	Total Val.:	11,700.00-		6,000.00-		6,600.00-		300.00-	
3000924	Unit Price:	3,900.00-		2,000.00-		2,200.00-		100.00-	
6G- Discount when reverse cut not needed 3 AU	Rank:	1		3		2		As Corrected	
460	Total Val.:	2,500.00-		1,000.00-		1,000.00-		100.00-	
3003834	Unit Price:	2,500.00-		1,000.00-		1,000.00-		100.00-	
DISCOUNT no wet cut/tie in required 1 EA	Rank:	1		2		2		As Corrected	
470	Total Val.:	1,000.00		1,500.00		1,600.00		2,500.00	
3003835	Unit Price:	1,000.00		1,500.00		1,600.00		2,500.00	
EXTRA second wet cut/tie in is required 1 EA	Rank:	1		2		3		4	
480	Total Val.:	1,132.50		750.00		750.00		3,750.00	
3003836	Unit Price:	15.10		10.00		10.00		50.00	
EXTRA for DR9 in lieu of DR11 75 FT	Rank:	3		1		1		4	

Installation by Directional Drill Tech Water Mains and Services

Bid Opening, 02/19/2020

Line Item	Quot. Item:	6000005291 10	6000005292 10	6000005293 10	6000005294 10
Service	Blidder:	10711	107219	107225	104463
Sh. Text	Name:	BAICKER CONSTRUCTION CORP	ASPLUNDH CONSTRUCTION LLC	GRACE INDUSTRIES LLC	SUFFOLK WATER CONNECTIONS INC
Qty	Address:	171 FREEMAN AVENUE	93 SILLS RD	336 SOUTH SERVICE RD	222 MIDDLE ISLAND RD
	City	ISLIP	YAPHANK	MELVILLE	MEDFORD
	State	NY	NY	NY	NY
	Zip Code	11751	11980	11747	11763
	Item Text:	BID BOND	BID BOND	BID BOND	BID BOND
	Description:	INSTALLATION BY DIRECTIONAL DRILL TECH	INSTALLATION BY DIRECTIONAL DRILL TECH	INSTALLATION BY DIRECTIONAL DRILL TECH	INSTALLATION BY DIRECTIONAL DRILL TECH
490	Total Val.:	31,170.00	32,100.00	32,775.00	74,250.00
3003798	Unit Price:	207.80	214.00	218.50	495.00
7A - 12" poly 0-70 ft including tie-in	Rank:	1	2	3	4
150 FT					
500	Total Val.:	435,187.50	413,750.00	425,625.00	618,750.00
3000927	Unit Price:	348.15	331.00	340.50	495.00
7B- 12" poly 61-300 ft including tie-in	Rank:	3	1	2	4
1,250 FT					
510	Total Val.:	2,430.00	2,355.00	2,400.00	4,500.00
3000928	Unit Price:	810.00	785.00	800.00	1,500.00
7C- Install 1" service off new drill	Rank:	3	1	2	4
3 EA					
520	Total Val.:	3,300.00	3,480.00	3,600.00	7,500.00
3000929	Unit Price:	1,100.00	1,160.00	1,200.00	2,500.00
7D- Install 2" service off new drill	Rank:	1	2	3	4
3 EA					
530	Total Val.:	2,595.00-	1,860.00-	1,890.00-	300.00-
3000930	Unit Price:	865.00-	620.00-	630.00-	100.00-
7E- Discount for C & D (no paving)	Rank:	1	3	2	As Corrected
3 AU					
540	Total Val.:	2,400.00	2,240.00	2,400.00	4,000.00
3000931	Unit Price:	30.00	28.00	30.00	50.00
7F- Extra for tie greater than 10 ft	Rank:	2	1	2	As Corrected
80 FT					
549	Total Val.:	12,500.00-	6,000.00-	6,000.00-	500.00-
3000932	Unit Price:	2,500.00-	1,200.00-	1,200.00-	100.00-
7G- Discount when reverse cut not needed	Rank:	1	2	2	As Corrected
5 AU					
550	Total Val.:	1,250.00-	1,250.00-	1,200.00-	100.00-
3000934	Unit Price:	1,250.00-	1,250.00-	1,200.00-	100.00-
DISCOUNT no wet cut/tie in required	Rank:	1	1	3	As Corrected
1 EA					
560	Total Val.:	1,000.00	2,000.00	2,000.00	1,500.00
3000935	Unit Price:	1,000.00	2,000.00	2,000.00	1,500.00
EXTRA second wet cut/tie in as required	Rank:	1	3	3	2
1 EA					
570	Total Val.:	4,540.00	3,600.00	2,400.00	10,000.00
3000936	Unit Price:	22.70	18.00	12.00	50.00
EXTRA for DR9 in lieu of DR11					

Installation by Directional Drill Tech Water Mains and Services

Bid Opening, 02/19/2020

Line Item	Quot. Item:	600005291 10	600005292 10	600005293 10	600005294 10
Service	Bidder:	101711	107219	107225	104463
Sh. Text	Name:	BARCKER CONSTRUCTION CORP	ASPLUNDH CONSTRUCTION LLC	GRACE INDUSTRIES LLC	SUFFOLK WATER CONNECTIONS INC
Qty	Address:	171 FREEMAN AVENUE	93 SILLS RD	336 SOUTH SERVICE RD	222 MIDDLE ISLAND RD
	City	ISLIP	YAPHANK	MELVILLE	MEDFORD
	State	NY	NY	NY	NY
	Zip Code	11751	11960	11747	11763
	Item Text:	BID BOND	BID BOND	BID BOND	BID BOND
	Description:	INSTALLATION BY DIRECTIONAL DRILL TECH	INSTALLATION BY DIRECTIONAL DRILL TECH	INSTALLATION BY DIRECTIONAL DRILL TECH	INSTALLATION BY DIRECTIONAL DRILL TECH
3002165	Total Val.:	525.00	450.00	525.00	750.00
13C- Extra for tie-in >10 ft	Unit Price:	35.00	30.00	35.00	50.00
15 FT	Rank:	2	1	2	4
680	Total Val.:	500.00-	2,000.00-	2,400.00-	200.00-
3002166	Unit Price:	250.00-	1,000.00-	1,200.00-	100.00-
13D- Discount: reverse cut not needed	Rank:	3	2	1	4
2 EA					As Corrected
690	Total Val.:	1,250.00-	1,000.00-	1,200.00-	1,000.00-
3003834	Unit Price:	1,250.00-	1,000.00-	1,200.00-	1,000.00-
DISCOUNT no wet cut/tie in required	Rank:	1	3	2	3
1 EA					As Corrected
700	Total Val.:	1,000.00	2,000.00	2,000.00	3,500.00
3003835	Unit Price:	1,000.00	2,000.00	2,000.00	3,500.00
EXTRA second wet cut/tie in is required	Rank:	1	2	2	4
1 EA					
710	Total Val.:	8,070.00	7,500.00	4,500.00	15,000.00
3003836	Unit Price:	26.90	25.00	15.00	50.00
EXTRA for DR9 in lieu of DR11	Rank:	3	2	1	4
300 FT					
720	Total Val.:	1,590.00	2,325.00	2,250.00	4,875.00
3002168	Unit Price:	21.20	31.00	30.00	65.00
14A- Install 4" HDPE in casing	Rank:	1	3	2	4
75 FT					
730	Total Val.:	2,148.75	2,925.00	2,775.00	5,625.00
3002170	Unit Price:	28.65	39.00	37.00	75.00
15A- Install 6" HDPE in casing	Rank:	1	3	2	4
75 FT					
740	Total Val.:	3,686.25	3,525.00	3,375.00	6,375.00
3002172	Unit Price:	49.15	47.00	45.00	85.00
16A- Install 8" HDPE in casing	Rank:	3	2	1	4
75 FT					
750	Total Val.:	5,040.00	4,800.00	5,000.00	11,000.00
3002174	Unit Price:	50.40	48.00	50.00	110.00
17A- Install 10" HDPE in casing	Rank:	3	1	2	4
100 FT					
760	Total Val.:	27,480.00	23,600.00	22,800.00	74,000.00
3002176	Unit Price:	68.70	59.00	57.00	185.00
18A- Install 12" HDPE in casing	Rank:	3	2	1	4
400 FT					

Installation by Directional Drill Tech Water Mains and Services

Bid Opening, 02/19/2020

Line Item	Quot. Items	600005291 10	600005292 10	600005293 10	600005294 10
Service	Bidder:	101711	107219	107225	104463
Sh. Text	Name:	BANKER CONSTRUCTION CORP	ASPLUNDI CONSTRUCTION LLC	GRACE INDUSTRIES LLC	SUFFOLK WATER CONNECTIONS INC
Qty	Address:	171 FREEMAN AVENUE	93 SILLS RD	336 SOUTH SERVICE RD	222 MIDDLE ISLAND RD
	City	ISLIP	YAPHANK	MELVILLE	MEDFORD
	State	NY	NY	NY	NY
	Zip Code	11751	11980	11747	11763
	Item Text:	BID BOND	BID BOND	BID BOND	BID BOND
	Description:	INSTALLATION BY DIRECTIONAL DRILL TECH	INSTALLATION BY DIRECTIONAL DRILL TECH	INSTALLATION BY DIRECTIONAL DRILL TECH	INSTALLATION BY DIRECTIONAL DRILL TECH
770	Total Val.:	31,115.00	25,200.00	25,725.00	113,750.00
3003537	Unit Price:	88.90	72.00	73.50	325.00
19A Install 16" corr Pipe Inside 24"case	Rank:	3	1	2	4
350 FT					
780	Total Val.:	20,885.00	24,300.00	24,500.00	67,500.00
3003800	Unit Price:	208.85	243.00	245.00	675.00
20A - 20" HDD 0-70'ft and tie-in	Rank:	1	2	3	4
100 FT					
790	Total Val.:	73,510.00	61,200.00	64,050.00	67,500.00
3003540	Unit Price:	735.10	612.00	640.50	675.00
20B- 20" HDD 71'-300' include tie-in	Rank:	4	1	2	3
100 FT					
800	Total Val.:	600.00	600.00	800.00	1,000.00
3003541	Unit Price:	30.00	30.00	40.00	50.00
20C-Extra horiz tie-in greater than 10	Rank:	1	1	3	4
20 FT					
810	Total Val.:	2,000.00-	2,000.00-	2,000.00-	200.00-
3003542	Unit Price:	1,000.00-	1,000.00-	1,000.00-	100.00-
20D-Discount --reverse net cut not neces	Rank:	1	1	1	4
2 EA					As Corrected
820	Total Val.:	2,000.00-	1,000.00-	1,000.00-	100.00-
3003834	Unit Price:	2,000.00-	1,000.00-	1,000.00-	100.00-
DISCOUNT no wet cut/tie in required	Rank:	1	2	2	4
1 EA					As Corrected
830	Total Val.:	1,000.00	2,000.00	2,000.00	3,500.00
3003835	Unit Price:	1,000.00	2,000.00	2,000.00	3,500.00
EXTRA second wet cut/tie in is required	Rank:	1	2	2	4
1 EA					
840	Total Val.:	5,145.00	8,400.00	7,500.00	33,000.00
3003836	Unit Price:	17.15	28.00	25.00	110.00
EXTRA for DR9 in lieu of DR11	Rank:	1	3	2	4
300 FT					
850	Total Val.:	16,252.50	18,600.00	18,750.00	53,250.00
3003821	Unit Price:	216.70	248.00	250.00	710.00
21A - 24" HDD 0-70' ft and tie-in	Rank:	1	2	3	4
75 FT					
860	Total Val.:	257,670.00	279,300.00	283,500.00	248,500.00
3003545					

Installation by Directional Drill Tech Water Mains and Services

Bid Opening, 02/19/2020


Line Item	Quot. Items:	6000005291 10	6000005292 10	6000005293 10	6000005294 10
Service	Bidder:	101711	107219	107225	104463
Sh. Text	Name:	BANKER CONSTRUCTION CORP	ASPLUNDH CONSTRUCTION LLC	GRACE INDUSTRIES LLC	SUFFOLK WATER CONNECTIONS INC
Qty	Address:	171 FREEMAN AVENUE	93 SILLIS RD	336 SOUTH SERVICE RD	222 MIDDLE ISLAND RD
	City	ISLIP	YAPHANK	MELVILLE	MEDFORD
	State	NY	NY	NY	NY
	Zip Code	11751	11980	11747	11763
	Item Text:	BID BOND	BID BOND	BID BOND	BID BOND
	Description:	INSTALLATION BY DIRECTIONAL DRILL TECH	INSTALLATION BY DIRECTIONAL DRILL TECH	INSTALLATION BY DIRECTIONAL DRILL TECH	INSTALLATION BY DIRECTIONAL DRILL TECH
21B- 24" HDD 71'-300' include tie-in 350 FT	Unit Price:	736.20	798.00	830.00	710.00
	Rank:	2	3	4	1
870	Total Val.:	700.00	700.00	800.00	2,200.00
3003546	Unit Price:	35.00	35.00	40.00	110.00
21C-Extra horiz tie-in greater than 10 20 FT	Rank:	1	1	3	4
880	Total Val.:	2,000.00	2,000.00	2,000.00	200.00
3003547	Unit Price:	1,000.00	1,000.00	1,000.00	100.00
21D-Discount -reverse net cut not neces 2 EA	Rank:	1	1	1	4 As Corrected
890	Total Val.:	2,000.00	1,000.00	1,000.00	100.00
3003834	Unit Price:	2,000.00	1,000.00	1,000.00	100.00
DISCOUNT no wet cut/tie in required 1 EA	Rank:	1	2	2	4 As Corrected
900	Total Val.:	1,250.00	2,000.00	2,000.00	3,500.00
3003835	Unit Price:	1,250.00	2,000.00	2,000.00	3,500.00
EXTRA second wet cut/tie in is required 1 EA	Rank:	1	2	2	4
910	Total Val.:	5,535.00	9,300.00	8,100.00	33,000.00
3003836	Unit Price:	18.45	31.00	27.00	110.00
EXTRA for DR9 in lieu of DR11 300 FT	Rank:	1	3	2	4
Total Services	Val.:	1,895,879.00	1,951,391.00	1,966,908.75	3,100,571.00
	Rank:	1	2	3	4 As Corrected
		241,029.00	1177,295.00	47,825.00	245,650.00

CERTIFICATION: I HEREBY certify that this is a correct Tabulation of Bids, received, 02/19/2020
for INSTALLATION BY DIRECTIONAL DRILL TECH, 11:00 AM, prevailing time, Oakdale, New York

Marlon Torres, Purchasing Director

Suffolk County Water Authority
Purchasing

MEMORANDUM

DATE: March 10, 2020
TO: Jeffrey Szabo, CEO
FROM: Marlon Torres, Director of Purchasing 
SUBJECT: Procurement of Goods / Services Classified as Sole Source / Single Source – Contract# 7686 - Barish Pump Company Inc.

The Authority has received approval from the Board to enter into contract with vendors that have been classified as 'Sole Source'. At the February 27, 2018 Board Meeting, the Purchasing Department was given authorization to proceed (Resolution# 065-02-2018) and enter into negotiations with Barish Pump Company Inc., the sole distributor within the Tri-State Area of the Wilden Pump. The Wilden Pump is heavily used by our Production Control Department. Within the last three years we have annually purchased between \$22,000 to \$25,000 worth of miscellaneous replacement pump items.

As a result of negotiations with the sole distributor we received the following proposal:

- 25% Discount of Manufacturer's List Price to include all core items.
- Minimal increase to unit pricing for core list of items, average increase of 8.61% (equates to a 4.3% annual, compared to contract# 7521). The increase is attributed to the updated list price schedule.

Based on the above we hereby request approval from the Board to enter into agreement with Barish Pump Company Inc., for a two (2) year term, with two (2) one-year options for a proposed annual estimated amount of \$32,896.

Barish Pump Company Inc., has performed in a satisfactory manner on the previous contracts they had with the Authority.

Cc: T. Hopkins
M O'Connell

COMPARISON TABULATION OF BID 7521 VS 7686
F&D DEWATERING PUMPS AND ASSOCIATED PARTS
BARISH PUMP

Line Item	Description	Material #	7521	7686	Change in Cost	Percentage
						Increase/ Decrease
10	PUMP, 2" SUCTION & DISCHARGE	10385	1181.25	1264.50	83.25	7.05%
20	PUMP, 2" AIR CHAMBER COUNTER SUNK	17654	105.30	115.65	10.35	9.83%
30	PUMP, 2" CENTER BLOCK	10330	207.53	194.18	-13.35	-6.43%
40	PUMP, 2" CENTER BLOCK, T-8	17521	207.53	194.18	-13.35	-6.43%
50	PUMP, 2" CHAMBER LIQUID	10318	286.35	314.40	28.05	9.80%
60	PUMP, 2" DIAPHRAGM, NEOPRENE	10328	28.43	30.45	2.02	7.11%
70	PUMP, 2" DISCHARGE MANIFOLD	10354	271.88	298.50	26.62	9.79%
80	PUMP, 2" GASKET AIR VALVE	10337	1.95	2.18	0.23	11.79%
90	PUMP, 2" GLYDE RINGS, T-8	17523	9.23	10.13	0.90	9.75%
100	PUMP, 2" INLET SCREEN	17322	366.98	402.90	35.92	9.79%
110	PUMP, 2" MUFFLER, PLASTIC	10319	49.35	54.23	4.88	9.89%
120	PUMP, 2" PISTON, INNER	10353	30.83	33.83	3.00	9.73%
130	PUMP, 2" PISTON, OUTER	10352	67.05	73.65	6.60	9.84%
140	PUMP, 2" SCREEN BASE	10326	137.03	153.38	16.35	11.93%
150	PUMP, 2" SHAFT	10387	38.25	44.10	5.85	15.29%
160	PUMP, 2" SHAFTS, T-8	17522	40.13	44.10	3.97	9.89%
170	PUMP, 2" VALVE SEAT	10334	18.98	20.63	1.65	8.69%
180	PUMP, 2", AIR VALVE END CAP WITH GLIDE	17615	5.93	6.53	0.60	10.12%
190	PUMP, 2", AIR VALVE END CAP WITHOUT GLID	17616	5.40	5.93	0.53	9.81%
200	PUMP, 2", AIR VALVE O-RING END CAPE	17618	1.13	1.20	0.07	6.19%
210	PUMP, 2", AIR VALVE RETAINING RING	17617	5.10	5.55	0.45	8.82%
220	PUMP, 2", AIR VALVE SCREEN	17614	9.53	10.65	1.12	11.75%
230	PUMP, 3" SUCTION & DISCHARGE	10386	1811.25	1941.00	129.75	7.16%
240	PUMP, 3" AIR CHAMBER COUNTER SUNK	17639	194.93	214.05	19.12	9.81%
250	PUMP, 3" AIR VALVE ASSEMBLY	10343	346.43	378.53	32.10	9.27%
260	PUMP, 3" AIR VALVE CAP 'O' RING	10358	1.13	1.20	0.07	6.19%
270	PUMP, 3" CENTER BLOCK	10351	419.03	364.88	-54.15	-12.92%
280	PUMP, 3" CENTER BLOCK 'O' RINGS	10344	1.13	1.20	0.07	6.19%
290	PUMP, 3" CHAMBER LIQUID	10339	324.75	356.55	31.80	9.79%
300	PUMP, 3" DIAPHRAGM, NEOPRENE	10341	47.40	50.78	3.38	7.13%
310	PUMP, 3" GASKET AIR VALVE	10346	2.40	2.70	0.30	12.50%
320	PUMP, 3" GASKET CENTER BLOCK	10345	1.88	2.10	0.22	11.70%
330	PUMP, 3" INNER PISTON	10347	61.13	67.13	6.00	9.82%
340	PUMP, 3" MANIFOLD INLET FITTED	10340	426.75	477.60	50.85	11.92%
350	PUMP, 3" MUFFLER FOR WILDEN	10316	42.30	47.10	4.80	11.35%
360	PUMP, 3" OUTER PISTON	10349	101.70	111.68	9.98	9.81%
370	PUMP, 3" SCREEN SCREEN	10342	219.53	245.70	26.17	11.92%
380	PUMP, 3" SHAFT	10350	52.88	59.55	6.67	12.61%
390	PUMP, 3" VALVE SEAT	17638	11.33	12.30	0.97	8.56%
400	PUMP, 3" AIR VALVE SNAP RING	18340	12.45	13.65	1.20	9.64%
410	PUMP, 3" DISCHARGE MANIFOLD	18341	317.48	348.53	31.05	9.78%
420	PUMP, 2" MUFFLER, METAL	18342	39.23	43.05	3.82	9.74%
430	PUMP, 2" SMALL BAND CLAMP ASSY	18455	18.15	19.88	1.73	9.53%
470	PUMP, 2" GASKET CENTER BLOCK	10336	1.88	2.10	0.22	11.70%
480	PUMP, 2" AIR VALVE ASSEMBLY	10348	205.50	224.55	19.05	9.27%
490	PUMP, 2" CLAMP ASSEMBLY, SMALL	18547	18.15	19.88	1.73	9.53%
TOTALS			7753.93	8286.54	532.61	

TOTAL PERCENTAGE CHANGE (all items above) 396.02%
AVERAGE PERCENTAGE CHANGE (all items above) 8.61%
ACTUAL CHANGE 6.87%

Suffolk County Water Authority
Purchasing

MEMORANDUM

DATE: February 15, 2018
TO: Jeffrey Szabo, CEO
FROM: Marlon Torres, Director of Purchasing
SUBJECT: Procurement of Goods / Services Classified as Sole Source / Single Source

The Purchasing Department seeks approval from the Board to conduct negotiations with contractors / vendors for the procurement of goods and services classified as "Sole Source / Single Source."

We currently have the following contracts, classified as "Sole Source", due to expire:

Contract#	Contractor	Description	Amount
#7208	Hydra-Stop Inc.	Linestop / Side Tap Fittings	TBD
#7197	Barish Pump	Dewatering Pumps & Parts	TBD

If a solicitation (Bid) is issued the only bidders who will submit a bid will be the contractors listed above. Thru past solicitations we have documented that there is "No Competition" based on the following:

- Hydra Stop is the manufacturer, they do not have distributors and sell direct.
- Barish-Pump is the only "authorized" re-seller (Single Source) of the Wilden Pump (Manufacturer) within the Tri-State Area. We have tried to get other re-sellers from other regions to bid on previous solicitations but they are not allowed as per their distributor relationship with manufacturer.

With the approval of the Board, I will like to proceed to conduct negotiations with the above contractors in order to establish a new contract with favorable terms for the Authority. This type of procurement is conducted in other public agencies and is classified as a "Negotiated Procurement" since no "Invitation to Bid" is issued. The Purchasing Department can issue a "Notice of Intent" to post on our websites to advise the public and contracting / vendor community at large about the Authority's intent, so as to comply with our advertisement requirements.

Once negotiations are conducted with contractors; terms and pricing are agreed to we will present to the Board our recommendations for award.

Cc: T. Hopkins

UFFOLK COUNTY WATER AUTHORITY
Oakdale, Long Island, New York

INTEROFFICE CORRESPONDENCE

DATE: March 9, 2020
TO: Jeff Szabo, Chief Executive Officer
FROM: Marlon Torres, Director of Purchasing
SUBJECT: Extension of RFP. 1517 – Performance of Water Tank Engineering Services –
July 1, 2020 to June 30, 2021

Gannett Fleming Engineers PC.; D & B Engineers and Architects, P.C., by way of attached letters, have agreed to extend the subject contract for a third and final year.

Original contract award, in June 2018, was based on fixed unit pricing for performing water tank engineering services.

As of June 1, 2019 (FY20), the Authority has spent approximately \$10,056 with Gannett Fleming Engineers PC; \$123,595 with D & B Engineers and Architects, P.C., under the subject contract.

Gannett Fleming Engineers PC. holds no additional contracts. In fiscal year ending 5/31/19 (FY 19), they were paid \$47,106.

Contractor's performance on the above referenced contract is satisfactory.

D & B Engineers and Architects, P.C., holds no additional contracts. In fiscal year ending 5/31/19 (FY 19), they were paid \$83,534 (under contract# 1465 - Performance of Water Tank Engineering Services, expired April 2017).

Contractor's performance on the above referenced contract is satisfactory.

We are requesting contract extension for the one-year term noted above.

Reviewed by:

Jeff Szabo, Chief Executive Officer
M. Torres, Purchasing Director
J. Pokorny, Deputy, CEO Operations
T. Kilcommons, Chief Engineer & Director
of Research & Engineering

✓
✓
✓
✓

Attachments: 1 Memo & 1 Tabulation



330 Crossways Park Drive, Woodbury, New York 11797
516-364-9890 • 718-460-3634 • Fax: 516-364-9045 • www.db-eng.com

Board of Directors

Steven A. Fangmann, P.E., BCEE
President & Chairman

Robert L. Raab, P.E., BCEE, CCM
Senior Vice President

William D. Merklin, P.E.
Senior Vice President

March 4, 2020

Suffolk County Water Authority
P.O. Box 38
Oakdale, NY 11769-0901

Attn: Purchasing

Re: RFP # 1517B – Water Tank Engineering Services
Extension of Contract – July 1, 2020 to June 30, 2021
D&B No. 2577

Dear Sir or Madam:

We have received your letter dated February 5, 2020, with respect to extending the above-referenced contract. We hereby acknowledge receipt of the letter and agree to maintain the same prices for one additional year.

If you have any questions or require additional information, please feel free to call me at (516) 364-9890, Ext. 3406.

Very truly yours,

A handwritten signature in black ink that reads "Michael Savarese".

Michael G. Savarese, P.E.
Senior Associate

MGS/kb

cc: W. Merklin (D&B)
•2577MGS20Ltr-02

Performance of Water Tank Engineering Services

Bid Opening, 04/05/2018

Line Item Service Sh. Text Qty	Quot. Item: Bidder: Name: Address: City State Zip Code Item Text: Description:	6000004822 10 104684 GANNETT FLEMING ENGINEERS PC P O BOX 829160 PHILADELPHIA PA 19182-9160 Performance of Water Tank Tank Engineering Services
1.0 HR	Rank:	1
110 3003343 PROJECT ENGINEER I 1.0 HR	Total Val.: Unit Price: Rank:	100.00 100.00 1
120 3003344 PROJECT MANAGER'S ASSISTANT 1.0 HR	Total Val.: Unit Price: Rank:	85.00 85.00 1
130 3003345 CLERICAL/ADMINISTRATIVE 1.0 HR	Total Val.: Unit Price: Rank:	65.00 65.00 1
140 3003495 NACE Certified Coating Inspector III 1.0 HR	Total Val.: Unit Price: Rank:	130.00 130.00 1
150 3003496 NACE Certified Coating Inspector III (O 1.0 HR	Total Val.: Unit Price: Rank:	149.00 149.00 1
160 3003497 NACE Certified Coating Inspector II 1.0 HR	Total Val.: Unit Price: Rank:	100.00 100.00 1
170 3003498 NACE Certified Coating Inspector II (OT 1.0 HR	Total Val.: Unit Price: Rank:	115.00 115.00 1
180 3003499 NACE Certified Coating Inspector I 1.0 HR	Total Val.: Unit Price: Rank:	90.00 90.00 1
190 3003500 NACE Certified Coating Inspector I (OT) 1.0 HR	Total Val.: Unit Price: Rank:	104.00 104.00 1
200		

TABULATION OF BIDS
CONTRACT NO. 1517

Performance of Water Tank Engineering Services

Bid Opening, 04/05/2018

Line Item Service Sh. Text Qty	Quot. Item: Bidder: Name: Address: City: State: Zip Code Item Text: Description:	6000004822 10 104684 GANNETT FLEMING ENGINEERS PC P O BOX 829160 PHILADELPHIA PA 19182-9160 Performance of Water Tank Engineering Services	Total Val.: Unit Price: Rank:
3003501 Certified Welding Inspector 1.0 HR			120.00 120.00
210 3003502 Certified Welding Inspector (OT) 1.0 HR			138.00 138.00
220 3003894 INDUSTRIAL HYGIENIST 1.0 HR			90.00 90.00
230 3003895 CERTIFIED INDUSTRIAL HYGIENIST 1.0 HR			145.00 145.00
240 3003896 SAMPLING TECHNICIAN 1.0 HR			70.00 70.00
250 3000449 MILEAGE - TANK INSPECTOR 1 EA			60.00 60.00
260 3003897 TOLLS 1 EA		No Bid	
270 3003898 COPIES 1 EA			0.30 0.30
280 3003899 INSPECTION ROV (PER TANK) 1 DAY			6,500.00 6,500.00
290 3003900 TRUCK FOR INSPECTION 1 MI			1.25 1.25

TABULATION OF BIDS
 CONTRACT NO. 1517

Performance of Water Tank Engineering Services

Bid Opening, 04/05/2018

Line Item Service Sh. Text Qty	Quot. Item: Bidder: Name: Address: City State Zip Code Item Text: Description:	6000004822 10 104684 GANNETT FLEMING ENGINEERS PC P O BOX 829160 PHILADELPHIA PA 19182-9160 Performance of Water Tank Tank Engineering Services
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Total Services	Val.: Rank:	1 9,676.55 9,676.55
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CERTIFICATION: I HEREBY certify that this is a correct Tabulation of Bids, received, 04/05/2018 for Tank Engineering Services, 11:00 AM, prevailing time, Oakdale, New York

Marion Torres, Purchasing Director

TABULATION OF BIDS
CONTRACT NO. 1517

Performance of Water Tank Engineering Services

Bid Opening, 04/05/2018

Line Item Service Sh. Text Qty	Quot. Item: Bidder: Name: Address: City: State: Zip Code Item Text: Description:	6000004822 104684 GANNETT FLEMING ENGINEERS PC P O BOX 829160 PHILADELPHIA PA 19182-9160 Performance of Water Tank Tank Engineering Services	10 1	250.00 250.00
10 3003315 PROJECT DIRECTOR 1.0 HR	Total Val.: Unit Price: Rank:		1	250.00 250.00
20 3003892 TECHNICAL ADVISOR 1.0 HR	Total Val.: Unit Price: Rank:		1	225.00 225.00
30 3003316 PROJECT MANAGER 1.0 HR	Total Val.: Unit Price: Rank:		1	175.00 175.00
40 3003317 SR PROJECT ENGINEER 1.0 HR	Total Val.: Unit Price: Rank:		1	165.00 165.00
50 3003893 PROJECT ENGINEER III 1.0 HR	Total Val.: Unit Price: Rank:		1	150.00 150.00
60 3003318 PROJECT ENGINEER II 1.0 HR	Total Val.: Unit Price: Rank:		1	125.00 125.00
70 3003319 SENIOR DESIGNER 1.0 HR	Total Val.: Unit Price: Rank:		1	137.00 137.00
80 3003320 SR ENVIRONMENTAL SCIENTIST 1.0 HR	Total Val.: Unit Price: Rank:		1	162.00 162.00
90 3003341 ENVIRONMENTAL SCIENTIST 1.0 HR	Total Val.: Unit Price: Rank:		1	120.00 120.00
100 3003342 DESIGNER/DRAFTSMAN	Total Val.: Unit Price:			105.00 105.00

TABULATION OF BIDS
CONTRACT NO. 1517

WATER TANK ENGINEERING SERVICES

Bid Opening, 04/05/2018

Line Item Service Sh. Text Qty	Quot. Item: Bidder: Name: Address: City State Zip Code Item Text: Description:	Total Val.: Unit Price: Rank:	6000004940 10 100433 DVIKKA & BARTILUCCI 330 CROSSWAYS PARK DR WOODBURY NY 11797-2015 WATER TANK ENGINEERING SERVICES Water tank Engineering Services
10 3003315 PROJECT DIRECTOR 1.0 HR	Total Val.: Unit Price: Rank:	267.00 267.00 1	
20 3003316 PROJECT MANAGER 1.0 HR	Total Val.: Unit Price: Rank:	194.00 194.00 1	
30 3003924 Jr Engineer 1.0 HR	Total Val.: Unit Price: Rank:	107.00 107.00 1	
40 3003923 Designer 1.0 HR	Total Val.: Unit Price: Rank:	98.00 98.00 1	
50 3003342 DESIGNER/DRAFTSMAN 1.0 HR	Total Val.: Unit Price: Rank:	101.00 101.00 1	
60 3003345 CLERICAL/ADMINISTRATIVE 1.0 HR	Total Val.: Unit Price: Rank:	68.00 68.00 1	
70 3003888 Associate 1.0 HR	Total Val.: Unit Price: Rank:	144.00 144.00 1	
80 3003752 SR ASSOCIATE 1.000 H	Total Val.: Unit Price: Rank:	211.00 211.00 1	
90 3003318 PROJECT ENGINEER II 1.0 HR	Total Val.: Unit Price: Rank:	116.00 116.00 1	
Total Services	Val.: Rank:	1,306.00 1	

TABULATION OF BIDS
CONTRACT NO. 1517

WATER TANK ENGINEERING SERVICES

Bid Opening, 04/05/2018

Line Item Service Sh. Text Qty	Quot. Item: Bidder: Name: Address: City State Zip Code Item Text: Description:	6000004940 10 100433 DVIKKA & BARTILUCCI 330 CROSSWAYS PARK DR WOODBURY NY 11797-2015 WATER TANK ENGINEERING SERVICES Water Tank Engineering Services
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CERTIFICATION: I HEREBY certify that this is a correct Tabulation of Bids, received,
04/05/2018
for Water Tank Engineering Services, 11:00 AM, prevailing time, Oakdale, New York

Marlon Torres, Purchasing Director

SUFFOLK COUNTY WATER AUTHORITY
Oakdale, Long Island, New York

INTEROFFICE CORRESPONDENCE

DATE: March 10, 2020
TO: Chairman/Board Members
FROM: Jeff Szabo, Chief Executive Officer
SUBJECT: RFP 1558 – Asbestos Training for CM Staff and Authorized Trainers

A Request for Proposals (RFP) to provide for Asbestos Training for CM Staff and Authorized Trainers was issued on January 31, 2020. In addition, this solicitation was published on January 31, 2020 in the Authority's website as well the New York State Contract Reporter and New York Empire State Purchasing Group (Bid Net). As a result of the solicitation the Authority received five (5) proposals from the following firm:

- **JB Evans & Sons, LLC**
- **ATC**
- **Future Environment Designs Inc.**
- **CNS Environmental**
- **Safe Tech Consulting Services Inc.**

An evaluation / selection committee reviewed all the proposals submitted and determined that it would be in the best interest to proceed in awarding the contract to Safe Tech Consulting Services Inc., based on the following:

- Unit pricing for service is favorable, refer to Attachment A..
- Evaluation Committee rated their proposal the highest, refer to Attachment B.

As a result of the above we recommend to the Board approval of the above contract to Safe Tech Consulting Services Inc., the proposed term is for a one (1) year contract includes an option to extend for an additional tow (2) one (1) year periods. Cost for the Asbestos Training and Refresher Training as per the Price Schedule submitted, refer to Attachment A for summary of cost.

Reviewed by:

Jeff Szabo, Chief Executive Officer —
M. Torres, Purchasing Director —
D. Mancuso, Chief Human Resources Officer —
N. Swain, Safety Supervisor —

Attachments: 2 memos

Budgets – Fiscal Year Ending May 31, 2021

Authorize the approval of Operating & Maintenance and Construction Budgets for Fiscal Year ending May 31, 2021.

General Liability, Auto and Lead Umbrella (\$10,000,000)

- a) Renew the above policies from Zurich America Insurance Company at a cost of \$311,872.
- b) Excess/Umbrella Liability
2nd Layer, Coverage limit \$10 million limit: Purchase new with Great American Insurance Company at a cost of \$60,000.
3rd Layer \$ million limit: Purchase new from XL Insurance Company at a cost of \$51,000.
- c) Purchase one OCP policy with Zurich America Insurance Company in the name of the Town of Brookhaven at an approximate cost of \$509.
- d) Authorize the broker service agreement with USI Insurance Services at a fee of \$25,000 for above coverages b), c) and d).
- e) Directors & Officers Liability
Purchase new a Not-For-Profit Risk Protector (Directors and Officers Liability) policy from the Chubb Insurance Group with Willis Towers Watson acting as the broker who will receive a commission in the amount of \$10,500 rather than a fee from the Authority. The premium, including commission, will be \$70,000.
- f) Comprehensive Crime
Renew with Travelers with Willis Towers Watson acting as broker who will receive a commission on this line of coverage rather than a fee from the Authority. The premium, including commission is \$11,716.
- g) Cyber Insurance
Renew SCWA's Cyber Insurance policy issued by the Beazley Insurance Company with Willis, Towers Watson acting as broker. The premium is \$15,609 exclusive of the broker fee in the amount of \$3,904 which is included in our Broker Service agreement.
- h) Surety – Street Opening Permit Bonds
Renew with Hartford In. Co. with Willis Towers Watson, Willis of New York, Inc. acting as broker on a commission basis. The approximate cost is \$5,060 and is dependent on the number of Bonds requested through operations.

- i) Authorize the Risk Management Department, in consultation with the CEO and General Counsel, to be authorized to recommend settlements to our insurers on claims that occur between April 1, 2020 through March 31, 2021 and that fall within the policy retention or deductible limits.
- j) Authorize the Risk Management Department, in conjunction with the CEO and General Counsel, to increase/decrease coverages or purchase additional insurance as required by the operations of the Authority during the period April 1, 2020 to April 1, 2021.

Workers' Compensation Self-Insured Program

- a) SCWA contracts with Sedgwick Claims Management Services, Inc. to act as our Third-Party Administrator (TPA) for Workers Compensation claims. They have submitted a three-year renewal proposal for the period April 1, 2020 to April 1, 2023. Renew our TPA agreement with Sedgwick Claims Management Services, Inc. at an approximate annual cost of \$275,000 at inception. At the beginning of each subsequent year, there will be a 3% increase to the fee.
- b) Purchase excess workers compensation and employer's liability policy from the Safety National Insurance Company providing coverage for any claim that exceeds \$750,000 at a premium of \$171,935 with a proposed two year rate guarantee which is subject to payroll audit;
- c) Enter into an agreement with Arthur J. Gallagher & Company, located at One Jericho Plaza, Suite 200, Jericho, NY, for insurance broker services relating to the purchase and servicing the excess insurance policy during the one-year period beginning April 1, 2020, at a cost of \$12,500.

**SUFFOLK COUNTY WATER AUTHORITY
Oakdale, Long Island, New York**

INTEROFFICE CORRESPONDENCE

DATE: March 12, 2020

TO: Jeffrey W. Szabo, CEO

FROM: Paul J. Kuzman, Director of Construction and Maintenance



SUBJECT: Synergi Hydraulic Model – 2020 License and Support Agreement

Attached please find a Quote from DNV-GL in the amount of \$22,793.44 for the renewal of the annual license and support agreement for 2020 for the Synergi hydraulic modeling software. The fee includes support, software patches and upgrades as well as training for two employees per year. This is a 3.1% increase from last year's agreement.

Synergi is our legacy hydraulic modeling software which we have been using for over 25 years. Hydraulic models are a simulation of the distribution system and its components. We use ours extensively for designing water main improvements and for operational needs like investigating low pressure events and water source tracing/water age investigations related to water quality problems.

As you may recall we are migrating the hydraulic model over to the GIS based "InfoWater" (from Innovyze). The conversion is nearing completion – we have the converted model and are working on calibration and configuration issues with the vendor. The start of the conversion was delayed as the GIS department has been involved with the conversion of its data to the "Water Data Model" to bring its database structure in line with ESRI's standard for water utilities. This had to be completed before the hydraulic model data could be exported to InfoWater. Because of the delay, it has been necessary to keep the current support level in place for the Synergi model longer than originally expected. Barring something unforeseen, next year there should be a diminished level of support required for Synergi if any at all.

Approved _____


Joseph M. Pokorny, P.E.
Deputy CEO for Operations

Encs.

cc: Joe Pokorny
Jim Wilson
Jim Touchet
Ty Fuller

SUFFOLK COUNTY WATER AUTHORITY
Oakdale, Long Island, New York

I N T E R O F F I C E C O R R E S P O N D E N C E

DATE: March 12, 2020
TO: Jeffrey Szabo, Chief Executive Officer
FROM: Michael Litka, Chief Technology Officer 
SUBJECT: Maintenance Agreement for Computer Equipment

Our maintenance agreement with Oracle for various Sun UNIX servers in the Information Technology and Laboratory departments expires on April 21, 2020. These maintenance support agreements provide us with four-hour on-site support on hardware failures and 8 a.m. – 8 p.m. telephone support, Monday – Friday on all operating system software.

I am requesting the above-referenced maintenance agreements be renewed for a one-year period with Oracle at an annual cost of \$19,280.65. This represents an increase of \$1,687.46 from last year.

Additionally, I would like to request that this be presented to the Board Members for their consideration at their March meeting.

If you have any questions regarding the above, please do not hesitate to contact me.

att.



19-Feb-20

steven galante
SUFFOLK COUNTY WATER AUTHORITY
4060 SUNRISE HIGHWAY
OAKDALE
NY 11769
United States

Dear steven galante

The technical support services provided under support service number 5412825 will expire, or have expired, on 21-Apr-20. Please find attached an ordering document for the renewal of these technical support services. If applicable, the attached ordering document may include technical support services that you have requested to order that are in addition to the technical support services that you are renewing.

To prevent interruption to and/ or termination of technical support services, please complete your order for the renewal of technical support services, identified in the ordering document, by issuing a form of payment acceptable to Oracle in accordance with the Order Processing Details section of the ordering document on or before 23-Mar-20.

Have a question? Call 1-888-545-4577, [Chat on Store](#), or [Request Assistance](#).

**GENERAL INFORMATION**

OFFER EXPIRATION	ORACLE: Oracle America, Inc.
Support Service Number: 5412825 Offer Expires: 21-Apr-20	Oracle Contact Information: Oracle Premier Support Renewal Center Call: 1-888-545-4577 Chat: Chat on Store Request Assistance: Click to Request Assistance
CUSTOMER: SUFFOLK COUNTY WATER AUTHORITY	
CUSTOMER QUOTE TO Account Contact: steven galante Account Name: SUFFOLK COUNTY WATER AUTHORITY Address: 4060 SUNRISE HIGHWAY OAKDALE NY 11769 United States Telephone: 631 5630332 Fax: E-mail: steven.galante@scwa.com	CUSTOMER BILL TO Account Contact: Accounts Payable Account Name: SUFFOLK COUNTY WATER AUTHORITY Address: PO Box 38 Oakdale NY 11769 United States Telephone: Fax: E-mail: @

"You" and "Your" as referenced in this ordering document refers to the Customer identified in the table above.

Oracle may provide certain notices about technical support services via e-mail. Accordingly, please verify and update the Customer Quote To and Customer Bill To information in the above table to help ensure that You receive such communications from Oracle. If changes are required to the Customer Quote To and Customer Bill To information, please e-mail or fax the updated information, with Your support service number 5412825, to Your Oracle Support Sales Representative identified in the table above.

SERVICE DETAILS

Hardware Technical Support Services						
Service Level: Oracle Extended Support for Operating Systems						
Product Description	Serial Number	CSI #	Qty	Start Date	End Date	Price
Installed At: SUFFOLK COUNTY WATER AUTHORITY - 260 Motor Pkwy HAUPPAUGE SUFFOLK NY 11788 United States						
SPARC T4-1 server for non-EU countries: model family		18414279	1	22-Apr-20	21-Apr-21	0.00
SPARC T4-1 server: family	1209BDY444	18414279	1	22-Apr-20	21-Apr-21	0.00
One 600 GB 10000 rpm 2.5-inch SAS-2 HDD with mounting bracket (for factory installation)		18414279	2	22-Apr-20	21-Apr-21	46.84
Power cord: Sun Rack 2 jumper, 2 meters, C14RA plug, C13 connector, 13 A (for factory installation)		18414279	2	22-Apr-20	21-Apr-21	1.18
SPARC T4-1 server: base with 1 SPARC T4 8-core 2.85 GHz processor for non-EU countries (for factory installation)		18414279	1	22-Apr-20	21-Apr-21	381.13
Two 4 GB DDR3-1066 registered DIMMs (for factory installation)		18414279	2	22-Apr-20	21-Apr-21	22.01

Hardware Technical Support Fees: USD **451.16**

Hardware Technical Support Services						
Service Level: Oracle Premier Support for Systems						
Product Description	Serial Number	CSI #	Qty	Start Date	End Date	Price
Installed At: SUFFOLK COUNTY WATER AUTHORITY - 260 Motor Pkwy HAUPPAUGE SUFFOLK NY 11788 United States						
SPARC T4-1 server for non-EU countries: model family		18414279	1	22-Apr-20	21-Apr-21	0.00
SPARC T4-1 server: family	1209BDY444	18414279	1	22-Apr-20	21-Apr-21	0.00
One 600 GB 10000 rpm 2.5-inch SAS-2 HDD with mounting bracket (for factory installation)		18414279	2	22-Apr-20	21-Apr-21	243.55
Power cord: Sun Rack 2 jumper, 2 meters, C14RA plug, C13 connector, 13 A (for factory installation)		18414279	2	22-Apr-20	21-Apr-21	6.16
SPARC T4-1 server: base with 1 SPARC T4 8-core 2.85 GHz processor for non-EU countries (for factory installation)		18414279	1	22-Apr-20	21-Apr-21	1,981.86
Two 4 GB DDR3-1066 registered DIMMs (for factory installation)		18414279	2	22-Apr-20	21-Apr-21	114.45

Hardware Technical Support Fees: USD **2,346.02**

Hardware Technical Support Services**Service Level: Oracle Premier Support for Systems**

Product Description	Serial Number	CSI #	Qty	Start Date	End Date	Price
Installed At: SUFFOLK COUNTY WATER AUTHORITY - 4060 Sunrise Highway OAKDALE SUFFOLK NY 11769 United States						
SPARC T4-1 server: model family		19487795	1	22-Apr-20	21-Apr-21	0.00
SPARC T4-1 server: model family	AK00202073	19487795	1	22-Apr-20	21-Apr-21	0.00
One 600 GB 10000 rpm 2.5-inch SAS-2 HDD with mounting bracket (for factory installation)		19487795	2	22-Apr-20	21-Apr-21	178.09
One 8 GB DDR3-1066 registered DIMM (for factory installation)		19487795	8	22-Apr-20	21-Apr-21	278.75
Power cord: North America and Asia, 2.5 meters, 5-15P plug, C13 connector, 15 A (for factory installation)		19487795	2	22-Apr-20	21-Apr-21	3.27
SPARC T4-1 server: base with 1 SPARC T4 8-core 2.85 GHz processor (for factory installation)		19487795	1	22-Apr-20	21-Apr-21	2,740.28
StorageTek 8 Gb Fibre Channel PCIe HBA dual port QLogic (for factory installation)		19487795	2	22-Apr-20	21-Apr-21	694.73

Hardware Technical Support Fees: USD 3,895.12**Hardware Technical Support Services****Service Level: Oracle Premier Support for Systems**

Product Description	Serial Number	CSI #	Qty	Start Date	End Date	Price
Installed At: SUFFOLK COUNTY WATER AUTHORITY - 4060 Sunrise Highway OAKDALE SUFFOLK NY 11769 United States						
SPARC T7-1 server: model family		20899644	1	22-Apr-20	21-Apr-21	0.00
SPARC T7-1 server: model family	AK00382497	20899644	1	22-Apr-20	21-Apr-21	0.00
2 memory expansion boards (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	166.62
2 Sun Storage 16 Gb FC short wave optics, Qlogic (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	99.35
2 Sun Storage 16 Gb FC short wave optics, Qlogic (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	99.35
One 16 GB DDR4-2133 registered DIMM (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	44.49
One 16 GB DDR4-2133 registered DIMM (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	44.49
One 16 GB DDR4-2133 registered DIMM (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	44.49
One 16 GB DDR4-2133 registered DIMM (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	44.49

Hardware Technical Support Services**Service Level: Oracle Premier Support for Systems**

Product Description	Serial Number	CSI #	Qty	Start Date	End Date	Price
One 16 GB DDR4-2133 registered DIMM (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	44.49
One 16 GB DDR4-2133 registered DIMM (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	44.49
One 16 GB DDR4-2133 registered DIMM (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	44.49
One 16 GB DDR4-2133 registered DIMM (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	44.49
One 16 GB DDR4-2133 registered DIMM (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	44.49
One 16 GB DDR4-2133 registered DIMM (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	44.49
One 16 GB DDR4-2133 registered DIMM (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	44.49
One 16 GB DDR4-2133 registered DIMM (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	44.49
One 16 GB DDR4-2133 registered DIMM (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	44.49
One 16 GB DDR4-2133 registered DIMM (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	44.49
One 16 GB DDR4-2133 registered DIMM (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	44.49
One 600 GB 10000 rpm 2.5-inch SAS-3 HDD with marlin bracket (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	39.73
One 600 GB 10000 rpm 2.5-inch SAS-3 HDD with marlin bracket (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	39.73
One 600 GB 10000 rpm 2.5-inch SAS-3 HDD with marlin bracket (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	39.73
One 600 GB 10000 rpm 2.5-inch SAS-3 HDD with marlin bracket (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	39.73
One 600 GB 10000 rpm 2.5-inch SAS-3 HDD with marlin bracket (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	39.73
One 600 GB 10000 rpm 2.5-inch SAS-3 HDD with marlin bracket (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	39.73
Power cord: Sun Rack jumper, straight, 3 meters, C14 plug, C13 connector, 15 A (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	2.60

Hardware Technical Support Services
Service Level: Oracle Premier Support for Systems

Product Description	Serial Number	CSI #	Qty	Start Date	End Date	Price
Power cord: Sun Rack jumper, straight, 3 meters, C14 plug, C13 connector, 15 A (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	2.60
SPARC T7-1 server: base with 1 SPARC M7 32-core 4.13 GHz processor (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	2,566.40
Sun Storage Dual 16 Gb Fibre Channel PCIe Universal HBA, Qlogic (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	175.52
Sun Storage Dual 16 Gb Fibre Channel PCIe Universal HBA, Qlogic (for factory installation)		20899644	1	22-Apr-20	21-Apr-21	175.52

Hardware Technical Support Fees: USD 4,238.18

Hardware Technical Support Services
Service Level: Oracle Premier Support for Systems

Product Description	Serial Number	CSI #	Qty	Start Date	End Date	Price
Installed At: SUFFOLK COUNTY WATER AUTHORITY - 4060 Sunrise Highway OAKDALE SUFFOLK NY 11769 United States						
SPARC T5-2 server: model family		19486004	1	22-Apr-20	21-Apr-21	0.00
SPARC T5-2 server: model family	AK00201771	19486004	1	22-Apr-20	21-Apr-21	0.00
One 600 GB 10000 rpm 2.5-inch SAS-2 HDD with marlin bracket (for factory installation)		19486004	2	22-Apr-20	21-Apr-21	178.57
One 8 GB DDR3-1066 registered DIMM (for factory installation)		19486004	32	22-Apr-20	21-Apr-21	1,118.08
Power cord: North America and Asia, 2 meters, 6-15P plug, C13 connector, 10 A (for factory installation)		19486004	2	22-Apr-20	21-Apr-21	3.76
SPARC T5-2 server: base with 2 SPARC T5 16-core 3.6 GHz processors (for factory installation)		19486004	1	22-Apr-20	21-Apr-21	6,353.14
StorageTek 8 Gb Fibre Channel PCIe HBA dual port QLogic (for factory installation)		19486004	2	22-Apr-20	21-Apr-21	696.62

Hardware Technical Support Fees: USD 8,350.17

Total Price: USD 19,280.65

Plus applicable tax

Please note the following:

Page 6 of 10

Support Service Number: 5412825

RL_Specified_Agreement_v111516

- If You have questions regarding the Service Details section of this ordering document, or believe that corrections are required, please contact Your Oracle Support Sales Representative identified on the first page of this ordering document.
- Please review Oracle's technical support policies, including the Lifetime Support Policy, before entering into this ordering document. Under Oracle's Lifetime Support Policy, the support level for an Oracle product, if applicable, may change during the term of the services purchased under this ordering document. If extended support is offered, an additional fee will be charged for such support if ordered. If You would like to purchase extended support please contact Your Oracle Support Sales Representative identified on the first page of this ordering document.
- If Oracle accepts Your order, the start date set forth in the Service Details table above shall serve as the commencement date of the technical support services and the technical support services ordered under this ordering document will be provided through the end date specified in the table for the applicable programs and/ or hardware ("Support Period").
- If any of the fields listed in the Service Details table above are blank, then such fields do not apply for the applicable programs and/or hardware for which You are purchasing technical support services.

TECHNICAL SUPPORT SERVICES TERMS

If the Customer and the Customer Quote To name identified in the General Information table above are not the same, SUFFOLK COUNTY WATER AUTHORITY represents that Customer has authorized SUFFOLK COUNTY WATER AUTHORITY to execute this ordering document on Customer's behalf and to bind Customer to the terms described herein. SUFFOLK COUNTY WATER AUTHORITY agrees that the services ordered are for the sole benefit of Customer and shall only be used by Customer. SUFFOLK COUNTY WATER AUTHORITY agrees to advise Customer of the terms of this ordering document as well as any communications received from Oracle regarding the services.

If the Customer and the Customer Bill To name identified in the General Information table above are not the same, Customer agrees that: a) Customer has the ultimate responsibility for payments under this ordering document; and, b) any failure of SUFFOLK COUNTY WATER AUTHORITY to make timely payment per the terms of this ordering document shall be deemed a breach by Customer and, in addition to any other remedies available to Oracle, Oracle may terminate Customer's technical support service under this ordering document.

Technical support is provided under Oracle's technical support policies in effect at the time the services are provided. The technical support policies are subject to change at Oracle's discretion; however, Oracle will not materially reduce the level of services provided for supported programs and/or hardware during the period for which technical support has been paid, or for U.S. federal and public sector entities, the period for which services have been ordered. You should review the technical support policies prior to entering into this ordering document. The current version of the technical support policies may be accessed at <http://www.oracle.com/us/support/policies/index.html>.

The technical support services acquired under this ordering document are governed by the terms and conditions of the US-GMA-858315 ("agreement"). Any use of the programs and/or hardware, which includes updates and other materials provided or made available by Oracle as part of technical support services, is subject to the rights granted for the programs and/or hardware set forth in the order in which the programs and/or hardware were acquired.

This ordering document incorporates the agreement by reference. In the event of inconsistencies between the terms contained in this ordering document and the agreement, this ordering document shall take precedence.

ORDER PROCESSING DETAILS

Your order is subject to Oracle's acceptance. Your order is deemed to be placed when You provide Oracle with details for payment (e.g., Your purchase order, Your check, or a credit card confirmation for the order as detailed below) or an executed Oracle Financing contract. Once placed, Your order shall be non-cancelable and the sums paid nonrefundable, except as provided in the agreement.

Please note that unless You are a U.S. federal government or public sector entity, if the pre-tax value of this ordering document is USD \$2,000 or less, the technical support services ordered (i) must be paid by credit card; or (ii) You must renew Your support via the Oracle Store. Please contact Your Oracle Support Sales Representative for details regarding renewing Your support via the Oracle Store.

Technical Support fees are invoiced Quarterly in Arrears. All fees payable to Oracle are due within 30 NET from date of invoice.

Oracle will issue an invoice to You upon receipt of a purchase order or a form of payment acceptable to Oracle. If You are an U.S. federal government or public sector entity, Oracle will issue You an invoice quarterly in arrears after the services are performed. You agree to pay any sales, value-added or other similar taxes imposed by applicable law, except for taxes based on Oracle's income.

Unless you are an U.S. federal government entity, Oracle's invoice includes applicable sales tax, GST, or VAT (collectively referred to as "tax"). If SUFFOLK COUNTY WATER AUTHORITY is a tax exempt organization and is not an U.S. federal government entity, a copy of SUFFOLK COUNTY WATER AUTHORITY's tax exemption certificate must be submitted with SUFFOLK COUNTY WATER AUTHORITY's purchase order, credit card or other acceptable form of payment.

PAYMENT DETAILS

Purchase Order

If You are submitting a purchase order for the payment of the renewal of the technical support services on this renewal order, the purchase order must be in a non-editable format (e.g., PDF) and include the following information:

- Support Service Number: 5412825
- Total Price: USD 19,280.65 (excluding applicable tax)
- Local Tax, if applicable

In issuing a purchase order, SUFFOLK COUNTY WATER AUTHORITY agrees that the terms of this renewal order and the agreement supersede the terms in the purchase order or any other non-Oracle document, and no terms included in any such purchase order or other non-Oracle document will apply to the technical support services renewed under this renewal order.

Please contact Oracle per the General Information section above to issue Your purchase order.

Credit Card

If You wish to use a credit card to pay for the renewal of the technical support services on this renewal order, please contact Oracle per the General Information section above. Please note that Oracle is unable to process credit card transactions of USD \$100,000 or greater or transactions that are not in USD.

Check

If the technical support services on this ordering document will be ordered and paid by check, the check

must include the following information:

- Support Service Number: 5412825
- Total Price: USD 19,280.65 (excluding applicable tax)
- Local Tax, if applicable

In issuing a check, SUFFOLK COUNTY WATER AUTHORITY agrees that only the terms of this ordering document and the agreement shall apply to the technical support services ordered under this ordering document. No terms attached or submitted with the check shall apply.

Please mail check payments in accordance with the Remittance Details section below.

Checks for technical support services renewed under this renewal order should be sent to:

AK, AZ, CA, HI, ID, NV, OR, UT, WA:

Oracle America, Inc
PO Box 44471
San Francisco, CA 94144-4471

All Other States:

Oracle America, Inc
PO Box 203448
Dallas, TX 75320-3448

**SUFFOLK COUNTY WATER AUTHORITY
Oakdale, Long Island, New York**

I N T E R O F F I C E C O R R E S P O N D E N C E

DATE: March 13, 2020
TO: Jeffrey Szabo, Chief Executive Officer
FROM: Michael Litka, Chief Technology Officer 
SUBJECT: Maintenance Agreement for computer equipment

Our service agreement with Peak Technologies (Peak-Ryzex) expires on April 19, 2020. This agreement will provide repair and maintenance service on our Moore PS4 Pressure Sealer machine, used in the Information Technology department, to fold and seal the payroll and customer refund checks.

I am requesting the above referenced maintenance agreement be renewed for one year (commencing April 20, 2020) at an annual cost of \$2,046.00 (same as last year) with Peak Technologies (Peak-Ryzex) and that it be presented to the Board Members for their consideration at their March meeting.

If you have any questions regarding the above, please do not hesitate to contact me.

att.

Peak-Ryzex, Inc.
 10330 Old Columbia Road
 Columbia MD 21046
 888-275-7325

Sold to Party
 SUFFOLK COUNTY WATER AUTHORITY
 4060 SUNRISE HWY
 OAKDALE NY 11769

Bill-to Party
 SUFFOLK COUNTY WATER AUTHORITY
 4060 SUNRISE HWY
 OAKDALE NY 11769
 ATTN: Receiving

Quotation

Document Number	950122862
Contract Number	50068616
Customer Number	1020721
Page	1 of 3

Quote Introduction:

Dear Valued Customer,

We would like to provide you with your service renewal quote pertaining to the maintenance agreement that is due to renew shortly. Please take a moment to review all pages to verify that serial number and term dates are accurate. If you require any changes, please contact the Contract Administration department at the number below.

To renew your agreement, please sign the attached quotation and return to us with your company issued PO, if necessary. If you would like to pay via credit card, please note that we accept Visa, MC, and American Express.

We look forward to a long and mutually beneficial relationship and stand ready to meet your current & future service requirements.

Sincerely,

Peak-Ryzex

For general questions and order status, please contact:

888-ASK PEAK (275-7325)

Peak-Ryzex is a leading nationwide service provider specializing in the onsite repair of most major brands of laser, matrix, and thermal printers, forms handling equipment plus depot repair of barcode, RF and Auto ID products. Peak-Ryzex offers many service response options to meet our customer's business requirements. Our Technical Assistance Center at 800-PEAK-FIX is available 24 X 7, 365.

Peak Technologies and Ryzex have combined operations to form Peak-Ryzex. For additional information on the company name change, please go to <http://www.peak-ryzex.com/corpinfo/>. If you require additional information about our company name change, please contact your Peak-Ryzex Account Manager.

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Quotation
Document Number 950122862

Page 2 of 3

Name	City	State	Qty	Total Amount
SUFFOLK COUNTY WATER AUTHORITY	OAKDALE	NY	1	\$ 2,046.00

Document Subtotal: \$ 2,046.00
Tax: \$ 0.00
Document Total: \$ 2,046.00

Note: All Document Currency in USD

STATEMENT OF WORK:

BILLING OPTION	ONE TIME BILLING
RESPONSE TIME	9 HR RESPONSE (STANDARD)
PPM-COVERAGE	STANDARD M-F 8AM -5PM

This quote is an offer for sale conditioned upon Customer's acceptance of the Peak-Ryzex Terms and Conditions located at the link provided below, unless there is in place as of the order date a current agreement signed by both parties applicable to the type of product and/or services ordered. By signature below and/or receipt of the products or services from Peak-Ryzex, Customer agrees that the Terms and Conditions exclusively govern and control the rights of the parties such that any purchase order or other writing Customer may submit to Peak-Ryzex shall only be for Customer's convenience. Any additional or differing terms, whether or not materially different, set forth in any communication from the Customer are hereby expressly rejected.
 Terms and Conditions link: http://www.peak-ryzex.com/terms_and_conditions/general_terms_and_conditions.aspx

Client Signature

By: _____ Name: _____ Date: _____ PO #: _____

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 10330 Old Columbia Road
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Sold to Party
 SUFFOLK COUNTY WATER AUTHORITY
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 OAKDALE NY 11769

Quotation
Document Number 950122862
Page 3 of 3

Item	Description	Qty	Total Amount
Site:	SUFFOLK COUNTY WATER AUTHORITY SERVICE ZONE 1 4060 SUNRISE HWY OAKDALE, NY 11769		
10	Serv. MOORE PS4 PRESSURE SEALER VALIDITY DATES: 04/20/2020 TO 04/19/2021 SERIAL(s) GBR8170	1	\$ 2,046.00
Subtotal:			2,046.00
Tax:			0.00
Total:			2,046.00

SUFFOLK COUNTY WATER AUTHORITY
Oakdale, Long Island, New York

I N T E R O F F I C E C O R R E S P O N D E N C E

DATE: March 19, 2020
TO: Jeffrey Szabo, Chief Executive Officer
FROM: Michael Litka, Chief Technology Officer
SUBJECT: Maintenance agreement for SAP Upgrade and Hosting

The Authority has been using our SAP system since 2004 when we implemented the Customer Information and Billing System. In 2008, SAP was again upgraded as part of the SAP Phase B implementation when the entire Financial suite, Payroll/HR and Enterprise Asset Management components were added. Since then, we have not performed a complete technical upgrade of our SAP system. We have been maintaining and enhancing our system to meet our goals and objectives and adding critical applications and third-party systems. SAP has become one of the most critical applications used in the Authority especially now with the Mobile Workforce Management System. The reliability and continuity of this system is vital for the Authority to perform its daily operations.

It is my recommendation that we enter into an agreement with Epi-Use a leading SAP Gold Partner to upgrade SAP and migrate the Oracle database to SAP HANA into a new managed private cloud hosting environment. In addition, to bringing the current Payroll solution up to date with current SAP support packs and use standard SAP BSI as the tax calculator. This will allow us to move away from Rimini Street support. Epi-Use has recently emerged as a leader in deploying SAP systems and designing, building and implementing cloud-based solutions.

There are many advantages to upgrading and moving to a hosting environment:

- 1) Current on-premise infrastructure is aging and coming to end of support
- 2) Upgraded SAP release will be compatible with third-party systems Document Imaging, MWMS, GIS and O365
- 3) Private cloud infrastructure reliability
- 4) Flexible hosting SAP landscape
- 5) System and physical security
- 6) Connectivity and Networking
- 7) Backups, Disaster Recovery and Business Continuity
- 8) Operating System and Database monitoring and performance tuning and patching
- 9) SAP Managed Services

I recommend we enter into an agreement with Epi-Use to upgrade SAP and enter into a 3-year agreement to host and managed our SAP system. The cost to upgrade is a one-time estimated cost of \$452,140.00 and a monthly hosting and managed services fee of \$30,845.00/month. These prices are per the public Federal GSA contract # GS-35F-0119Y under Carahsoft Technology Corporation. SCWA is permitted to utilize ("piggyback") contracts that were bid by another public entity.

If you agree, please arrange to place this item on the March agenda for board members approval. If you have any questions regarding the above, please do not hesitate to contact me.

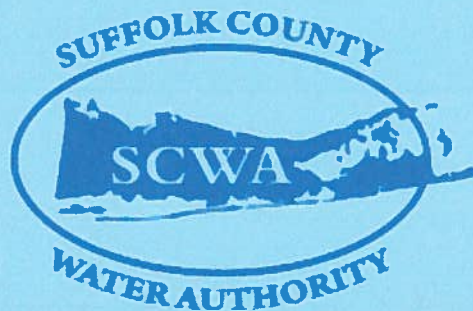
att.



March 18, 2020

SAP ERP Migration & Payroll Support SOW

Prepared for:



This document and any attachments are confidential to EPI-USE America, Inc. and Suffolk County Water Authority.





SOURCE & DESTINATION

Sender(s)	
From	EPI-USE America, Inc.
Author	Jameson Greiner
Capacity	Engagement Manager
Contact Details	(678) 978-4147 jameson.greiner@us.epiuse.com
Address	2002 Summit Blvd, Suite 825 Atlanta, Georgia 30319
Recipient	
Company	Suffolk County Water Authority
Recipient	Michael Litka
Capacity	Chief Technology Officer
Contact Details	(631) 698-9500 michael.litka@scwa.com
Address	4060 Sunrise Hwy Oakdale, NY 11769

DOCUMENT HISTORY

Version	Date	Author(s)	Revision
3	3/18/2020	Jameson Greiner	Updated per Client Request

LEGAL NOTICE

The information in this proposal is confidential and may not be disclosed outside of Suffolk County Water Authority, however, subject to regulatory requirements Suffolk County Water Authority may disclose this as required to regulatory authorities or interveners and will request that the document be considered confidential. Except as otherwise provided herein, the proposal and its contents may not be duplicated, used, or disclosed in whole or in part.

EPI-USE, the EPI-USE logo, Data Sync Manager, Variance Monitor, and Query Manager are trademarks or registered trademarks of EPI-USE Systems. All other trademarks mentioned are the property of their respective owners.

National product specifications may vary.



INTRODUCTION

This Statement of Work ("SOW") describes the work to be undertaken by EPI-USE America, Inc. ("EPI-USE") and Suffolk County Water Authority ("SCWA" or "Client"). Based on SCWA's procurement requirements, EPI-USE will act as a Subcontractor to Carahsoft Technology Corporation ("Carahsoft") for this engagement to allow SCWA to purchase the services highlighted in this SOW through Carahsoft's GSA Schedule. A 2.75% "Administrative Fee" will be applied on every invoice by Carahsoft. The Administrative Fee has been factored into the pricing quoted in this SOW.

GSA Schedule Number: GS-35F-0119Y

Carahsoft Link: <https://www.carahsoft.com/buy/gsa-schedule-contracts/gsa-schedule-70>

This SOW is effective as of March 18, 2020 ("Effective Date").

Standard Operating Hours

EPI-USE operates during standard business hours, Monday to Friday from 8AM to 6PM in SCWA's time zone, excluding US public holidays.

Escalation

EPI-USE will provide SCWA with a single point of contact. In the event of any dispute or material failure by EPI-USE to fulfill its obligations, SCWA is requested to escalate the situation to an EPI-USE Engagement Manager:

Primary
Jameson Greiner
Engagement Manager
(678) 978-4147
Jameson.Greiner@us.epiuse.com
Secondary
Werner Taljaard
Lead Consultant
(720) 369-4269
Werner.Taljaard@us.epiuse.com



SCOPE OF SUPPORT

The following SWCA systems are in scope for migration, hosting and managed support:

SAP Landscape	SAP Systems	Operating System & Database
SAP ECC6.0 EHP 0	Production (non-Unicode) Quality Assurance (non-Unicode) Development (non-Unicode)	Solaris Operating System Oracle database
SAP Solution Manager 4	Production	Solaris Operating System Oracle database

The requirement will be to migrate the SAP estate outlined above to newly provisioned infrastructure in the EPI-USE cloud. The migration will include moving to SUSE Linux operating system (from Solaris) on all systems and migrating the database to HANA from Oracle. Furthermore, the SAP ECC landscape will require a technical upgrade from ECC EHP0 to ECC EHP8. In order to upgrade to ECC EHP 8, a Unicode dependency also becomes a requirement. This full requirement will result in the ECC system firstly being migrated and upgraded (with a Unicode conversion) to EHP7 using SAP's DMO standard tool and then as a second step upgraded to EHP8.

In order for Solution Manager to be migrated and be effective, this should be upgraded to version 7.2. This task would be made more effective by installing the latest Solution Manager 7.2 as opposed to a migration and upgrade of that system. Configuration on Solution Manager will be limited to ECC systems as required for the ECC upgrade.

Solution Manager can remain on Oracle Database or to SCWA's choice. In addition, a BSI tax server will also be provisioned for the SAP landscape.

The new SAP hosted landscape to be proposed is as follows:

SAP Landscape	SAP Systems	Operating System & Database
SAP ECC 6.0 EHP 8	Production (Unicode) Quality Assurance (Unicode) Development (Unicode) Disaster Recovery	SUSE Linux Operating System HANA database
SAP Solution Manager 7.2	Production	SUSE Linux Operating System ORACLE database (or another DB)
BSI App Server	Production Disaster Recovery	SUSE Linux Operating System



The engagement will be undertaken together with the technical staff and business users from SCWA. Once migrated and cut-over is completed, SCWA also have the requirement for on-going managed services for the hosted environment as well SAP basis technical support.

SCWA HOSTING REQUIREMENTS

SCWA requires a hosting provider for the migrated SAP landscape. The requirements include the following:

- Private cloud infrastructure
- Flexible hosting for SAP Landscape with scope for expansion
- System and physical security
- Connectivity and networking
- Backups
- Disaster Recovery
- Operating System and Antivirus licenses

The current SAP landscape (based on the information provided) that will be offered and provisioned in a new hosting environment includes the following systems:

Product	Version	Tier	Configuration	Server Specification
ECC 6.0	EHP8	PRD (with DR)	HANA	1.5TB HANA DB, SUSE Linux Enterprise
ECC 6.0	EHP8	PRD (with DR)	App Server	8 vCPU, 32 GB RAM, 200GB Storage, SUSE Linux Enterprise
ECC 6.0	EHP8	QAS	HANA	1.5TB HANA DB, SUSE Linux Enterprise
ECC 6.0	EHP8	QAS	App Server	4 vCPU, 16 GB RAM, 200GB Storage, SUSE Linux Enterprise
ECC 6.0	EHP8	DEV	HANA	500GB HANA DB, SUSE Linux Enterprise
ECC 6.0	EHP8	QAS	App Server	4 vCPU, 16 GB RAM, 200GB Storage, SUSE Linux Enterprise
Solution Manager	7.2	PRD	CI/DB	16 vCPU, 24 GB RAM, 250GB Storage SUSE Linux Enterprise; ORACLE
BSI		PRD (with DR)	App Server	2 vCPU, 8 GB RAM, 200GB Storage, SUSE Linux Enterprise

MIGRATION OVERVIEW

The migration, upgrade and Unicode conversion project will be managed and controlled by a collective Project Management Office to achieve the full requirement.

The following requirements must be met to achieve the desired end state:

- 3 SAP systems migrated to the new cloud infrastructure provided, on SUSE Linux operating system and HANA database.
- Unicode migration in-flight during migration. This is well supported using standard SAP processes.
- Upgrade to ECC6 EHP7 in flight during the migration
- Solution Manager 7.2 installed afresh and configured to support SCWA cloud systems. Installing this new Solution Manager will be more efficient than upgrading the current Solution Manager. Once installed, all satellite system connections will be configured in Solution Manager as will connectivity and landscape reporting to SAP support backbone.
- Optional second step to upgrade to ECC6 EHP8.

The ECC EHP0 system will be upgraded to ECC EHP7. In order to prepare for ECC EHP 8, the Unicode conversion and the upgrade to EHP 7 will need to be affected first. SAP standard tooling using a DMO (Database Migration Option) allows a migration to be affected by combining an upgrade (EHP7) and a Unicode conversion all in a one-step procedure.

Methodology & Approach

The following methodology has been successful for many similar migration projects as this and will be our recommended approach unless otherwise mutually decided during blueprint.

Recommended Pre-planning & Preparation Activities

Due to the database being migrated to HANA and a Unicode conversion being planned, both activities will result in custom ABAP code (programs and reports) to be checked and remediated (for Unicode and HANA) if required. This exercise should be undertaken well before the kick-off of the migration project, as it will involve a process of identification, correction and testing functionality from business users. EPI-USE can offer these services in addition to the migration if required but have not scoped any effort in this proposal.

EPI-USE can offer these remediation services in addition to the technical conversion and migration if required. The effort for Unicode and HANA ABAP code remediation has not been included in this proposal. Should SCWA engage with EPI-USE for this effort, the required effort will be determined, and a time and material statement of work will be provided to SCWA.

At this time the required effort is unknown. Should SCWA engage with EPI-USE for this remediation and testing, EPI-USE will collaborate with SCWA and determine the most cost-effective model to deliver the required code remediation (e.g. Onsite/Remote/Offshore or a hybrid thereof)



Project Kick Off

All involved parties meet to discuss the migration process, dependencies, timelines and risks. This is the most opportune time to address and resolve technical issues that SCWA may or may not be aware of. This phase of the migration may also lend itself to refreshing the DEV and QAS environments from production with a subset of production data. The result of such an effort is a smaller, cleaner DEV and QAS environment with more relevant data and less bloat. The total landscape space required could well be reduced by as much as 40% on non-production systems as well as reducing downtime of these non-production systems as smaller systems will migrate faster.

Planning & Blueprint

This phase will gather all technical information required for the migration, conversion and patching of the SAP landscape. This effort includes a combination of EPI-USE created analysis programs and manual discovery. Detailed migration planning is performed, and the architectural design of the target SAP landscape is completed. The best migration methodology for the specific migration is then selected. There may be more or less optimal migration methodologies depending on factors that we may uncover during blueprint.

If possible, we recommend performing a test migration as early as possible in the project to allow customer business analysts to connect to and test the new system early in the process. Any issues identified in this testing can be incorporated into our project in the early stages.

Realization

Early in the project, likely in the blueprint phase, the combined project team will face a choice of whether to migrate or rebuild non-production systems.

The traditional approach would be to migrate the existing development system. However, there is another option that includes the opportunity to rehearse the production migration.

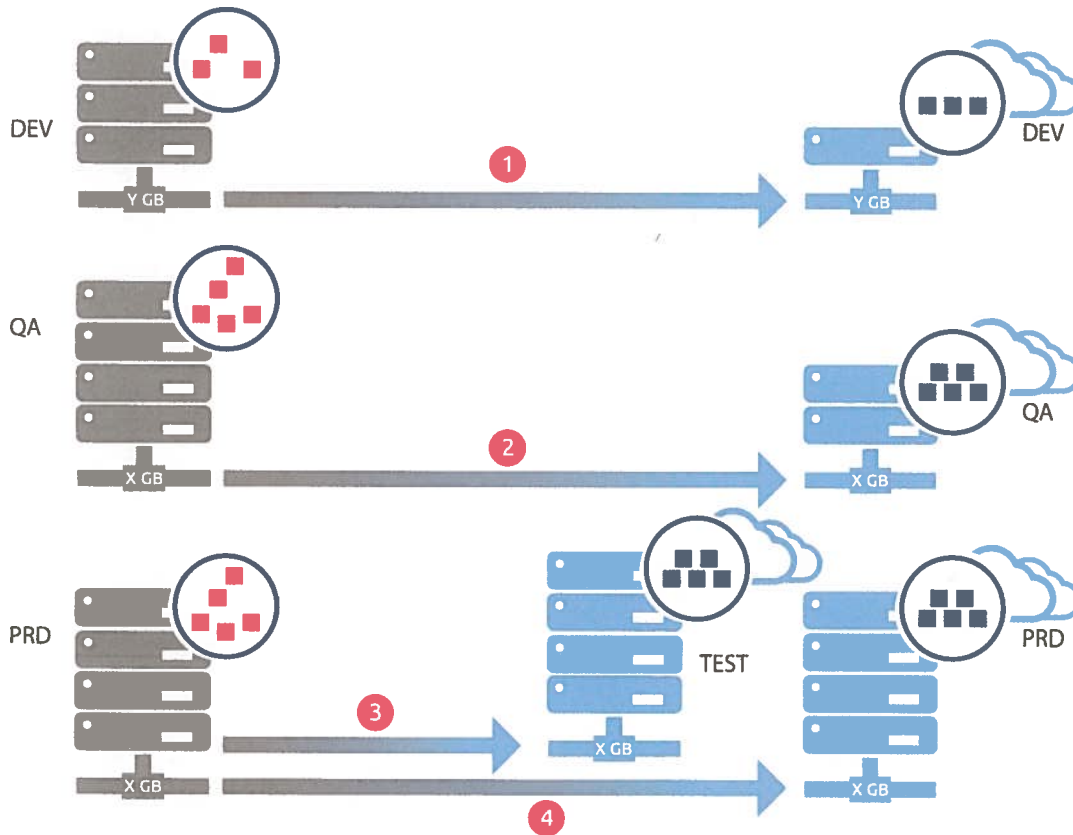


Figure 1: Traditional Migration Approach

SCWA could however benefit from rebuilding non-production (using EPI-USE Labs Data Sync Manager) from the already migrated test or sandbox system. In this case:

1. The migrated test system has a repository of the production system it was created from. This is an opportunity to eliminate the old development system, including potentially years of abandoned development that was never moved to production.
2. The migrated test system contains quality data. This is rare in a development system. Consider creating a small data client that can be refreshed in future rather than the full (large) production client. The quality of transports released from development can be greatly improved if changes can be tested before transports are released.
3. Post-copy we can migrate version history from the old development system to the newly created system.
4. Faster turnaround than migrating DEV and QAS systems. Good for time-constrained projects.

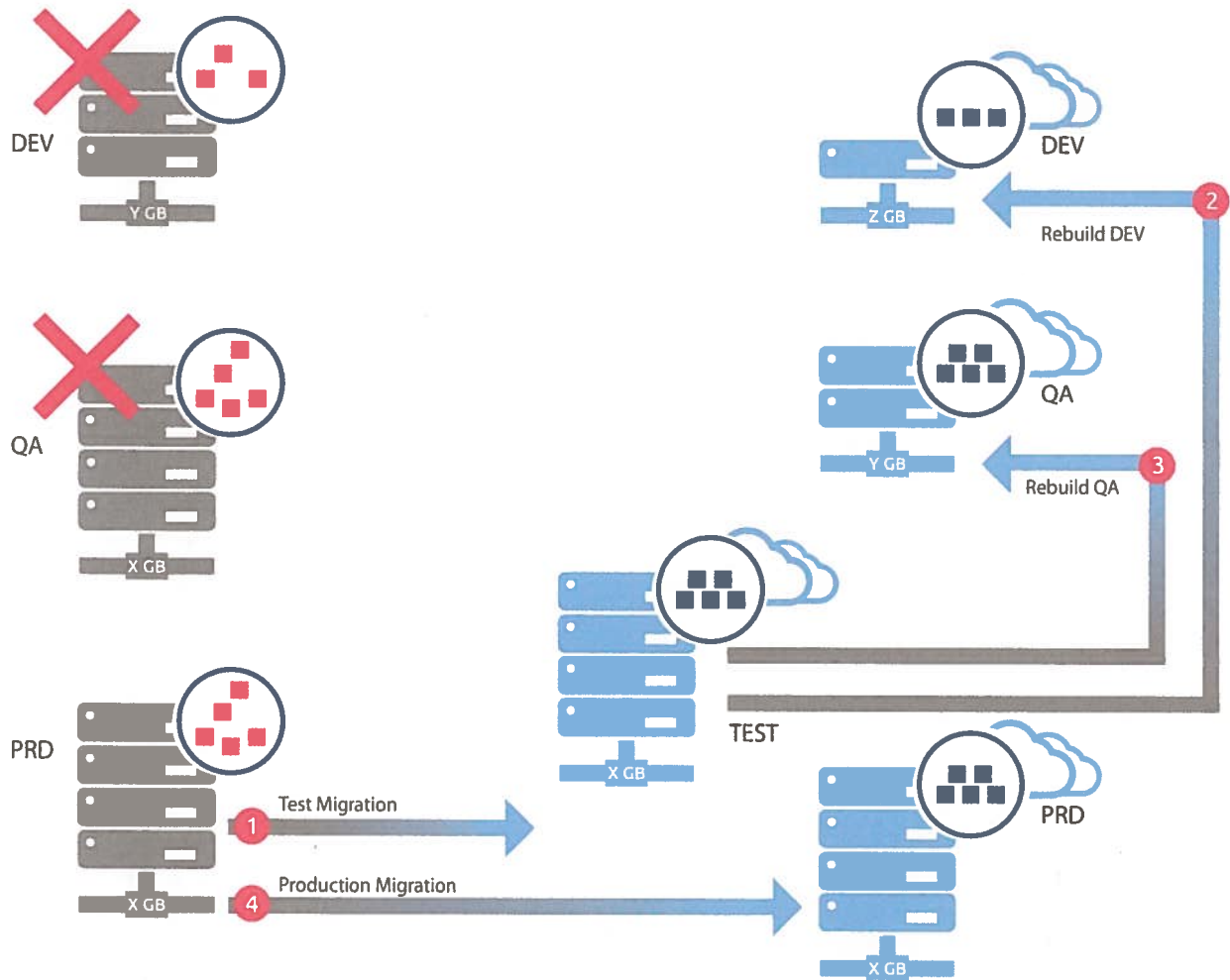


Figure 2: Accelerated Migration Approach

The DMO option for ECC will also include the upgrade from ECC EHP0 to EHP7. During the upgrade process, a step where SPAU and SPDD adjustments will be required. This task is normally best done by the business development and functional support personnel, and there will be an expectation that this be attended to in mid-flight of the upgrade in the DMO process.

Test

Execute test scripts for important business processes. For the QAS system we have the same choices as development (item 3 above); rebuild afresh from the test system (potentially with a much smaller, sliced data client).

We have a choice to perform integration testing either at this stage, or after the production test migration. If integration testing is not in scope at this phase, include some testing that was perhaps not possible in the previous testing phase. This QA system should be more integrated than development and presents an opportunity for testing cross-system business processes and interfaces.

Perform a Test Migration of Production

This is required by SAP and cannot be skipped. This is our final opportunity to dry run the migration with a full-sized production copy. During this step we will finalize the migration runbook including run times.

Production Migration & Support

Final production migration and cutover uses the already tried and trusted cutover document, including timelines and detailed step-by-step instructions, touch points with other teams and smooth handovers between teams.

Normal production support processes are resumed.

Hyper care support process is in scope for immediate response to any issues until the migrated systems have been running for a predetermined period that includes coverage for scheduled critical processes such as month-end processing.

Prerequisites for the SAP Migration Project

- Final migration plan and Statement of Work will be provided by the end of the blueprint phase.
- Remote access (VPN or similar) will be required and will be critical to the success and timelines for this project.
- SCWA should document all interfaces between the different SAP systems as well as between the SAP systems and external systems.
- Backups (source) and tested restore procedures should be in place for all the SAP systems before the start of the migration project.

General Assumptions & Exclusions

- All functional configuration changes and testing is excluded, but can be provided in separate agreement
- Any custom code changes are excluded, but can be provided in separate agreement
- Effort has been estimated for a technical migration only.
- All interface re-configuration or setup is excluded -, only re-connection.
- Any 3rd party or non-SAP software migration is excluded.
- All software licenses (SAP and database) will be for the responsibility of SCWA.

UPGRADE TO ENHANCEMENT PACK 8

Overview

The first migration and upgrade phase should be complete and normal business operations should be bedded down for a minimum 1-2 months period, (to be decided), before the upgrade project gets underway. The proposed upgrade will consist of the components in scope to be installed and controlled by a collective Project Management Office to achieve the full requirement. The end state will be the ECC environment upgraded from EHP7 to EHP8.

Methodology & Approach

The methodology and approach will be similar to the migration process, but now the team will have the advantage of having a good understanding of the environment from learnings from the recently completed migration project. As with the migration project, an initial engagement will be required to outline risks as well as possible opportunities. The Planning and Blueprint phase will outline the final approach to be taken for upgrade, as similar opportunities exist with use of the EPI-USE Labs Data Sync Manager toolset.

Realization

Once Blueprint and planning is complete, realization of the project can commence, and the following process is recommended. For an in-place upgrade it is advisable to initiate the process with a test upgrade. This should be carried out with a copy of production in order to simulate the upgrade process. This will require additional temporary infrastructure. The steps to follow:

- Perform Test Upgrade, possibly two iterations,
- Execute SPAU and SPDD (SCWA personnel will be required to do SPAU and SPDD's),
- Perform functional and usability testing (SCWA personnel will be required for this step),
- Create temporary Development system as a copy of Development. Optional. (for changes during the project period),
- Create new Development system as a DSM sliced copy of the test system (Optional),
- Validation Development testing (SCWA personnel will be required for this step),
- Create new Quality Assurance system as a DSM sliced copy of the test system (Optional),
- Validation Quality Assurance testing (SCWA personnel will be required for this step),
- Perform Production upgrade,
- Post steps and apply SPAU and SPDD transports from test system,
- Go-Live and Post go live.

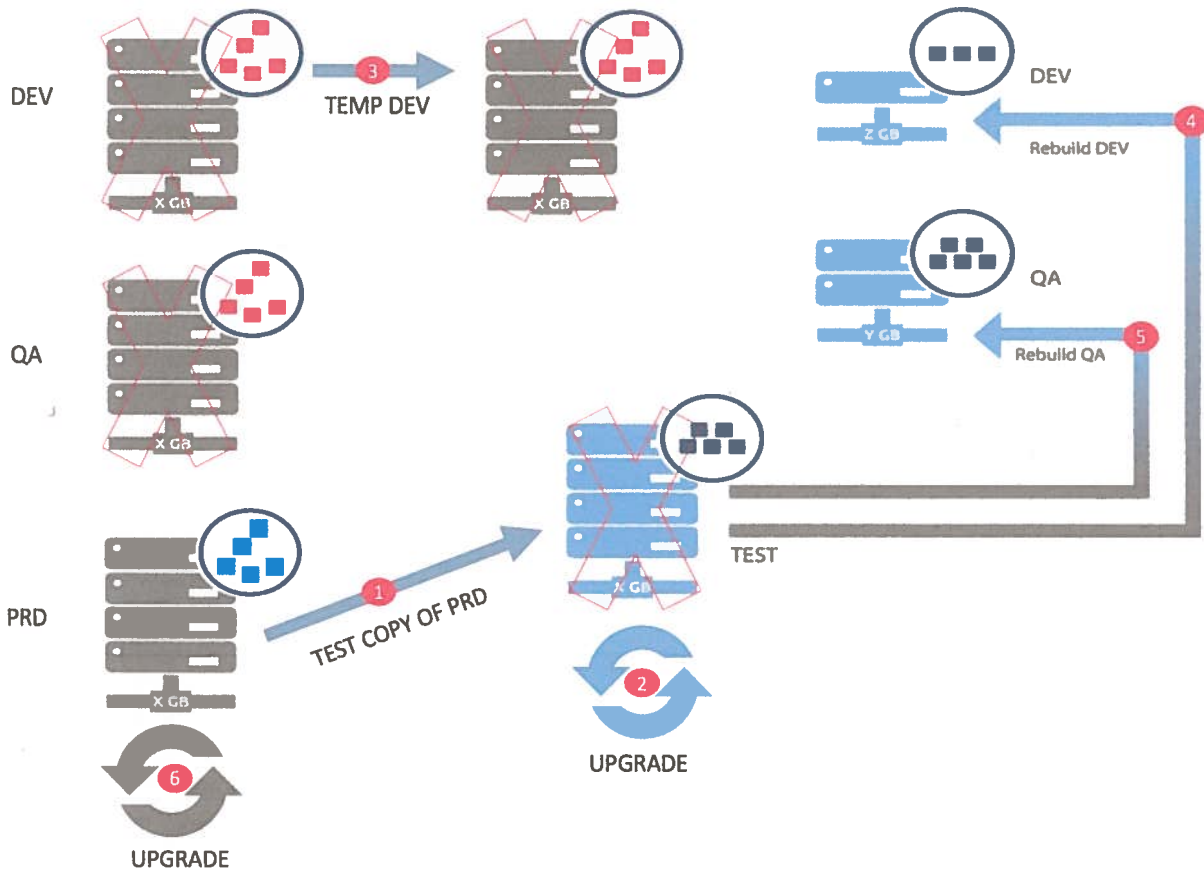


Figure 3: Upgrade Approach

Test

Execute test scripts for important business processes. For the QA system you have the same choices as development (item 3 above); rebuild afresh from the test system (potentially with a much smaller, sliced data client, if not done in phase 1).

A choice to perform integration testing either at this stage, or after the production test upgrade. If integration testing is not in scope at this phase, include some testing that was perhaps not possible in the previous testing phase. This QAS system should be more integrated than development and presents an opportunity for testing cross-system business processes and interfaces.

Final Integration Testing

End-to-end testing of all business processes and interfaces should be carried out.

Resume normal production support processes

Hyper care support process should be in place (in scope) for immediate response to any issues until the upgraded systems have been running for a predetermined period that includes coverage for scheduled critical processes such as month-end processing.

Prerequisites for the SAP Upgrade

- Final SAP upgrade plan and Statement of Work will be provided by the end of the blueprint phase.
- Remote access will be required and will be critical to the success and timelines for this project.
- Backups and tested restore procedures should be in place for all the SAP systems before the start of the upgrade project.

General Assumptions & Exclusions

- All functional configuration changes and testing is excluded and is recommended to be done by SCWA power users.
- Any custom code changes are excluded.
- Effort has been estimated for a technical upgrade only.
- All software licenses (SAP and Database) will be for the responsibility of SCWA.
- SAP front-end GUI software will be responsibility of SCWA.



BSI UPGRADE & PAYROLL REMEDIATION

Overview

SCWA requires EPI-USE to bring their current Payroll solution up to date with current SAP support Packs and bring BSI back into scope to calculate Taxes. SCWA is moving away from Rimini Street support agreement and need to get their SAP solution back into compliance with SAP support.

Scope

- EPI-USE will update the support packs up to the latest versions available.
- EPI-USE will review the upgrade and execute any manual activities needed to remedy the solution.
- EPI-USE will remediate the current payroll solution to match the calculations with the calculations as they exist today.
- EPI-USE will activate and integrate BSI to calculate State and Federal Taxes
- The remediation will take care of future periods and will not be applied to retro (past periods). During the implementation EPI-USE will determine the viability of allowing retros to prior period leveraging the old configuration, but this may not be possible.

Out of Scope

- No new configuration or functionality will be activated unless the upgrade requires it.
- EPI-USE will not do a business process redesign.
- EPI-USE will not do a security review and redesign

General Assumptions & Exclusions

- SCWA will own data entry and payroll processing activities once system goes live.
- Two integration test cycles and one payroll compare cycle will be completed.
- SCWA will provide lead the integration test cycles (Test scripts and Scenarios should be provided by SCWA)
- EPI-USE will lead and run the payroll compare using Variance Monitor.
- The new go-live date assumes payroll will look forward and not retro back prior to this new transformation date.
- Current interfaces and integrations will be used after the upgrade is performed. Any remediation of interfaces and integrations to 3rd party systems (excluding BSI) that EPI-USE need to led and update will be added to scope via a CR.

PROJECT SITES

Work will take place either remotely or onsite locations as agreed upon.

If on-site presence is required, then the parties will mutually agree on the schedule.

Physical access to SCWA's offices will be required if the consultants work on-site and SCWA will provide access to the work sites, as reasonable and necessary.



FEES

The actual fees to complete the work described in this SOW and may be higher or lower than estimated. Should the actual fees exceed the total budget estimated below then SCWA and EPI-USE will follow the Project Change Control Procedure (Appendix A.1) to formally increase the SOW amount. Only upon the formal approval from SCWA and signature of the Project Change Request by both Party's authorized representatives, will EPI-USE proceed with work that exceeds the original SOW Amount.

Notes:

1. All amounts are in US Dollars (USD) and exclude applicable taxes.
2. The hourly rates are only applicable for this specific SOW.
3. The hourly rates exclude travel expenses. Travel expenses will be invoiced at actual cost.

The SOW Amount is summarized below:

The professional services are provided on a time and material basis and will be deducted from the block of hours highlighted below.

Estimated Costs	Recurring	One Time
Landscape Hosting <ul style="list-style-type: none">• 3x SAP ECC6 HANA systems• 1x Solution Manager system• 1 X BSI Server (Includes Linux licenses)	\$23,650/ month	\$5140 (set up fee)
Managed Services	\$7195/ month	
Landscape Migration / Unicode Conversion		\$108,000
Upgrade to Enhancement Pack 8		\$56,500
BSI Upgrade (includes payroll remediation)		\$282,500
ESTIMATED IMPLEMENTATION TOTAL:		\$452,140
ONGOING MONTHLY:	\$30,845	

Payment Terms

EPI-USE will invoice and be paid according to the payment terms defined in the Master Services Agreement and in conjunction with professional services fees and travel expenses described in this Section.

EPI-USE will invoice actual travel expenses on a monthly basis if applicable. The invoice will include a summary of the expenses incurred by the consultant(s).



ASSUMPTIONS

All assumptions and commitments from the Agreement are hereby included by reference and assumptions and commitments that are specifically applicable to this SOW are listed below:

1. SCWA will appoint a Part-time Project Manager for co-ordination of resources, personnel, subject matter experts, and also in obtaining timely approval of decisions.
2. SCWA will provide appropriate access to work facilities, SAP, and other systems, subject matter experts, etc. for the EPI-USE team to perform their tasks.
3. SCWA will be responsible for any activities and/or changes with internal systems (e.g., SAP ECC, modules currently live in SAP).
4. BASIS, FTP, security, network, and other technical aspects will be SCWA's responsibility.
5. Coordination and testing with external vendors and internal and external systems will be SCWA's responsibility.
6. All documents will be generated in US English only and the system will be configured in US English only. Additional languages will require additional effort and cost.
7. SCWA will be responsible for producing and formatting source data for migration and ongoing interfaces.
8. No licensing fees are included in this SOW and SCWA should procure these directly from the software vendors (e.g., SAP). SCWA may need to purchase additional language packs as part of their software subscription.

Changes to this SOW will be processed in accordance with the Agreement and the procedure described in the Project Change Control Procedure (Appendix A.1). If a change is not resolved through the Project Change Control Procedure within thirty (30) days, then the issue will be resolved in accordance with the Project Escalation Procedure (Appendix A.2).



CONTACT PERSONS

The contact persons for SCWA and EPI-USE on this SOW shall be:

	SCWA	EPI-USE
Name	Michael Litka	Jameson Greiner
Address	4060 Sunrise Hwy Oakdale, NY 11769	2002 Summit Blvd, Suite 825 Atlanta, GA 30319
Phone	(631) 698-9500	(678) 642-4125
E-mail	michael.litka@scwa.com	Jameson.Greiner@us.epiuse.com

The contact persons for SCWA and EPI-USE on this SOW for invoicing shall be:

	SCWA	EPI-USE
Name		Amanda Badenhorst
Address		2002 Summit Blvd, Suite 825 Atlanta, GA 30319
Phone		(678) 872-0048
E-mail		Amanda.Badenhorst@us.epiuse.com



ACCEPTANCE & APPROVALS

The Agreement and this SOW constitute the entire agreement between the parties with respect to the subject matter thereof, and there are no representations, understandings or agreements that are not fully expressed herein.

IN WITNESS WHEREOF the parties hereto have executed this SOW, via their duly authorized representatives, as of the Effective Date.

Suffolk County Water Authority

EPI-USE America, Inc.

(signature)

(signature)

(print name)

(print name)

(title)

(title)

(date)

(date)



APPENDIX A: CHANGE CONTROL & ESCALATION PROCEDURES

Change Control Procedure

The below process will be followed if a change to this proposal is required:

1. A Change Request ("CR") will be the vehicle for communicating a change. The CR must describe the change; the rationale for the change, and the effect the change will have on the proposal. EPI-USE will provide the form to be completed for this purpose.
2. The designated Project/Engagement Manager of the requesting party will review the proposed change and determine whether to submit the request to the other party.
3. The Project and Engagement Managers will review the proposed change and recommend it for further investigation or reject it. If the proposed change is recommended for further investigation, the Project and Engagement Managers will determine the scope of the investigation, the amount of investigation that will be done and what, if any, charges may apply. A CR must be signed by authorized representatives from both parties to authorize investigation of the recommended changes. The investigation will determine the effect that the implementation of the CR will have on price, schedule and other terms and conditions of the proposal.
4. A written Change Authorization and/or CR must be signed by authorized representatives from both parties to authorize implementation of the investigated changes. Until a change is agreed in writing, both parties will continue to act in accordance with the latest agreed version of the proposal.

Escalation Procedure

The following procedure will be followed if resolution is required for a support-related conflict arising during the performance of this proposal:

If a conflict arises between Client and EPI-USE, the team member(s) will first strive to work out the problem internally.

Level 1: If the team cannot resolve the conflict within two (2) business days, the Client Project Manager and EPI-USE Support Manager will meet to resolve the issue.

Level 2: If the conflict is not resolved within three (3) working days after being escalated to Level 1, the Client Project Manager will meet with the EPI-USE Engagement Manager to resolve the issue.

Level 3: If the conflict is not resolved within three (3) working days after being escalated to Level 2, the Project Sponsors will meet to resolve the issue.

Level 4: If the conflict remains unresolved after Level 3 intervention, resolution will be addressed in accordance with Change Control Procedure or termination of the proposed services.

During any conflict resolution, EPI-USE agrees to provide services relating to items not in dispute, and Client agrees to pay invoices for items not in dispute.

**SUFFOLK COUNTY WATER AUTHORITY
Oakdale, Long Island, New York**

INTEROFFICE CORRESPONDENCE

DATE: March 19, 2020
TO: Jeff Szabo, Chief Executive Officer
FROM: Elizabeth K. Vassallo, Chief Financial Officer
SUBJECT: **Rate Recommendation**

E. Vassallo

Based upon recommendations of a rate study conducted by Municipal and Financial Services Group, supplemented by additional information and recommendations of Elizabeth Vassallo, Chief Financial Officer, amend the Authority's rates in accordance with the attached schedule effective April 1, 2020.

These proposed rates will be published in Newsday on March 23, 2020.

If you are in agreement, please place the following items on the March 26, 2020 Board agenda.

cc. C. Cecchetto

FIN-20-037

NOTICE IS HEREBY GIVEN a Public Hearing will be held on March 26, 2020 at 3:00PM at the Offices of Suffolk County Water Authority, 4060 Sunrise Highway, Oakdale, New York, to consider rate increases for certain Suffolk County Water Authority service classifications as stated below:

If you are unable to attend this meeting due to concerns regarding COVID-19, please submit any questions to info@scwa.com by 12:00 PM EST on March 26, 2020.

		CURRENT April 1, 2019	PROPOSED April 1, 2020
Minimum Service Charge			
Service Classification 1 – Quarterly	General	27.91	27.91
Service Classification 1 – Monthly	General	9.30	9.30
Service Classification 1D – Annual	Fire Island	233.45	233.45
Commodity Charge			
Service Classification 1 – Quarterly	General	2.028	2.028
Service Classification 1 – Monthly	General	2.028	2.028
Service Classification 1D – Annual	Fire Island	2.829	2.829
Conservation Rate *			
Service Classification 1 – Quarterly	General	2.340	2.925
Service Classification 1 – Monthly	General	2.340	2.925
Private Hydrants – Semi-Annual			
		CURRENT April 1, 2019 117.624	PROPOSED April 1, 2020 117.624
Commodity Charge			
Service Classification 1B – Special Service Water		CURRENT January 1, 2020	PROPOSED January 1, 2021
Districts wholesale rate per 1,000,000 gallons		1,560.00	1,622.00
Wholesale rate per 1,000 gallons		1.560	1.622

* Effective April 1, 2019, customers utilization in excess of a specified consumption threshold are subject to a higher consumption rate. The specified threshold is determined by usage and meter size, as noted below:

Meter Size	Quarterly Consumption (CURRENT: April 1, 2019)		Quarterly Consumption (PROPOSED, April 1, 2020)	
	Gallons	CCF	Gallons	CCF
5/8"	78,540	105	78,540	105
3/4"	78,540	105	78,540	105
1"	78,540	105	78,540	105
1 1/2"	462,264	618	448,800	600
2"	473,484	633	448,800	600
3"	296,208	396	291,720	390
4"	2,250,732	3,009	2,244,000	3,000
6"	6,099,192	8,154	3,725,040	4,980
8"	11,998,668	16,041	3,725,040	4,980