

## **A G E N D A**

REGULAR MEETING ON JUNE 25, 2025

3:00 P.M. AT OAKDALE, NEW YORK

Join from PC, Mac, iPad, or Android:

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Webinar ID: 863 3796 7724

PRESENTATION: Oakdale Campus Modifications

Jeffrey Kleinman, Director of General Services

Peter Schembri, Lead Site Civil Engineer

### MINUTES FOR APPROVAL

1a. Regular Meeting- May 22, 2025

### CONTRACTS- EXTEND-ITEMS TO BE CONSIDERED ON CONSENT

**Item 2a through 2b on the agenda approved with one resolution on motion made by \_\_\_\_\_, duly seconded by \_\_\_\_\_, and unanimously carried.**

2a. **Contract 7969-** furnish and deliver thermoplastic meter vaults (groups I and II); September 1, 2025- August 31, 2026- extend with Ferguson Waterworks, Medford, NY

2b. **Contract 8037-** fuel tank sludge removal; September 1, 2025- August 31, 2026- extend with AARCO Environmental Service Corp, Lindenhurst, NY

### CONTRACTS- AWARD/ REJECT

3a. **Contract 8119-** filtration systems media replacement at Lakeview Ave. pump station and Astor Ave. pump station

3b. **Contract 8121-** inspection of fire hydrants; during the period of August 1, 2025- July 31, 2026

3c. **Contract 8122-** furnish and deliver seamless tubing type "K," during the period of August 1, 2025- July 31, 2026

3d. **Contract 8124-** forklift maintenance services, during the period of June 1, 2025- May 31, 2026

3e. **Contract 8125-** Oakdale construction maintenance multi-use building and truck shelter SCWA Oakdale complex

- 3f. **Contract 8128-** furnish and deliver fifteen (15) advanced oxidation process (AOP) systems
- 3g. **Contract 8129-** installation of new private water service lines in the South River Road area, during the period of August 1, 2025- July 31, 2025

#### **EQUIPMENT**

- 4a. **Agilent Technologies Gas Chromatography Capital Equipment**  
The Laboratory department seeks approval to purchase two Agilent 8890 GC with Dual ECD systems each with 7693A sample vial trays with mounting posts and column nut assembly and MassHunter Workstation, with Agilent Technologies of Santa Clara, CA in total amount of \$108,200.74.
- 4b. **Waters Xevo TQ- XS Tandem Mass Spectrometer**  
The Laboratory department seeks approval to purchase a Waters Xevo TQ-XS tandem mass spectrometer from Waters Technologies Corporation, Milford, MA in total amount of \$412,302.40.
- 4c. **SKM Power Systems Analysis License Expansion**  
The Engineering and Production control departments are seeking approval to expand the SKM power systems analysis license from a single use USB based license to a server based two seat licenses from SKM Power Tools, Zephyr Cove, NV in total amount of \$14,515.35.
- 4d. **1-Year Renewal of Esri ArcGIS Software Licensing Agreement**  
The IT department is seeking approval to renew their annual enterprise licensing agreement with Environmental Systems Research Institute, Inc (Esri), Redlands, CA in the total amount of \$124,942.62.
- 4e. **Hyland OnBase Software Licensing and Support**  
The IT department is seeking approval to renew the annual licensing and support agreement for Hyland OnBase software through our authorized business partner, Konica Minolta, Ramsey, NJ in total amount of \$43,045.57.
- 4f. **CAI Technologies On-going Consultation Agreement**  
The Strategic Initiatives department is seeking approval to continue the on-going consultation agreement with CAI Technologies, Littleton, NH; during the one-year period beginning July 1, 2025, in total amount to not exceed \$20,000.
- 4g. **Laboratory, Water LCMS Preventative Maintenance Services**  
The Laboratory department seeks approval for a firm to provide preventative maintenance services from Water Technology Corporation, Milford, MA in the total amount of \$181,423.40.

4h. **Extension of SAP Production Landscape Hosting**

The IT department is seeking approval to execute a one-year extension with EPI- USE for the ongoing SAP Managed Hosting Services in the total amount of \$410,880.

4i. **RFQ Q0017- Fabricate and Deliver Custom Aluminum Tank Holders**

The Authority seeks approval for a firm to fabricate and deliver custom aluminum structure for installation on field operator trucks from Rapid Steel Supply Corp., Long Island City, NY in the total amount of \$42,250.05.

4j. **RFQ Q0018- Application of Lining to SCWA Vehicles and Aluminum Tank Holders**

The Authority seeks approval for a firm to apply a protective lining to the cargo areas of 11 2024 F-350 field operator trucks and 17 fabricated aluminum chlorine tank holders from Linex of Long Island/ Roll Rite Towing, West Babylon, NY in the total amount of \$58,775.

## **SPECIAL SERVICES**

5a. **RFP 1656- Construction Management Services for Operations Building at 4060 Sunrise Highway**

Accept proposal under RFP 1656 and enter into an agreement with Fortunato Sons Contracting, Inc, Bohemia, NY to provide construction management services in total amount of \$1,500,000.

5b. **RFP 1657- Catholic Health Physician Partners- Approximate Annual Spend of \$30,000**

The Human Resources department recommends retaining Catholic Health to provide services specified for an initial two-year term with the option to extend for an additional two years in one- year increments at the same pricing.

5c. **Approve Change-Order for Contract #1655- Oakdale Campus Project Cost Estimating Services from Ellana Inc.**

The SCWA Project Committee is seeking approval to proceed in expanding scope for cost estimating consultants, to provide Class II and Class I cost estimates at 50% design document and 90% design documents respectively. The original amount for contract #1655 was \$19,000, this increase would have a total cost of \$77,400 for third party cost estimating services for the project.

## **CONFERENCES, TRAININGS, & MEETINGS**

6a. **2025 Service Awards and Luncheon**

The Human Resources department is seeking approval to hold the 2025 Authority Service Awards Luncheon at Captain Bill's Restaurant in Bay Shore, in October 2025, for an approximate total cost of \$10,000.

6b. **LabWare Administration II Course**

The Laboratory department is seeking approval for Andrew Rogerson, LIMS Supervisor and Matthew Charland, Junior Applications Developer, to attend the LabWare Administration II class in Wilmington, DE at a total cost of \$5,800.

**FINANCE AND BUDGET**

7a. **Budget Amendment #2- F/Y/E May 31, 2026**

The Construction Maintenance department seeks approval to increase item 196 (Grant Projects) in the amount of \$1,750,000, this change will increase the capital budget of \$100.5 million to \$102.3 million; costs will be recovered through grant revenues.

7b. **Budget Amendment #3- F/Y/E May 31, 2026**

The Construction Maintenance department seeks approval to increase item 035 (Developer Contracts) in the amount of \$1,500,000, this change will increase the capital budget of \$102.3 million to \$103.8 million; costs will be recovered through capital reimbursement revenues.

**INVOICES- To be paid from the Operating Fund:**

Bond, Schoeneck & King, PLLC	\$10,767.50
Dvirka & Bartilucci	\$11,685.00
H2M Architects + Engineers	\$3,736.40

**EXECUTIVE SESSION**

**NEXT MEETING-** Scheduled for July 24, 2025, at 3:00 p.m. at Oakdale

**NEW BUSINESS & PUBLIC COMMENT**



**Regular Board Meeting**  
**Suffolk County Water Authority May 22, 2025, at 3:00 p.m.**  
**4060 Sunrise Highway, Oakdale, and Virtually via Zoom**

Attendance Present:

Members: Charles Lefkowitz, Chairman  
Tim Bishop, Secretary  
John M. Porchia III, Member  
John Rose, Member  
Elizabeth Mercado, Member

Jeffrey W. Szabo, Chief Executive Officer

The meeting was attended by Counsels A. Bass, B. Malik and J. Milazzo; and was also attended by Messrs. Blevins, Bova, Brady, Coppola, Donnelly, Doscher, Dubois, Deubel, Finello, Fuller, Galante, Given, Huber, Jakobsen, Kilcommons, Kleinman, McDowell, Meyerdierks, Niebling, O'Connell, Pokorny, Rae, Riegger, Schneider, Seevers, Thompson, Turcios, Wahl, and Warner; and Mmes. Berberich, Berroa, Cameron, Cantore, Hannan, Kucera, Mancuso, Naccarato, Pell, Pfeuffer, Simson, Spaulding, Stewart.

Barbara Yatauro of Local 393 was also present.

Jeffrey Szabo, Chief Executive Officer, called the meeting to order at 3:05 p.m. upon all Members of the Board being present.

The CEO then introduced CFO, Mr. Christopher Cecchetto, who in turn welcomed Mr. Greg Carey from Goldman Sachs. Mr. Carey presented the details of a proposed bond redemption plan, which aims to provide interest expense savings and cash flow relief on debt service payments over a three-year period.

At this time, Mr. Szabo asked if there was anyone from the public who had any comments. No one from the public wished to speak to the Members at this time.

At 3:30 p.m., on motion made by Ms. Mercado, duly seconded by Mr. Porchia, it was resolved that

(131-05-2025) The Members went into an Executive Session to discuss personnel matters and possible litigation matters.

On motion made by Mr. Rose, duly seconded by Mr. Porchia and unanimously carried, it was

(132-05-2025) RESOLVED, To employ Iasia Brown of Rosedale, NY as a part-time intern in the Pine Barrens Department, in the total amount of Twenty-one 50/100 Dollars (\$21.50) per hour; upon successful completion of a pre-employment physical and background check.

On motion made by Mr. Porchia, duly seconded by Mr. Rose and unanimously carried, it was

(133-05-2025) RESOLVED, To employ Broderick DeAngelis of Oakdale as a part-time Seasonal Ecological Field Specialist in the Pine Barrens Department in the total amount of Twenty-six Dollars (\$26.00) per hour; upon successful completion of a pre-employment physical and background check.

On motion made by Ms. Mercado, duly seconded by Mr. Bishop and unanimously carried, it was

(134-05-2025) RESOLVED, To employ Justin Frank of Dix Hills, NY to fill the open position of Chemist I in the Laboratory Department, in the total amount of Fifty-seven Thousand Five Hundred Sixteen and 08/100 Dollars (\$57,516.08), upon successful completion of a pre-employment physical and background check.

On motion made by Mr. Rose, duly seconded by Mr. Porchia and unanimously carried, it was

(135-05-2025) RESOLVED, To promote Valerie Kamm from Supervisor of Organic Area to fill the open position of Laboratory Manager in the Laboratory Department, with an increase in salary to One Hundred Twenty Thousand Dollars (\$120,000) annually.

On motion made by Ms. Mercado, duly seconded by Mr. Porchia and unanimously carried, it was

(136-05-2025) RESOLVED, To promote Lucas Schultz from Lead Electrical Engineer to Deputy Chief Engineer with an increase in salary to One Hundred and Seventy- five Thousand Dollars (\$175,000) annually.

On motion made by Mr. Rose, duly seconded by Mr. Bishop and unanimously carried, it was

(137-05-2025) RESOLVED, To employ Devery Herth of Bay Shore, NY to fill the open position of Field Operator in Bay Shore, NY in the total amount of Forty-four 50/100 Dollars (\$44.50) per hour; upon successful completion of a pre-employment physical and background check.

On motion made by Ms. Mercado, duly seconded by Mr. Rose and unanimously carried, it was

(138-05-2025) RESOLVED, To employ Joseph Mancuso of Shoreham, NY to fill the open position of Field Operator in East Hampton, in the total amount of Forty- four 50/100 Dollars (\$44.50) per hour; upon successful completion of a pre-employment physical and background check.

On motion made by Mr. Bishop, duly seconded by Mr. Porchia and unanimously carried, it was

(139-05-2025) RESOLVED, To employ Kevin Winter of Rocky Point, NY to fill the open position of Utility Person in Westhampton, in the total amount of Thirty-six 43/100 Dollars (\$36.43) per hour; upon successful completion of a pre-employment physical and background check.

On motion made by Ms. Mercado, duly seconded by Mr. Porchia and unanimously carried, it was

(140-05-2025) RESOLVED, To ratify the termination of Felicia Polizzi, Utility Person effective April 28, 2025.

On motion made by Mr. Bishop, duly seconded by Ms. Mercado and unanimously carried, it was

(141-05-2025) RESOLVED, To ratify the termination of Najee Okomba, Utility Person effective May 2, 2025.

Mr. Lefkowitz presented the minutes of the regular board meeting on April 24, 2025, and on motion made by Ms. Mercado, duly seconded by Mr. Bishop, and unanimously carried, it was

(142-05-2025) RESOLVED, To approve the minutes of the regular board meeting held on April 24, 2025.

Mr. Szabo presented the contracts to be considered for extension. After a brief explanation of a few items and contract leveling for the future; on motion made by Mr. Rose, duly seconded by Mr. Porchia, and unanimously carried, the following contracts were approved on consent:

(143-05-2025) RESOLVED, To extend for the period beginning July 1, 2025, through June 30, 2026, May 1, 2025, Contract 7955 to remove and dispose of chlorinated wastewater from various sites (Zones A & B) with Island Pump & Tank Corp., East Northport, NY.

RESOLVED, To extend for the period beginning August 1, 2025, through July 31, 2026, Contract 7964 to weld fabrication and repairs with Retro Fit Inc., Deer Park, NY.

RESOLVED, To extend for the period beginning August 1, 2025, through July 31, 2026, Contract 7985 to furnish and deliver bulk argon with General Welding Supply Corp., Westbury, NY.

RESOLVED, To extend for the period beginning August 1, 2025, through July 31, 2026, Contract 8035 to furnish and deliver thermoplastic and concrete meter vaults with Alessio Pipe & Construction Company, Huntington Station, NY.

RESOLVED, To extend for the period beginning August 1, 2025, through July 31, 2026, Contract 8041 non-destructive vacuum excavating construction hole services (Zones A & B) with Asplundh Construction, Yaphank, NY.

RESOLVED, To extend for the period beginning August 1, 2025, through July 31, 2026, Contract 8054 non- destructive vacuum excavating test holes for the identification of water service material types with Asplundh Construction, Yaphank, NY.

The CEO then referred to several contracts and recommended that they be awarded or rejected in accordance with the letters of recommendation. On motion made by Mr. Porchia, duly seconded by Ms. Mercado, and unanimously carried, it was

(144-05-2025) RESOLVED, That the low bid for Project I for general construction of new water mains and appurtenances by open cut under Contract 8083 for water system expansion in Westhampton, submitted by Asplundh Construction, Yaphank, NY on a unit price basis as stipulated in the bidder's proposal and calculated on estimated quantities indicated in the contract documents, at a total cost of Nine Hundred and Sixty-nine Thousand Three Hundred and Fifty-two 87/100 Dollars (\$969,352.87) be and hereby is accepted; and be it

FURTHER RESOLVED, That the low bid for Project II for installation of new water main and appurtenances by directional boring technology under Contract 8083, submitted by Eastern Utilities Services, Melville, NY on the same basis and totaling Seventy- two Thousand One Hundred and Twenty Dollars (\$72,120); be and hereby is accepted; and be it

FURTHER RESOLVED, That the low bid for Project III for final restoration for disturbed areas due to water main installation under Contract 8083, submitted by Bancker Construction, Islip, NY on the same basis and totaling Four Hundred Thousand and Eighteen Thousand One Hundred and Eighty-eight Dollars (\$418, 188); be and hereby is accepted; and that any Member and/or the Chief Executive Officer be and hereby is authorized to execute these contracts on behalf of the Authority.

On motion made by Ms. Mercado, duly seconded by Mr. Bishop, and unanimously carried, it was

(145-05-2025) RESOLVED, That the low bid for Contract 8094 for construction of asphalt driveways, paved yard areas, and walkways Zone A- Western Zone submitted by Parkline Asphalt Maintenance, Inc., Brookhaven, NY on a unit price basis as stipulated in the bidder's proposal and calculated on estimated quantities indicated in the contract documents, at a total cost of Three Hundred Thousand Three Hundred and Fifty Dollars (\$338,350) be and hereby is accepted; and that any Member and/or the Chief Executive Officer be and hereby is authorized to execute these contracts on behalf of the Authority.

On motion made by Mr. Bishop, duly seconded by Mr. Rose, and unanimously carried, it was

(146-05-2025) RESOLVED, That the low bid under Contract 8110 for the maintenance of heating, ventilation, and air conditioning equipment at various sites during the one-year period beginning July 1, 2025 submitted by Hi-Tech Air-Conditioning Service Inc., Plainview, NY on a unit price basis as stipulated in the bidder's proposal and calculated on estimated quantities indicated in the contract documents, at a total cost of One Hundred Twenty-two Thousand and Eighty Dollars (\$122,080) be and hereby is accepted; and that any Member and/or the Chief Executive Officer be and hereby is authorized to execute this contract on behalf of the Authority.

On motion made by Mr. Rose, duly seconded by Mr. Porchia, and unanimously carried, it was

(147-05-2025) RESOLVED, That the low bid under Contract 8111 to furnish and deliver stainless steel repair clamps, stainless steel saddle, and bell joint leak clamps during the one-year period beginning July 1, 2025 through June 30, 2026, submitted by Ferguson Enterprises, Medford, NY on a unit price basis as stipulated in the bidder's proposal and calculated on estimated quantities indicated in the contract documents, at total cost of One Hundred and Twelve Thousand One Hundred and Sixty-four Dollars (\$112,164) be and hereby is accepted; and that any Member and/or the Chief Executive Officer be and hereby is authorized to execute this contract on behalf of the Authority.

On motion made by Mr. Porchia, duly seconded by Ms. Mercado, and unanimously carried, it was

(148-05-2025) RESOLVED, That the sole bid under Contract 8118 to repair underground locating devices, submitted by Ferguson Enterprises, Medford, NY on a unit price basis as stipulated in the bidder's proposal and calculated on estimated quantities indicated in the contract documents, at a total cost Twenty Thousand Dollars (\$20,000) be and hereby is accepted; and that any Member and/ or the Chief Executive Officer be and hereby is authorized to execute this contract on behalf of the Authority.

On motion made by Ms. Mercado, duly seconded by Mr. Bishop, and unanimously carried, it was

(149-05-2025) RESOLVED, That the low bid under Contract 8120 to furnish and deliver waterworks supplies, tools, and equipment (Items 1-4, 8-10, 12-16, 18-28) during the one- year period beginning July 1, 2025 submitted by E.J Prescott, Gardiner, Maine on a unit price basis as stipulated in the bidder's proposal and calculated on estimated quantities indicated in the contract documents, at a total cost of Sixty Two Thousand Eight Hundred and Ninety-eight 58/100 Dollars (\$62,898.58) be and hereby is accepted; and be it

FURTHER RESOLVED, That the low bid under Contract 8120 (Items 5-7, 11, 17) submitted by Pollardwater, Newport News, Virginia on the same basis and totaling Fourteen Thousand One Hundred and Eight 14/100 Dollars (\$14,108.14) be and hereby is accepted; and that any Member and/ or the Chief Executive Officer be and hereby is authorized to execute these contracts on behalf of the Authority.

The Members reviewed one (1) request to Delegate Award to CEO. After an explanation of each, on motion made by Mr. Bishop, duly seconded by Mr. Rose, and unanimously carried it was

(150-05-2025) RESOLVED, To delegate authority to the Chief Executive Officer to reject all bids under Contract 8114 for furnishing and delivery of fifteen (15) AOP systems; and put the contract back out with any required revisions if deemed necessary; and if contract is to be awarded a recommendation will be on the agenda in June.

The Members reviewed several requests for equipment. After an explanation of each, on motion made by Mr. Bishop, duly seconded by Mr. Rose, and unanimously carried it was

(151-05-2025) RESOLVED, To approve the Laboratory Department blanket authorization issue for the firms outlined below, in the total amount of One Million Three Hundred Thousand Fifty-seven Nine Hundred Dollars (\$1,357,900).

*Table 1 - Firms & Requested Amounts*

<b>Firm</b>	<b>Amount</b>	<b>Municipal/Cooperative Agreement</b>
Grainger	\$30,000	NYS Contract PC69879
Hach Company	\$25,000	New York State Contract PC70317
Fisher Scientific Company	\$261,000	New York State Contract PC68663

Agilent Technologies	\$156,500	NYS Contract PC70315
Thermo Electron North America LLC	\$25,250	New York State Contract PC70359
Krackeler Scientific Inc	\$26,500	New York State Contract PC68667SB
Government Scientific Source Inc	\$15,000	Suffolk County Contract SPEC022822
Sigma-Aldrich RTC Inc.	\$170,000	GSA Contract GS-21F-0054X
Waters Technologies Corporation	\$150,500	New York State Contract PC70322
VWR International LLC	\$59,000	General Services Administration Contract GS07F119CA
Thomas Scientific	\$41,000	General Services Administration Contract GS-21F-0054X
Life Technologies Corp	\$83,000	New York State Contract PC70318
Teledyne Tekmar	\$30,600	GSA Contract GS-7F-5934R
Shimadzu Scientific	\$30,750	NYS Contract PC70320
Accustandard <sup>1</sup>	\$53,000	<i>NIA See Note 1</i>
Buxton <sup>2</sup>	\$15,000	<i>NIA See Note 2</i>
Cambridge Isotope <sup>3</sup>	\$11,000	<i>NIA See Note 3</i>
Restek <sup>4</sup>	\$97,500	<i>NIA See Note 4</i>
UCT <sup>5</sup>	\$30,000	<i>NIA See Note 5</i>
Wellington Laboratories <sup>6</sup>	\$31,800	<i>NIA See Note 6</i>
EMD Millipore <sup>7</sup>	\$15,500	<i>NIA See Note 7</i>

*\*Notes 1-7 contains justification for the use of non-municipal contracted vendors in order listed.*

On motion made by Mr. Rose, duly seconded by Ms. Mercado, and unanimously carried, it was

(152-05-2025) RESOLVED, To approve the Transportation Department blanket authorization issue for the firms outlined below, in the total amount of Eight Hundred and Nineteen Thousand Three Hundred and Eighty-five Dollars (\$819,385).

*Table 1 - Firms & Requested Amounts*

<b>Firm</b>	<b>Amount</b>	<b>Municipal/Cooperative Agreement</b>
Newins Ford	\$180,000.00	Suffolk County Contract FVPS071520
Budshore Auto Parts (NAPA)	\$35,000.00	Sourcewell Agreement 100124-GPC
Malvese Equipment	\$25,000.00	New York State Contract PC 69404
Suffolk County Brakes	\$5,000.00	Suffolk County Contract SPSPC040124
Lawson Products	\$20,000.00	Suffolk County Contract ICES102022
Grainger	\$25,000.00	Suffolk County Contract ICES102022A7
H.O Penn Machinery	\$55,000.00	Sourcewell Contract 062320-CAT
West Hampton Auto Supply (NAPA)	\$5,000.00	Sourcewell Contract 100124-GPC
Northeast Equipment	\$7,000.00	Suffolk County Contract GRPS070120A1
Barnwell House of Tires	\$200,000.00	Suffolk County Contract T081319

S&D Spring & Wheel	\$15,000.00	Suffolk County Contract HDSMR012921
Reladyne Northeast LLC	\$10,000.00	New York State Contract PC69328
Rapid Recovery	\$56,385.00	Suffolk County Contract T081523A1
Fastenal	\$30,000.00	Sourcwell Agreement 091422-FAS
Moreland Hose & Belting Corp <sup>1</sup>	\$9,000.00	<i>N/A See Note 1</i>
Allegiance Truck <sup>2</sup>	\$60,000.00	<i>N/A See Note 2</i>
A&A Systems Truck and Bus <sup>3</sup>	\$10,000.00	<i>N/A See Note 3</i>
Dejana (Purchase of Misc. Non-Stock Parts) <sup>4</sup>	\$25,000.00	<i>N/A See Note 4</i>
Rapid Steel <sup>5</sup>	\$5,000.00	<i>N/A See Note 5</i>
RW Truck <sup>6</sup>	\$15,000.00	<i>N/A See Note 6</i>
Long Island Hardware <sup>7</sup>	\$2,000.00	<i>N/A See Note 7</i>
AAA Auto Glass <sup>8</sup>	\$15,000.00	<i>N/A See Note 8</i>
Fleet Pride <sup>9</sup>	\$10,000.00	<i>N/A See Note 9</i>

*\*Notes 1-9 contains justification for the use of non-municipal contracted vendors in order listed.*

On motion made by Ms. Mercado, duly seconded by Mr. Bishop, and unanimously carried, it was

(153-05-2025) RESOLVED, To accept the quote and authorize the purchase of RCA- Not Screened from Laser Industries Inc. Ridge, NY in the total amount of Thirty-eight Thousand Five Hundred Dollars (\$38,500).

On motion made by Ms. Mercado, duly seconded by Mr. Bishop, and unanimously carried, it was

(154-05-2025) RESOLVED, To approve the RFQ to replace failing buried tanks at West Neck Shelter Island well field with a single Seven Thousand Five Hundred (7,500) gallon tank that will meet pump station needs, from USA Bluebook of Gurnee, IL in the total amount to not exceed Forty-eight Thousand Three Hundred and Sixty-seven 76/100 Dollars (\$48,367.76).

On motion made by Mr. Rose, duly seconded by Mr. Porchia, and unanimously carried, it was

(155-05-2025) RESOLVED, To accept the quote under RFQ 1652 to authorize the purchase of a software solution to enhance long-term debt reporting capabilities and provide efficiencies in the administration for long-term debt to be utilized during the one-year period beginning June 1, 2025 from Fifth Asset, Inc. d/b/a DebtBook of Charlotte, NC in the estimated total amount of Twenty-seven Thousand Dollars (\$27,000).

On motion made by Mr. Porchia, duly seconded by Ms. Mercado, and unanimously carried, it was



(156-05-2025) RESOLVED, To accept the quote under RFQ Q0014 and authorize the furnish and delivery of Sixty- five (65) Honeywell gas meters to SCWA's Oakdale location from Fastenal, Deer Park, NY in the total amount of One Hundred and Fourteen Thousand Nine Hundred and Twenty Dollars (\$114,920).

On motion made by Mr. Porchia, duly seconded by Ms. Mercado, and unanimously carried, it was

(157-05-2025) RESOLVED, To accept the quote under RFQ Q0016 and authorize RW Truck of Farmingdale, NY to the furnish and install truck bed caps with tool storage on two (2) Chevrolet Colorados in the total amount of Ten Thousand One Hundred and Ninety 86/100 Dollars (\$10,190.86).

The CEO then referenced several special service agreements for approval. On motion made by Mr. Rose, duly seconded by Ms. Mercado, and unanimously carried, it was

(158-05-2025) RESOLVED, To ratify award made by CEO at April 2025 Board Meeting under RFP 1655 to provide class III cost estimating consulting services for the new operations building with ELLANA Inc Construction Consultants, New York, NY in the total amount of Nineteen Thousand Dollars (\$19,000); and that any Member and/ or the Chief Executive Officer be and hereby is authorized to execute this agreement on behalf of the Authority.

On motion made by Mr. Bishop, duly seconded by Mr. Rose, and unanimously carried, it was

(159-05-2025) RESOLVED, To enter into agreement under RFP 1658 to provide asbestos operations and maintenance refresher classes on a bi-monthly basis during a one-year period beginning June 1, 2025, with Future Environment Designs, Syosset, NY in the total estimated amount of Sixteen Thousand Five Hundred Dollars (\$16,500).

On motion made by Mr. Porchia, duly seconded by Ms. Mercado, and unanimously carried, it was

(160-05-2025) RESOLVED, To enter into an agreement for advanced support-enhanced tier for the SCWA contact center with RingCentral, Belmont, CA in the total amount of Eighteen Thousand Two Hundred and Seventy-five Dollars (\$18,275); and that any Member and/or the Chief Executive officer be and hereby is authorized to execute agreements on behalf of the Authority.

On motion made by Mr. Bishop, duly seconded by Mr. Rose, and unanimously carried, it was

(161-05-2025) RESOLVED, To enter into a fixed-price agreement for services to support configuration updates and integration changes related to Clevest Mobile Workforce Management (MWM) platform with IFS Consulting and Engineering (R&D), Canada in the total amount of Eighty-one Thousand Five Hundred and One Dollars (\$81,501); and that any Member and/or the Chief Executive Officer be and hereby is authorized to execute this agreement on behalf of the Authority.

The Members reviewed the one (1) request for Property. After explanation of the request, and on motion made by Mr. Rose, duly seconded by Mr. Porchia, and unanimously carried, it was

(162-05-2025) RESOLVED, To enter into a cost-sharing agreement with the Village of Westhampton Dunes to repair the boardwalk at the Authority's Dune Road Pump Station; the estimated total cost provided by the Authority's contractor, LoDuca Associates, is Thirty-two Thousand Dollars (\$32,000), and the proximate cost of the Authority y will be approximately Sixteen Thousand Dollars (\$16,000); and that any Member and/or the Chief Executive Officer be and hereby is authorized to execute this agreement on behalf of the Authority.

The Members reviewed the two (2) requests for finance and budget amendment for fiscal year ending on May 31, 2026. After explanation of the one request, and on motion made by Mr. Bishop, duly seconded by Mr. Rose and unanimously carried, it was

(163-05-2025) RESOLVED, to approve the resolution authorizing the redemption of certain bonds, not to exceed Forty-five Million Dollars (\$45,000,000).

(164-05-2025) RESOLVED, To approve budget amendment number one (1) to the budget for fiscal year ending May 31, 2026, to decrease item 155 (Field Equipment) in the amount of One Million Twenty-three One Hundred Thousand Dollars (\$123,100) and increase to item 145 (Department Equipment) in the amount of One Hundred and Twenty-three Million One Hundred Thousand Dollars (\$123,100); this change will not impact the capital budget

The Members then reviewed the one (1) request for rates, rules, and regulations. After explanation of the request, and on motion made by Mr. Rose, duly seconded by Mr. Porchia and unanimously carried, it was

(165-05-2025) RESOLVED, To approve the revisions to the Rules and Regulations as outlined in the section change overview, as approved by the Governance Committee Members at the April 2025 meeting.

The Members reviewed one (1) request to enter into a Water Supply System Operating Agreement. After explanation of the request, and on motion made by Mr. Bishop duly seconded by Mr. Rose and unanimously carried, it was

- (166-05-2025) RESOLVED, to enter into an operating and maintenance agreement with the West Gilgo Beach Association, as outlined in the memo from the Deputy CEO for Operations and to be approved by Legal; and that any Member and/or the Chief Executive Officer be and hereby is authorized to execute this agreement

The Members then reviewed the one (1) request for a Personnel policy. After explanation of the request, and on motion made by Mr. Porchia duly seconded by Ms. Mercado and unanimously carried, it was

- (167-05-2025) RESOLVED, to approve the revision to Policy 107, Leaves of Absence stating that accrued time must be used before going without pay, as approved by the Governance Committee Members at the April 2025 meeting.

The Members then reviewed the invoices for payment. On motion made by Ms. Mercado duly seconded by Mr. Bishop and unanimously carried, it was

- (168-05-2025) RESOLVED, To approve the following invoices be paid from the Operating Fund:

Bond, Schoeneck & King	\$4,277.50
CorrTech, Inc	\$24,587.50
Dvirka & Bartilucci	\$5,338.75

The Members scheduled their next regular meeting for Wednesday, June 25, 2025, beginning at 3:00 p.m. at the Oakdale Administration Building.

The CEO informed the board that Heritage and Appreciation Day has been postponed to June 4<sup>th</sup> and extended an invitation to all board members to attend. The CEO thanked Alyson Bass, Attorney who organized the event alongside Tyrand Fuller, Director of Strategic Initiatives for organizing the event and emphasized the importance of the celebration. Alyson Bass shared that feedback was collected from employees through a survey to help determine the cultural theme of the event, and Greek cuisine was selected as winner.

The Chairman and CEO then both expressed their sincere gratitude to Mr. Tim Bishop, Board Member and Secretary, whose term on the board has come to an end. They thanked him for his dedicated leadership, unwavering diligence, and the pride he brought to this role. They also recognized his strong commitment to advocating for those whose voices often go unheard.

The CEO noted that although Mr. Bishop's term has officially concluded, he will continue to serve on the board for an additional 2-4 months until his position is filled.

As there was no further business to be considered, on motion made by Mr. Bishop, duly seconded by Mr. Rose the meeting was adjourned at 5:30 p.m.

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Timothy Bishop, Secretary

**SUFFOLK COUNTY WATER AUTHORITY**

**INTEROFFICE CORRESPONDENCE**

**DATE:** June 16, 2025

**TO:** Chairman/Board Members

**FROM:** Jeff Szabo, Chief Executive Officer

**SUBJECT:** Extension of Contract No. 7969 – Furnish & Deliver Thermoplastic Meter Vaults (Groups I and II)  
September 1, 2025 to August 31, 2026

**EXTEND:** Ferguson Waterworks  
Medford, New York

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Ferguson Waterworks, by way of the attached letter, has agreed to extend the subject contract for a third year, representing the last of two possible one-year extensions.

Original contract award was made in June 2023 in the total estimated amount of \$334,650. To date, approximately \$502,317 has been paid to Ferguson under the subject contract. In the first year of this contract, September 1, 2023, to August 31, 2024, approximately \$270,540 was paid to Ferguson. In the second year of this contract, September 1, 2024 to date, approximately \$224,777 has been paid to Ferguson.

Ferguson currently holds nine (9) other Authority contracts:

Contract No. 8014A – Furnish & Deliver Cement Lined Ductile Iron Pipe (Push-on & Flanged) and PVC Pipe (Group I), expires March 2026, original April 2024 contract in the annual estimated amount of \$486,102. Contract spend to date: \$230,659.

Contract No. 7979B – Furnish and Deliver Butterfly Valves and Operator Replacement Parts (Items 4-9), expires September 2025, original October 2023 contract in the annual estimated amount of \$11,798. Contract spend to date: \$28,502.

Contract No. 8029B – Furnish & Deliver Ductile Iron Pressure Fittings - Groups (III,IV,VI,IX, XI,XII,XV,XVII), expires April 2026, original May 2024 contract in the annual estimated amount of \$293,272. Contract spend to date: \$123,778.

Contract No. 8033 – Furnishing & Delivery of Seamless Copper Tubing Type "K", expires July 2025, original August 2024 contract in the annual estimated amount of \$161,844. Contract spend to date: \$146,775.

Contract No. 8062B – Furnishing & Delivery of Control Valves (Items 15-17), expires December 2025, original January 2025 contract in the annual estimated amount of \$17,314. Contract spend to date: \$7,965.

Contract No. 8088 – Furnish and Deliver Cement Lined Ductile Iron Pipe (Groups III and IV), expires March 2026, original April 2025 contract in the annual estimated amount of \$80,531. Contract spend to date: \$0.

Contract No. 8091A – Furnish & Deliver Ductile Iron Pressure Fittings (Groups I,II,V,VII,X,XIII,XVIII), expires April 2026, original May 2025 contract in the annual estimated amount of \$428,096. Contract spend to date: \$0.

Contract No. 8112 – Furnish and Deliver Tools, expires June 2026, original April 2025 contract based on discount from the manufacturer's published price list.. Contract spend to date: \$0.

Contract No. 8085 – Furnish and Deliver Cold Water Service Meters, expires March 2026, original April 2025 in the annual estimated amount of \$923,800. Contract spend to date: \$0.

**Ferguson Waterworks' performance on the above referenced contracts is satisfactory.**

Construction Maintenance recommends granting the one-year extension to Ferguson Waterworks.

Reviewed by:

J. Pokorny, Deputy, CEO for Operations

/

B. Warner, Director of Construction Maintenance

/

Purchasing Clerk: C. Congiusta

Purchasing Manager: J. Deubel

Attachment: 1 memo



Purchasing Department

P.O. Box 38  
Oakdale, New York 11769-0901  
(631) 292-6032

June 10, 2025

Ferguson Waterworks  
2619 Medford Avenue  
Medford, NY 11763

Re: Contract No. 7969 – Furnish & Deliver Thermoplastic Meter Vaults – Group I & II. September 1, 2024 through August 31, 2025

Extension of Contract – September 1, 2025 through August 31, 2026

Dear Sir / Madam:

The subject contract expires on August 31, 2025. It can be extended for one year. The extension, if exercised by both parties, will cover the above referenced period.

Is your firm interested in extending the contract for an additional year on the same terms, conditions, and pricing? Please indicate your firm's preference by circling yes or no and signing the bottom of this letter and returning a copy to John Deubel.

Please return this form to: Suffolk County Water Authority, Attn: Purchasing, P.O. Box 38, Oakdale, NY 11769-0901, you can also email a copy of the form to [John.Deubel@scwa.com](mailto:John.Deubel@scwa.com).

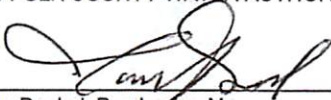
Please respond by June 24, 2025.

Please note that this letter does not constitute an offer of extension but merely confirms your interest in either extending the contract or terminating same. This letter does not constitute consent by the Authority to extend the contract. The Suffolk County Water Authority Board, or its authorized representative, will decide whether to extend this contract.

If the subject contract contains a Performance Bond or a Letter of Credit (Letter of Credit Expiration date shall be one-month past the contract expiration date), evidence of Bond renewal or a new Letter of Credit must be submitted for the new contract term to my office within thirty (30) days from notification that the contract has been extended by the Board or its representative.

Very truly yours,

SUFFOLK COUNTY WATER AUTHORITY

  
John Deubel, Purchasing Manager

JD/cc

[Sarah.brown@ferguson.com](mailto:Sarah.brown@ferguson.com)

Yes, extend No, terminate the contract (Circle one)

Ferguson Waterworks

  
~~Sarah Brown, Purchasing Manager~~

BAILEY LARSON, MUNICIPAL SALES AREA MANAGER

**SUFFOLK COUNTY WATER AUTHORITY**

**INTEROFFICE CORRESPONDENCE**

**DATE:** June 18, 2025  
**TO:** Chairman/Board Members  
**FROM:** Jeff Szabo, Chief Executive Officer  
**SUBJECT:** Extension of Contract No. 8037 - Fuel Tank Sludge Removal  
September 1, 2025, to August 31, 2026  
**EXTEND:** AARCO Environmental Service Corp.  
Lindenhurst, New York

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AARCO Environmental Service Corp., by way of the attached letter, has agreed to extend the subject contract for a second year, representing the first of two possible one-year extensions.

The original contract award, May 2024, was in total estimated amount of \$51,325. As of June 12, 2025, AARCO Environmental has not been paid for services provided under the subject contract. This contract is currently in its first year.

AARCO Environmental currently holds one (1) other contract with the Authority:

Contract No. 8023 – Environmental Services for Suffolk County Water Authority-Owned Properties, awarded in May 2024 for the estimated amount of \$27,837, expiring April 2026. As of June 12, 2025, AARCO Environmental has been paid \$63,088 in the first year of this contract. The contract is currently in its second year and there has been no expenditure paid to AARCO Environmental.

**AARCO Environmental's performance on the above-mentioned contract is satisfactory.**

Production Control recommends granting a one-year contract extension to AARCO Environmental.

Reviewed by:

J. Pokorny, Deputy CEO for Operations  
M O'Connell, Director of Production Control

1  
1

Purchasing Clerk: C. Congiusta  
Purchasing Agent: V. Stewart

Attachments: 1 memo





Purchasing Department

P.O. Box 38  
Oakdale, New York 11769-0901  
(631) 292-6032

June 10, 2025

Aarco Environmental Services Corp.  
50 Gear Avenue  
Lindenhurst, NY 11757

Re: Contract No. 8037 – Fuel Tank Sludge Removal – September 1, 2024 through August 31, 2025

Extension of Contract – September 1, 2025 through August 31, 2026

Dear Sir / Madam:

The subject contract expires on August 31, 2025. It can be extended for one year. The extension, if exercised by both parties, will cover the above referenced period.

Is your firm interested in extending the contract for an additional year on the same terms, conditions, and pricing? Please indicate your firm's preference by circling yes or no and signing the bottom of this letter and returning a copy to John Deubel.

Please return this form to: Suffolk County Water Authority, Attn: Purchasing, P.O. Box 38, Oakdale, NY 11769-0901, you can also email a copy of the form to [John.Deubel@scwa.com](mailto:John.Deubel@scwa.com).

Please respond by June 23, 2025.

Please note that this letter does not constitute an offer of extension but merely confirms your interest in either extending the contract or terminating same. This letter does not constitute consent by the Authority to extend the contract. The Suffolk County Water Authority Board, or its authorized representative, will decide whether to extend this contract.

If the subject contract contains a Performance Bond or a Letter of Credit (Letter of Credit Expiration date shall be one-month past the contract expiration date), evidence of Bond renewal or a new Letter of Credit must be submitted for the new contract term to my office within thirty (30) days from notification that the contract has been extended by the Board or its representative.

Very truly yours,

SUFFOLK COUNTY WATER AUTHORITY

  
John Deubel, Purchasing Manager

JD/cc

☒ Yes, extend ☐ No, terminate the contract (Circle one)

Aarco Environmental Services Corp.

  
Steven Plotker, Chief Operating Officer

[hsantos@aarcoenvironmental.com](mailto:hsantos@aarcoenvironmental.com)  
[rterlaga@aarcoenvironmental.com](mailto:rterlaga@aarcoenvironmental.com)

**SUFFOLK COUNTY WATER AUTHORITY**

**INTEROFFICE CORRESPONDENCE**

**DATE:** June 18, 2025  
**TO:** Chairman/Board Members  
**FROM:** Jeff Szabo, Chief Executive Officer  
**SUBJECT:** Contract 8119 - Filtration Systems Media Replacement at Lakeview Ave. Pump Station and Astor Ave. Pump Station  
**AWARD:** Philip Ross Industries, Inc.– \$496,250  
Melville, New York

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Opened:	<u>June 12, 2025</u>	Published:	<u>May 6, 2025</u>
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Bids Received:	<u>2</u>	Documents Sent:	<u>9</u>
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Bids Received:	Philip Ross Industries, Inc.– \$496,250 Bensin Contracting, Inc.- \$564,900
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**Recommendation:** Award as indicated above

**Comments:**

The Authority issued an invitation to bid for a contractor to remove and dispose of the existing filtration media and/or support media within existing Iron Removal Filter Systems (Filtration System) at the at Lakeview Ave. and Astor Ave. Pump Stations. The work also includes the inspection of the filter system internals, supplying and installing new filtration media and/or support media in the existing Iron Removal Filtration Systems and cleanout of the common underdrain and/or cleaning of all influent pipe headers within the Filtration Systems. Two (2) bids were received for this Contract. The low bidder, Philip Ross Industries, Inc. (Philip Ross) has previously worked for the Authority and has successfully completed numerous Iron Filter Projects for the Authority.

Philip Ross Industries, Inc. currently holds no additional contracts.

**The Engineering Department recommends awarding Contract No. 8119 to Philip Ross Industries, Inc.**

**Reviewed by:**

J. Pokorny, Deputy, CEO for Operations

T. Kilcommons, Chief Engineer & Director of Research & Engineering

Purchasing Clerk: J. Costa

Procurement Agent: V. Stewart

Attachments: 1 memo, 1 tabulation & List of Bidders

TABULATION OF BIDS  
CONTRACT NO. 8119

Filtration Systems Media Replacement At

Bid Opening, 06/12/2025

Line Item Service Sh. Text Qty	Quot. Item: Bidder: Name: Address: City State Zip Code Item Text:	6000006724 10 100612 PHILIP ROSS INDUSTRIES 88 DURYEA ROAD SUITE 204 MELVILLE NY 11747	6000006723 10 102907 BENSIN CONTRACTING INC PO BOX 388 HOLTSVILLE NY 11742
	Description:	Filtration Systems Media Replacement At	Filtration Systems Media Replacement At
10 3004915 Replacement of Existing Filter Media 1 EA	Total Val.: Unit Price: Rank:	261,000.00 261,000.00 1	290,250.00 290,250.00 2
20 3004916 Replacement of Existing Filter Media an 1 EA	Total Val.: Unit Price: Rank:	231,000.00 231,000.00 1	270,900.00 270,900.00 2
30 3004917 Additional Labor 25.0 HR	Total Val.: Unit Price: Rank:	4,250.00 170.00 2	3,750.00 150.00 1
Total Services	Val.: Rank:	496,250.00 1 492,000.00	564,900.00 2 3,750.00

CERTIFICATION: I HEREBY certify that this is a correct Tabulation of Bids, received, 06/12/2025  
for Filtration Systems Media Replacement At, 11:00 AM, prevailing time, Oakdale, New York

John Deubel ( Purchasing Director

**Documents To:**

Atlantic Wells, Inc.

Bensin Contracting, Inc.

Carbon Filtration Systems, Inc.

Hungerford & Terry, Inc.

K & G Power Systems

Philip Ross Industries, Inc.

Premier Pump & Supply, Inc.

R.J. Industries, Inc.

W.H.M. Plumbing & Heating Contractors, Inc.

Addresses:

Atlantic Wells, Inc.  
58 Fairfield Lane  
Huntington Station, NY 11746  
Attn: Daniel Hawxhurst Jr.  
516-852-5816  
[Dan@atlanticwells.us](mailto:Dan@atlanticwells.us)

Bensin Contracting, Inc.  
P.O. Box 388  
Holtsville, NY 11742  
Attn: Sue Sanchez  
631-758-7200  
631-758-7219 – FX  
[sue.sanchez@bensincontracting.com](mailto:sue.sanchez@bensincontracting.com)

Carbon Filtration Systems, Inc.  
68 Mill Street  
Johnston, RI 02919  
Attn: Marc C. Rollo  
401-946-7838  
401-580-3802 – Cell  
401-946-9722 - Fax  
[Robin@carbonfiltrationsystems.com](mailto:Robin@carbonfiltrationsystems.com)

Hungerford & Terry, Inc.  
226 Atlantic Avenue  
Clayton, NJ 08312  
Attn: William Probasco  
856-881-3200  
[bprobasco@hungerfordterry.com](mailto:bprobasco@hungerfordterry.com)

K&G Power Systems  
150 Laser Court  
Hauppauge, NY 11788  
Attn: Chris Gandolfo  
631-342-1171  
631-342-1172-FX  
516-398-1199 - Cell  
[chrsg@kgpowersystems.com](mailto:chrsg@kgpowersystems.com)

Philip Ross Industries, Inc.  
88 Duryea Road  
Suite 204  
Melville, NY 11747  
Attn: Philip Carlucci  
631-253-3077  
631-253-0180 – FX  
[stephanie@philiprossind.com](mailto:stephanie@philiprossind.com)

Premier Pump & Supply, Inc.  
37 Riverside Business Park  
Northfield, NH 03276  
Attn: Will Hurley  
603-832-3597  
[whurley@premierpumponline.com](mailto:whurley@premierpumponline.com)

R.J. Industries, Inc.  
75 East Bethpage Road  
Plainview, NY 11803  
516-845-9772  
516-454-1759 – FX  
516-315-9108 - Cell  
Attn: William J. Doremus  
[bjd@rjii.net](mailto:bjd@rjii.net)

W.H.M. Plumbing & Heating Contractors,  
Inc.  
6H Enterprise Drive  
East Setauket, NY 11733  
William Mauff  
631-473-3568  
631-473-3762 – FX  
516-635-1428 – Cell  
[Office@whmplumbing.com](mailto:Office@whmplumbing.com)



## EXHIBIT D



CONTACT INFO  
CONTRACT NO. 8119

The purpose of this document is to clearly identify who has been delegated the authority to sign your Agreement / Offer or Contract on behalf of the named firm as well as identify pertinent company information. Pursuant to our policy, the only person(s) with the ability to delegate authority is an officer of the company. Therefore, please list the officers of the company. In addition, please list those persons to whom authority has been delegated to sign, negotiate, and/or administer your Agreement / Offer or Contract.

The full name and residence of all persons and parties interested in the foregoing bid as principals are as follows:

NAME / TITLE	ADDRESS
Philip Carlucci, President	6 Northcote Dr, Melville, NY 11747

NOTE: Give the first and last name in full, and in case of corporation, give the name of President, Vice President, Treasurer, Secretary

Contractor:	Philip Ross Industries, Inc
Signature:	<i>[Handwritten Signature]</i>
Name:	Philip Carlucci
	PRINT OR TYPE NAME OF PERSON SIGNING BID

PLEASE CHECK IF APPLICABLE

- ☐ MINORITY OWNED BUSINESS  
☐ WOMAN OWNED BUSINESS

Business Name:	Philip Ross Industries, Inc
Business Address of Contractor:	88 Duryea Road Melville, NY 11747
Contact Person for Contract Follow-Up:	Philip Carlucci
Business Contact Telephone:	631-253-3077
Cell Number:	516-805-0040
E-Mail Address:	
Fax Number:	
Federal Employee Identification Number:	11-2707717
Suffolk County Department of Consumer Affairs License Number (If Applicable)	
Date:	06/12/25

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**SUFFOLK COUNTY WATER AUTHORITY**

**INTEROFFICE CORRESPONDENCE**

**DATE:** June 10, 2025  
**TO:** Chairman/Board Members  
**FROM:** Jeff Szabo, Chief Executive Officer  
**SUBJECT:** Contract No. 8121 - Inspection of Fire Hydrants  
August 1, 2025 to July 31, 2026  
**AWARD:** **Building Service Industries, LLC**  
Winston Salem, North Carolina

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<b>Opened:</b>	<u>May 19, 2025</u>	<b>Published:</b>	<u>May 8, 2025</u>
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<b>No. of Bids received:</b>	<u>2</u>	<b>Sent:</b>	<u>8</u>
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**Recommendation:** Low Bidder

**Comments:**

The Authority solicited bids for the Inspection of Fire Hydrants. Two bids were received as follows:

Building Service Industries - \$326,040.00

Partners Industrial Services - \$359,860.00

In evaluating the proposals received, Construction Maintenance recommends awarding to the low bidder Building Service Industries. Comparing the price per hydrant quoted to the previous contract (7858) held by BSI, there is 5% decrease.

**Building Service Industries, LLC currently holds one (1) additional contract with the Authority:**

Contract No. 7858 – Inspection of Fire Hydrants at Various Locations in Suffolk County, expires July 2025, original August 2022 contract in the annual estimated amount of \$224,380. Contract spend to date: \$790,258.

**Building Service Industries, LLC's performance on the above referenced contract has been satisfactory.**

Construction Maintenance recommends awarding Building Service Industries, LLC contract 8121 as noted above.

Reviewed by:

Reviewed by:

J. Pokorny, Deputy CEO for Operations

B. Warner, Director of Construction Maintenance

*/*  
*I*

Purchasing Clerk: C. Congiusta

Purchasing Manager: J. Deubel

Attachment: 1 Memo, Bid Tabulation & List of Bidders

TABULATION OF BIDS  
CONTRACT NO. 8121

Inspection of Fire Hydrants at Various L

Bid Opening, 06/18/2025

Line Item Sh. Text Qty. in Base Unit	Material Mat. Group	Quot.: Bidder: Name: House No: Street: City: Region: Post Code: Item Text:	6000006705 106224 BUILDING SERVICE INDUSTRIES LLC  3907 WOODVIEW DR WINSTON-SALEM NC 27106 Inspection of Fire Hydrants at Various	6000006706 107768 PARTNERS INDUSTRIAL SERVICES INC 1020 NORTH MONROE AVE LINDENHURST NY 11757 Inspection of Fire Hydrants at Various
M017 Fire Hydrants to be inspected as per sp 38,000 EA		Total Val.: Unit Price: Rank:	326,040.00 8.58 1	359,860.00 9.47 2
Total Quot.		Total Val.: Rank:	326,040.00 1	359,860.00 2

CERTIFICATION: I HEREBY certify that this is a correct Tabulation of Bids, received, 06/18/2025  
for Inspection of Fire Hydrants at Various L, 11:00 AM, prevailing time, Oakdale, New York

\_\_\_\_\_  
John Deubel , Purchasing Director



**CONTRACT NO. 8121**  
**Painting & Inspection of Fire Hydrants at Various Locations in Suffolk County**  
**Bid Opening: May 19, 2025**

CONTRACT DOCUMENTS SENT TO:		
Caldara & Sons	350-H Central Ave	Bohemia, NY 11716 <a href="mailto:Anthony@caldaraandsons.com">Anthony@caldaraandsons.com</a> ; <a href="mailto:customerservice@caldaraandsons.com">customerservice@caldaraandsons.com</a>
CFM Service Corp.	P.O. Box 548	Moriches, NY 11955 <a href="mailto:pointbanks@aol.com">pointbanks@aol.com</a>
M.E. Simpson Co., Inc. <b>*Not Bidding at this time 5/16/25</b>	3406 Enterprise Ave.	Valparaiso, Indiana 46383 <a href="mailto:john@mesimpson.com">john@mesimpson.com</a>
PJS	16 Harbor Side Court	Patchogue, NY 11772 <a href="mailto:pjsonthegreen@gmail.com">pjsonthegreen@gmail.com</a>
Posillico Contracting Co. Inc.	15 Melody Lane	Huntington, NY 11743 <a href="mailto:posillicocontracting@yahoo.com">posillicocontracting@yahoo.com</a>
SAKS Plumbing & Heating Corp	52-54 72 <sup>nd</sup> Street	Maspeth, NY 11378 <a href="mailto:don@saksmetering.com">don@saksmetering.com</a>
Long Island Enterprises Inc	207 Mineola Ave ste 512	Roslyn Heights, NY 11577 <a href="mailto:longislandentinc@gmail.com">longislandentinc@gmail.com</a>
William Cone Plumbing Inc.	407 Sunrise Ave	Sayville NY 11782 <a href="mailto:Coneplumbing85@gmail.com">Coneplumbing85@gmail.com</a>
Building Services Industries LLC	6 Hicks Street	Lindenhurst NY 11757 <a href="mailto:info@bsinewyork.com">info@bsinewyork.com</a>

**EXHIBIT D**CONTACT INFO  
CONTRACT NO. 8/21

The purpose of this document is to clearly identify who has been delegated the authority to sign your Agreement / Offer or Contract on behalf of the named firm as well as identify pertinent company information. Pursuant to our policy, the only person(s) with the ability to delegate authority is an officer of the company. Therefore, please list the officers of the company. In addition, please list those persons to whom authority has been delegated to sign, negotiate and/or administer your Agreement / Offer or Contract.

The full name and residence of all persons and parties interested in the foregoing bid as principals are as follows:

NAME / TITLE	ADDRESS
Juan Rodriguez President	523 Locust Ave Port Chester NY 10573

NOTE: Give the first and last name in full, and in case of corporation, give the name of President, Vice-President, Treasurer, Secretary

Contractor:	Building Service Industries, LLC
Signature:	(X) Juan F Rodriguez
Name:	Juan Rodriguez

PRINT OR TYPE NAME OF PERSON SIGNING BID

PLEASE CHECK IF APPLICABLE

- ☒ MINORITY OWNED BUSINESS  
☐ WOMAN OWNED BUSINESS

Business Name:	Building Service Industries, LLC.
Business Address of Contractor:	3907 Woodview Dr Winston Salem NC 27106
Contact Person for Contract Follow-Up:	Thomas Beaton
Business Contact Telephone:	336-293-7870
Cell Number:	631-921-6894
E-Mail Address:	info@bsinewyork.com
Fax Number:	336-448-5921
Federal Employee Identification Number:	11-3576516
Suffolk County Department of Consumer Affairs License Number (If Applicable)	
Date:	5/13/2025

This page must be fully completed.

# SUFFOLK COUNTY WATER AUTHORITY

## INTEROFFICE CORRESPONDENCE

**DATE:** June 10, 2025  
**TO:** Chairman/Board Members  
**FROM:** Jeff Szabo, Chief Executive Officer  
**SUBJECT:** Contract No. 8122 - Furnish & Deliver Seamless Copper Tubing Type "K"  
August 1, 2025 through July 31, 2026

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**Opened:** May 20, 2025 **Published:** May 9, 2025

**No. of Bids received:** 2 **Sent:** 10

**Recommendation:** **REJECT ALL BIDS**

Award Items to bidder who offered the highest discount from the manufacturer's published price list.

**Comments:**

The Authority solicited bids for a vendor to Furnish & Deliver Seamless Copper Tubing Type "K". Two bids were received:

Item	T-Mina	Ferguson
1	65% Discount	64.5% Discount
2	65% Discount	64.5% Discount
3	65% Discount	64.5% Discount
4	65% Discount	64.5% Discount

Upon evaluation of the bids, an issue arose impacting the recommendation to award the solicitation to the lowest bidder. While the bidders agreed to hold the quoted discount from the manufacturer's published price list for the term of the contract, they could not agree to hold the current manufacturer's published price list for that same contract term. Any price changes from the manufacturer would have to be passed along to SCWA upon receipt. The Authority does not deem this an acceptable situation. Construction Maintenance currently has enough copper tubing inventory to last the summer.

The Authority recommends rejecting all bids and the contract rebid with revised language addressing the published price list issue.

Reviewed by:

Reviewed by:

J. Pokorny, Deputy CEO for Operations

B. Warner, Director of Construction Maintenance

—  
—

Purchasing Clerk: M. Paduano

Purchasing Manager: J. Deubel

Attachment: 1 Memo

# SUFFOLK COUNTY WATER AUTHORITY

## INTEROFFICE CORRESPONDENCE

**DATE:** June 10, 2024  
**TO:** Chairman/Board Members  
**FROM:** Jeff Szabo, Chief Executive Officer  
**SUBJECT:** Contract No. 8124 - Forklift Maintenance Services  
June 1, 2025 to May 31, 2026  
**AWARD:** Continental Lift Truck Inc.: \$6,866  
South Ozone Park, New York

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<b>Opened:</b>	May 29, 2025	<b>Published:</b>	May 19, 2025
<b>No. of Bids received:</b>	<u>2</u>	<b>Sent:</b>	<u>5</u>
<b>Recommendation:</b>	Low bidder		

**Comments:**

The Authority solicited bids for a vendor to provide the labor and supervision necessary for preventative maintenance, diagnosis, and repairs of Authority forklifts. The basis of the award was the lowest bid. The bids received were as follows:

Continental Lift Truck Inc.	PMT Forklift Corp.
Preventative Maintenance Agreement: \$6,600	Preventative Maintenance Agreement: \$16,236
Labor Rate: \$68 per Hour	Labor Rate: \$82 per Hour
Travel Fee: N/A	Travel Fee: N/A
Transport Forklift to Vendor Facility: \$198	Transport Forklift to Vendor Facility: \$35

Transportation recommends awarding to the low bidder, Continental Lift Truck Inc. The vendor has provided similar services to the Authority. The most recent services took place in 2016. The spend under this contract will depend on the amount the services provided.

Continental Lift Truck Inc. currently holds no additional contracts with the Authority and there has been no expenditure with the vendor in the past fiscal year, 2025.

**Please have the Board consider awarding the contract to Continental Lift Truck Inc.**

Reviewed by:

J. Pokorny, Deputy CEO for Operations      —  
J. Kleinman, Director of General Services      —  
M. Albano, Fleet Manager      —

Purchasing Clerk: M. Paduano  
Purchasing Agent: S. Blevins

Attachment: 1 Memo, Bid Tabulation & List of Bidders

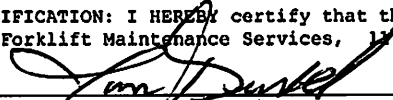
TABULATION OF BIDS  
CONTRACT NO. 8124

Forklift Maintenance Services

Bid Opening, 05/29/2025

Line Item Service Sh. Text Qty	Quot. Item: Bidder: Name: Address: City State Zip Code Item Text: Description:	6000006722 10 105641 PMT FORKLIFT CORP 275 GREAT EAST NECK RD W BABYLON NY 11704 Forklift Maintenance Services	6000006721 10 106032 CONTINENTAL LIFT TRUCK INC 127-18 FOCH BLVD SOUTH OZONE PARK NY 11420 Forklift Maintenance Services
10 3004969 Preventative Maint Agreement 2YR 1 EA	Total Val.: Unit Price: Rank:	369.00 369.00 1	6,600.00 6,600.00 2
20 3004970 Labor (does not include PM service) 1.0 HR	Total Val.: Unit Price: Rank:	82.00 82.00 2	68.00 68.00 1
30 3004971 Travel Fee 1 MI	Total Val.: Unit Price: Rank:	No Bid	No Bid
40 3004972 Transport Forklift to Vendor Facility 1 MI	Total Val.: Unit Price: Rank:	35.00 35.00 1	198.00 198.00 2
Total Services	Val.: Rank:	486.00 404.00 1	6,866.00 68.00 2

CERTIFICATION: I HEREBY certify that this is a correct Tabulation of Bids, received, 05/29/2025  
for Forklift Maintenance Services, 11:00 AM, prevailing time, Oakdale, New York

  
John Deubel, Purchasing Director

<b>Contract No. 8124</b> <b>Forklift Maintenance Services</b> <b>Bid Opening: 5/28/2025</b>			
<b>CONTRACT DOCUMENTS SENT TO:</b>			<b>Emails:</b>
PMT Forklift	275 Great East Neck Rd	West Babylon, NY 11704	<a href="mailto:nycsupport@pmtforklift.com">nycsupport@pmtforklift.com</a> <a href="mailto:markd@pmtforklift.com">markd@pmtforklift.com</a> (primary) 1-800-870-3511 Mark DeLeon 631-661-5050 ext 304
Alta Material Handling	845 S 1 <sup>st</sup> St	Ronkonkoma, NY 11779	<a href="mailto:Nicole.walz@altg.com">Nicole.walz@altg.com</a> 631-253-2600
Summit Toyota Lift	63 Mall Dr	Commack, NY 11725	<a href="mailto:lsingh@summithandling.com">lsingh@summithandling.com</a> 631-857-4336 631-236-4466
All Forklift Service	47A Island Blvd	Bohemia, NY 11716	<a href="mailto:info@allforklifts.com">info@allforklifts.com</a> 631-275-9177
Abel Womack	140 Rodeo Dr	Edgewood, NY 11717	<a href="mailto:solutions@abelwomack.com">solutions@abelwomack.com</a> 1-800-554-2887

**Present at Bid Opening:**

John Deubel, Purchasing Manager  
Juanita Costa, Purchasing Sr. Clerk



**EXHIBIT D**

**CONTACT INFO  
CONTRACT NO. 8124**

The purpose of this document is to clearly identify who has been delegated the authority to sign your Agreement / Offer or Contract on behalf of the named firm as well as identify pertinent company information. Pursuant to our policy, the only person(s) with the ability to delegate authority is an officer of the company. Therefore, please list the officers of the company. In addition, please list those persons to whom authority has been delegated to sign, negotiate and/or administer your Agreement / Offer or Contract.

The full name and residence of all persons and parties interested in the foregoing bid as principals are as follows:

NAME / TITLE	ADDRESS
President: Michael Donofrio	157-22 89th St Howard Beach, NY 11414
Controller: Tina Macchia	159-14 87th St Howard Beach, NY 11414
General Manager: Joseph Donofrio	161-16 90th St Howard Beach, NY 11414

**NOTE:** Give the first and last name in full, and in case of corporation, give the name of President, Vice-President, Treasurer, Secretary – Print or Type Name of Person Signing Bid

Contractor:	Continental Lift Truck Inc
Signature:	<i>Joseph Donofrio</i>
Name:	Joseph Donofrio

**PLEASE CHECK IF APPLICABLE**

- ☐ MINORITY OWNED BUSINESS  
☐ WOMAN OWNED BUSINESS

<b>Business Name:</b>	Continental Lift Truck Inc
<b>Business Address of Contractor:</b>	127-18 Foch Blvd South Ozone, NY 11420
<b>Contact Person for Contract Follow-Up:</b>	Joseph Donofrio
<b>Business Contact Telephone:</b>	718-738-4738
<b>Cell Number:</b>	646-529-4432
<b>E-Mail Address:</b>	joed.continental@gmail.com
<b>Fax Number</b>	718-845-3771
<b>Federal Employee Identification Number:</b>	11-3213390
<b>Suffolk County Department of Consumer Affairs License Number (If Applicable)</b>	
<b>Date:</b>	05/27/2025

**This page must be fully completed**

## SUFFOLK COUNTY WATER AUTHORITY

### INTEROFFICE CORRESPONDENCE

**DATE:** June 18, 2025

**TO:** Chairman/Board Members

**FROM:** Jeff Szabo, Chief Executive Officer

**SUBJECT:** Contract 8125 - Oakdale Construction Maintenance Multi-Use Building and Truck Shelter SCWA  
Oakdale Complex, Oakdale, Town of Islip, NY

**AWARD:** Patalan "650" Mechanical Corp. – \$2,640,836  
Copiague, New York

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Opened:	<u>June 17, 2025</u>	Published:	<u>May 29, 2025</u>
Bids Received:	<u>9</u>	Documents Sent:	<u>20</u>
Bids Received:	Patalan "650" Mechanical Corp. – \$2,660,836 (Original Bid) / \$2,640,836 (BAFO) Preferred Construction Inc - \$2,826,000 Loduca Associates Inc - \$2,907,225 Metro Group of Long Island Inc. - \$2,965,200 Aventura Construction Corp. - \$3,259,300 Laser Industries Inc. - \$3,455,025 Construction Consultants/LI, Inc. - \$3,649,500 Austin Interiors - \$3,654,820 G&M Earth Moving Inc - \$3,857,000		

**Recommendation:** Award to low bidder as indicated above

**Comments:**

The Authority issued an invitation to bid for a contractor to Furnish and Install One (1) Pre-Engineered Metal Building and Truck Shelter with foundation at the Oakdale Complex, which will include the excavation of unsuitable material to be disposed of offsite, as well as furnish, place, grade and compact structural fill material as required.

Nine (9) bids were received with costs ranging from \$2,640,836 to \$3,857,000.

The low bidder Patalan "650" Mechanical Corp, Inc. was asked to provide a Best and Final Offer and reduced their original proposal by \$20,000. Patalan has recently performed satisfactory work for the Authority under Contract 7968 Furnish and Install Two (2) Pre-Engineered Metal Buildings at Lawrence Road Well Field and Pump Station. Patalan 650 Mechanical Corp. (Patalan) has previously performed work for the Authority under numerous Contracts involving the furnishing and erection of Pre-Engineered Metal Buildings like the proposed building and truck shelter of Contract No. 8125. The most recent Pre-Engineered Metal Building Contracts Patalan has held are Contract 7770 for the GAC/AOP Building at Douglas Ave, Contract 7516 for the Sunken Meadow Park GAC Building and Contract 7698 for the Metal Building Additions at Seven (7) Pump Stations. Patalan is a very experienced metal building erector and has performed extremely well for the Authority under the previous contracts.

Patalan's bid contained a technical irregularity. On Bidnet, Patalan recorded bid that was in error while its handwritten proposal contained its correct bid amount. Following the bid, Patalan clarified its error, noting the amount entered electronically was approximately \$82,835 more than the cost of the building materials alone required under the contract. This contract requires the construction of a turnkey facility, not just the delivery of building materials. Further indicia of its error is Patalan's bid bond, which is 5% of the amount written. If Patalan's electronic recorded price was accurate, the bid bond would have been significantly less. Patalan confirmed in writing that their electronic bid entry for Item 1 of \$715,981 was a typo mistake and that their 5% bonding amount is the amount required for the quoted paper amount (see attached letter). The Board can waive this technical irregularity.



***It should be noted that this contract was bid with an added/alternate item for a thin brick façade on the lower wall of the side of the building facing the proposed new Oakdale Operations building. The brick could be used to tie the two buildings together aesthetically. If that option is chosen, the awarded amount would be \$2,747,750. That decision can be made in the future in conjunction with Value Engineering decisions for the Oakdale Operations Complex project. It would be treated as a change order to the contract if we elected to choose the brick.***

Patalan 650 Mechanical Corp. currently holds no additional contracts.

**The Engineering Department recommends awarding Contract No. 8125 to Patalan 650 Mechanical Corp.**

Reviewed by:

J. Pokorny, Deputy, CEO for Operations

T. Kilcommons, Chief Engineer & Director of Research & Engineering   /  

Purchasing Clerk: C. Congiusta

Procurement Agent: V. Stewart

Attachments: 1 memo, 1 tabulation & List of Bidders

**Patalan 650 Mechanical**  
1350 Akron Street  
Copiague, New York 11726

June 18, 2025

**John Deubel**  
**SCWA**  
**Purchasing Department**  
**Oakdale, NY 11769**

To whom it may concern,

Our electronic entry of \$715,981 for the SCWA 8125 was a typo mistake.  
The cost of the building itself is \$633,146.03  
Our 5% bonding amount is the amount required for the quoted paper amount.

Sincerely,



**Jerry Sears**  
**Patalan 650 Mechanical**

TABULATION OF BIDS  
CONTRACT NO. 8125

Oakdale Construction Maintenance Multi-U

Bid Opening, 06/17/2025

Line Item Service Sh. Text Qty	Quot. Item: Bidder: Name: Address: City State Zip Code Item Text: Description:	6000006731 10 104589 PATALAN 650 MECHANICAL CORP 1350 AKRON STREET COPIAGUE NY 11726 Oakdale Construction Maintenance Multi-	6000006732 10 108187 PREFERRED CONSTRUCTION INC. 199 BROADWAY HUNTINGTON NY 11746 Oakdale Construction Maintenance Multi-	6000006733 10 100176 LODUCA ASSOCIATES INC 113 DIVISION AVE BLUE PT NY 11715 Oakdale Construction Maintenance Multi-
10 3004977 Furnish and Install One (1) Pre-Enginee 1 EA	Total Val.: Unit Price: Rank:	715,981.00 715,981.00 1	2,700,000.00 2,700,000.00 2	2,818,225.00 2,818,225.00 3
20 3004978 Additional Concrete Work (If Required) 10 YD3	Total Val.: Unit Price: Rank:	5,500.00 550.00 1	13,200.00 1,320.00 7	12,360.00 1,236.00 6
30 3004979 Excavate Unsuitable Material and Dispos 20 YD3	Total Val.: Unit Price: Rank:	2,000.00 100.00 2	3,600.00 180.00 7	2,640.00 132.00 5
40 3004980 Left Elevation as Thin Brick Façade 1 EA	Total Val.: Unit Price: Rank:	86,914.00 86,914.00 2	109,200.00 109,200.00 7	74,000.00 74,000.00 1
Total Services	Val.: Rank:	810,395.00 721,481.00 1	2,826,000.00 0.00 2	2,907,225.00 74,000.00 3

TABULATION OF BIDS  
CONTRACT NO. 8125

Oakdale Construction Maintenance Multi-U

Bid Opening, 06/17/2025

Line Item Service Sh. Text Qty	Quot. Item: Bidder: Name: Address: City State Zip Code Item Text: Description:	6000006730 10 108188 METRO GROUP OF LONG ISLAND PO BOX 20566 HUNTINGTON STATION NY 11746 Oakdale Construction Maintenance Multi-	6000006726 10 101358 AVENTURA CONSTRUCTION SERV LLC 1101 WAVERLY AVE HOLTSVILLE NY 11742 Oakdale Construction Maintenance Multi-	6000006729 10 105087 LASER INDUSTRIES, INC 1775 ROUTE 25 RIDGE NY 11961 Oakdale Construction Maintenance Multi-
10 3004977 Furnish and Install One (1) Pre-Enginee 1 EA	Total Val.: Unit Price: Rank:	2,845,000.00 2,845,000.00 4	3,113,000.00 3,113,000.00 5	3,349,350.00 3,349,350.00 6
20 3004978 Additional Concrete Work (If Required) 10 YD3	Total Val.: Unit Price: Rank:	8,000.00 800.00 2	10,000.00 1,000.00 4	15,000.00 1,500.00 9
30 3004979 Excavate Unsuitable Material and Dispos 20 YD3	Total Val.: Unit Price: Rank:	2,200.00 110.00 4	5,800.00 290.00 8	3,000.00 150.00 6
40 3004980 Left Elevation as Thin Brick Façade 1 EA	Total Val.: Unit Price: Rank:	110,000.00 110,000.00 8	130,500.00 130,500.00 9	87,675.00 87,675.00 3
Total Services	Val.: Rank:	2,965,200.00 0.00 4	3,259,300.00 0.00 5	3,455,025.00 0.00 6

TABULATION OF BIDS  
CONTRACT NO. 8125

Oakdale Construction Maintenance Multi-U

Bid Opening, 06/17/2025

Line Item Service Sh. Text Qty	Quot. Item: Bidder: Name: Address: City State Zip Code Item Text: Description:	6000006727 10 107689 CONSTRUCTION CONSULTANTS/LI, INC. 36 E. 2ND STREET RIVERHEAD NY 11901 Oakdale Construction Maintenance Multi-	6000006725 10 106226 AUSTIN INTERIORS INC. 99 EAST MAIN ST. SMITHTOWN NY 11787 Oakdale Construction Maintenance Multi-	6000006728 10 107691 G&M EARTH MOVING, INC. 345 ELLSWORTH STREET HOLBROOK NY 11741 Oakdale Construction Maintenance Multi-
10 3004977 Furnish and Install One (1) Pre-Enginee 1 EA	Total Val.: Unit Price: Rank:	3,544,000.00 3,544,000.00 8	3,449,000.00 3,449,000.00 7	3,843,000.00 3,843,000.00 9
20 3004978 Additional Concrete Work (If Required) 10 YD3	Total Val.: Unit Price: Rank:	8,000.00 800.00 2	13,440.00 1,344.00 8	12,000.00 1,200.00 5
30 3004979 Excavate Unsuitable Material and Dispos 20 YD3	Total Val.: Unit Price: Rank:	1,000.00 50.00 1	83,380.00 4,169.00 9	2,000.00 100.00 2
40 3004980 Left Elevation as Thin Brick Façade 1 EA	Total Val.: Unit Price: Rank:	96,500.00 96,500.00 5	109,000.00 109,000.00 6	89,000.00 89,000.00 4
Total Services	Val.: Rank:	3,649,500.00 1,000.00 7	3,654,820.00 0.00 8	3,946,000.00 0.00 9

CERTIFICATION: I HEREBY certify that this is a correct Tabulation of Bids, received, 06/17/2025  
for Oakdale Construction Maintenance Multi-U, 11:00 AM, prevailing time, Oakdale, New York

John Deubel , Purchasing Director

**Contract No. 8125**  
**Oakdale Construction Maintenance Multi-Use Building and Truck Shelter at SCWA Oakdale Complex**  
**Bid Opening: June 17, 2025**

**Documents sent to:**

Bensin Contracting, Inc.	652 Union Avenue	Holtsville, NY 11742	<a href="mailto:sue.sanchez@bensincontracting.com">sue.sanchez@bensincontracting.com</a>
Construction Consultants L.I., Inc.	36 E. 2 <sup>nd</sup> Street	Riverhead, NY 11901	<a href="mailto:ebaumack@ccliinc.com">ebaumack@ccliinc.com</a>
East End Materials, Inc. d/b/a East End Group	31 Old Dock Road	Yaphank, NY 11980	<a href="mailto:estimating@eastendgroup.net">estimating@eastendgroup.net</a>
G & M Earth Moving, Inc.	345 Ellsworth Street	Holbrook, NY 11741	<a href="mailto:sara@gmearthmoving.com">sara@gmearthmoving.com</a>
Gramercy Group, Inc.	3000 Burns Avenue	Wantagh, NY 11793	<a href="mailto:rpeterston@gramercyusa.com">rpeterston@gramercyusa.com</a>
J-Cole Construction Co. Inc.	2704 Grand Avenue	Bellmore, NY 11710	<a href="mailto:jcoleconstr@optonline.net">jcoleconstr@optonline.net</a>
Laser Industries, Inc.	1775 RT 25	Ridge, NY 11961	<a href="mailto:john@laserindustriesinc.com">john@laserindustriesinc.com</a>
LoDuca Associates, Inc.	113 Division Avenue	Blue Point, NY 11715	<a href="mailto:Richard@loducagc.com">Richard@loducagc.com</a>
Metro Group of Long Island, Inc.	32 Forest Drive	East Northport, NY 11731	<a href="mailto:Katie@MetroGroupoflongisland.com">Katie@MetroGroupoflongisland.com</a>
Patalan "650" Mechanical Corp.	1350 Akron Street	Copiapue, NY 11726	<a href="mailto:mech650@aol.com">mech650@aol.com</a> <a href="mailto:BobbyPatalan@aol.com">BobbyPatalan@aol.com</a>
Patriot Organization, Inc.	30 Floyds Run	Bohemia, NY 11716	<a href="mailto:jonathan@thepatriotorganization.com">jonathan@thepatriotorganization.com</a>
Philip Ross Industries	88 Duryea Road, Suite 204	Melville, NY 11747	<a href="mailto:stephanie@philiprossind.com">stephanie@philiprossind.com</a>
Preferred Construction, Inc.	47 Werman Court	Plainview, NY 11803	<a href="mailto:estimating@prefconst.com">estimating@prefconst.com</a> <a href="mailto:pcioffice@prefconst.com">pcioffice@prefconst.com</a>
S.J. Hoerning Construction, Inc.	1471 Fifth Avenue	Bay Shore, NY 11706	<a href="mailto:brian@sjhoerning.com">brian@sjhoerning.com</a>
ACL Construction Corp.	30-A Gleam Street	West Babylon, NY 11704	<a href="mailto:aclconst@optonline.net">aclconst@optonline.net</a>
Renu Contracting & Restoration, Inc.	1215 Sunrise Highway	Copiapue, NY 11726	<a href="mailto:estimating@rmny.com">estimating@rmny.com</a>
York Concrete Corp.	1 Plumb Court	Huntington Sta. NY 11746	<a href="mailto:yorkconcorp@aol.com">yorkconcorp@aol.com</a>
World Cup Concrete Corp	1523B Church St	Holbrook, 11741	<a href="mailto:worldcup1@optonline.net">worldcup1@optonline.net</a>

**PRESENT AT BID OPENING:**

**John Deubel, Purchasing Manager**

**Catherine Congiusta, Purchasing Clerk**

**Virtual:**

**Tim Kilcommons, SCWA**

**Scott Meyerderks, SCWA**

**Jason White, SCWA**

**Peter Schembri, SCWA**

**Linda Arias – CIS**

**Benjamin Hardy – Austin Interiors**

**Patricia KV – Preferred Construction**

**Scott Pavick – Aventura**

**Katie Schneider – Metro Group of LI**

**Jason Tonne – G&M Earth Moving**

**Paul Moreira – Construction Consultants**

**Joe Pennisi**

**Laser Industries**

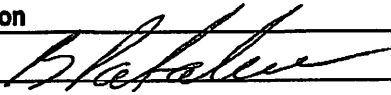
**EXHIBIT D****CONTACT INFO**CONTRACT NO. 8125

The purpose of this document is to clearly identify who has been delegated the authority to sign your Agreement / Offer or Contract on behalf of the named firm as well as identify pertinent company information. Pursuant to our policy, the only person(s) with the ability to delegate authority is an officer of the company. Therefore, please list the officers of the company. In addition, please list those persons to whom authority has been delegated to sign, negotiate and/or administer your Agreement / Offer or Contract.

The full name and residence of all persons and parties interested in the foregoing bid as principals are as follows:

NAME / TITLE	ADDRESS
Bobby Patalan/President	1350 Akron Street, Copiague, NY 11726

NOTE: Give the first and last name in full, and in case of corporation, give the name of President, Vice-President, Treasurer, Secretary

Contractor:	Patalan 650 Mechanical Corporation
Signature:	
Name:	Bobby Patalan

PRINT OR TYPE NAME OF PERSON SIGNING BID

PLEASE CHECK IF APPLICABLE

- ☐ MINORITY OWNED BUSINESS  
☐ WOMAN OWNED BUSINESS

Business Name: Patalan 650 Mechanical Corporation
Business Address of Contractor: 1350 Akron Street, Copiague, NY 11726
Contact Person for Contract Follow-Up: Jerry Sears
Business Contact Telephone: 631 957-0844
Cell Number: 516 617-0016
E-Mail Address: mech650@aol.com
Fax Number:
Federal Employee Identification Number: 113070288
Suffolk County Department of Consumer Affairs License Number (If Applicable)
Date: 06-05-2025

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# SUFFOLK COUNTY WATER AUTHORITY

## INTEROFFICE CORRESPONDENCE

**DATE:** June 23, 2025  
**TO:** Chairman/Board Members  
**FROM:** Jeff Szabo, Chief Executive Officer  
**SUBJECT:** Contract 8128 - Furnish and Deliver Fifteen (15) Advanced Oxidation Process (AOP) Systems  
**AWARD:** Xylem Water Solutions USA, Inc. – \$5,614,904  
Charlotte, North Carolina

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Opened: June 23, 2025 Published: June 9, 2025  
Bids Received: 2 Documents Sent: 5  
Bids Received: Xylem Water Solutions - \$5,614,904.00  
Trojan Technologies - \$6,898,595.25  
Recommendation: Award to low bidder as indicated above

### Comments:

This current Contract No. 8128, to furnish and deliver fifteen (15) AOP systems, is a rebid of Contract No. 8114. The previous contract had all bids rejected and was revised to include a maximum peroxide dose limit of 10 ppm, the addition of a second well at Mill Ln., and consistent unit costs for peroxide and power, among several other minor revisions.

The same two (2) bidders, Xylem Water Solutions (Xylem) and Trojan Technologies (Trojan), submitted bids for both the original and rebid contracts, according to the table below.

Bidder	Original Contract 8114 Bid Total	Contract 8128 Bid Total
Xylem Water Solutions	\$5,913,104.00	\$5,614,904.00
Trojan Technologies	\$5,814,390.54	\$6,898,595.25

In the original contract bids, Trojan proposed a newly developed reactor (TROJAN UVAOP Reactor) lacking existing full-scale deployment and requiring significantly higher peroxide doses than expected to compensate for limited UV dose capacity. Xylem had proposed typically expected peroxide doses, however varying reactor types and lamp configurations.

In the rebid, Trojan proposed a dual TROJAN UVAOP reactor system to reduce the peroxide dose at several sites, however the peroxide dose estimates remain above the specified 10 ppm for several sites where a single TROJAN UVAOP reactor is still proposed. Xylem's rebid proposed the Spektron 6000 for all sites (renamed after the LBX reactor with numerous existing full-scale installations). A single Spektron 6000 reactor has greater UV capacity than the dual TROJAN UVAOP reactors allowing for greater flexibility for peroxide and UV dose adjustments. Xylem did take exception to some SCWA bid provision.



Engineering has reviewed the proposals and recommends awarding to the low bidder, Xylem Water Solutions USA provided their exceptions are approved by Legal.

Xylem has previously worked for the Authority and has successfully furnished and delivered (18) AOP systems for the Authority.

Xylem currently holds no other contracts with the Authority.

**The Engineering Department recommends awarding Contract No. 8128 to Xylem Water Solutions USA, Inc.**

Reviewed by:

J. Pokorny, Deputy CEO for Operations

T. Kilcommons, Chief Engineer & Director of Research & Engineering

Purchasing Clerk: J. Costa

Purchasing Manager: J Deubel

Attachments: 1 memo, 1 tabulation & List of Opening Attendees

Furnish & Deliver Fifteen (15) Advanced Oxidation Process (AOP) Systems

				GP Jager, LLC								Trojan Technologies Corp							
Item No	Description	Part #	UOM	Item No	Mftr	Part #	QTY	Price	Total Cost	Bid Rank	Item No	Mftr	Part #	Qty	Price	Total Cost	Bid Rank		
1	Lawrence Road Well No. 1A	3004819	Each	1	Xylem	Spektron 6i	1	\$ 360,500.00	\$ 360,500.00	1	1	TrojanUV	TrojanUVAOP	1	\$ 400,000.00	\$ 400,000.00	2		
2	Lawrence Road Well No. 3	3004820	Each	2	Xylem	Spektron 6i	1	\$ 360,500.00	\$ 360,500.00	1	2	TrojanUV	TrojanUVAOP	1	\$ 400,000.00	\$ 400,000.00	2		
3	Lawrence Road Well No. 4	3004821	Each	3	Xylem	Spektron 6i	1	\$ 360,500.00	\$ 360,500.00	1	3	TrojanUV	TrojanUVAOP	1	\$ 600,000.00	\$ 600,000.00	2		
4	Peconic Street Well No. 1	3004822	Each	4	Xylem	Spektron 6i	1	\$ 360,500.00	\$ 360,500.00	1	4	TrojanUV	TrojanUVAOP	1	\$ 600,000.00	\$ 600,000.00	2		
5	Peconic Street Well No. 2	3004823	Each	5	Xylem	Spektron 6i	1	\$ 360,500.00	\$ 360,500.00	1	5	TrojanUV	TrojanUVAOP	1	\$ 600,000.00	\$ 600,000.00	2		
6	Jayne Blvd. Well No. 1	3004824	Each	6	Xylem	Spektron 6i	1	\$ 364,200.00	\$ 364,200.00	2	6	TrojanUV	TrojanUVAOP	1	\$ 350,000.00	\$ 350,000.00	1		
7	Jayne Blvd. Well No. 2A	3004825	Each	7	Xylem	Spektron 6i	1	\$ 364,200.00	\$ 364,200.00	2	7	TrojanUV	TrojanUVAOP	1	\$ 350,000.00	\$ 350,000.00	1		
8	Jayne Blvd. Well No. 3	3004826	Each	8	Xylem	Spektron 6i	1	\$ 364,200.00	\$ 364,200.00	1	8	TrojanUV	TrojanUVAOP	1	\$ 400,000.00	\$ 400,000.00	2		
9	Wheeler Road Well No. 4.	3004827	Each	9	Xylem	Spektron 6i	1	\$ 360,500.00	\$ 360,500.00	1	9	TrojanUV	TrojanUVAOP	1	\$ 400,000.00	\$ 400,000.00	2		
10	Wheeler Road Well No. 6	3004828	Each	10	Xylem	Spektron 6i	1	\$ 360,500.00	\$ 360,500.00	1	10	TrojanUV	TrojanUVAOP	1	\$ 400,000.00	\$ 400,000.00	2		
11	Woodchuck Hollow Road Well No. 1A	3004829	Each	11	Xylem	Spektron 6i	1	\$ 364,200.00	\$ 364,200.00	1	11	TrojanUV	TrojanUVAOP	1	\$ 600,000.00	\$ 600,000.00	2		
12	Woodchuck Hollow Road Well No. 2	3004830	Each	12	Xylem	Spektron 6i	1	\$ 364,200.00	\$ 364,200.00	1	12	TrojanUV	TrojanUVAOP	1	\$ 400,000.00	\$ 400,000.00	2		
13	Woodchuck Hollow Road Well No. 3	3004831	Each	13	Xylem	Spektron 6i	1	\$ 364,200.00	\$ 364,200.00	1	13	TrojanUV	TrojanUVAOP	1	\$ 400,000.00	\$ 400,000.00	2		
14	North Washington Avenue Well No. 1	3004832	Each	14	Xylem	Spektron 6i	1	\$ 364,200.00	\$ 364,200.00	1	14	TrojanUV	TrojanUVAOP	1	\$ 400,000.00	\$ 400,000.00	2		
15	Mill Lane Well No. 13A	3004833	Each	15	Xylem	Spektron 6i	1	\$ 364,200.00	\$ 364,200.00	2	15	TrojanUV	TrojanUVAOP	1	\$ 350,000.00	\$ 350,000.00	1		
16	Spare Parts	3004834	Each	16	Xylem	n/a	1	\$ 60,000.00	\$ 60,000.00	1	16	TrojanUV	TrojanUVAOP	1	\$ 190,995.25	\$ 190,995.25	2		
17	Preventative Maintenance Agreement (2yr)	3004835	Each	17	Xylem	n/a	1	\$ 117,804.00	\$ 117,804.00	2	17	TrojanUV	TrojanUVAOP	1	\$ 57,600.00	\$ 57,600.00	1		
						Total : \$ 5,614,904								Total : \$ 6,898,595.25					

**8128 Bid Opening Attendees**

**SCWA:**

John Deubel

Madison Paduano

Tim Kilcommons

Scott Meyerdierks

Daria Zeman

Roland Jezek

**Vendors (virtual):**

Bill Mattfeld - Xylem

Matt Gilson- Xylem

Ralph Franco - Xylem,

Thomas R. Franz - Xylem

Tim Brett - Xylem

Jon Sharrer - GP Jager



**CONTACT INFO**  
**CONTRACT NO. 8128**

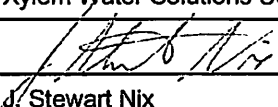
**EXHIBIT D**

The purpose of this document is to clearly identify who has been delegated the authority to sign your Agreement / Offer or Contract on behalf of the named firm as well as identify pertinent company information. Pursuant to our policy, the only person(s) with the ability to delegate authority is an officer of the company. Therefore, please list the officers of the company. In addition, please list those persons to whom authority has been delegated to sign, negotiate, and/or administer your Agreement / Offer or Contract.

The full name and residence of all persons and parties interested in the foregoing bid as principals are as follows:

NAME / TITLE	ADDRESS
Michael J. McGann / President	639 Davis Drive, Morrisville, NC 27560
Matthew Latino / Vice President & Treasurer	10 Bank Street, White Plains, NY 10606
J. Stewart Nix / Vice President	4828 Parkway Plaza Blvd, Ste 200, Charlotte, NC 28217

**NOTE:** Give the first and last name in full, and in case of corporation, give the name of President, Vice- President, Treasurer, Secretary

Contractor:	Xylem Water Solutions USA, Inc.
Signature:	
Name:	J. Stewart Nix
	<b>PRINT OR TYPE NAME OF PERSON SIGNING BID</b>

PLEASE CHECK IF APPLICABLE

- ☐ MINORITY OWNED BUSINESS  
☐ WOMAN OWNED BUSINESS

Business Name:	Xylem Water Solutions USA, Inc.	
Business Address of Contractor:	4828 Parkway Plaza Blvd, Suite 200, Charlotte, NC 28217	
Contact Person for Contract Follow-Up:	Ralph Franco	
Business Contact Telephone:	(704) 409-9703	
Cell Number:	(724) 650-6004	
E-Mail Address:	ralph.franco@xylem.com	
Fax Number:	(704) 409-9839	
Federal Employee Identification Number:	45-2080074	
Suffolk County Department of Consumer Affairs License Number (If Applicable)	not applicable	
Date:	June 22, 2025	

**This page must be fully completed**

# SUFFOLK COUNTY WATER AUTHORITY

## INTEROFFICE CORRESPONDENCE

**DATE:** June 23, 2025

**TO:** Chairman/Board Members

**FROM:** Jeff Szabo, Chief Executive Officer

**SUBJECT:** Contract No. 8129 – Installation of New Private Water Service Lines in the South River Road Area  
August 1, 2025 to July 31, 2026

**AWARD:** Asplundh Construction - \$740,140.00  
Yaphank, New York

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Opened: June 20, 2025 Published: June 6, 2025

No. of Bids received: 3 Documents Sent: 22

Recommendation: Award to Low Bidder as indicated above

**Comments:**

The Authority solicited bids to establish a contract for the installation of private water services lines of varying sizes in an area of Manorville and Calverton. In the area, there are approximately 92 private service lines that will need to be installed. The following three (3) bids were received, and all provided their NYS Certificate of Registration:

Vendor	Bid
Asplundh Construction	\$740,140.00
CDL Utilities	\$829,108.00
Eastern Utilities Services	\$1,251,052.00

CM recommends retaining Asplundh to perform the work. Asplundh has successfully completed similar Authority projects in the past. When compared to the private service line installation portion of contract 8056 (Manorville – Riverhead), there is an average of a 42% decrease per service line installation under this new contract. Grant funds are being used to pay for some or all of the work and therefore, Asplundh will complete the work in accordance the Davis-Bacon Act, DBE Program, BABA and AIS.

**Asplundh Construction currently holds eleven (11) other contracts with the Authority:**

Contract No. 8076 – Installation of New Private Water Service Lines & Service Taps in Brookhaven (Groups I & II), expires November 2025, original December 2024 contract awarded in the amount of \$43,016. Contract spend to date: \$0.

Contract No. 7946 – Installation of New Water Service Lines & Reconnection of Service Lines (Tie-Over's) – Group I, expires May 2025, original June 2023 contract awarded in the amount of \$1,751,893. Contract spend to date: \$1,683,777.

Contract No. 7960 – Installation of New Water Service Lines and Reconnection of Service Lines (Tie-Over's) - Group II, expires May 2025, original June 2024 contract awarded in the amount of \$517,241. Contract spend to date: \$1,551,229.

Contract No. 7990B – General Construction of New Water Mains and Appurtenances in Manorville & Riverhead - Project II, expires April 2025, original May 2024 contract awarded in the amount of \$336,860. Contract spend to date: \$529,319.

Contract No. 8042 – Replacement of Existing Private Water Service Lines for Designated Homes, expires July 2025, original August 2024 contract awarded in the amount of \$151,955. Contract spend to date: \$44,390.

Contract No. 8041 – Non-Destructive Vacuum Excavating Construction Hole Services, expires July 2025, original August 2024 contract awarded in the amount of \$395,060. Contract spend to date: \$62,998.

Contract No. 8054 – Non-Destructive Vacuum Excavating Test Holes to Identify Water Service Material, expires July 2025, original August 2023 contract awarded in the amount of \$1,678,000. Contract spend to date: \$1,093,217.

Contract No. 8056A – Installation of New Private Water Service Lines & Service Taps in Designated Area of Manorville & Riverhead, expires November 2025, original September contract awarded in the amount of \$180,880. Contract spend to date: \$210,710.

Contract No. 8077B – Extension of Water Main, Installation of Services & Restoration in Medford – Project II, expires October 2025, original October 2024 contract awarded in the amount of \$120,556. Contract spend to date: \$0.

Contract No. 8087 – Excavating and Backfilling Construction, expires April 2026, original May 2025 contract awarded in the amount of \$257,750. Contract spend to date: \$0.

Contract No. 8083 – Water System Expansion in Westhampton General Construction Projects I, original May 2025 contract awarded in the amount of \$969,352.87. Contract spend to date: \$0.

**Construction Maintenance recommends awarding this contract as noted above to Asplundh Construction.**

Reviewed by:

J. Pokorny, Deputy CEO for Operations –  
B. Warner, Director of Construction Maintenance –

Purchasing Clerk: C. Congiusta  
Purchasing Manager: J. Deubel  
Attachments: 1 Memo & Tabulation & List of Bidders

TABULATION OF BIDS  
CONTRACT NO. 8129

Installation of New Private Water Service

Bid Opening, 06/20/2025

Line Item Service Sh. Text Qty	Quot. Item: Bidder: Name: Address: City State Zip Code Item Text:	6000006734 10 100455 ASPLUNDH CONSTRUCTION CORP 93 SILLS RD YAPHANK NY 11980	6000006735 10 108013 CDL UTILITIES EXPERTS PO BOX 977 MELVILLE NY 11747	6000006736 10 107898 Eastern Utilities Services LLC 336 South Service Road Melville NY 11747
	Description:	Installation of New Private Water Servi	Installation of New Private Water Servi	Installation of New Private Water Servi
10 3004983 1A - Installation of 1-inch water 4,400 FT	Total Val.: Unit Price: Rank:	220,000.00 50.00 2	44,000.00 10.00 1	330,000.00 75.00 3
20 3004984 1B - Installation of 1-1/2-inch water 2,500 FT	Total Val.: Unit Price: Rank:	130,000.00 52.00 3	37,500.00 15.00 1	105,000.00 42.00 2
30 3004985 1C - Installation of 2 inch water 700 FT	Total Val.: Unit Price: Rank:	36,400.00 52.00 2	10,500.00 15.00 1	37,800.00 54.00 3
40 3004986 2A - Installation and connection of 3/ 92 EA	Total Val.: Unit Price: Rank:	239,200.00 2,600.00 1	690,000.00 7,500.00 3	664,056.00 7,218.00 2
50 3004987 2B - Payment per foot for the install 100 FT	Total Val.: Unit Price: Rank:	2,300.00 23.00 2	1,200.00 12.00 1	2,600.00 26.00 3
60 3004988 3 - Installation of an expansion tank 92 EA	Total Val.: Unit Price: Rank:	46,000.00 500.00 3	2,300.00 25.00 1	35,328.00 384.00 2
70 3004989 4 - Installation of pressure reducing 92 EA	Total Val.: Unit Price: Rank:	66,240.00 720.00 2	43,608.00 474.00 1	76,268.00 829.00 3
Total Services	Val.: Rank:	740,140.00 239,200.00 1	829,108.00 139,108.00 2	1,251,052.00 0.00 3

CERTIFICATION: I HEREBY certify that this is a correct Tabulation of Bids, received, 06/20/2025  
for Installation of New Private Water Service, 11:00 AM, prevailing time, Oakdale, New York

John Deubel, Purchasing Director

**CONTRACT NO. 8129**  
**Installation of New Private Water Lines – S. River Road Area of Manorville & Calverton**  
**Bid Date: June 20, 2025**

**Contract Documents Sent To:**

ADJO Contracting Corp	207 Knickerbocker Ave	Bohemia, NY 11716 <a href="mailto:info@adjocontracting.com">info@adjocontracting.com</a> <a href="mailto:Kristen@adjocontracting.com">Kristen@adjocontracting.com</a>
A.L.A.C Contracting Corp.	420 Falmouth Rd, 421 Broadway	West Babylon, NY 11704 <a href="mailto:roberthug.alac@gmail.com">roberthug.alac@gmail.com</a>
Allen Industries, Inc.	510 Broadway	Amityville, NY 11701 <a href="mailto:aindustries1@optimum.net">aindustries1@optimum.net</a> <a href="mailto:danny@allenindustriesinc.com">danny@allenindustriesinc.com</a> <a href="mailto:bill@allenindustries.com">bill@allenindustries.com</a>
All Island Plumbing, Inc.	916 Lincoln Ave	Holbrook, NY 11741 <a href="mailto:islandhelical@yahoo.com">islandhelical@yahoo.com</a>
American Underground Utilities, Inc.	PO Box 900	Eastport, NY 11941 <a href="mailto:info@americanundergrd.com">info@americanundergrd.com</a>
Asplundh Construction Corp	93 Sills Rd	Yaphank, NY 11980 <a href="mailto:accgas@asplundh.com">accgas@asplundh.com</a> <a href="mailto:jguarino@asplundh.com">jguarino@asplundh.com</a> <a href="mailto:asabel@asplundh.com">asabel@asplundh.com</a> <a href="mailto:fteixeila@asplundh.com">fteixeila@asplundh.com</a>
Bancker Construction Corp.	171 Freeman Avenue	Islip, NY 11751 <a href="mailto:mbeyer@bancker.com">mbeyer@bancker.com</a> <a href="mailto:pbeyer@bancker.com">pbeyer@bancker.com</a> <a href="mailto:Mengel@Bancker.com">Mengel@Bancker.com</a> <a href="mailto:zcone@bancker.com">zcone@bancker.com</a>
Bove Industries, Inc.	16 Hulse Road	East Setauket, NY 11733 <a href="mailto:pcclift@boveindustries.com">pcclift@boveindustries.com</a> <a href="mailto:jterranova@boveindustries.com">jterranova@boveindustries.com</a>
Carner Brothers	10 Steel Ct	Roseland, NJ 07068 <a href="mailto:tzartman@carnerbros.com">tzartman@carnerbros.com</a>
CDL Utilities	290 Duffy Ave, Ste. A	Hicksville, NY 11801 <a href="mailto:Relationships@cdlutilityexperts.com">Relationships@cdlutilityexperts.com</a> <a href="mailto:wsergio@cdlutilityexperts.com">wsergio@cdlutilityexperts.com</a> <a href="mailto:pdesena@cdlutilityexperts.com">pdesena@cdlutilityexperts.com</a>
Eastern Utilities	336 South Service Rd.	Melville, NY 11747 <a href="mailto:bids@eusllc.com">bids@eusllc.com</a> <a href="mailto:vgreco@hauglandllc.com">vgreco@hauglandllc.com</a> <a href="mailto:jons@eusllc.com">jons@eusllc.com</a>
Elecnor Hawkeye LLC	100 Marcus Blvd.	Hauppauge, NY 11788 <a href="mailto:bids@elecnorhawkeyellc.com">bids@elecnorhawkeyellc.com</a> <a href="mailto:jpetrina@elecnorhawkeyellc.com">jpetrina@elecnorhawkeyellc.com</a>
EXCAV	2556 River Road	Calverton, NY 11933 <a href="mailto:dylan@excavservices.com">dylan@excavservices.com</a>
G&M Earth Moving Inc.	345 Ellsworth Street	Holbrook, NY 11741 <a href="mailto:jason@gmeearthmoving.com">jason@gmeearthmoving.com</a>
iSqFt Planroom	4500 Lake Forest	Cincinnati, OH 45242



		<a href="mailto:cosupport@isqft.com">cosupport@isqft.com</a>
New York Trenchless	P.O. Box 2208	Aquabogue, NY 11931 <a href="mailto:nytrenchless@optonline.net">nytrenchless@optonline.net</a>
Macedo Contracting		<a href="mailto:samantha@macedoinc.com">samantha@macedoinc.com</a>
Merrick Utility Associates Inc.	91 Marine St	Farmingdale, NY 11735 <a href="mailto:merrickutility@optonline.net">merrickutility@optonline.net</a>
Pioneer Asphalt	168 Townline Road	Kings Park, NY 11754 <a href="mailto:svella@pioneerasphalt.net">svella@pioneerasphalt.net</a>
Roadwork Construction Corp	16 Starboard Rd	Hampton Bays, NY 11946 <a href="mailto:roadwork@optonline.net">roadwork@optonline.net</a> <a href="mailto:tina@roadworkconstruction.com">tina@roadworkconstruction.com</a>
Suffolk Water Connections	222 Middle Island Rd	Medford, NY 11763 <a href="mailto:suffolkwater@yahoo.com">suffolkwater@yahoo.com</a>
TRS Construction Inc.	15 East Bartlett Road	Middle Island, NY 11953 <a href="mailto:trs234@yahoo.com">trs234@yahoo.com</a>

**Present at Bid Opening:**

Steve Blevins, Procurement Agent  
 Catherine Congiusta, Purchasing Clerk  
 Walter Sergio, CDL Utilities  
 Kevin Boland, CDL Utilities  
 Marc Lackner, Asplundh  
 Virtual:  
 Linda Arias, CIS  
 Mike Ferrigno, T. Mina  
 Carrie Snyder, Eastern Utilities  
 Jennifer Sarvis, Eastern Utilities  
 Jonathan Schumchyk, Eastern Utilities


**EXHIBIT D****CONTACT INFO  
CONTRACT NO.8129**

The purpose of this document is to clearly identify who has been delegated the authority to sign your Agreement / Offer or Contract on behalf of the named firm as well as identify pertinent company information. Pursuant to our policy, the only person(s) with the ability to delegate authority is an officer of the company. Therefore, please list the officers of the company. In addition, please list those persons to whom authority has been delegated to sign, negotiate and/or administer your Agreement / Offer or Contract.

The full name and residence of all persons and parties interested in the foregoing bid as principals are as follows:

NAME / TITLE	ADDRESS
Michael Forrest   Senior Vice President	93 Sills Road Yaphank NY 11980
Jim McNulty   Vice President	93 Sills Road Yaphank NY 11980
Nickkia Sellers   Assistant Secretary	93 Sills Road Yaphank NY 11980

**NOTE:** Give the first and last name in full, and in case of corporation, give the name of President, Vice President, Treasurer, Secretary.

Contractor:	Asplundh Construction, LLC
Signature:	
Name:	Michael Forrest
	PRINT OR TYPE NAME OF PERSON SIGNING BID

PLEASE CHECK IF APPLICABLE

- ☐ MINORITY OWNED BUSINESS  
☐ WOMAN OWNED BUSINESS

Business Name:	Asplundh Construction, LLC
Business Address of Contractor:	93 Sills Road Yaphank NY 11980
Contact Person for Contract Follow-Up:	Jim McNulty
Business Contact Telephone:	631-205-9340
Cell Number:	516-779-5654
E-Mail Address:	accgas@asplundh.com
Fax Number:	631-205-9363
Federal Employee Identification Number:	11-2536791
Suffolk County Department of Consumer Affairs License Number (If Applicable)	
Dated: 6/19/2025	

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## INTEROFFICE CORRESPONDENCE

**DATE:** June 3, 2025

**TO:** Jeffrey Szabo, CEO

**FROM:** Thomas Schneider, Directory of Water Quality & Lab Services

**SUBJECT:** Board Approval for Agilent Technologies Gas Chromatography capital equipment

The laboratory seeks board approval to purchase two Agilent 8890 GC with Dual ECD systems each with 7693A Autoinjector, 7693 sample vial tray with mounting posts and column nut assembly and MassHunter Workstation. The Suffolk County Water Authority laboratory requires this equipment as a replacement for two semi volatile organic instrument systems that are no longer operational. With the purchase of these two systems it will allow for development and improvements to be made on current methodologies without sacrificing productivity and serve as backup systems should another instrument need repair.

Agilent Technologies of Santa Clara, CA is the manufacturer of the equipment on GSA contract.

If you concur, I would like to obtain the Board's approval to purchase the Agilent equipment for a total cost of \$108,200.74.

Should you need any additional information, I am available at your convenience. Thank you for your attention to this matter.



Agilent Technologies, Inc.  
2850 Centerville Rd  
Wilmington DE 19808  
U.S.A.

**Prepared For:**

Valerie Kamm  
Assistant Supervising Chemist  
Suffolk County Water Authority  
260 Motor Pkwy  
HAUPPAUGE NY 11788-5132

**Quotation**

<b>Quote No:</b> 5783499	<b>Quote Expiration Date:</b> 09/01/25
<b>Incoterms:</b> Delivered duty paid	<b>Payment Terms:</b> Net 30 Days
<b>Estimated Delivery (weeks):</b> 7	
<b>Your Agilent Representative:</b> Joseph Style +14011000000 JOSEPH_STYLE@AGILENT.COM	
<b>To Place an Order:</b> Phone:1-800-227-9770 option 1 Fax:1-302-633-8953 email:Lscainstrumentsales@agilent.com website:www.agilent.com/store	

Item	Product ID and Description	Qty/UOM	Unit List Price	Discount Amount	Ext Net Price
1	G3540A <b>Agilent 8890 GC System Custom</b>	1 EA	53,624.00	19,572.77	34,051.23

With the following configuration:

Please reference the ECD Regulatory Information and General License Registration Form below in this document.

Ship-to Country - USA

Factory Plumbing (305) - Included (305)

Exhaust deflector assy (306) - Included (306)

Gas clean kit (314) - Selected (314)

Country of Origin - United States

Inlet 1 - 100 psi Split/splitless (112)

Detector 2 - ECD with EPC (231)

Detector 1 - ECD with EPC (231)

112 - 8890 100psi Split/splitless Inlet Accy

305 - Factory plumbing For quick installation

306 - Exhaust Deflector Assy

314 - Gas Clean Filter Sensor kit

231 - Electron Capture Detector with EPC

231 - Electron Capture Detector with EPC

Installation (44K)

Introduction (44L)

The following Purchase Agreement Discount has been applied: 36.5 % (#PC70315)

2	G3540A <b>Agilent 8890 GC System Custom</b>	1 EA	53,624.00	19,572.77	34,051.23
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With the following configuration:

Please reference the ECD Regulatory Information and General License Registration Form below in this document.

Ship-to Country - USA

Factory Plumbing (305) - Included (305)



Exhaust deflector assy (306) - Included (306)  
Gas clean kit (314) - Selected (314)  
Country of Origin - United States  
Inlet 1 - 100 psi Split/splitless (112)  
Detector 2 - ECD with EPC (231)  
Detector 1 - ECD with EPC (231)  
112 - 8890 100psi Split/splitless Inlet Accy  
305 - Factory plumbing For quick installation  
306 - Exhaust Deflector Assy  
314 - Gas Clean Filter Sensor kit  
231 - Electron Capture Detector with EPC  
231 - Electron Capture Detector with EPC  
Installation (44K)  
Introduction (44L)

The following Purchase Agreement Discount has been applied: 36.5 % (#PC70315)

3	<b>G4513A</b>	2 EA	11,544.00	8,427.10	14,660.90
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**7693A Autoinjector Includes transfer turret, 16-sample turret, mounting post, parking post for GC. 10ul syringe, and solvent bottles.**

With the following configuration:

Ship-to Country - USA

Installation (44K)

Introduction (44L)

The following Purchase Agreement Discount has been applied: 36.5 % (#PC70315)

4	<b>G4514A</b>	2 EA	13,579.00	9,912.66	17,245.34
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**7693 Tray, 150 vial includes three removable**

With the following configuration:

Ship-to Country - USA

Installation (44K)

Introduction (44L)

The following Purchase Agreement Discount has been applied: 36.5 % (#PC70315)

5	<b>M5890AA</b>	2 EA	5,993.00	4,374.88	7,611.12
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**MassHunter Workstation for GCMS Systems**

With the following configuration:

Ship-to Country - USA

200 - For GC/MSD with ChemStation DA

Installation (44K)

1 Year SW Update/Phone Assist (44W)

The following Purchase Agreement Discount has been applied: 36.5 % (#PC70315)

6	<b>G4513-20561</b>	2 EA	99.30	70.50	128.10
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**Mounting post for 7693 and 7650 ALS**

The following Purchase Agreement Discount has been applied: 35.5 % (#PC70315)

7	<b>G3440-81011</b>	6 EA	117.00	249.18	452.82
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**Column Nut Assy, Finger Tight**

The following Purchase Agreement Discount has been applied: 35.5 % (#PC70315)

<b>Total List:</b>	170,380.60 USD
<b>Total Discount:</b>	62,179.86 USD
<b>Total Net (excl. Shipping and Taxes):</b>	108,200.74 USD
<b>Total Shipping &amp; Handling:</b>	0.00 USD
<b>Total Net with Shipping and Handling:</b>	108,200.74 USD
<b>Estimated Taxes:</b>	0.00 USD
<b>Total Quote:</b>	108,200.74 USD

**CUSTOMER ECD REGULATORY INFORMATION**

Mandatory U.S. Nuclear Regulatory Commission regulations controlling general license Electron Capture Detectors (ECDs) are posted at the NRC 10 CFR website (<http://www.nrc.gov/reading-rm/doc collections/cfr/>). Regulations that control the use of your ECD are 10 CFR:

- 20.2201 Reports of theft or loss of licensed material
- 20.2202 Notification of incidents-30.51 Records
- 31.2 Terms and conditions
- 31.5 Certain detecting, measuring, gauging, or controlling devices and certain devices for producing light or an ionized atmosphere

**PLEASE NOTE! These regulations, and in particular section 31.5, provide critical control and reporting requirements that must be strictly adhered to. Failure to do so can lead to serious regulatory agency actions.**

Contact the Agilent Technologies, Inc. Little Falls Site RSO at 302-636-8262 if you do not have internet access for a hard copy.

The intended End User must certify on the following "General License Registration Form" that he or she will adhere to these regulations before a sales order can be generated. This form is not a license but a tracking tool enabling Agilent Technologies, Inc. to meet its' reporting requirements. General Licensees residing in an Agreement State must understand that their ECDs are regulated by their state radiation agency. Certain Agreement States require registration of your General License device. If you reside in an Agreement State, please contact your state radiation agency to determine if you are required to register your ECD and for any other differences between state and federal requirements. Agreement State addresses and phone numbers are listed on the NRC's web site (search "Agreement States").

The following services for ECDs can only be provided by a Specific Licensee:

- Accessing the radioactive source.
- Refurbishing the ECD.
- Transferring ECDs to other General Licensees, except as stipulated in Section 31.5 (c) (9) (enclosed) Exporting ECDs, except as stipulated in Section 31.5 (c) (7)
- Exporting ECDs, except as stipulated in Section 31.5 (c) (7)

Furthermore, ECDs may only be disposed of through an authorized Licensee. ECDs must be removed from other instruments and disposed of separately. It is not necessary to utilize Agilent Technologies, Inc. for your ECD disposal but the service you do choose must have the specific authorization to handle devices containing Nickel 63. The cost of disposal through Agilent Technologies, Inc. is \$250.00 (reference product number R1629A) as of 1/26/01 but will change as necessary. Warning: NRC's policy is to issue high civil penalties for improper disposal.

Other important safety information will be provided or referenced in the operator's manual entitled "Information For General Licensees" which will be shipped with the ECD.



**GENERAL LICENSE REGISTRATION FORM**

Note: For U.S. customers, Agilent Technologies, Inc. must have this certification on file before the Electron Capture Detector (ECD) will be sold or shipped. Please read and complete the information below, sign where indicated, and return as instructed by your Agilent representative (alternate numbers provided below). Please note that the person designated as the End User must be the person identified by the General Licensee as having responsibility for having knowledge of the appropriate regulations and requirements and having the authority for taking required actions to comply with appropriate regulations and requirements as defined in NRC Regulations 10 CFR Section 31.5 (c) (12) (enclosed).

The undersigned End User hereby certifies that he/she will adhere to the requirements of NRC Regulations 10CFR 20.2201, 20.2202, 30.51, 31.2, and 31.5 as referenced above. The undersigned also accepts responsibility for the operation and maintenance of the ECD in a safe manner lying beyond the manufacturer's control.

Please place a check mark to indicate the ECD Purchased:

- ☐ Micro-ECD (Model G2397A ECD) for 7890B and 7890A GC - Part numbers G2397AD, G2397-60610, G3440B Option 231, G3440B Option 232
- ☐ Micro-ECD (Model G2397A ECD) for the 6890 GC - Part numbers G2397A, G2397-60510
- ☐ Micro-ECD (Model G2397A ECD) for the 6850 Series I GC - Part numbers G2397AB, G2630B Option 231
- ☐ Micro-ECD (Model G2397A ECD) for the 7820A GC - Part numbers G2397AE, G2397-65550, G2397-60620, G4350A Option 231
- ☐ Micro-ECD (Model G4597A ECD) for the Intuvo 9000 GC - Part numbers G3958A, G7356A, G4593-60610, G3950A Option 231
- ☐ Micro-ECD (Model G2397A ECD) for the 8890 GC - Part numbers G3562A, G3564A, G3450-60611, G3540A Option 231, G3540A Option 232, G3545A Option 231, G3545A Option 232
- ☐ Micro-ECD (Model G2397A ECD) for the 8860 GC - Part numbers G2355A, G2365A, G2375A, G2377A, G3450-60611, G2790A Option 231, G2790A Option 232, G2790A Option 431, G2790A Option 432

Please type or print legibly. Shaded areas are mandatory customer information that must be provided by Agilent to the U.S. Nuclear Regulatory Commission. Your order may be delayed if information is not provided or is not legible.

Customer Purchase Order Number: _____	Date Quotation Received: _____
End User's Name: (Print) _____	(Signature) _____
End User's Title: _____	Telephone Number: _____
Company Name: _____	
Address (No P.O. Boxes): _____	
City: _____	State: _____ Zip Code: _____
Agilent Only: Sales Order Number: _____	

Return your completed form to your Agilent sales representative.



## **Answers to Frequently Asked Questions About General License ECDs**

### **What is a General License?**

Unfortunately, there is much confusion over the term "General License" because no "license" or document is issued to the recipient of the General License (GL) device. The NRC grants permission to purchase certain low hazard radioactive products without the need to go through an expensive and time-consuming licensure process. The recipient of the device is granted "general license" (more accurately, general permission) to acquire, receive, possess, use, or transfer the device (all described on the first page of 10 CFR 31.5). It's a great benefit in the U.S. but the recipient of the GL device must comply with the regulations noted on the first page of the document entitled Customer ECD Regulatory Information provided by Agilent at the time of the sale. Agilent has U.S. Nuclear Regulatory Commission materials licenses to manufacture and distribute these General License devices, but these licenses do not cover our customers.

### **Why do / have to fill out and return a General License Registration Form before | can get my ECD?**

The U.S. NRC requires manufacturers of Generally Licensed devices to provide regulatory information to potential customers prior to shipment so the customer can be made aware of their regulatory requirements under the General License provisions outlined in the NRC regulation 10 CFR 31.5 before they commit themselves to purchase generally licensed devices. The completed General License Registration Form (GLRF) proves for our records that the intended End User (the person with regulatory responsibility for the ECD) has been made aware of these regulations and agrees to comply with them. Once we have the completed form returned, we can ship the device. This process serves to inform the customer of their requirements under the regulations governing Generally Licensed devices as well as to prove to the NRC that Agilent Technologies, Inc. is in compliance with our regulatory and licensure requirements.

### **Does the customer buy an ECD under Agilent's General License?**

No. As stated above, Agilent has a material license authorizing the company to distribute General Licensed devices to those customers covered under 10 CFR 331.5 (found at the NRC website: <http://www.nrc.gov/reading-rm/doc-collections/cfr/part031/part031-0005.html>). The customer is granted General License to acquire receive, possess, use or transfer the device in accordance with provisions of 10 CFR 31.5.

### **Can a customer with a Specific License manage General License ECDs under their Specific License?**

Yes. However, the customer will typically have to manage their General License ECDs in accordance with the NRC or Agreement State agency's General License regulations and their Specific License ECDs in accordance with the terms of their Specific License. We say typically because the issuing agency may permit the handling of the GL device under the customer's material license. It's recommended that the customer contact their issuing agency for the agency's interpretation.

### **Should a customer purchase a General License ECD and include it under their Specific License?**

This is not recommended. By nature of the General License provisions, customers are not required to be "licensed" by the NRC or Agreement State agency in order to purchase General License devices. Again, if the customer has a Specific License, they will typically have to maintain the General License separately (under the NRC or Agreement State General License regulations) from the Specific License requirements.

### **What if the customer has identified a General License model number in the scope of their Specific License?**

A customer should not list General License model numbers in a Specific License as the ECD would have to be handled under the terms of both the customer's Specific License and the NRC or Agreement State General License regulations. The customer is strongly encouraged to contact the Specific License issuing authority for direction in points of conflict between the terms of the Specific License and General License regulations (e.g., restriction of movement on General License devices vs. Specific Licenses allowing for movement within the scope of the license). It is recommended that the customer consider amending their Specific License to eliminate the General License model from their Specific License.

### **Why can't Agilent Technologies, Inc. accept a customer's specific (or Materials) license?**

Customers frequently manage General License ECDs under Specific (or Materials) Licenses and will substitute a copy of their license in lieu of completing and returning a copy of the General License Registration Form. We cannot accept these as a substitute for the GLR Form for the following reasons:

1. As stated above, by nature of the General License provisions, customers are not required to be "licensed" by the NRC or Agreement State agency in order to purchase a General License device.
2. The General Licensee is required to comply with NRC or Agreement State regulations whereas the Specific Licensee is required to comply with the statements and requirements posted on their license. The differences between regulation and license requirements may differ significantly depending on the situation of the Specific Licensee.
3. The NRC requires distributors of General License devices to provide them and Agreement States with the actual location (by address and End User) of the device. Specific licensees can move their ECDs anywhere within the scope of their license, which, in say a university with a multi facility campus, could be any of dozens of buildings.
4. The General License regulations require the assigning of an individual (identified as the End User) who will have direct control over the movement of each ECD. The specific licensee identifies a designated RSO who is expected to meet rigorous training requirements and bear responsibilities that are far beyond the scope of the General License End User.

### **Can we accept a General License Registration Form in lieu of a customer's Specific License when they order a Specific License ECD?**

No. This is so because:

1. The NRC mandates that we sell our ECDs only to "licensed" customers, and we cannot verify such without a copy of the customer's license.
2. In order to verify that the customer is licensed, we must examine license expiration dates, maximum amounts of Ni-63 allowed under the license, and that the ECD is being shipped to a location within the scope of the customer's license. We simply can't verify these from the information provided in the General License Registration Form.

### **What if the customer claims exemption from General License Registration?**

Refer to the ECD procedure GCECD068 maintained in Order Processing, Field Repair, and ECD Lab notebooks. Basically:

1. Assure the customer that we are not requiring them to file for a license and that the General License Registration Form is only a tracking device for our customer.



2. Inform the customer that we are required to provide the following information to the Nuclear Regulatory Commission and Agreement States for the transfer of the device to their location:
  - i. End User's name\*, title, and telephone number
  - ii. Exact street location that the device will be used

\* The person identified by the General Licensee as having responsibility for having knowledge of the appropriate regulations and requirements and having the authority for taking required actions to comply with appropriate regulations and requirements as defined in NRC Regulation 10 CFR Section 31.5 (c)(12)

Please call the RSO at 302-636-8262 if there are any further questions.

#### Agilent Financial Solutions

Leasing estimate is based on a total cost of **108,200.74 USD**.

	24 Months (USD)	36 Months (USD)	48 Months (USD)	60 Months (USD)
<b>Fair Market Value Lease(FMV Lease)</b>	3,844	2,663	2,114	1,743
<b>Finance Lease(\$1.00 Purchase Option)</b>	4,747	3,242	2,492	2,042

Financing for business customers may be available from Agilent's independent finance partner(s), (hereinafter "Lender"). The above financing examples are provided for illustrative purposes only and do not constitute a legally binding offer from Agilent.

**Please note:** Financing offers, payment amounts, and structures are subject to credit approval and acceptance of contract terms directly with the Lender. Terms and interest rates are subject to change based on the customer's credit review. Financing payments are calculated based on the "Total Net Cost with Shipping and Handling" (excludes applicable taxes) as identified on this Quotation.

#### Fair Market Value Purchase Option (FMV Lease):

An agreement with the Lender allowing a customer to use the asset(s) for an agreed term in return for regular payments. Title is retained by the Lender. End of term options may include extend the contract, purchase for fair market value, or return the financed equipment.

#### \$1 Purchase Option (Finance Lease):

An agreement with the Lender allowing a customer to use the asset(s) for an agreed term in return for regular payments resulting in equipment ownership once all monthly payments have been made.

Contact your local Agilent Sales Representative or the Agilent Financial Solutions Specialist ([financing@agilent.com](mailto:financing@agilent.com)) if you wish to proceed with a finance arrangement. We will then arrange for a quotation from the Lender, which you would enter into directly with the Lender, and will be subject to their terms and conditions (and credit reviews).

Visit us online at [www.agilent.com/en/technology/agilent-financial-solutions](http://www.agilent.com/en/technology/agilent-financial-solutions) to find out why more and more Labs are choosing Agilent Financial Solutions and learn more about our attractive payment options and how we can help you acquire the latest innovations, while minimizing the upfront costs.

**Product and Warranty:**

Each Product receives a global warranty which includes the standard warranty for the country of purchase. Please review the terms of the global warranty and Agilent's "Rights Due to Defects (Warranty)" terms and conditions on our [website](#).

The warranty period for standard instruments is twelve (12) months from the date of acceptance. Consumables are warranted for ninety (90) days from the date of acceptance. Customer may receive a different warranty when the product is purchased as a part of a system. Selected Automation consumables are warranted for one hundred and eighty (180) days, selected Vacuum Products are warranted for twenty-four (24) months. Please check with your Agilent Sales Representative for details.

**Terms and Conditions:**

The sale of Agilent Products and Services referenced in this quotation is subject to the then current version of [Agilent's Terms of Sale](#), and any Supplemental Terms or Occasional Reseller Terms of Sale or other applicable terms referenced herein. The sale of Microplates Products shall be subject to Microplates Terms of Sale and any Supplemental Terms or other applicable terms referenced herein. The sale of Microplates Tooling Products shall be subject to Microplates Tooling Terms of Sale and any Supplemental Terms or other applicable terms referenced herein. All of the above "Terms" as applicable. A copy of the Terms is either attached or has been previously provided to you. Please contact us if you have not received a copy or require an additional copy. If you have a separate agreement in effect with Agilent covering the sale of Products and Services referenced in this quotation, the terms of that agreement will take precedence for those Products and Services. Agilent expressly objects to any different or additional terms in your purchase/sales order documentation, unless agreed to in writing by Agilent. Products and Services availability dates are estimated at the time of the quotation. Actual delivery dates or delivery windows will be specified at the time Agilent acknowledges and accepts your purchase order. The above conditions shall apply to the fullest extent permitted by the law. You may have other statutory or legal rights available. Commodities, technology or software exported from the United States of America ("U.S.") or from other exporting countries will be subject to the U.S. Export Administration Regulations and all exporting countries' export laws and regulations. Diversion contrary to U.S. law and the applicable export laws and regulations is prohibited.

**Additional Information:**

Agilent Payment Method: ACH Credit card accepted only at the time of order placement. Agilent will charge 3% of the invoiced amount, when term invoices are paid with a credit card.

A General License Registration Card for certification has been included with this quotation. In order to comply with the NRC state agency U.S. Customers and Puerto Rico must have this certification on file before the electron capture detector (ECD) will be sold or shipped. Prior to order entry this card must be forwarded with your purchase order. Please complete the information and the end user's name, title and telephone who will be responsible for the ECD. To expedite matters, fax this card to 302-633-8953.



## Deubel, John

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**From:** Schneider, Thomas  
**Sent:** Tuesday, June 3, 2025 2:44 PM  
**To:** Deubel, John; Blevins, Steven  
**Cc:** Milazzo, John; Kamm, Valerie  
**Subject:** Laboratory June Board memos  
**Attachments:** Suffolk County Water Authority 24013192-1.pdf; Agilent Technologies\_GCECD 060325.docx; Waters Mass Spec Support Services\_625.docx; SCWA 2 GC ECD corrected.pdf

Good afternoon

I have attached two board memos and their corresponding quotes. One is for a capital purchase from Agilent Technologies for two gas chromatographs with ECD detectors. It is a line item under the current capital budget and is \$17k less our original estimate. The second is for a service agreement for seven of the Waters liquid chromatography systems. It is roughly \$60k less than last year's agreement. Although the equipment covered is slightly different, the cost difference is due to a system under an extended warranty from contract 40528627.

Regards,  
Tom

Thomas Schneider  
Director of Laboratory Services  
631 218-1121  
tom.schneider@scwa.com

**SUFFOLK COUNTY WATER AUTHORITY  
Laboratory**

**I N T E R O F F I C E   C O R R E S P O N D E N C E**

**DATE:**        June 6, 2025

**TO:**            Jeffrey Szabo, CEO

**FROM:**        Thomas Schneider Director of Water Quality & Lab Services

**SUBJECT:**    Board Approval for Waters Xevo TQ-XS tandem mass spectrometer

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The laboratory is seeking board approval for a Waters Xevo TQ-XS tandem mass spectrometer used for the analysis of perfluorinated compounds. The Suffolk County Water Authority Laboratory requires this instrumentation to meet stricter monitoring requirements and increased sampling for PFAS compounds. This will be a replacement for an older system that is being obsoleted. The Xevo TQ-XS is an advanced benchtop tandem quadrupole mass spectrometer with six orders of linear dynamic range. This system will have greater sensitivity while using less electricity and nitrogen gas.

If you concur with my recommendation, I would like to obtain the Boards approval to purchase a Waters Xevo TQ-XS tandem mass spectrometer for \$412,302.40. Waters Corp has a New York State Contract (PC70322) for scientific instrumentation. This purchase was itemized on the Laboratory's capital equipment purchase for the 2025/2026 budget.

If you need additional information, I am available at your convenience. Thank you for your attention to this matter.



THE SCIENCE OF WHAT'S POSSIBLE.®

Ms. Amanda Comando  
Suffolk County Water Authority  
Dept. LC  
260 Motor Pkwy  
Hauppauge, NY, 11788-5132  
US

Telephone : 631 218 1128  
FAX : 631 563 0357  
Email : acomando@SCWA.com

Sales Proposal

Please reference this Quotation when Purchase Order is issued

**Quotation No: 24038849 - Expiration Date: 06/27/2025**

New York State Contract No: PC70322

Dear Ms. Amanda Comando,

Thank you for your interest in Waters! Please find the enclosed Sales Quotation for the products you inquired about. We look forward to working with you and your team for all of your laboratory needs.

To place an order for products and services on this quotation, you may send your hard copy purchase order via email to [waters\\_quotes@waters.com](mailto:waters_quotes@waters.com)

You may also contact Waters Sales Support to place your order via telephone at 800-252-4752 Ext.8023, fax your purchase order to 508-482-8532 or 508-482-8834.

If you have any questions regarding this quotation, please contact your local Account Representative: Zhaoxiang Wu. Zhaoxiang may be reached by telephone at , or via Email at [SEAN\\_WU@WATERS.COM](mailto:SEAN_WU@WATERS.COM), or visit us online at [www.waters.com](http://www.waters.com).

Waters Sales Support  
Tel: 800-252-4752 Ext.8023  
Email: [waters\\_quotes@waters.com](mailto:waters_quotes@waters.com)

EHS



**Sales Proposal**  
 Please reference this Quotation when Purchase Order is issued

The terms and conditions of NYS Contract, PC70322, shall govern and take precedence over any terms and conditions written herein, which the Parties agree do not apply to this procurement.

Item	Product#	Qty	Description	Unit Price	Discount/ Surcharge	Net Price
1	<b>176850048</b>	1	<b>Waters Xevo TQ-XS System</b>	629,890.00	- 214,174.95	415,715.05
			<i>With the following configuration:</i>			
	176003945	1	Waters Xevo TQ-XS			
	176002527	1	MassLynx Performance Workstation with TL			
	668000273	1	MONITOR, 24"			
	176005222	1	Xevo TQ-XS Dry Backing Pump Option			
	176003948	1	MS Ref StdsXEVO TQ-XS			
			<b>ACQUITY UPLC I-Class PLUS System</b>			
	176015110	1	ACQ. I-Class PLUS Sys. (CH-A) w/SM-FL-I			
	205000726	1	CH-A Extension Kit H/I-Class for MS			
			<b>Installation, Training and Plans</b>			
	741000358	1	XEVO Tandem Quad System Install Cert.			
	741000512	1	Tandem Quad Disposal Service Certificate			
	176003950	1	Analytical LC-MS Solvent Install Kit			
	740002549	1	Maint: MassLynx S/W 2nd Yr	2,390.00	- 621.40	1,768.60
			<b>FlexCHOICE™ Coverage</b>			
	176600011	1	EBARA-SA30 SVC24M			
	FC0000966	1	XEVOTQXS 1PM SVC24M	39,010.00	- 13,653.50	25,356.50
	176600011	1	UPCHA SVC24M			
	FC0000490	1	UPBSM+ 1PM SVC24M	5,905.00	- 2,066.75	3,838.25
	FC0000619	1	UPISMFL+ 1PM SVC24M	4,000.00	- 1,400.00	2,600.00
2	205000588	1	KIT, ANALYSIS, PERFLUORINATED COMPOUNDS	3,780.00	- 756.00	3,024.00
3	WAT091007	1	Trade In - TQD - QBA462			-40,000.00
			Toward purchase of line item 1			

Total Quotation in USD **412,302.40**  
 (Excludes Taxes & Shipping)

**Sales Proposal**  
Please reference this Quotation when Purchase Order is issued

## Waters Standard Terms and Conditions

Delivery:	60 Days
Freight Terms:	FOB Destination
Payment Terms:	NET 30 DAYS
Payment Terms Subject to Credit Review	

### Additional Notes:

Note: The discount(s) are greater than and therefore supersede your contractual discount.

To ensure the health and safety of our employees, Waters will not decommission any equipment that has been used with radioactive, bio-hazardous, or hazardous chemical materials unless it has been properly decontaminated. You will be asked to complete and return a Hazardous Evaluation Questionnaire. A Waters technical specialist will review the completed questionnaire and authorize. Additionally, a Waters technical specialist may contact you to review the document if necessary.

For Finance and Leasing Options, please contact our Waters Leasing Account Manager, Jonathan Bennett at 508-422-6301.

Waters™FlexCHOICE™: mySystem Coverage Waters™ FlexCHOICE™ personalized, flexible support, maintenance, and service options to meet the unique requirements of your laboratory.

- Performance Maintenance (PM) is a proactive maintenance that keeps your system operating at peak performance. One or more PM visits may be included as specified within the quote. A PM visit is a combination of Waters Quality Parts, including documented standardized protocols, delivered by a Waters Certified Field Service Specialist.
- A more detailed description of coverage and additional options are available in our Statement of Coverage, available upon request.
- Taxes may be applied at time of invoicing where applicable.
- All pricing on this quotation is subject to change, unless otherwise noted in a signed agreement. Pricing on this quotation is valid through date stated as ""Quotation Valid Until"". Payment Terms are subject to Credit Review.
- Please reference this quotation number when issuing your purchase order. Thank you for choosing Waters FlexCHOICE mySystem coverage to protect your investment. We look forward to providing the customized level of service and support that's right for your laboratory, while maintaining the performance you have come to trust with Waters



**Sales Proposal**  
Please reference this Quotation when Purchase Order is issued

## Detail Product Description(s)

### Product# Description

#### 176003945 Waters Xevo TQ-XS

Xevo TQ-XS is an advanced benchtop tandem quadrupole mass spectrometer which expands the scope of ultimate sensitivity analysis. It features StepWave XS™ ion transfer optics delivering enhanced sensitivity, robustness, and reliability; passively removing gas load and undesirable neutral contaminants while actively transferring ions into the mass analyzer. Sensitivity benefits are more accessible as the Xevo TQ-XS also features a tool-free probe design which allows users much easier maintenance, optimization and improved reproducibility between operators. Method transfer onto the Xevo TQ-XS is made simple by the Extended Dynamic Range (XDR™) detector which allows six orders of linear dynamic range. Wider compound coverage without changing ionization technique is delivered by the revolutionary UniSpray™ source option. In addition to these benefits, users can combine quantitative MRM with qualitative MS data acquisition through RADAR™ and confirm low levels of compounds using ScanWave™ enhanced Product Ion Confirmation scanning. The MassLynx software supporting this instrument ensures that automated system optimization, status monitoring and results review and reporting is a smooth process using IntelliStart™ and TargetLynx XS™. When combined these advances allow new levels of reproducible and accurate quantitation of analytes at the lowest concentrations.

The following items are included as part of the standard system:

Z SPRAY™ API interface...Dual orthogonal interface for robust LC/MS Tool-free electrospray (ESI) inlet probe...for efficient ionisation of a wide range of compounds  
ESCI™ ionisation capability...rapid switching source for both ESI and APCI in the same run  
IntelliStart™ fluidics...Automated tuning, calibration and method development  
TargetLynx XS™...Application manager (requires license as provided with PC, below)  
OpenLynx™...Application manager (requires license as provided with PC, below)

The standard system does not include the following items, which must be specified separately:

Additional inlet probes and ion source options (detailed below).  
Acquisition PC data system and monitor  
Additional Workstation data system terminals.  
Printers.  
Additional MassLynx™ options (detailed below).  
Vacuum backing pump options (rotary or oil-free combinations)  
HPLC systems or other inlet options.

#### 1. Z SPRAY™ API INTERFACE

This instrument is equipped with an atmospheric pressure ionisation (API) LC interface. The source and spraying elements are visible through a transparent window in the enclosure and are easily accessible via a quick-release mechanism. The source elements may be wiped clean in situ or removed for cleaning without the need for tools and without breaking vacuum. The nebulized spray is orientated orthogonally and positioned off axis for maximum source longevity and analyser protection against 'dirty' samples. The source also includes facilities for de-clustering ions formed at atmospheric pressure. Positive and negative capability is included. Positive ion, negative ion and ESCI™ capability is available as standard (allowing rapid switching between ESI and APCI, positive and negative in the same run). All source voltages and gases are under data system control. Both ESI and APCI probes are now tool-free allowing easy routine maintenance and improved user-to-user reproducibility.

#### 2. INTELLISTART™ FLUIDICS

The instrument is equipped with an on-board infusion system capable of delivering reference solutions from 3 built-in vial locations. The on-board fluidics system is controlled by the IntelliStart software to provide automated instrument setup,



Sales Proposal  
Please reference this Quotation when Purchase Order is issued

## Detail Product Description(s)

### Product# Description

#### 176003945 Waters Xevo TQ-XS - Continued

mass calibration and method development. The reference solutions are delivered via switching valves for either direct or combined (into an LC flow) infusion into the API source. The valves can in addition be programmed from the software to function as an LC flow divert. If required, the fluidics can be controlled manually via the system Console.

#### 3. TANDEM QUADRUPOLE ANALYSER

The instrument is equipped with two high performance quadrupole mass analysers with inter-element beam focusing and a mass range of 2-2000 amu. Pre-filters are fitted to the mass analysers to maximise resolution and transmission. The pre-filters also eliminate the need for cleaning of the quadrupole mass analysers. All lens and analyser voltages are digitally controlled. Analyser parameters may be programmed with respect to mass for optimal performance. Analyser parameters used for data acquisition are automatically recorded and appended to the relevant data file.

#### 4. StepWave XS ION TRANSFER OPTICS

This instrument is equipped with patented (US patent - US9035241), off-axis StepWave™ XS ion transfer optics which provide improved sensitivity that is reproducible for multiple injections and can deliver reliable quantitation at the very lowest levels. StepWave XS ensures neutrals and gas load are passively removed for enhanced transmission, with the ions actively transferred into the mass analyser, improving sensitivity and robustness. The first stage is modified with a series of horizontal plates that allows a more controlled extraction of ions from the gas flow so that ions collide with gas molecules with less energy. A segmented quadrupole second stage focuses the ion beam to provide more efficient transmission of ions from the source to the detector.

#### 5. COLLISION CELL

The instrument is equipped with a unique design of collision cell that can be operated in two different modes (T-Wave or ScanWave), depending upon need. In both modes of operation the collision energy and gas pressure are under programmable software control. The collision energy and collision gas pressure used during data acquisition are automatically recorded and appended to the relevant data file.

##### T-Wave™:

The cell can be operated as a high efficiency travelling wave (T-Wave) device for collision induced dissociation. The travelling wave enables rapid cell clearance and refill for fast MRM transition switching while maintaining optimum signal to noise.

##### ScanWave™:

The cell can be operated in a ScanWave mode. The cell can accumulate ions and then release them, according to their mass, in synchrony with the second quadrupole mass analyser. This mode of operation results in a significant increase in the signal intensity of full scan spectra (Product ion).

##### RADAR™:

An information-rich acquisition approach that allows you to collect highly specific quantitative MRM data for target compounds while providing additional spectral data to help visualize all other components in the sample.

#### 6. VACUUM SYSTEM

The instrument is equipped with a differentially pumped, automated vacuum system comprising: three air-cooled turbomolecular pumps and a single oil-free vacuum backing pump. Vacuum read backs and system vent/pump cycles are digitally monitored and controlled, to provide total software control and ensure fail-safe operation in the event of power failure. The backing option must be ordered separately (See Backing Pump Option for part number and description)

#### 7. DETECTOR

The instrument is equipped with an Xtended Dynamic Range™ (XDR) low noise dynolite photomultiplier detector. The detector is positioned after the second analyzer. A High Voltage conversion dynode and phosphor are positioned at 90° off-axis to the analyser for the elimination of neutral noise. The detector features novel, integral focusing optics, which provides a detection efficiency approaching 100% for single ions. The photomultiplier is enclosed in its own vacuum envelope for long life. The detector operates in both positive and negative ion mode, which can be switched rapidly under software digital control.



Sales Proposal  
Please reference this Quotation when Purchase Order is issued

## Detail Product Description(s)

### Product# Description

#### 176003945 Waters Xevo TQ-XS - Continued

##### 7. MASSLYNX SOFTWARE / MS Workstation

The MS Workstation and MassLynx 4.2 License for the application software for instrument control, data acquisition and processing must be ordered separately (See MS Workstation Variant Configurator section for part numbers and descriptions). Post acquisition processing and general data manipulation can be carried out by an additional computer workstation and software installation (See the MassLynx Process-only Workstations section of the MassLynx Variant configurator 176706000).

#### 176002527 MassLynx Performance Workstation with TL

MassLynx™ Performance Workstation with License

MassLynx Application Software License and Licenses for TargetLynx™ and OpenLynx™

MassLynx Quantification Workflow Software Package includes as standard:

Quanpedia - An extensible and searchable data base for quantitative LC/MS method information. Quanpedia offers you a simple and convenient way to rapidly create complete LC/MS data acquisition and processing methods.

QCMonitor - An automated tool that provides "on time" quantitative data quality monitoring to determine whether a QC or blank sample is within tolerances specified by the user. Prevents precious samples from being injected if the LC/MS system is not performing appropriately.

TargetLynx - Market leading quantitation processing and reporting software. With TargetLynx the process of quantitation is simpler than ever. The results browser and report generator clearly indicate when samples contain residues above minimum reporting levels and include a wide range of automated QC and confirmatory checking so potentially thousands of calculations are done automatically.

TrendPlot - A data plotting tool that provides statistical information on any calculated information contained in one or more TargetLynx reports (intra and intra-batch).

MassLynx OpenLynx includes as standard:

Summary reports for groups of samples. OpenLynx methods may be configured to include:

1) Analytes found/not found. 2) Purity, 3) Chromatograms, 4) Spectra. OpenLynx reports are portable and may be viewed (read-only) with optional Browser utility without MassLynx software.

MassLynx Security

MassLynx Security (where installed) provides a compliant-ready solution for US FDA GxP and 21 CFR 11 and other regulations.

Mass Spectrometer Control Software

Contains the performance MS workstation as defined in the MassLynx Variant configurator 176706000 and Product Ordering Guide

#### 668000273 MONITOR, 24"

22" Flat Panel Monitor

Lenovo ThinkVision L2250p - LCD display - TFT - 22" - Widescreen - 1680 x 1050 / 75 Hz - 250 cd/m2 - 1000:1 - 5 ms - 0.282 mm DVI-D, VGA - business black

#### 176015110 ACQ. I-Class PLUS Sys. (CH-A) w/SM-FL-I

ACQUITY UPLC PLUS I-Class Core System (CH-A) with SM-FL-I

The ACQUITY UPLC I-Class PLUS Core System has integrated solvent, sample and column heating configured for binary



Sales Proposal  
Please reference this Quotation when Purchase Order is issued

## Detail Product Description(s)

### Product# Description

#### 176015110 ACQ. I-Class PLUS Sys. (CH-A) w/SM-FL-I - Continued

solvent delivery and sample introduction via a Fixed Loop Sample Manager (SM-FL- I). The system may be configured with UV-based UPLC optical detectors and any currently supported Waters' mass detector, with a choice of instrument control and data management software.

The following items are included as part of the core system:

- ACQUITY UPLC I-Class PLUS Binary Solvent Manager (BSM)
- ACQUITY UPLC I-Class PLUS Sample Manager – Fixed Loop (SM-FL-I) configured with 10µL stainless needle
- Column Heater with Active Pre-Heating (CH-A) configured with 0.003"/0.076 mm I.D. Active Solvent Pre-Heater
- ACQUITY UPLC Solvent Tray Module
- ACQUITY UPLC I-Class PLUS System Kit
- Leak Sensors
- ACQUITY UPLC Absorbance Start-Up Solution
- Information Set
- ACQUITY UPLC BEH C18 Column, 2.1 x 50 mm, 1.7 µm
- Vials
- Driver Pack

#### 205000726 CH-A Extension Kit H/I-Class for MS

Extension Arm Kit

#### 741000358 XEVO Tandem Quad System Install Cert.

Xevo MS System Installation

Includes:

- System Set up and Specification Testing
- Product Familiarization Training
- 1 Year Manufacturers Warranty
- Insight I-Assist Remote Connection

#### 176003950 Analytical LC-MS Solvent Install Kit

Analytical LC-MS Solvent Install Kit

The Analytical LC-MS Solvent Install Kit is intended to assist in effectively installing new LC-MS systems by minimizing sources of possible contamination. This kit includes the LC-MS Grade Solvent Kit (186008715) as well as the Waters Certified Container Kit (186007088). Additional kit components also include a formic acid additive, aqueous ammonia additive and nitrile gloves.

Note: Because this is a hazardous material and GHS requirements vary from country to country, Waters Corporation is only able to ship this item to specific countries worldwide. If the destination for this order (i.e. the ship to country) is changed to a non-permitted country at any point after this quote was generated, this item will be excluded from the final order.

#### 740002549 Maint: MassLynx S/W 2nd Yr

Masslynx Software 2 Year Plan

Sales Proposal  
Please reference this Quotation when Purchase Order is issued

### **Detail Product Description(s)**

<b>Product#</b>	<b>Description</b>
-----------------	--------------------

<b>740002549</b>	<b>Maint: MassLynx S/W 2nd Yr - Continued</b>
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MassLynx Software Maintenance Contract - Valid for 2 Years - Includes coverage according to the Waters Informatics Maintenance Plan.



Account : Suffolk County Water Authority  
 Quotation number : 24038849  
 Creation date : 04/21/2025  
 Expiration date : 06/27/2025

**Sales Proposal**  
 Please reference this Quotation when Purchase Order is issued

## Waters General Sales Terms and Conditions

THIS TRANSACTION IS EXPRESSLY CONDITIONED UPON AND SUBJECT TO ALL OF THE FOLLOWING TERMS AND CONDITIONS:

1. Acceptance - Buyer's acceptance of the offer to purchase the products and/or services set forth on the front page made by Waters Technologies Corporation d/b/a Waters Corporation (Waters) of this quotation shall create a contract subject to and expressly limited by the terms and conditions contained on this form. Acceptance of this quotation may only be made on the exact terms and conditions set forth on this quotation; if additional or different terms are proposed by Buyer, such additional or different terms shall not become a part of the contract formed by Buyer's acceptance of the quotation. Receipt of the products sold hereunder or commencement of the services provided hereunder shall be deemed acceptance of the terms and conditions of this quotation.
2. Taxes and Payment - Any tax, duty, custom or other fee of any nature imposed upon this transaction by any federal, state or local governmental authority shall be paid by Buyer in addition to the price quoted. In the event Waters is required to prepay any such tax or fee, Buyer will reimburse Waters. Payment terms shall be net thirty (30) days after shipment and are subject to credit approval. An interest charge equal to 1 1/2% per month (18% per year) will be added to quotations outstanding beyond 30 days after shipment. In addition, Waters reserves the right, in its sole discretion, to require C.O.D. payment terms from any Buyer. Waters may also refuse to sell to any person until all prior overdue accounts are paid in full.
3. Delivery and Shipment - Delivery terms shall be F.O.B. Waters shipping point; identification of the products shall occur when they leave Waters shipping point at which time title and risk of loss shall pass to Buyer. All shipment costs shall be paid by Buyer and if prepaid by Waters the amount thereof shall be reimbursed to Waters. Waters will make reasonable commercial efforts to ship the products or provide the services hereunder in accordance with the delivery date set forth on the reverse side hereof provided, that Waters accepts no liability for any losses or for general, indirect special or consequential damages arising out of delays in delivery.
4. Warranty - The products and/or services shall be covered by the applicable Waters standard warranty, a copy of which is supplied with the products and/or services or upon request. NO OTHER WARRANTY, WHETHER EXPRESS OR IMPLIED, IS MADE WITH RESPECT TO THE PRODUCTS AND/OR SERVICES. WATERS EXPRESSLY EXCLUDES THE IMPLIED WARRANTIES OF MERCHANTABILITY AND OF FITNESS FOR A PARTICULAR PURPOSE. Any model or sample furnished to the Buyer is merely illustrative of the general types and quality of goods and does not represent that the products will conform to the model or sample. Buyer's remedies under Waters warranty shall be limited to repair or replacement of the product or component which failed to conform to Waters applicable standard warranty. WATERS SHALL NOT BE LIABLE FOR CONSEQUENTIAL, INCIDENTAL, SPECIAL OR ANY OTHER INDIRECT DAMAGES RESULTING FROM ECONOMIC LOSS OR PROPERTY DAMAGE SUSTAINED BY BUYER FROM THE USE OF ITS PRODUCTS OR SERVICES.
5. Returned Goods - Waters may, in its sole discretion, authorize product returns in appropriate circumstances, subject to such conditions as Waters may specify. Any such return shall be subject to the express prior authorization of Waters and payment by Buyer of a restocking charge. No returns will be authorized after one hundred twenty (120) days following shipment to Buyer.
6. Technical Advice - Waters may, at Buyer's request furnish technical assistance, advice and information with respect to the products if and to the extent that such advice, assistance and information is conveniently available. It is expressly agreed that there is no obligation to provide such information, which is provided without charge at the Buyer's risk, and which is PROVIDED WITHOUT WARRANTY OF ANY KIND AND IS SUBJECT TO THE WARRANTY DISCLAIMERS AND LIMITATION OF LIABILITY SET FORTH IN PARAGRAPH 4.
7. Waters Right of Possession, etc. - Buyer hereby grants Waters a purchase money security interest in the goods offered by this quotation to secure the due and punctual payment of the purchase price specified in this quotation. In the event of default by Buyer in any payment due Waters, Waters shall have the right, in addition to any other remedies it may have at law or in equity, to withhold shipment, to recall goods in transit and retake the same, to repossess any goods which may be stored with Waters for Buyer's account without the necessity of Waters initiating any other proceedings. In addition, Waters shall have all of the rights and remedies of a secured party under the Massachusetts Uniform Commercial Code and may exercise all such rights and remedies in accordance therewith. Buyer shall execute such documents as Waters may request to effectuate the foregoing security interest.
8. Agents, etc. - No agent, employee or other representative has the right to modify or expand Waters standard warranty applicable to the products and/or services or to make any representations as to the products other than those set forth in the applicable user or operator's guide delivered with the products, and any such affirmation, representation or warranty, if made, should not be relied upon by Buyer and shall not form a part of contract between Waters and Buyer for the purchase of the products or services.
9. Fair Labor Standards - The products or services provided hereunder were produced and/or performed in compliance with the requirements of all sections of the Fair Labor Standards Act of 1938 as amended.
10. Equal Employment - Waters is an Equal Opportunity Employer. It does not discriminate in any phase of the employment process against any person because of race, color, creed, religion, national origin, sex, age, veteran or handicapped status.
11. Modifications, Waiver, Termination - The contract formed by Buyer's acceptance of this quotation may be modified and any breach thereunder may be waived only by a written and signed document by the party against whom enforcement thereof is sought.
12. Governing Law - The contract formed by Buyer's acceptance of this quotation shall be governed by and construed in accordance with the laws of the Commonwealth of Massachusetts, U.S.A.
13. Compliance with Laws - Buyer shall at all times comply with all applicable federal, state and local laws and regulations, including, without limitation, the provisions of the United States Export Control Laws as may be in effect for any of the products or services, and, if products or services hereunder are used in clinical applications, all applicable rules and regulations of the United States Food and Drug Administration and/or other domestic or international agencies with respect to the application of, as the case may be, Good Clinical Practices ("GCP"), Good Laboratory Practices ("GLP") or good Manufacturing Practices ("GMP").
14. Additional Terms and Conditions - This quotation is also subject to any Waters Special Terms and Conditions applicable to the products or services offered by this quotation, which appear on the front of this quotation. Any variance from the terms and conditions of this quotation in any order or other written notification from Buyer, will be of no effect. Should Buyer order products or services through a Waters office located outside of the United States, the terms and conditions of the quotation issued by the office outside of the United States shall govern such order.
15. Arbitration - Any and all disputes or controversies arising in connection with the contract formed by Buyer's acceptance of this quotation or the sale of products and/or performance of the services shall be resolved by final and binding arbitration in Boston, Massachusetts, under the rules of the American Arbitration Association then obtaining. The arbitrators shall have no power to add to, subtract from or modify any of these terms or conditions of this contract. Any award rendered in such arbitration may be enforced by either party in either the courts of the Commonwealth of Massachusetts or in the United States District Court for the District of Massachusetts, to whose jurisdiction for such purposes Waters and Buyer each hereby irrevocably consents and submits.
16. Software - To the extent there is any software included with the products, the software is being licensed, not sold and all rights, title and interest therein shall remain with Waters. Use of the software shall be in accordance with the applicable software license delivered with the products. U.S. Government Restricted Rights - RESTRICTED RIGHTS LEGEND. Use, duplication or disclosure by the Government is subject to restrictions as set forth in subparagraph (c)(1)(ii) of the Rights in Technical Data and Computer Software clause at DFARS 252.227-7013 or subparagraphs (c)(1) and (2) of the Commercial Computer Software - Restricted Rights clause at 48 CFR 52.227-19, as applicable.
17. Force Majeure - Waters shall have no liability for failure to perform, or delay in performance, in the delivery of any and all equipment manufactured or sold by Waters including instruments, supplies, components, systems, chemistry, accessories, replacement spare parts, or any and all services provided by Waters, caused by circumstances beyond its reasonable control including, but not limited to, acts of God, acts of nature, floods, fire, explosions, war or military mobilization, United States governmental action or inaction, request of governmental authority, delays of any kind in transportation or inability to obtain material or equipment, acts of other governments, strikes, or labor disturbances.
18. Diagnostic Products - Buyer acknowledges and agrees that only those products which are labeled and identified as in vitro diagnostic ("IVD")

Waters Technologies Corporation dba Waters Corporation, 34 Maple St, Milford MA 01757 800 252 4752

This quotation is expressly conditioned upon, and subject to all terms and conditions set forth within



Account	: Suffolk County Water Authority
Quotation number	: 24038849
Creation date	: 04/21/2025
Expiration date	: 06/27/2025

Sales Proposal  
Please reference this Quotation when Purchase Order is issued

## Waters General Sales Terms and Conditions

devices are intended to be used for IVD purposes. Buyer acknowledges and agrees that any products that are not labeled and identified as IVDs are general laboratory products intended for research and other general scientific uses and are not for use in IVD procedures.

19. Software as a Service (SaaS) - Notwithstanding any other term of this quotation to the contrary, all purchases of and access to Waters' SaaS offerings contained within this quotation are governed solely by the terms and conditions of the Software as a Service (SaaS) Agreement located at: <https://waters.policytech.com/dotNet/documents/?docid=1178&public=true>.

The terms and conditions of the Software as a Service (SaaS) Agreement are hereby incorporated into this quotation by reference. No other terms or conditions (including, without limitation, the other Waters General Sales Terms and Conditions in this quotation above, any terms in Buyer's purchase order, nor any license agreement) will apply to your order of Waters' SaaS offerings, unless expressly stated otherwise in the Software as a Service (SaaS) Agreement. By issuing a purchase order in response to this quotation or otherwise receiving, accessing, or using any of Waters' SaaS offerings, you confirm acceptance of the Software as a Service (SaaS) Agreement as the exclusive document governing your access and use of the Waters SaaS offering and the parties' relationship with regard to the same, without modification. Additional or different terms contained in Buyer's purchase order, any other Buyer document, or Waters' invoice will not be binding on the parties, are void and of no force or effect, and the parties hereby reject such additional or different terms. These conditions form part of the contract to the exclusion of all other terms and conditions (including any terms or conditions which Buyer purports to apply under any purchase order, confirmation of order, specification or other document) unless expressly stated otherwise in the Software as a Service (SaaS) Agreement.

**Deubel, John**

---

**From:** Schneider, Thomas  
**Sent:** Friday, June 6, 2025 2:21 PM  
**To:** Blevins, Steven; Deubel, John  
**Cc:** Milazzo, John  
**Subject:** Laboratory June Board Memo  
**Attachments:** Board Memo Waters Xevo TQ XS\_June2025.docx; 05JUN25- Quote - TQXS - SCWA.pdf

Good afternoon,

I have attached a Board memo and price quote for a Waters tandem mass spectrometer used for the analysis of perfluorinated compounds. This potential capital purchase was previously discussed and approved in the Laboratory Capital equipment budget for 2025/2026.

Regards,  
Tom

Thomas Schneider  
Director of Laboratory Services  
631 218-1121  
tom.schneider@scwa.com



**SUFFOLK COUNTY WATER AUTHORITY**  
**Oakdale, Long Island, New York**  
**I N T E R O F F I C E   C O R R E S P O N D E N C E**

**DATE:** June 20<sup>th</sup>, 2025  
**TO:** John Deubel, Purchasing Manager  
**FROM:** T.J. Kilcommons, P.E., Chief Engineer/Director of R&D  
**SUBJECT:** SKM Power Systems Analysis License Expansion



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SCWA Engineering and Production Control department have been actively taking steps develop our internal electrical safety program. A significant effort is being undertaken to address Arc Flash Hazards at our pumping stations to help protect our employees from electrical hazards. The National Electrical Code (NEC – NFPA 70), references NFPA 70E (Electrical Safety in the Workplace) for details in identifying and mitigating Arc Flash and Shock Hazards.

NFPA 70E Article 130.5 requires an Arc Flash Hazard Analysis be performed to determine 1. Arc flash hazards, 2. Likelihood of occurrence of injury or damage to health and 3. To determine if additional protective measures are required, including use of PPE. Additional information included in the analysis include arc flash boundary, incident energy at a specific working distance, and the personnel protective equipment (PPE) that persons within the arc flash boundary are required to wear. In addition, this analysis shall be reviewed and/or re-performed minimum every 5 years or upon a modification to the facilities electrical distribution system.

More specifically, Article 130.5 requires a “Warning” label with the information below be installed to any electrical equipment (such as switchboards, panelboards, industrial control panels, meter socket enclosures and motor control centers) that are likely to require examination, adjustment, servicing or maintenance while energized:

- “Warning” or “Danger” Header
- Corresponding work distance for incident energy calculations
- Minimum Arc Rating (incident energy value)
- Arc Flash Boundary Distance
- PPE Hazard Risk Category 1 to 4
- Shock Hazard – Limited Approach and Restricted Approach Distances
- Voltage of equipment

At the August 2024 board meeting, the board approved the purchase of SKM Power Systems Analysis software package that is utilized to perform these analyses and at the September 2024 board meeting training for junior engineers was approved. Now that field evaluations have begun and systems are being analyzed, an additional seat to efficiently operate the software is needed.

Attached is a quote from SKM Systems Analysis Inc. for changing single use USB based license to a server based two seat license. The total cost for the license upgrade is \$14,515.35

If this meets with your approval, please place this on the agenda for Board approval at their July 2025 board meeting. If you have any further questions regarding the above, please contact me.

TJK:??/attachments

cc: J.M. Pokorny, P.E.  
M. O'Connell  
L. Schultz, P.E.





Quote#: 33406

Date: Jun 11, 2025

Quote prepared by: Amy Qiu

**To:**

Lucas Schultz  
Suffolk County Water Authority  
Engineering  
Lead Electrical Engineer  
3525 Sunrise Hwy  
Oakdale, NY 11769  
USA  
Phone: (631) 299-1058  
Quote Requested by: Lucas Schultz  
lschultz@scwa.com

**Note:**

Item	Cost
Upgrade License # 115113 (Power Pack (DAPPER, CAPTOR, Arc Flash Evaluation)-1,000 buses) From 1 user to 2 users	\$13,015.35
Network Installation Service & License	\$1,500.00
<b>Product Sub Total:</b>	<b>\$14,515.35</b>
<b>Grand Total (USD):</b>	<b>\$14,515.35</b>

\*Quotes will be honored for 30 days.\* Active support and maintenance service is required for upgrade credits and support after the first year

**Delivery:** Seven business days for physical delivery on new package orders (expedited shipping available, please contact our sales department for pricing). Applicable shipping charges shall be applied to international orders, including Canada. One business days for electronic delivery on software/module upgrades.

**Terms:** Credit Card, Purchase Order (Net 30 terms) US & Canada only, Check, Wire Transfer. Applicable Sales Tax will be added to all orders within the state of California and Wisconsin.

**Includes:** Software and Documentation. New licenses receive software updates/upgrades and technical support for one year. Complimentary UPS Ground shipping for orders shipped within the continental USA

**Now Available! Pay this Quote online by going to [www.skm.com](http://www.skm.com) and clicking on the My SKM tab!**  
**No account needed! (ACH or Credit Card w/\$3,000 limit.)**



PO. Box 12123 • Zephyr Cove • Nevada • 89448 • USA  
(P) 310-698-4700 (F) 310-698-4708 (Email) Sales@SKM.com (Web) [www.skm.com](http://www.skm.com)

**SUFFOLK COUNTY WATER AUTHORITY**  
**Oakdale, Long Island, New York**

**INTEROFFICE CORRESPONDENCE**

**DATE:** June 10, 2025

**TO:** Jeff Szabo, CEO

**FROM:** Steven Galante, Interim CTO – Ty Fuller, Director of Strategic Initiatives

**SUBJECT:** *1-Year Renewal of Esri ArcGIS Software Licensing Agreement*

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IT, on behalf of GIS is requesting Board approval to renew our annual enterprise licensing agreement with Environmental Systems Research Institute, Inc. (Esri) in the amount of \$124,942.62 to support continued use of the ArcGIS suite of software products.

ArcGIS is the industry-standard platform for geographic information system (GIS) capabilities and is critical to SCWA's operations, including water infrastructure mapping, asset tracking, spatial analysis, and field mobility. The software is used extensively by Engineering, Construction Maintenance, Production Control, and GIS staff to maintain system integrity, respond to field incidents, and support data-driven decision-making.

The annual license renewal will provide SCWA with continued access to:

- ArcGIS Enterprise platform for centralized GIS services
- ArcGIS Pro desktop software for advanced mapping and analysis
- Field Maps and mobile tools for real-time GIS data collection and updates
- ArcGIS StreetMap Premium Enterprise
- Esri's technical support, software updates, and cloud services
- Enterprise-wide licensing that supports both internal departments and field teams

This renewal is essential to maintaining our GIS infrastructure and enabling SCWA to continue leveraging spatial data to support operations, and planning. The Esri platform remains integral to ongoing modernization efforts across the Authority. We respectfully request the Board's approval to proceed with this renewal agreement.

Thank you for your consideration.



Esri Inc  
380 New York St  
Redlands CA 92373-8118

## **Subject: Renewal Quotation**

**Date:** 05/27/2025  
**To:** Brad Feldman  
**Organization:** Suffolk County Water Authority  
Strategic Initiatives  
**Fax #:** **Phone #:** 631-563-0331

**From:** Pete Bennett  
**Fax #:** 909-307-3083 **Phone #:** + 19093692063 Ext. 2063  
**Email:** pbennett@esri.com

Number of pages transmitted  
(including this cover sheet): 7

Quotation #26274362  
Document Date: 03/28/2025

Please find the attached quotation for your forthcoming term. Keeping your term current may entitle you to exclusive benefits, and if you choose to discontinue your coverage, you will become ineligible for these valuable benefits and services.

If your quote is regarding software maintenance renewal, visit the following website for details regarding the maintenance program benefits at your licensing level  
<http://www.esri.com/apps/products/maintenance/qualifying.cfm>

All maintenance fees from the date of discontinuation will be due and payable if you decide to reactivate your coverage at a later date.

Please note: Certain programs and license types may have varying benefits. Complimentary User Conference registrations, software support, and software and data updates are not included in all programs.

Customers who have multiple copies of certain Esri licenses may have the option of supporting some of their licenses with secondary maintenance.

For information about the terms of use for Esri products as well as purchase order terms and conditions, please visit  
<http://www.esri.com/legal/licensing/software-license.html>

If you have any questions or need additional information, please contact Customer Service at 888-377-4575 option 5.

**esri**<sup>®</sup>

380 New York St  
Redlands, CA 92373-8118  
Phone: + 190936920632063  
Fax #: 909-307-3083

## Quotation

**Date:** 03/28/2025**Quotation Number:** 26274362**Contract Number:** 305303

Suffolk County Water Authority  
Strategic Initiatives  
GIS  
Building 1  
2045 Route 112  
Coram NY 11727-3085

**Attn:** Brad Feldman**Customer Number:** 222**For questions regarding this document, please contact Customer Service at 888-377-4575.****Send Purchase Orders To:**

Environmental Systems Research Institute, Inc.  
380 New York Street  
Redlands, CA 92373-8100  
Attn: Pete Bennett

**Please include the following remittance address on your Purchase Order:**

Environmental Systems Research Institute, Inc.  
P.O. Box 741076  
Los Angeles, CA 90074-1076

Item	Qty	Material#	Unit Price	Extended Price
For customers purchasing from the State of New York Centralized Contract No. PM67345/Esri Contract No. 305303, supplemental licensing terms and conditions for the Esri products also apply and can be found here <a href="http://www.esri.com/legal/software-license">http://www.esri.com/legal/software-license</a>				
10	1	52384 ArcGIS Desktop Advanced Concurrent Use Primary Maintenance Start Date: 06/27/2025 End Date: 06/26/2026 Subscription ID: 4312371405	3,501.06	3,501.06
1010	9	52385 ArcGIS Desktop Advanced Concurrent Use Secondary Maintenance Start Date: 06/27/2025 End Date: 06/26/2026 Subscription ID: 4312371405	1,410.50	12,694.50
2010	1	87232 ArcGIS Spatial Analyst for Desktop Concurrent Use Primary Maintenance Start Date: 06/27/2025 End Date: 06/26/2026	584.35	584.35

Please note Esri has introduced a price change and this quote reflects current pricing for your organization. It is important to us that we are able to continue to deliver value through enhancements to products, solutions, and capabilities.

Your renewal provides access to all the benefits you are familiar with, which you can review at <https://go.esri.com/maintenance>  
For questions related to the price change, please reach out to your assigned Esri Account Manager.

**Quotation is valid for 90 days from document date.**

Any estimated sales and/or use tax has been calculated as of the date of this quotation and is merely provided as a convenience for your organization's budgetary purposes. Esri reserves the right to adjust and collect sales and/or use tax at the actual date of invoicing. If your organization is tax exempt or pays state taxes directly, then prior to invoicing, your organization must provide Esri with a copy of a current tax exemption certificate issued by your state's taxing authority for the given jurisdiction.

Esri may charge a fee to cover expenses related to any customer requirement to use a proprietary vendor management, procurement, or invoice program.

**To expedite your order, please reference your customer number and this quotation number on your purchase order.**

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Redlands, CA 92373-8118  
Phone: + 190936920632063  
Fax #: 909-307-3083

## Quotation

Page 2

Date: 03/28/2025

Quotation Number: 26274362

Contract Number: 305303

Item	Qty	Material#		Unit Price	Extended Price
3010	1	87198	ArcGIS 3D Analyst for Desktop Concurrent Use Primary Maintenance Start Date: 06/27/2025 End Date: 06/26/2026	584.35	584.35
4010	1	98696	ArcGIS Publisher for Desktop Concurrent Use Primary Maintenance Start Date: 06/27/2025 End Date: 06/26/2026	584.35	584.35
5010	1	93303	ArcGIS Desktop Standard Single Use Primary Maintenance Start Date: 06/27/2025 End Date: 06/26/2026 Subscription ID: 4312371405	1,763.13	1,763.13
6010	1	93304	ArcGIS Desktop Standard Single Use Secondary Maintenance Start Date: 06/26/2025 End Date: 06/26/2026 Subscription ID: 4312371405	1,414.36	1,414.36
7010	3	93304	ArcGIS Desktop Standard Single Use Secondary Maintenance Start Date: 06/27/2025 End Date: 06/26/2026 Subscription ID: 4312371405	1,410.50	4,231.50
8010	1	118242	ArcGIS Data Reviewer for Desktop Concurrent Use Primary Maintenance Start Date: 06/27/2025 End Date: 06/26/2026	584.35	584.35
9010	1	118243	ArcGIS Data Reviewer for Desktop Concurrent Use Secondary Maintenance Start Date: 06/27/2025 End Date: 06/26/2026	231.73	231.73
10010	1	100571		584.35	584.35

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Phone: + 190936920632063  
Fax #: 909-307-3083

## Quotation

Page 3

**Date:** 03/28/2025

**Quotation Number:** 26274362

**Contract Number:** 305303

Item	Qty	Material#	Unit Price	Extended Price
ArcGIS Network Analyst for Desktop Concurrent Use Primary Maintenance Start Date: 06/27/2025 End Date: 06/26/2026				
11010	6	100572	231.73	1,390.38
ArcGIS Network Analyst for Desktop Concurrent Use Secondary Maintenance Start Date: 06/27/2025 End Date: 06/26/2026				
12010	20	153148	689.13	13,782.60
ArcGIS Online Creator User Type Annual Subscription Start Date: 06/27/2025 End Date: 06/26/2026 Subscription ID: 4312371405				
13010	1	191362	1,800.00	1,800.00
ArcGIS Developer Bundle Migration from ArcGIS Developer Professional Annual Subscription Start Date: 06/27/2025 End Date: 06/26/2026				
14010	1	161326	11,863.31	11,863.31
ArcGIS Enterprise Advanced Up to Four Cores Maintenance Start Date: 06/27/2025 End Date: 06/26/2026				
15010	1	161328	5,944.25	5,944.25
ArcGIS Enterprise Standard Up to Four Cores Maintenance Start Date: 06/27/2025 End Date: 06/26/2026				
16010	1	161339	5,767.94	5,767.94
ArcGIS Image Server Up to Four Cores Maintenance Start Date: 06/27/2025 End Date: 06/26/2026				
17010	1	161348	3,475.88	3,475.88
ArcGIS GIS Server Basic Up to Four Cores Maintenance Start Date: 06/27/2025 End Date: 06/26/2026				



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Fax #: 909-307-3083

## Quotation

Page 4

Date: 03/28/2025

Quotation Number: 26274362

Contract Number: 305303

Item	Qty	Material#		Unit Price	Extended Price
18010	1	161366	ArcGIS Network Analyst for ArcGIS GIS Server Standard Up to Four Cores Maintenance Start Date: 06/27/2025 End Date: 06/26/2026	2,896.56	2,896.56
19010	1	161430	ArcGIS Enterprise Standard Up to Four Cores Staging Server Maintenance Start Date: 06/27/2025 End Date: 06/26/2026	2,972.13	2,972.13
20010	1	161435	ArcGIS Image Server Up to Four Cores Staging Server Maintenance Start Date: 06/27/2025 End Date: 06/26/2026	2,896.56	2,896.56
21010	1	161445	ArcGIS Network Analyst for ArcGIS GIS Server Standard Up to Four Cores Staging Server Maintenance Start Date: 06/27/2025 End Date: 06/26/2026	1,460.88	1,460.88
22010	1	162037	ArcGIS Monitor for ArcGIS Server Up to Four Cores Maintenance Start Date: 06/27/2025 End Date: 06/26/2026	2,896.56	2,896.56
23010	8	162039	ArcGIS Monitor for ArcGIS Server Additional Core Maintenance Start Date: 06/27/2025 End Date: 06/26/2026	141.05	1,128.40
24010	60	166893	ArcGIS Enterprise Contributor (formerly Editor) User Type Annual Subscription Start Date: 06/27/2025 End Date: 06/26/2026	246.84	14,810.40
25010	1	178625		98.74	98.74



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Redlands, CA 92373-8118  
Phone: + 190936920632063  
Fax #: 909-307-3083

## Quotation

Page 5

**Date:** 03/28/2025

**Quotation Number:** 26274362

**Contract Number:** 305303

Item	Qty	Material#	Unit Price	Extended Price
ArcGIS Business Analyst Web App Standard Online Annual Subscription				
Start Date: 06/27/2025				
End Date: 06/26/2026				
Subscription ID: 4312371405				
26010	1	189846	25,000.00	25,000.00
ArcGIS StreetMap Premium Enterprise USA State Up to Four Cores Annual Subscription (formerly 133082)				
Start Date: 06/27/2025				
End Date: 06/26/2026				

<b>Item Subtotal</b>	124,942.62
<b>Estimated Tax</b>	0.00
<b>Total</b>	<b>USD 124,942.62</b>

**DUNS/CEC:** 06-313-4175 **CAGE:** 0AMS3

**esri**<sup>®</sup>

380 New York St  
Redlands, CA 92373-8118  
Phone: + 190936920632063  
Fax #: 909-307-3083

## Quotation

Page 6

**Date:** 03/28/2025

**Quotation No:** 26274362

**Customer No:** 222

**Contract No:** 305303

Item Qty Material#

Unit Price

Extended Price

Renew online by using a credit card, purchase order, or by requesting an invoice at  
<https://www.esri.com/en-us/quote-order/renew>.

If there are any changes required to your quotation please respond to this email and indicate any changes in your invoice authorization.

If you choose to discontinue your support, you will become ineligible for support benefits and services. All maintenance fees from the date of discontinuation will be due and payable if you decide to reactivate your support coverage at a later date.

The items on this quotation are subject to and governed by the terms of this quotation, the most current product specific scope of use document found at

<http://assets.esri.com/content/dam/esrisites/media/legal/product-specific-terms-of-use/e300.pdf>, and your applicable signed agreement with Esri. If no such agreement covers any item quoted, then Esri's standard terms and conditions found at <http://assets.esri.com/content/dam/esrisites/media/legal/ma-full/ma-full.pdf> apply to your purchase of that item. Federal government entities and government prime contractors authorized under FAR 51.1 may purchase under the terms of Esri's GSA Federal Supply Schedule. Supplemental terms and conditions found at

<http://www.esri.com/en-us/legal/terms/state-supplemental> apply to some state and local government purchases. All terms of this quotation will be incorporated into and become part of any additional agreement regarding Esri's offerings.

Acceptance of this quotation is limited to the terms of this quotation. Esri objects to and expressly rejects any different or additional terms contained in any purchase order, offer, or confirmation sent to or to be sent by buyer. Unless prohibited by law, the quotation information is confidential and may not be copied or released other than for the express purpose of system selection and purchase/license. The information may not be given to outside parties or used for any other purpose without consent from Esri. Delivery is FOB Origin.

In order to expedite processing, please reference the quotation number and any/all applicable Esri contract number(s) (e.g. MPA, EA, GSA, BPA) on your ordering document.

**SUFFOLK COUNTY WATER AUTHORITY**  
**INTEROFFICE MEMORANDUM**

**TO:** Jeffrey Szabo, Chief Executive Officer

**FROM:** Ty Fuller, Director of Strategic Initiatives

**DATE:** June 17, 2025

**SUBJECT:** CAI Technologies On-going Consultation Agreement

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Over the last several years, SCWA GIS/Strategic initiatives group has engaged successfully and completed several high-level, high-profile projects that impact not only GIS/Strategic Initiatives, but many other departments within our company. These projects include: The AutoCAD -GIS Integration Initiative; a Development and implementation of the GIS Distribution System Water Utility Data Model(WUDM) and the conversion of the Front Counter product which now relies directly on the WUDM, and development of custom tools used in current GIS applications.

All this described work has been done by our group with the support of an outside entity, CAI Technologies (of Littleton, New Hampshire). Very often there arises a naturally evolving and complimentary need for ad-hoc amendments and changes to applications, data, scripts, automated work processes and programs within these projects.

SCWA's Strategic Initiatives/GIS Group desires to continue the ongoing consultation agreement with CAI Technologies. This agreement would-cover many ad-hoc needs of the GIS Department as they arise now, addressing among other concerns:

- General GIS system consulting;
- GIS data layer development and conversion;
- SAP Extract Transform & Load tools support;
- Overall GIS data management services as directed by SCWA.

This support will be performed off-site using remote desktop communications, email, telephone and any other necessary methods. Importantly, the agreement here is presented as 12-month duration, with a set "not to exceed" monetary limit of \$20,000, for a period from July 1, 2025 to June 30, 2026.

I am requesting that this be presented to the Board Members for their approval at the June meeting. If you have any questions regarding the above, please do not hesitate to contact me.

**PROFESSIONAL SERVICES AGREEMENT  
FOR THE  
SUFFOLK COUNTY WATER AUTHORITY, NEW YORK**  
For time period 07/01/2025 through 06/30/2026

**June 17, 2025**

This Agreement made this 17<sup>th</sup> day of June, 2025 between Cartographic Associates, Inc., doing business as CAI Technologies, a GSA IT Schedule 70 (contract # GS-35F-341CA) vendor and a New Hampshire corporation with its office located at 11 Pleasant Street, Littleton, NH 03561, hereinafter called CAI and the Suffolk County Water Authority, located at 4060 Sunrise Highway, Oakdale, NY 11769, hereinafter called the CLIENT, to provide professional GIS services according to the specifications, terms and conditions below written.

Witnesseth, the above parties agree as follows:

**SCOPE OF SERVICES**

Geographic Information System (GIS) Consulting and Technical Support Services

- A. CAI shall provide general GIS consulting, data development and technical support services to the CLIENT. Said services shall be performed off-site using telephone, email and remote desktop communication. These services shall include, but not necessarily be limited to, general GIS system consulting, GIS data layer development and conversion, Front Counter application support, SAP Extract Transform & Load tools support and overall GIS data management services as directed by the CLIENT.
- B. CAI shall utilize the most current version of ESRI ArcGIS software to perform all services and shall deliver all data developed and/or modified as part of this agreement to the CLIENT in a manner consistent with the CLIENT's existing GIS environment and professional GIS consulting standards.
- C. Any GIS data developed as part of this agreement shall be owned by the CLIENT. CAI shall not release or distribute data without prior written consent from the CLIENT.
- D. This agreement is valid for remote consulting and technical support services provided to the CLIENT for the above referenced time period.

**CLIENT RESPONSIBILITIES**

The CLIENT shall appoint a contact person to serve as project liaison between the CLIENT and CAI.

**COST**

CAI shall perform these services on a time and materials cost basis using the following rate schedule. The total amount invoiced by CAI under this agreement shall not exceed \$20,000.00. All time shall be invoiced in quarter hour increments. Invoicing shall be done monthly based on work completed.

TIME & MATERIALS RATE SCHEDULE	
Position / Title	Standard Hourly Rate
Project Manager	\$195
Solutions Architect	\$250
Senior GIS Programmer	\$190
GIS Programmer	\$145
Senior GIS Analyst	\$150
GIS Analyst	\$125
GIS Technician	\$100
Mapping Specialist	\$125
Administration	\$ 90

**PAYMENT**

Payment shall be made within 30 days of invoicing.

CAI agrees that this contract shall not be assigned, transferred, conveyed or otherwise disposed of without the previous express written consent of the CLIENT and neither shall said CAI's right, title, interest or power to execute such contract be assigned, transferred, conveyed or otherwise disposed of without written consent of the CLIENT.

During the term of the Agreement, CAI Technologies, shall maintain the following insurance policies with insurer(s) having an AM Best Rating of A- or better: (a) commercial general liability with a limit of \$1,000,000 per occurrence and in general aggregate; (b) commercial automobile liability with a combined single limit of \$1,000,000 per occurrence; (c) workers' compensation in compliance with statutory requirements; (d) umbrella liability with a limit of \$2,000,000 per occurrence and in the aggregate, (e) Technology/Cyber and Professional liability with a limit of \$2,000,000 per claim and in the aggregate. CAI Technologies, its insurer(s) or broker(s) shall provide SCWA thirty (30) days advance written notice in event of cancellation of policies required herein. For all policies other than Workers' Compensation and Professional Liability, the SCWA shall be added to insured as an additional insured. CAI Technologies shall provide to SCWA a certificate of insurance evidencing existence of the required coverage. The certificate of insurance shall reference the agreement or contract number. If during the term of this agreement, policies expire, a renewal certificate shall be issued to SCWA evidencing the continuation of such coverage. CAI Technologies, its insurer(s), or broker(s) shall provide SCWA thirty (30) days advance written notice in the event of cancellation of policies required herein.

CAI shall defend, indemnify and hold harmless, to the extent permitted by law, SCWA, its members, officers, agents, servants and employees from and against all suits, liabilities, losses, demands, payments, actions, proceedings, suits, recoveries, judgments, costs and expenses of every kind and description, including reasonable attorney's fees and other costs of legal defense and of investigating any proceeding commenced or threatened, whether direct or indirect, resulting from or arising out of, or in any way connected with, CAI activities under this Agreement, whenever made or incurred. SCWA shall have the right to demand CAI undertake to defend any and all actions and to investigate and defend any and all claims, against SCWA, its members, officers, agents, servants and employees resulting from or arising out of, or in any way connected with CAI activities under this Agreement. This indemnification and hold harmless shall survive the termination and expiration of this Agreement. The aforesaid indemnification shall not be applicable to any liability caused by the sole negligence or willful acts or omissions of SCWA, its members, officers, agents, servants and employees.

The Parties executing this contract agree that the above recitals constitute the entire agreement between the parties for the requested services.

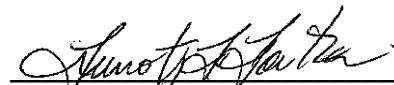
This contract shall be construed under the laws of the State of New York.

The parties hereto have executed this agreement as of the date first above written, by their duly authorized officers.

SUFFOLK COUNTY WATER AUTHORITY, NEW YORK

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_



  
\_\_\_\_\_  
Timothy Fountain, GISP  
Vice President

## SUFFOLK COUNTY WATER AUTHORITY

### INTEROFFICE CORRESPONDENCE

**DATE:** June 3, 2025  
**TO:** Chairman/Board Members  
**FROM:** Jeff Szabo, Chief Executive Officer  
**SUBJECT:** Laboratory, Waters LCMS Preventative Maintenance Services  
**AWARD:** Waters Corporation, \$181,423.40

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The Suffolk County Water Authority utilizes high-performance liquid chromatograph with tandem mass spectrometry for the analysis of per and poly fluorinated alkyl acids, perchlorate, pesticides, and herbicide breakdown products. There are three main components to each system. The mass spectrophotometer, a robotic autosampler, and a high-performance liquid chromatography system. Waters Corporation manufactured these scientific instruments. The Lab seeks to purchase a Preventive Maintenance Services contract to for maintenance and preventative services for the seven chromatography systems

Preventive Maintenance services provide assurance of uninterrupted operation, can result in uncovering needed repairs that can be addressed immediately, and improve performance with enhanced sensitivity and precision, better efficiency, less rework. This is an agreement one year. Waters Corporation is the original manufacturer of the system, components, and the consumable parts to keep the tandem mass spectrometers functioning. Waters Corporation is the preferred vendor for the maintenance contract. The agreement would be effective for a period of July 1, 2025 to June 30, 2026.

Laboratory recommends awarding Waters Corporation in the amount of \$181,423.40, provided Waters Corporation conforms with SCWA's terms and conditions. Waters Corporation is on New York State Contract for scientific instrumentation and service. **Please have the Board select Waters Corporation as the vendor of the maintenance contract in the amount of \$181,423.40.**

Reviewed by:

T. Schneider, Laboratory Director

Purchasing Clerk.: C. Congiusta  
Procurement Agent: S. Blevins



# Waters

THE SCIENCE OF WHAT'S POSSIBLE.™

Ms. Amanda Comando  
Suffolk County Water Authority  
260 Motor Pkwy  
HAUPPAUGE NY 11788-5132  
USA

## Waters Global Services

**QUOTATION 24013192 is valid until July 01 2025**

Dear Ms. Comando,

Please find attached our quotation for your Waters Service Plan agreement.

We would ask that you check the document thoroughly and contact your local Service Sales Representative to discuss any changes required.

Please note that this offer is subject to receiving your Purchase Order prior to the expiry date/contract start date and full acceptance of Waters Terms & Conditions.

Please ensure your correspondence contains the **Quotation Reference Number 24013192** to ensure prompt confirmation that your support is valid.

Waters Corporation

Aaron Tamburello  
Phone: (508) 283-1519  
Email: aaron\_tamburello@waters.com



**QUOTATION 24013192**  
**Coverage from July 01 2025 to June 30 2026**  
**Suffolk County Water Authority**

**Price in US dollars**

Waters™ FlexCHOICE™: mySystem Coverage Waters™ FlexCHOICE™ offers personalized, flexible support, maintenance, and service options to meet the unique requirements of your laboratory.

- Performance Maintenance (PM) is a proactive maintenance that keeps your system operating at peak performance. One or more PM visits may be included as specified within the quote. A PM visit is a combination of Waters Quality Parts, including documented standardized protocols, delivered by a Waters Certified Field Service Specialist.
- A more detailed description of coverage and additional options are available in our Statement of Coverage, available upon request.
- Pricing contained in this quote is for Service Plan Coverage only. Taxes may be applied at time of invoicing where applicable.
- All pricing on this quotation is subject to change, unless otherwise noted in a signed agreement. Pricing on this quotation is valid through date stated as ""Quotation Valid Until"". Payment Terms are subject to Credit Review.
- Please reference this quotation number when issuing your purchase order. Thank you for choosing Waters FlexCHOICE mySystem coverage to protect your investment. We look forward to providing the customized level of service and support that's right for your laboratory, while maintaining the performance you have come to trust with Waters.

<b>Gross Price</b>	196,326.12	<b>Customer number :</b> 704293
<b>Discount</b>	14,902.72	<b>Invoicing Terms:</b> Annual
<b>Total Net with Discount</b>	181,423.40	<b>Payment Terms:</b> NET 30 DAYS

Aaron Tamburello  
Principal Inside Service Account Manager  
(508) 283-1519  
Aaron\_Tamburello@waters.com

**QUOTATION 24013192**  
**Coverage from July 01 2025 to June 30 2026**  
**Suffolk County Water Authority**

**Additional Notes**

**REVISION 1**

**PURCHASE ORDER SUBMISSION REQUIREMENTS**

1. Include quotation number
2. Include Ship-To and Bill-To addresses
3. Send to Aaron\_Tamburello@waters.com

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The terms and conditions of NYS Contract, PC70322, shall govern and take precedence over any terms and conditions written herein, which the Parties agree do not apply to this procurement. (exp 03.04.2029)

**ADDITIONAL PM VISIT**

- HPLC #2 will receive one (1) additional PM visit (2PMs total)

**CONTRACT ADDITIONS**

- MassLynx [MS5KN01953] (LCMSMS #7)
- LCMSMS #11 (except ACQUITY UPLC I-Class PLUS SM FL-I)
- CARBAMATE SYSTEM

**CONTRACT CREDIT**

- A credit of \$53,858.64 has been applied for coverage of LCMSMS #12 on contract 40553633 last year. The system was covered concurrently under extended warranty contract 40528627 from 12.13.2023 - 12.12.2025.



# Waters

THE SCIENCE OF WHAT'S POSSIBLE.™

Quotation number : 24013192  
Account number : 704293  
Quotation Valid From : May 01 2025  
Quotation Valid Until : Jul 01 2025

**QUOTATION 24013192**  
**Coverage from July 01 2025 to June 30 2026**  
**Suffolk County Water Authority**

**Price in US dollars**

Item No	Reference	System Description	Coverage	Unit Price	Qty	Discount in %	Net Price
900	WAT023894	Additional Items	CREDIT FOR LCMSMS #12	53,858.64-	1	0.00%	53,858.64-
			<b>Total Additional Items</b>				<b>53,858.64-</b>
300	176600010	CARBAMATE SYSTEM	1PM 12M	13,390.00	1	5.00%	12,720.50
200	176600010	EMPOWER PERSONAL ID# EM7CN01508	Service Plan	2,205.00	1	26.00%	1,631.70
500	176600010	HPLC #02	2PM 12M	14,395.00	1	5.00%	13,675.25
400	176600010	LCMSMS #04	1PM 12M	41,050.00	1	6.17%	38,515.55
100	176600010	LCMSMS #07	1PM 12M	38,040.00	1	6.27%	35,656.05
600	176600010	LCMSMS #10	1PM 12M	61,490.00	1	5.78%	57,933.55
800	176600010	LCMSMS #11	1PM 12M	38,099.55	1	5.57%	35,975.60
700	176600010	LCMSMS #12	1PM 12M	41,515.21	1	5.64%	39,173.84
			<b>Total SCWA</b>				<b>235,282.04</b>
			<b>Total Net Amount</b>				<b>181,423.40</b>

**QUOTATION 24013192**  
**Coverage from July 01 2025 to June 30 2026**  
**Suffolk County Water Authority**

**Price in US dollars**

Ms. Amanda Comando  
Tel : 631 563 0259  
Email : amanda.comando@scwa.com

**LABORATORY SCWA**

Serial number	Description	Contract Start	Contract End	Unit Price	Quoted Price
<b>CARBAMATE SYSTEM</b>					
176600010	1PM 12M FlexCHOICE™ Coverage: 12 Months No. of Performance Maintenance Visits: 1 Service Level: Standard Response Time: Standard			13,390.00	12,720.50
D10QSM388M	<b>FC0000721</b> -UPQSM 1PM SVC12M	07/01/2025	06/30/2026		
H19BSP854G	<b>FC0000488</b> -UPBSM+ 1PM SVC12M	07/01/2025	06/30/2026		
C20UPF617G	<b>FC0000576</b> -UPFLRDET 1PM SVC12M	07/01/2025	06/30/2026		
A25TC2807H	<b>FC0000408</b> -TCMII SVC12M	07/01/2025	06/30/2026		
D23CHA898G	UPLC ACTIVE COL HEAT	07/01/2025	06/30/2026		
M24PRM309M	<b>FC0000281</b> -PCR SVC12M	07/01/2025	06/30/2026		

**System Total Amount 12,720.50**

**EMPOWER PERSONAL ID# EM7CN01508**

176600010	1PM 12M			2,205.00	1,631.70
EM7CN01508	S/W Benefits Info	07/01/2025	06/30/2026		

**System Total Amount 1,631.70**

**HPLC #02**

176600010	2PM 12M FlexCHOICE™ Coverage: 12 Months No. of Performance Maintenance Visits: 2			14,395.00	13,675.25
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**QUOTATION 24013192**  
**Coverage from July 01 2025 to June 30 2026**  
**Suffolk County Water Authority**

**Price in US dollars**

Ms. Amanda Comando  
Tel : 631 563 0259  
Email : amanda.comando@scwa.com

**LABORATORY SCWA**

Serial number	Description	Contract Start	Contract End	Unit Price	Quoted Price
	Service Level: Standard				
	Response Time: Standard				
C18SM4776A	<b>FC0000193</b> -2695EB 2PM SVC12M	07/01/2025	06/30/2026		
M1787E286A	<b>FC0000159</b> -2489B 2PM SVC12M	07/01/2025	06/30/2026		
A18RMA002I	REAGENT MANAGER	07/01/2025	06/30/2026		
A18TC2462G	<b>FC0000408</b> -TCMII SVC12M	07/01/2025	06/30/2026		
B18SMC135G	Alliance ColHtr BLUE	07/01/2025	06/30/2026		

**System Total Amount** **13,675.25**

**LCMSMS #04**

176600010	1PM 12M			41,050.00	38,515.55
	FlexCHOICE™ Coverage: 12 Months				
	No. of Performance Maintenance Visits: 1				
	Service Level: Standard				
	Response Time: Standard				
QBB1008	<b>FC0000409</b> -TQD 1PM LSP12M(*)	07/01/2025	06/30/2026		
B10UPB580M	<b>FC0000478</b> -UPBINARY 1PM SVC12M	07/01/2025	06/30/2026		
A21UPA210M	<b>FC0000808</b> -UPSMPMGR 1PM SVC12M	07/01/2025	06/30/2026		
B10UPC089G	<b>FC0000548</b> -UPCOLMGR SVC12M	07/01/2025	06/30/2026		
MS0BA01572	S/W Benefits MLYNX	07/01/2025	06/30/2026		

\*Limited Support Coverage

**System Total Amount** **38,515.55**

**QUOTATION 24013192**  
**Coverage from July 01 2025 to June 30 2026**  
**Suffolk County Water Authority**

**Price in US dollars**

Ms. Amanda Comando  
Tel : 631 563 0259  
Email : amanda.comando@scwa.com

**LABORATORY SCWA**

Serial number	Description	Contract Start	Contract End	Unit Price	Quoted Price
<b>LCMSMS #07</b>					
176600010	1PM 12M FlexCHOICE™ Coverage: 12 Months No. of Performance Maintenance Visits: 1 Service Level: Standard Response Time: Standard			38,040.00	35,656.05
QCA564K	<b>FC0000895</b> -XEVOTQD 1PM SVC12M	07/01/2025	06/30/2026		
G05UPB043M	<b>FC0000478</b> -UPBINARY 1PM SVC12M	07/01/2025	06/30/2026		
H05UPS964M	<b>FC0000808</b> -UPSMPMGR 1PM SVC12M	07/01/2025	06/30/2026		
MS5KN01953	S/W BENEFITS INFORMATION, MASSLYNX	07/01/2025	06/30/2026		

**System Total Amount** **35,656.05**

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<b>LCMSMS #10</b>					
176600010	1PM 12M FlexCHOICE™ Coverage: 12 Months No. of Performance Maintenance Visits: 1 Service Level: Standard Response Time: Standard			61,490.00	57,933.55
WBA0378	<b>FC0000963</b> -XEVOTQXS 1PM SVC12M	07/01/2025	06/30/2026		
K18BSP779G	<b>FC0000488</b> -UPBSM+ 1PM SVC12M	07/01/2025	06/30/2026		
H23FLP985M	<b>FC0000617</b> -UPISMFL+ 1PM SVC12M	07/01/2025	06/30/2026		
L18FNP751G	<b>FC0000641</b> -UPISMFTN+ 1PM SVC12M	07/01/2025	06/30/2026		



**QUOTATION 24013192**  
**Coverage from July 01 2025 to June 30 2026**  
**Suffolk County Water Authority**

**Price in US dollars**

Ms. Amanda Comando  
Tel : 631 563 0259  
Email : amanda.comando@scwa.com

**LABORATORY SCWA**

Serial number	Description	Contract Start	Contract End	Unit Price	Quoted Price
J18CHA048G	UPLC ACTIVE COL HEAT	07/01/2025	06/30/2026		
MS8SA01545	S/W Benefits MLYNX	07/01/2025	06/30/2026		
<b>System Total Amount</b>					<b>57,933.55</b>

**LCMSMS #11**

176600010	1PM 12M			38,099.55	35,975.60
	FlexCHOICE™ Coverage: 12 Months				
	No. of Performance Maintenance Visits: 1				
	Service Level: Standard				
	Response Time: Standard				
WBA0791	<b>FC0000963</b> -XEVOTQXS 1PM SVC5M	01/18/2026	06/30/2026		
G19BSP688G	<b>FC0000488</b> -UPBSM+ 1PM SVC5M	01/18/2026	06/30/2026		
H23FLP971M	<b>FC0000617</b> -UPISMFL+ 1PM SVC12M	07/01/2025	06/30/2026		
J19CHA187G	UPLC ACTIVE COL HEAT	01/18/2026	06/30/2026		
MS9NA01617	S/W Benefits MLYNX	01/18/2026	06/30/2026		
<b>System Total Amount</b>					<b>35,975.60</b>

**LCMSMS #12**

176600010	1PM 12M			41,515.21	39,173.84
	FlexCHOICE™ Coverage: 12 Months				
	No. of Performance Maintenance Visits: 1				
	Service Level: Standard				
	Response Time: Standard				

Quotation number	: 24013192
Account number	: 704293
Quotation Valid From	: May 01 2025
Quotation Valid Until	: Jul 01 2025

**QUOTATION 24013192**  
**Coverage from July 01 2025 to June 30 2026**  
**Suffolk County Water Authority**

**Price in US dollars**

Ms. Amanda Comando  
Tel : 631 563 0259  
Email : amanda.comando@scwa.com

**LABORATORY SCWA**

Serial number	Description	Contract Start	Contract End	Unit Price	Quoted Price
WBA2150	<b>FC0000963</b> -XEVOTQXS 1PM SVC7M	12/13/2025	06/30/2026		
DMI03189	EBARA VACUUM EVSA30	12/13/2025	06/30/2026		
E23BSP598G	<b>FC0000488</b> -UPBSM+ 1PM SVC7M	12/13/2025	06/30/2026		
H23FLP969M	<b>FC0000617</b> -UPISMFL+ 1PM SVC12M	07/01/2025	06/30/2026		
B23CHA498G	UPLC ACTIVE COL HEAT	12/13/2025	06/30/2026		
MS3HB01573	S/W Benefits MLYNX	12/13/2025	06/30/2026		

<b>System Total Amount</b>	<b>39,173.84</b>
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<b>Laboratory Total Amount (except taxes)</b>	<b>235,282.04</b>
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Quotation number	: 24013192
Account number	: 704293
Quotation Valid From	: May 01 2025
Quotation Valid Until	: Jul 01 2025

**QUOTATION 24013192**  
**Coverage from July 01 2025 to June 30 2026**  
**Suffolk County Water Authority**

**Price in US dollars**

Ms. Amanda Comando  
Tel : 631 563 0259  
Email : amanda.comando@scwa.com

Serial number	Description	Contract Start	Contract End	Unit Price	Quoted Price
<b>Additional Items</b>					
Qty : 1	WAT023894-HARDWARE SERVICE PLAN	07/01/2025	06/30/2026	53,858.64-	53,858.64-
<b>Sub-Total Amount</b>					<b>53,858.64-</b>
<hr/>					
<b>Laboratory Total Amount (except taxes)</b>					<b>53,858.64-</b>

## Product Support Status

This section contains information on the support status of Waters instruments contained in this quotation, which are no longer in production. This information is provided to help you plan the appropriate instrument retirement and replacement strategy. Contact <https://www.waters.com/FlexUP> or your Waters representative to discuss support for instrument retirement and replacement options.

Instrument modules with a current support status of **Limited** and **Obsolete** are listed on this quote.

### Support Status Definitions

Products are in **Mainstream** Support status when they are in routine production.

Products in **Sustaining** Support status are no longer in routine production. Minimum Support Period while in Sustaining Status is typically 7 years for Instrumentation.

Products in **Limited** Support status are nearing the end of their viable support period. Support for these products is available for up to 3 years while inventory and/or expertise exists to deliver services and parts.

Products in **Obsolete** Support status is reserved for products for which support is no longer provided due to lack of parts availability. Some level of repair service on obsolete instrumentation on a time and material basis may remain available where parts remain in inventory due to parts commonality with other Waters Instrumentation.

## SCWA

System/Module	Description	Current Status	Next Status and Date
<b>LCMSMS #04</b>			
QBB1008	TRIPLE QUAD DETECTOR	Limited	<b>Obsolete</b> Dec 2027

**QUOTATION 24013192**  
**Coverage from July 01 2025 to June 30 2026**  
**Suffolk County Water Authority**

**General Conditions**

**WATERS Service Quotation - TERMS AND CONDITIONS OF SERVICE**

Waters Technologies Corporation ("Waters") offers various service plans (the "Plans") for the support of Waters instruments and component parts (the "Equipment"). The following terms and conditions govern Waters service under the Plans. You will also receive additional information concerning the particular Plan you have selected - you should read and retain these documents.

**1. Acceptance** Customer's acceptance of the offer contained in this quotation shall create a contract subject to and expressly limited by the terms and conditions contained on both sides of this form.

ACCEPTANCE OF THIS OFFER MAY ONLY BE MADE ON THE EXACT TERMS AND CONDITIONS SET FORTH ON THIS QUOTATION: IF ADDITIONAL OR DIFFERENT TERMS ARE PROPOSED BY CUSTOMER, SUCH ADDITIONAL OR DIFFERENT TERMS SHALL NOT BECOME A PART OF THE CONTRACT FORMED BY CUSTOMER'S ACCEPTANCE OF THIS QUOTATION UNLESS AGREED UPON BY BOTH PARTIES IN WRITING.

**2. Prices and Quotations** Prices are firm for the period of this quotation. Written quotations are valid for thirty (30) calendar days from the date issued unless an extended period for acceptance is specifically set forth in the quotation. Quotations are subject to termination by written notice from Waters to the customer within the validity period. All orders based on this quotation are subject to acceptance by Waters at its offices in Milford, Massachusetts. Prices for Renewal Terms are set forth and described below in these Terms and Conditions.

**3. Shipping Charges** Waters will pay charges to ship replacement or repaired Equipment to the customer. Waters will also pay shipping charges for the return of Equipment to Waters, provided the customer has complied with the provisions of Paragraph 8 below ("Return of Equipment").

**4. Terms of Payment** Net thirty (30) days from date of invoice. Delay in making payment by the customer will not operate to extend the term specified in the Plans. Waters may, at its option, suspend service during any period in which the customer has failed to make payments in a timely manner. Such suspension of service shall not limit any other legal remedies to which Waters may be entitled.

**5. Term of Service** The term of service provided under the Plans shall commence as of the Plan Effective date provided on the Acknowledgement copy of the Plan and shall continue as provided in the applicable service Plan (the "Initial Term"). Following the Initial Term, the term of service shall automatically renew for additional, successive one (1) year terms unless either Party provides written notice of non-renewal to the other party no later than 45 days before the end of the current Term (each, a "Renewal Term" and together with the Initial Term, the "Term"). These Terms and Conditions of Service shall continue to apply during any Renewal Term. The price for a Renewal Term will be provided to the Customer no later than 90 days prior to the expiration of the then-current Term; provided, that, if Waters does not provide notice of the renewal price prior to expiration of the current Term, the price for the next year's Renewal Term shall be 3% above than the price of the current year in the Term.

**6. Inspection and Certification** Prior to accepting Equipment for coverage under the Plans, Waters may, at its option, inspect and certify that the Equipment is functioning properly. Equipment and software must meet current performance standards and must be operated in an environment and system configuration acceptable to Waters. Service including parts, labor or travel required to bring the Equipment to performance standards acceptable to Waters is not covered by the Plans. This service must be authorized by the customer, completed and paid for prior to initiating Plan coverage. The cost for such service provided to the customer will be invoiced at the rates in effect at the time the service is provided. Equipment covered by the product warranty issued at the time of purchase by the customer may be converted to Plan coverage without a pre-plan inspection by Waters.

**7. Service and Repair** Service and repair of the Equipment will be provided by an authorized Waters Service Representative. Waters may use one or more of the following service options to replace or repair Equipment:

- (a) dispatch a Waters service representative to the customer's facility; or
- (b) provide for repair or replacement of the Equipment at a Waters repair facility; or
- (c) provide delivery of replacement components to the customer, with instructions for installation of the components by the customer.

In providing service under the Plans, Waters may, at its option, use components that are "reconditioned," i.e., assemblies and parts which have been re-manufactured by Waters to meet current hardware and firmware revisions as well as the product quality and performance testing requirements for new products. Waters may, while performing service on the Equipment, replace outdated hardware, firmware and software with current revisions. Waters cannot guarantee the continued availability of outdated assemblies.

**8. Return of Equipment** Waters will accept the return of Equipment (or component parts of such Equipment) only when accompanied by a Return Authorization Number ("RAI#") issued by a Waters Customer Service representative prior to shipment of the Equipment by the customer.

**9. Limited Service and Product Warranty** Waters warrants that the service performed and the products and parts supplied to repair or replace the Equipment conform to average standards of workmanship and materials then prevailing in the trade.

Waters' obligations for software consulting, training and documentation services shall be limited to providing the selected services on a best efforts basis. WATERS MAKES NO OTHER WARRANTY, EXPRESS OR IMPLIED, INCLUDING THE WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. The sole obligation of Waters shall be to repair or replace any Waters non-conforming product or part during the term specified in the Plans. This warranty shall not be deemed to have failed of its essential purpose as long as Waters is willing and able to repair or replace any Waters non-conforming product or part covered by the plan selected by the customer. In the event that an instrument covered by a service plan cannot be repaired, Waters reserves the right to provide to the customer: (a) Prorated refund or credit of the purchase price, or (b) Prorated credit towards the purchase of a replacement instrument.

**10. Delays** Waters will use reasonable best efforts to provide prompt service, but will not be liable for any damage resulting from (i) delays in rendering service; (ii) delays in performing repairs; or (iii) delays in delivery or shipment of the Equipment.

IN NO EVENT SHALL WATERS BE LIABLE FOR SPECIAL, CONSEQUENTIAL, ECONOMIC OR INCIDENTAL DAMAGES (SUCH AS INSTRUMENT DOWN TIME, LOST PROFITS, LOST DATA, ETC.).

**QUOTATION 24013192**  
**Coverage from July 01 2025 to June 30 2026**  
**Suffolk County Water Authority**

**General Conditions**

**11. Exclusions**

The Plans cover Equipment repairs and maintenance which results from normal use and operation of the Equipment. Waters will not be obligated to perform service on Equipment which, in its sole reasonable judgment:

- (a) has been improperly installed, altered or damaged;
- (b) has been repaired by other than an authorized Waters Service Representative;
- (c) has been altered or damaged as a result of additions or changes made to the Equipment by the customer or others;
- (d) has been damaged due to decomposition resulting from chemical action, environmental or operating conditions;
- (e) has been damaged due to operator failure to perform standard operating procedures and routine maintenance, including the replacement of common replacement parts (using Waters-approved parts and supplies), as set forth in Waters published literature and manuals;
- (f) has been damaged due to transfer of the Equipment by the customer from the location specified in the Plans without supervision by Waters;
- (g) has been damaged due to the use of operating supplies and maintenance parts which do not conform to Waters' specifications.

Repair of damage(s) caused by the use of such supplies or parts is not covered under the terms of the Plan.

Service (parts, labor and travel) required to repair such damage(s) will be invoiced at the rates in effect at the time the service is rendered.

**12. Additional Equipment** The customer may, subject to acceptance by Waters, request an addendum to the selected Plan to add Equipment. Prices in effect at the time of any addition shall apply to the Equipment being added, and the term of such addendum shall be coterminous with that of the original Plan.

**13. Relocation of Products.**

(a) The Customer shall give Waters thirty (30) days written notice prior to any relocation of products covered by on-site support services being provided under this Agreement.

(b) Products moved to a location within the contiguous United States shall continue to be serviced under this Agreement. The response time and charges will be adjusted to reflect the new location.

(c) Products moved outside the contiguous United States may continue to be serviced under this Agreement, at the option of Waters. The services to be provided and charges for such services shall be subject to mutual agreement.

(d) For installed products which will continue to be serviced, Waters, at its option, may supervise the dismantling and packing of the products and may inspect and reinstall products at the new location. These services, if provided, shall be at additional charge based on Waters standard service rates in effect at the time. The Customer shall furnish full labor and materials for the dismantling, packing and placement of the products in the new location.

(e) The Customer shall be responsible for any loss or damage to the products during relocation.

**14. Cancellation** The Plans may be canceled upon thirty (30) days written notice by either party. Cancellation by the customer prior to the expiration of the term of service under the Plan will be subject to a cancellation fee equal to fifteen percent (15%) of the purchase price of the Plan. All refunds will be calculated either by (i) subtracting the value of the services delivered against the Plan from the purchase price of the Plan, or (ii) prorating the value of the Plan; whichever amount is less. For multiple year Plans which are terminated by the customer at the end of a Plan year but prior to the commencement of a subsequent Plan year, a cancellation fee equal to fifteen percent (15%) of the total value of the Plan for the preceding year will be charged to the customer.

**15. Merger and Modification.** Documents relating to service provided under the Plans, including any attachments, represent the entire understanding between Waters and the customer and are not transferable by the customer without the prior written consent of Waters. Terms and conditions of any other documents, such as a customer purchase order, are expressly superseded and shall not be accepted by Waters.

**16. Agents, etc.** No agent, employee or other representative has the right to modify or expand Water's standard warranty applicable to the Plans or to make any representations other than those set forth in Waters' literature and any such affirmation, representation or warranty, if made, should not be relied upon by Customer and shall not form a part of this quotation.

**17. Fair Labor Standards.** Waters represents that the Products or services provided hereunder were produced and/or performed in compliance with the requirements of all sections of the Fair Labor Standard Act of 1938, as amended.

**18. Equal Employment Opportunity** Waters is an Equal Opportunity Employer. It does not discriminate in any phase of the employment process against any person because of race, color, creed, religion, national origin, sex, age, veteran or handicapped status. The Waters Equal Opportunity Certificate, which is mailed annually to all vendors and vendees, is incorporated into this quotation by reference.

**19. Modifications, Waiver.** The contract formed by Customer's acceptance of this quotation may be modified by a writing signed by both parties, and any breach thereunder may be waived only by a writing signed by the party against whom enforcement thereof is sought.

**20. Governing Law** The contract formed by Customer's acceptance of this quotation shall be governed by and construed in accordance with the laws of the Commonwealth of Massachusetts, U.S.A.

**21. Additional Terms and Conditions** This quotation is also subject to any Waters Special Terms and Conditions applicable to the Products or Services offered by this quotation.

**22. Arbitration.** Any and all disputes or controversies arising under, out of or in connection with the contract formed by Customer's acceptance of this quotation or the sale or performance of the Products or services shall be resolved by final and binding arbitration in Boston, Massachusetts, under the rules of the American Arbitration Association then obtaining. The arbitrators shall have no power to add to, subtract from or modify any of the terms or conditions of this contract. Any award rendered in such arbitration may be enforced by either party in either the courts of the Commonwealth of Massachusetts or in the United States District Court for the Eastern District of Massachusetts, to whose jurisdiction for such purposes Waters and Customer each hereby irrevocably consents and submits.

**23. Force Majeure** Waters shall have no liability for failure to perform, or delay in performance, in the delivery of any and all equipment manufactured or sold by Waters including instruments, supplies, components, systems, chemistry, accessories, replacement spare parts, or any and all services provided by Waters, caused by circumstances beyond its reasonable control including, but not limited to, acts of God, acts of nature, floods, fire, explosions, war or military mobilization, United States governmental action or inaction, request of governmental authority, delays of any kind in transportation or inability to obtain material or equipment, acts of other governments, strikes, or labor disturbances.



**SUFFOLK COUNTY WATER AUTHORITY**  
**Oakdale, Long Island, New York**

**INTEROFFICE CORRESPONDENCE**

**DATE:** June 12, 2025

**TO:** Jeff Szabo, CEO

**FROM:** Steven Galante, Interim CTO

**SUBJECT:** *Extension of SAP Production Landscape Hosting*

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IT is requesting Board approval to execute a one-year extension with EPI-USE for the ongoing SAP Managed Hosting Services. This extension would continue the hosting of SCWA's SAP Production Landscape for an additional year and includes 250GB of additional storage to support interface directory growth.

**Scope of Services:**

The extended hosting services will continue to support SCWA's critical SAP systems and integrations across the full production landscape. This includes:

- 3 x ECC Application + Database servers (Development, Quality, and Production – with 300GB additional storage)
- 3 x Web Dispatchers (Development, Quality, and Production)
- 2 x Cloud Connectors (Quality and Production)
- Solution Manager (SolMan)
- BSI Tax Factory

**Key Services Covered:**

1. **BAU Landscape Hosting** – Ongoing hosting of SCWA's SAP Production Environment
2. **BAU Managed Services** – Day-to-day management and operational support

**Cost:**

- Total Change Order Amount: \$410,880
- This represents an overall increase of approximately 3% over the previous term

This extension ensures continuity of SAP services, minimizes risk to operations, and provides scalability to support expanding interface requirements. We respectfully request the Board's approval to proceed with this agreement.

Thank you for your consideration.

# Change Order Form



**Change Order No.:** SCWA 009

Statement of Work Name and Number		Statement of Work Date	Contractor		
Statement Of Work: Migration and Payroll Remediation		March 18, 2020	EPI-USE America Inc.		
<b>Change Order Description</b>					
<p>This Change Order is to extend the Production Landscape hosting for an additional one year term (May 2025 to April 2026). Included in the Change Order is 250Gb of additional Storage to accommodate the Interface directory.</p> <p>The full landscape Listing included in this extension is:</p> <ul style="list-style-type: none"> <li>• 3 x ECC App + DB (D,Q,P with additional 300GB)</li> <li>• 3 x Wedispachers (D,Q,P)</li> <li>• 2 x Cloud Connectors (Q,P)</li> <li>• Solman</li> <li>• BSI</li> </ul> <p>All Terms from the "SAP Managed Hosting Services Statement of Work" remain remain unchanged..</p>					
Task/Specification		Description	Time Frame	Monthly Cost	Total
1.	BAU Lanscape hosting	<ul style="list-style-type: none"> <li>• Hosting cost for production landscape</li> </ul>	May 2025 to April 2026	<b>\$25,330</b>	<b>\$ 303,960</b>
2	BAU Managed Services	<ul style="list-style-type: none"> <li>• Services related to Production Landscape</li> </ul>	May 2025 to April 2026	<b>\$8,910</b>	<b>\$ 106,920</b>
<b>Change Order Pricing and Payment Schedule</b>					

Line No/Item		Total Amount
1.	BAU Lanscape hosting	\$ 303,960
2.	BAU Managed Services	\$ 106,920
3.	Project Lanscape hosting	N/A
4.	Project Managed Services	N/A
Total		\$ 410,880

- Upon the execution of this Change Order, the Purchase Order for this SOW shall be revised and sent to Contractor.
- The PO will be set up with the applicable line number/items listed in the payment allocation table above. It is imperative that the PO number and the applicable line number/item description appear on each Contractor invoice.

**Suffolk County Water Authority**

By: \_\_\_\_\_  
Print Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date:\_\_\_\_\_.

**EPI-USE America Inc**

By: \_\_\_\_\_  
Print Name:\_\_\_\_\_   
Title:\_\_\_\_\_   
Date:\_\_\_\_\_

EPI-USE America Inc Proprietary and Confidential



~~Appendix A—SCWA\_Signed\_Sandbox Agreement\_083121\_Countersigned.pdf~~

~~(This Document is provided in a seperate file.)~~

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**SUFFOLK COUNTY WATER AUTHORITY**

**INTEROFFICE CORRESPONDENCE**

**DATE:** June 11, 2025  
**TO:** Chairman/Board Members  
**FROM:** Jeff Szabo, Chief Executive Officer  
**SUBJECT:** RFQ No. Q0017 - Fabricate and Deliver Custom Aluminum Tank Holders  
**AWARD:** Rapid Steel Supply Corp. - \$42,250.05  
Long Island City, New York

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Opened:	<u>June 5, 2025</u>	Published:	<u>May 22, 2025</u>
No. of Bids received:	<u>4</u>	Documents Sent:	<u>10</u>
Low Bidder:	Rapid Steel Supply Corp.		
Amount:	\$42,250.05		
Recommendation:	Award to Low Bidder		

**Comments:**

The Authority solicited proposals for a firm to fabricate and deliver a custom aluminum structure for installation on field operator trucks. The aluminum structures will be used to hold a 220-gallon plastic container which is mounted to a field operator truck. The 220-gallon container holds chlorine that is dispensed at Authority pumping stations for use in quality treatment and production operations. The aluminum structure will be treated with a lining to assist in preventing corrosion on the vehicle's chassis. Purchasing researched and identified local fabricators and manufacturers for solicitation. Fleet produced drawings, specifications, and specified the number of structures required. The following bids were received:

Rapid Steel Supply Corp: \$42,250.05  
AAA Metal and Design & NY Tube Laser: \$49,999.95  
Maloya Laser Inc.: \$52,448.06  
Tarza Supplies Inc.: \$68,437.50

Transportation recommends awarding the project to low bidder Rapid Steel Supply Corp. The vendor has provided similar products to the Authority.

Rapid Steel Supply Corp. does not hold any current SCWA contracts. Rapid Steel Supply Corp. has been paid \$17,967.98 in the recent fiscal year, 2025. The purchases were comprised of metal supplies and products.

**Please have the Board consider awarding the contract to Rapid Steel Supply Corp.**

Reviewed by:

J. Pokorny, Deputy CEO for Operations  
J. Kleinman, Director of General Services  
M. Albano, Fleet Manager

Purchasing Agent: S. Blevins  
Attachment: 1 memo

Cost Summary:

Rapid Steel Supply Corp				AAA Metal And Design & NY TUBE LASER				Maloya Laser Inc.			
QTY	Unit Cost	Extended	Notes	QTY	Unit Cost	Extended	Notes	QTY	Unit Cost	Extended	Notes
F&D Aluminum Container	17	\$ 2,362.50	\$ 40,162.50	F&D Aluminum Container	17	\$ 2,882.33	\$ 48,999.95	F&D Aluminum Container	17	\$ 2,990.29	\$ 50,834.93
											*See bid for tolerances and spec
F&D Aluminum Pass Thru	17	\$ 105.15	\$ 1,787.55	F&D Aluminum Pass Thru	17	\$ 58.82	\$ 1,000.00	F&D Aluminum Pass Thru	17	\$ 94.89	\$ 1,613.13
Freight to 4060	1	\$ 300.00		Freight to 4060	1	\$ -		Freight to 4060	1	\$ -	
											*See bid for tolerances and spec
Total Cost		\$ 42,250.05		Total Cost		\$ 49,999.95		Total Cost		\$ 52,448.06	TBD
Tarza Supplies Inc.											
QTY	Unit Cost	Extended	Notes								
F&D Aluminum Container	17	\$ 3,375.00	\$ 57,375.00								
F&D Aluminum Pass Thru	17	\$ 562.50	\$ 9,562.50								
Freight to 4060	1	\$ 1,500.00									
Total Cost		\$ 68,437.50									

Bid Results

Expand All Collapse All

Organization Name	Org. Number	Submission Type	Bid Amount	Exceptions	Bid Rank
> AAA Metal and Design	2877106	Electronic	\$49,999.95	No	2
> Maloya Laser Inc.	2879676	Electronic	\$52,448.06	Yes	N/A
> Rapid Steel Supply Corp.	203169	Electronic	\$42,250.05	No	1
> Tarza Supplies Inc	1524340	Electronic	\$68,437.50	No	3



# SUFFOLK COUNTY WATER AUTHORITY

## INTEROFFICE CORRESPONDENCE

**DATE:** June 16, 2025

**TO:** Chairman/Board Members

**FROM:** Jeff Szabo, Chief Executive Officer

**SUBJECT:** RFQ No. Q0018 - Application of Lining to SCWA Vehicles and Aluminum Tank Holders

**AWARD:** Linex of Long Island/Roll Rite Towing - \$58,775  
West Babylon, New York

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Opened: June 6, 2025 Published: May 23, 2025

No. of Bids received: 4 Documents Sent: 10

Responsive Bidder: Linex of Long Island/Roll Rite Towing

Amount: \$58,775

Recommendation: Award to Lowest Responsive Bidder

### Comments:

The Authority solicited proposals for a firm to apply a protective lining to the cargo areas of eleven 2024 F-350 field operator trucks and 17 fabricated aluminum chlorine tank holders. The coating is a durable, sprayed-on polyurethane or polyurea type liner. The liner is designed to provide a protective barrier against corrosion, abrasion, impact, and chemical exposure. This specific application is intended for use with chlorine that is used in water quality treatment and production operations. Purchasing researched and identified local vendors for solicitation. Fleet produced drawings, specifications, and the project requirements. The following bids were received:

Vendor	Total Cost	Liner Specification
Commander Fleet Corp.	\$47,200	*Patriot Bedliner
RW Truck Equipment	\$56,100	*Full Metal Jacket
Linex of Long Island/Roll Rite Towing	\$58,775	Line-X
North Shore Coatings Inc.	\$61,036	Not Stated

Fleet conducted a review of the specifications and proposals by Commander Fleet Corp. and RW Truck. The review consisted of comparative research, obtaining technical feedback from its technicians, and a brief analysis of each outcome. Based on the review, Fleet identified that the technical specifications of the 1<sup>st</sup> and 2<sup>nd</sup> low bids were not suitable for a commercial application and not durable enough to withstand extended exposure to chlorine. The projection is that the use of these linings may result in premature exposure and a need to redo the coatings. This would result in a cost increase due to equipment down time for repairs and having to redo the linings prematurely.

Fleet concluded that the Line-X specification is the most advantageous and cost-effective overall, more suitable for commercial use based on the Authority's needs. Based on the preceding Transportation recommends awarding the project to responsive bidder, Linex of Long Island/Roll Rite Towing. The vendor has provided similar services to the Authority. Fleet is familiar with the quality of work, deeming it suitable.

Linex of Long Island/Roll Rite Towing does not hold any current SCWA contracts. Linex of Long Island/Roll Rite Towing has been paid \$3,990 in the recent fiscal year, 2025. The purchases were comprised of vehicle lining services.

**Please have the Board consider awarding the contract to Linex of Long Island/Roll Rite Towing.**

Reviewed by:

J. Pokorny, Deputy CEO for Operations  
J. Kleinman, Director of General Services  
M. Albano, Fleet Manager

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—

Purchasing Agent: S. Blevins  
Attachment: 1 memo



## Q0018 - Application of Lining to SCWA Vehicles and Aluminum Tank Holders (Clos

[Simple View](#)

1	Apply lining/coating to aluminum structure/tank holder in accordance with the specifications, drawings and reference photos provided. Co...	Qty 17 Each
2	Apply lining/coating to an aluminum "passthrough" in accordance with the specifications, drawings and reference photos provided. Cost t...	Qty 17 Each
3	Apply lining/coating to interior truck bed of 2024 Ford F-350 with Brand FX utility body in accordance with the specifications and referenc...	Qty 11 Each
		<b>BID TOTAL</b>

Commander Fleet Corp. ↓ \$47,200.00	LINEX OF LONG ISLAND/ROLL RITE TOWING \$58,775.00	North Shore Coatings Inc. \$61,036.00	RW TRUCK EQUIPMENT \$56,100.00
↓ \$13,600.00 Manufacturer Patriot Bedliner PAT-005	\$25,415.00 Manufacturer LINE-X	\$41,616.00	Manufacturer FULL METAL J... Part # FMJ PLUS
\$20,400.00 Manufacturer Patriot Bedliner PAT-003	\$16,915.00 Manufacturer LINE-X	↓ \$2,040.00	\$11,900.00 Manufacturer FULL METAL J... Part # FMJ PLUS
↓ \$13,200.00 Manufacturer Patriot Bedliner PAT-004	\$16,445.00 Manufacturer LINE-X	\$17,380.00	\$18,700.00 Manufacturer FULL METAL J... Part # FMJ PLUS
<b>\$47,200.00</b>	<b>\$58,775.00</b>	<b>\$61,036.00</b>	<b>\$56,100.00</b>



# SUFFOLK COUNTY WATER AUTHORITY

## INTEROFFICE CORRESPONDENCE

**DATE:** June 18, 2024  
**TO:** Chairman/Board Members  
**FROM:** Jeff Szabo, Chief Executive Officer  
**SUBJECT:** RFP No. 1656 - Construction Management Services for Operations Building at 4060 Sunrise Highway  
**AWARD:** Fortunato Sons Contracting, Inc.: \$1,500,000  
Bohemia, New York

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<b>Opened:</b>	May 29, 2025	<b>Published:</b>	April 24, 2025
<b>No. of Bids received:</b>	<u>4</u>	<b>Sent:</b>	<u>41</u>
<b>Recommendation:</b>	Low bidder		

### Comments:

The Authority solicited bids for a qualified vendor to provide construction management services for SCWA. The vendor will be SCWA's Construction Manager to oversee and coordinate all aspects of construction related to SCWA's new Operations office building in Oakdale. This includes safety oversight, and ensuring the project is completed on time and within budget. The construction management firm will act as owner representative in the final stages of the design phase through project close-out. The basis of the award was the lowest bid. The bids received were as follows:

Fortunato Sons Contracting - \$1,626,312.00 (Original Bid) / \$1,500,000. (Best and Final Offer)  
D&B Engineers - \$2,040,366.00  
JMT of NY - \$2,234,452.00  
CHA Consulting - \$2,733,598.00

An interview was held with the low bidder, Fortunato Sons Contracting to clarify portions of their proposal deemed not required by SCWA for this contract and was asked to provide a Best and Final Offer. Based on the interview, references, and a reduction of \$126,312 to their original proposal, Facilities recommends awarding to the low bidder, Fortunato Sons Contracting, Inc.

Fortunato Sons Contracting currently holds no additional contracts with the Authority.

**Please have the Board consider awarding the contract to Fortunato Sons Contracting, Inc.**

### Reviewed by:

J. Pokorny, Deputy CEO for Operations /  
J. Kleinman, Director of General Services /

Purchasing Clerk: C. Congiusta  
Purchasing Manager: J. Deubel

Attachment: 1 Memo, Bid Tabulation & List of Bidders

[① Preview](#)[② Addendums](#)[③ Bid Results](#)[④ Award](#)[⑤ Q & A](#)[⑥ Audit](#)

## Bid Results

[↶ ↗ Expand All](#) [↶ ↗ Collapse All](#)

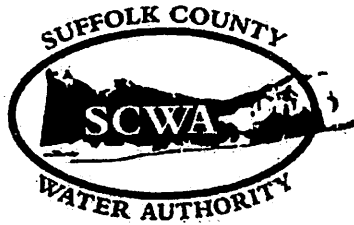
Organization Name ▲	Org. Number	Submission Type	Bid Amount	Exceptions	Bid Rank
> <a href="#">BMT Consulting Services LLC</a>	2738353	N/A	N/A	N/A	N/A
> <a href="#">CHA</a>	205973	Electronic	\$2,733,598.00	Yes	N/A
> <a href="#">D&amp;B Engineers and Architects, D.P.C.</a>	208819	Electronic	\$2,040,366.00	No	2
> <a href="#">Fortunato Sons Contracting Inc</a>	1739898	Electronic	\$1,626,312.00	No	1
> <a href="#">JMT of NY, Inc.</a>	202610	Electronic	\$2,234,452.00	Yes	N/A


**RFP 1656**  
**Construction Management Services RFP**  
**Bid Date: May 29, 2025**

Axis Construction	125 Laser Court, Hauppauge	<a href="mailto:info@theaxisgroup.com">info@theaxisgroup.com</a> <a href="mailto:cdean@theaxisgroup.com">cdean@theaxisgroup.com</a>
BBS Architects	244 E. Main Street Patchogue, NY 11772	<a href="mailto:kapsa@bbsarch.com">kapsa@bbsarch.com</a>
Cameron Engineering	177 Crossways Park Drive Woodbury, NY 11797	<a href="mailto:marketing@cameronengineering.com">marketing@cameronengineering.com</a>
Construction Consultants LI (CCLI, Inc.)	36 East 2ed Street, Riverhead	<a href="mailto:info@ccliinc.com">info@ccliinc.com</a>
D&B Engineers & Architects	330 Crossways Park Drive Woodbury, NY 11797	<a href="mailto:randerson@db-eng.com">randerson@db-eng.com</a> <a href="mailto:baitchison@db-eng.com">baitchison@db-eng.com</a> <a href="mailto:ckoegel@db-eng.com">ckoegel@db-eng.com</a> <a href="mailto:bbayonteto@dg-eng.com">bbayonteto@dg-eng.com</a> <a href="mailto:rraab@db-eng.com">rraab@db-eng.com</a> <a href="mailto:msavarese@db-eng.com">msavarese@db-eng.com</a>
Dimovski Architecture	59 Kensico Rd # 5 Thornwood, NY 10594	<a href="mailto:m.mellina@dimovskiarchitecture.com">m.mellina@dimovskiarchitecture.com</a>
EW Howell	245 Newton Rd, Suite 600 Plainview, NY 11803	<a href="mailto:info@ewhowell.com">info@ewhowell.com</a> <a href="mailto:mattcarr@ewhowell.com">mattcarr@ewhowell.com</a>
Fortunato & Sons	630 Johnson Ave, Bohemia	<a href="mailto:bfjr@fortunatosons.com">bfjr@fortunatosons.com</a> <a href="mailto:jtrotta@fortunatosons.com">jtrotta@fortunatosons.com</a>
Gannett Fleming Engineers	100 Crossways Park West Ste 300 Woodbury, NY 11797	<a href="mailto:awallace@gfnet.com">awallace@gfnet.com</a>
H2M Group	575 Broad Hollow Road Melville, NY 11747	<a href="mailto:rfp@h2m.com">rfp@h2m.com</a> <a href="mailto:kgehringer@h2m.com">kgehringer@h2m.com</a> <a href="mailto:jhavilla@h2m.com">jhavilla@h2m.com</a> <a href="mailto:rheim@h2m.com">rheim@h2m.com</a> <a href="mailto:atafrov@h2m.com">atafrov@h2m.com</a>
Laland Baptiste	8513 Coventry Rd, Brooklyn 11236	<a href="mailto:rb@lalandbaptiste.com">rb@lalandbaptiste.com</a>
Liro Group	3 Aerial Way Syosset	<a href="mailto:corona-tejadad@liro.com">corona-tejadad@liro.com</a> <a href="mailto:georgakopoulosp@liro.com">georgakopoulosp@liro.com</a> <a href="mailto:socolovskys@liro.com">socolovskys@liro.com</a>
LMJ Management & Construction Inc.	66 Enter Lane, Islandia NY 11749	<a href="mailto:reception@lmjcontracting.com">reception@lmjcontracting.com</a>
Loring Consulting Engineers	360 W. 31 <sup>st</sup> Street New York, NY 10001	<a href="mailto:Tcolbert@loringengineers.com">Tcolbert@loringengineers.com</a>
Lothrop Group	333 Westchester Avenue White Plains, NY 10604	<a href="mailto:shivawnd@lothropassociates.com">shivawnd@lothropassociates.com</a>
SCC Construction Management	190 Motor Parkway, Suite 201 Hauppauge, 11788	<a href="mailto:na@scc-cm.com">na@scc-cm.com</a>
SJS Construction	271 Skip Lane, Bay Shore	<a href="mailto:dgurcan@sjsconstruction.com">dgurcan@sjsconstruction.com</a> <a href="mailto:mstours@sjsconstruction.com">mstours@sjsconstruction.com</a>
Spectorgroup	110 Crossways Park Dr. W Woodbury, NY 11797	<a href="mailto:Tscotto@spectorgroup.com">Tscotto@spectorgroup.com</a> <a href="mailto:mmannett@spectorgroup.com">mmannett@spectorgroup.com</a> <a href="mailto:lbauer@spectorgroup.com">lbauer@spectorgroup.com</a>
Setty	149 W 36th Street, 8 <sup>th</sup> FL New York, NY 10018	<a href="mailto:Sara.aria@setty.com">Sara.aria@setty.com</a>
STV Construction		<a href="mailto:Aye.aung@stvinc.com">Aye.aung@stvinc.com</a>
The Kulka Group	175 Commerce Dr, Hauppauge	<a href="mailto:info@thekulkagroup.com">info@thekulkagroup.com</a>
KFI Engineers		<a href="mailto:rpchristenson@kfi-eng.com">rpchristenson@kfi-eng.com</a>

Posillico Inc.	1750 New Highway, Farmingdale	<a href="mailto:phuffer@posillicoinc.com">phuffer@posillicoinc.com</a>
PW Grosser	630 Johnson Avenue, Suite 7 Bohemia, NY 11716	<a href="mailto:paulb@pwgrosser.com">paulb@pwgrosser.com</a>
Lizardos	200 Old Country Rd #670 Mineola, NY 11501	<a href="mailto:Patrick.Tennant@lizardos.com">Patrick.Tennant@lizardos.com</a>
Hoffman Grayson Architects LLP	90 High Street, Huntington, 11743	<a href="mailto:Michael@hoffmangrayson.com">Michael@hoffmangrayson.com</a>
Purcell & Everett Architects	232 Madison Ave, Suite 1204 NY 10016	<a href="mailto:rpurcell@purcellevertt.com">rpurcell@purcellevertt.com</a>
WFC Architects	12-1 Technology Dr, E. Seatuket 11733	<a href="mailto:neilmacdonald@wfcaia.com">neilmacdonald@wfcaia.com</a> <a href="mailto:info@wfcaia.com">info@wfcaia.com</a>
BID Architects	31 West Main St, Suite 205 Patchogue, NY 11772	<a href="mailto:philg@bldnow.com">philg@bldnow.com</a> <a href="mailto:edc@bldnow.com">edc@bldnow.com</a> <a href="mailto:alexb@bldnow.com">alexb@bldnow.com</a>
Hirani Engineering & Land Surveying	120 West John Street Hicksville, NY 11801	<a href="mailto:shahnez@hiranigroup.com">shahnez@hiranigroup.com</a> <a href="mailto:ripscomb@hiranigroup.com">ripscomb@hiranigroup.com</a>
RI.	250 Pehle Avenue, Plaza Two – Suite 100 Saddle Brook, NJ 07663	<a href="mailto:info@riworkplace.com">info@riworkplace.com</a>
WeDesignNY	91 Broadhollow Road, Melville, New York	<a href="mailto:info@wedesignny.com">info@wedesignny.com</a>
Long Island Building Systems	150 Motor Parkway, Suite 401 Hauppauge, NY 11788	<a href="mailto:service@libuildingsystems.com">service@libuildingsystems.com</a>
Racanelli Construction	1895 Walt Whitman Rd. Suite 1, Melville, NY 11747	<a href="mailto:build@racanelliconstruction.com">build@racanelliconstruction.com</a>
Michael Anthony Contractors	161 Railroad Ave, Garden City, NY 11040	<a href="mailto:avitale@4macc.com">avitale@4macc.com</a>
Ambrosino Contracting	155 1 <sup>st</sup> Street Mineola, NY 11501	<a href="mailto:mambrosino@ambrosinocorp.com">mambrosino@ambrosinocorp.com</a>
L&K Partners	104 East 25 <sup>th</sup> Street New York, NY 10010	<a href="mailto:jlewis@lkpartners.com">jlewis@lkpartners.com</a>
<u>JRM Construction Management</u>	242 West 36th Street, 11th Floor New York, NY 10018	<a href="mailto:jrmny@jrmcm.com">jrmny@jrmcm.com</a>
Cinalta Construction Corp	1601 Locust Avenue, Bohemia, NY 11716	<a href="mailto:info@citnalta.com">info@citnalta.com</a> <a href="mailto:Estimating@citnalta.com">Estimating@citnalta.com</a>
Aurora Contractors	100 Raynor Avenue, Ronkonkoma, NY 11779	<a href="mailto:newbusiness@auroracontractors.com">newbusiness@auroracontractors.com</a> <a href="mailto:barneyr@auroracontractors.com">barneyr@auroracontractors.com</a>
VRD Contracting	25 Andrea Road, Holbrook, NY 11741	<a href="mailto:mark@vrdcontracting.com">mark@vrdcontracting.com</a> <a href="mailto:solutions@vrdcontracting.com">solutions@vrdcontracting.com</a>
Skanska	350 Fifth Avenue, 37th Floor New York, NY 10118	Called for email, no answer 917-438-4500



**EXHIBIT D****CONTACT INFORMATION  
RFP NO. 1656**

<b>Name:</b>	Fortunato Sons Contracting, Inc.
<b>Signature:</b>	
<b>Title:</b>	President
	<b>PRINT OR TYPE NAME OF PERSON SIGNING PROPOSAL</b>

**PLEASE CHECK IF APPLICABLE**

- ☐ **MINORITY OWNED BUSINESS**  
☐ **WOMAN OWNED BUSINESS**

<b>Company Name:</b>	Fortunato Sons Contracting, Inc.
<b>Company Address:</b>	630 Johnson Avenue, Bohemia, New York 11716
<b>Contact Person for Proposal Follow-Up:</b>	Bernard Fortunato, Jr.
<b>Business Contact Telephone:</b>	631-567-7200
<b>Cell Number:</b>	631-252-7419
<b>E-Mail Address:</b>	BFJR@FortunatoSons.com
<b>Fax Number:</b>	631-567-7201

**\*This page must be fully completed.\***



**SUFFOLK COUNTY WATER AUTHORITY**  
**Oakdale, Long Island, New York**

**I N T E R O F F I C E   C O R R E S P O N D E N C E**

**DATE:** June 13<sup>th</sup>, 2025

**TO:** Jeff Szabo, Chief Executive Officer

**FROM:** Brian Seevers, Director of Human Resources

**SUBJECT:** Pre-employment physical examinations

**AWARD:** Catholic Health Physician partners -Approximate Annual Spend of \$30,000.00

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As part of our hiring process, all employees must complete a pre-employment physical and drug test to be considered for employment with the Authority. For those whose positions require a CDL license, a specific Department of Transportation physical and 5-panel drug test is also completed in accordance with FMCSA regulations. This process must be completed prior to the new hires first day of employment.

The Authority issued a Request for Proposals on May 12<sup>th</sup>, 2025 as the contract with our current provider would be ending. We received two (2) proposals for the contract including one from our current provider. After a review of all proposals, it is our recommendation to award RFP- 1657 to Catholic Health as our pre-employment physical examination partner. We have collaborated with them for several years and are comfortable with their services and the urgency in which reports are completed. They have proven to be a good partner for HR in providing physical examinations and evaluations for our employees. Catholic Health was also the lowest bidder.

**Recommendation: Award to Catholic Health Physician Partners – Lowest bidder**

Human Resources recommends retaining Catholic Health to provide services specified for an initial two (2) year term with the option to extend for an additional two (2) years in one (1) year increments at the same pricing.

Reviewed by:

B. Seevers, Human Resources Director

Purchasing Clerk: C. Congiusta  
Purchasing Manager: J Deubel

Attachment: 1 memo

**SUFFOLK COUNTY WATER AUTHORITY  
Oakdale, Long Island, New York**

**INTEROFFICE CORRESPONDENCE**

**DATE:** June 17<sup>th</sup>, 2025

**TO:** Joseph M. Pokorny, P.E., Deputy CEO for Operations

**FROM:** Jeff Kleinman- Director of General Services

**SUBJECT: Approve Change-Order for Contract #1655- Oakdale Campus Project Cost Estimating Services from Ellana Inc.**

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The Oakdale Campus Project is the most ambitious non-water related project that the SCWA has undertaken to date. It involves a major overhaul of the campus and the construction of new structures to consolidate personnel in Oakdale yet create a separation between operation and administration. As part of the design phase of the project a third-party estimator is required to reconcile estimates provided by our contracted Architectural & Engineering design firm LiRo.

The SCWA Oakdale Project Committee is seeking board approval to proceed in expanding scope for our cost estimating consultant, to provide Class II and Class I cost estimates at 50% design document and 90% design documents respectively. This scope was originally intended to be included in RFP #1656- Construction Management Services. However, due to Ellana Inc's performance on the Class III estimate, and a reduction in cost, the project committee is seeking to have Ellana Inc continue with the additional required estimates. These services were removed from RFP #1656.

Ellana Inc. specializes in providing construction project estimates, and their performance in providing Class III estimates to the SCWA within our requested timeframe was excellent. In addition, by removing this scope from RFP #1656 and transferring to Ellana Inc., it will result in net savings for the SCWA of \$67,912.

The original contract amount for contract #1655 was \$19,000. This increase would have a total cost of \$77,400 for third party cost estimating services for the project.

**SCWA Oakdale Project Committee seeks approval to proceed with the Change-Order of \$58,400 and to proceed with the revised scope.**

Approved by:

---

Joseph M. Pokorny, P.E.  
Deputy CEO for Operations

---

Date

CC: Pete Schembri- Lead Site Civil Engineer

CC: John Deubel- Manager of Purchasing



cost management + project controls + owner representation + professional training  
32 Broadway, 8<sup>th</sup> Floor • New York, NY 10004 • 212.971.0936

June 16, 2025

**Jeff Kleinman**  
Director of General Services  
Suffolk County Water Authority

**Re: SCWA - Cost Estimating**

Dear Jeff,

We propose assisting the ownership with design milestone estimates preparation at the completion of the 50%CD and 90%CD phases of design.

The proposal is based on the understanding that the project has the same design intent as had been priced at the SD submission, inclusive of construction of the new 37,000 sf Operational Building and relevant sitework.

Each estimate would generally include the following:

- Quantity take-offs that fully represent and cover the scope of work shown in the project documentation including drawings, specifications, and project outlines.
- Accurate pricing of the measured quantities based on our professional experience, knowledge of construction, project logistics, and understanding of local contracting markets.
- Mark-ups that represent a specific project's requirements: general conditions based on project duration and site specifics; overhead and profit; escalation based on construction start and finish; insurance and bonds; design contingency based on the design stage; and construction contingency to cover the costs of change orders during construction.
- Coordination with the owner of FF&E and other turned-key components of the project
- Estimate introduction/qualifications to outline assumptions, pricing allowances, and list of exclusions from the estimate.
- Comparison to a previously submitted estimate with detailed summary of cost variations

Our fees for the above-stated services are:

- |                                       |          |
|---------------------------------------|----------|
| • Class II 50% CD Submission Estimate | \$33,000 |
| • Class I 90% CD Submission Estimate  | \$25,400 |

The fee excludes value engineering and reconciliation with a 3<sup>rd</sup> party estimator. If these services are required, they could be billed on the T&M basis utilizing \$160/hr personnel rate.

We thank you for the opportunity to continue working with your team and look forward to hearing from you.

Sincerely,  
**ELLANA, Inc.**

Ella Berezniitsky, Principal

Please remit Contract Forms to:  
Gina Fermin  
Executive Manager  
gfermin@ellana.net

Accepted by:

Date:

**SUFFOLK COUNTY WATER AUTHORITY**  
**Oakdale, Long Island, New York**

**INTEROFFICE CORRESPONDENCE**

**DATE:** June 13th, 2025

**TO:** Jeff Szabo, Chief Executive Officer

**FROM:** Brian Seevers, Director of Human Resources

**SUBJECT:** ***2025 SERVICE AWARDS AND LUNCHEON***

---

It has been a tradition to reward employees who have attained milestones in service to the Authority with a luncheon and a token gift of appreciation. This year we have 53 honorees, with 19 attaining 20 years, 20 attaining 25 years, 11 attaining 30 years, and 3 attaining 35 years of service. Since re-instituting this event post pandemic, we have held this event in mid to late October.

The HR team reached out to a few different venues for pricing and availability including, Captain Bills in Bayshore, The View in Oakdale and the Snapper in Oakdale. For the past several years, we have held this event at Captain Bill's and have been pleased with their service. They also have provided the best price of the three restaurants contacted and can offer a large party room. Captain Bills has estimated the cost would be \$43.00 per person. Based upon typical attendance at the luncheon, the catering totals approximately \$3,000. Including the awards and miscellaneous expenses, we project the total cost of the event to be approximately \$10,000.

***I recommend that we hold the 2025 Authority Service Awards Luncheon at Captain Bill's Restaurant in Bay Shore, in October 2025, for an approximate total cost of \$10,000.***

If this meets with your approval, please present this request to the board at their next meeting. Thank you.

**SUFFOLK COUNTY WATER AUTHORITY**  
**Laboratory**

**I N T E R O F F I C E   C O R R E S P O N D E N C E**

**DATE:** June 16, 2025

**TO:** Jeffrey Szabo, CEO

**FROM:** Thomas Schneider, Director of Water Quality & Lab Services

**SUBJECT:   Board Approval of attending the LabWare Administration II Course**

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I would like Andrew Rogerson, LIMS Supervisor, and Matthew Charland, a Junior Applications Developer, to attend the LabWare Administration II class in Wilmington Delaware. This course is primarily aimed at individuals who are Named Support Contacts for their system. The purpose is to ensure they have the understanding required to troubleshoot and maintain their live Production system in the long term. Students who pass the assessment will be certified LabWare System Administrators. One of our training goals for the Laboratory LIMS team is to have them attend and pass the LIMS Administration II class.

If you concur, I would like to obtain the Board's approval for Andrew Rogerson and Matthew Charland to attend the LabWare Admin II class at a cost of \$5800.



**SUFFOLK COUNTY WATER AUTHORITY  
Oakdale, Long Island, New York**

**I N T E R O F F I C E   C O R R E S P O N D E N C E**

DATE: June 20, 2025  
TO: Jeff Szabo, Chief Executive Officer  
FROM: Christopher Cecchetto, Chief Financial Officer  
SUBJECT: **Budget Amendment #2 – F/Y/E May 31, 2026**

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In accordance with the attached memo from Brendan Warner, approved by Joe Pokorny, we are requesting the following fiscal year 2026 budget amendment:

Budget Increase Request Construction Maintenance

Increase to item 196 (Grant Projects) in the amount of \$1,750,000

This change will increase the capital budget of \$100.5 million to \$102.3 million; costs will be recovered through grant revenues.

Please include this on the Board Agenda for members' consideration, at their next meeting of June 25, 2025.

CC:ms  
attachment

c: B. Warner, J. Pokorny, L. Preller, S. Hannan

FIN-25-050

**SUFFOLK COUNTY WATER AUTHORITY  
Oakdale, Long Island, New York**

**I N T E R O F F I C E   C O R R E S P O N D E N C E**

DATE: June 20, 2025  
TO: Jeff Szabo, Chief Executive Officer  
FROM: Christopher Cecchetto, Chief Financial Officer  
SUBJECT: **Budget Amendment #3 – F/Y/E May 31, 2026**



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In accordance with the attached memo from Brendan Warner, Director Construction Maintenance, we are requesting the following fiscal year 2026 budget amendment:

Budget Increase Request Construction Maintenance

Increase to item 035 (Developer Contracts) in the amount of \$1,500,000

This change will increase the capital budget of \$102.3 million to \$103.8 million; costs will be recovered through capital reimbursement revenues.

Please include this on the Board Agenda for members' consideration, at their next meeting of June 25, 2025.

CC:ms  
attachment

c: J. Pokorny, B. Warner, S. Hannan, L. Preller

FIN-25-051

**INVOICES-BOARD MEETING-JUNE 2025**

<b>VENDOR</b>	<b>DESCRIPTION</b>	<b>AMOUNT</b>
BOND, SCHOENECK & KING, PLLC	LABOR COUNSEL SERVICES	10,767.50
<b>TOTAL</b>		<b>10,767.50</b>
DVIRKA & BARTILUCCI	TANK INSPECTION SERVICES	4,523.00
DVIRKA & BARTILUCCI	TANK INSPECTION SERVICES	3,811.75
DVIRKA & BARTILUCCI	TANK INSPECTION SERVICES	1,545.75
DVIRKA & BARTILUCCI	TANK INSPECTION SERVICES	1,804.50
<b>TOTAL</b>		<b>11,685.00</b>
H2M ARCHITECTS + ENGINEERS	TANK ENGINEERING SERVICES	1,575.60
H2M ARCHITECTS + ENGINEERS	TANK ENGINEERING SERVICES	1,714.60
H2M ARCHITECTS + ENGINEERS	TANK ENGINEERING SERVICES	446.20
<b>TOTAL</b>		<b>3,736.40</b>